



OBJECTIVE

Provide tools and a knowledge-based foundation to motivate and empower those who desire to serve in a local leadership position.

SELECTION PROCESS

Upon review of all applications, the Leadership Development Committee will make a recommendation to Board of Directors, who makes the final determination regarding participants.

QUALIFICATIONS

In reviewing applications, the Leadership Development Committee weighs and considers:

- Broker Recommendation Letter (must accompany the application)
- Minimum two (2) years as a REALTOR® member in good standing
- Interest in serving in a volunteer leadership role
- Availability of time to participate fully in the program
- Potential for leadership demonstrated through involvement in community groups and the REALTOR® association

CLASS SIZE

To allow meaningful networking and learning, the Board of Directors will consider the overall make-up of the class and seek to select a worthy and diverse group of participants. To maximize the experience for all participants, the class size will be limited to no more than fifteen (15) participants.

INSTRUCTIONS

Complete each section fully. Limit answers to available space. Participants will be selected based upon the information included in this application.

WHAT TO EXPECT

Scan the QR code for the 2023 Curriculum Overview →



Submit Applications to: jessica@gcar.net

NOTE: A statement of support from the applicant's Managing Broker must accompany the application.



APPLICANT'S INFORMATION

Applicant Name: _____

Cell: _____ Email: _____

Licensed Since: _____ Member Since: _____

Professional Designations Earned: _____

Leadership positions held, special honors and awards received: _____

Current Firm Name: _____ Current Broker: _____

Position: _____ Position Start Date (month/year): _____

List your career/occupation(s) prior to current: _____

Describe your highest career achievement: _____

REALTOR® ASSOCIATION INVOLVEMENT

List your involvement with the Greater Chattanooga REALTORS® in the last five (5) years: _____

List your involvement with other Associations/Organizations (i.e., State, National, Chapters, Councils): _____

Of all your Association/Organization involvement listed above, which one was most enjoyable and why? _____

Of the classes you've taken through Greater Chattanooga REALTORS® in the past three years, which one did you find most beneficial and why? _____

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COMMUNITY INVOLVEMENT

Here's a chance to toot your own horn about your passions and accomplishments outside of real estate. How do you spend your time (i.e., community, civic, political, governmental, religious, athletic, hobbies & leisure) when you're not listing and selling?

What do you consider your most important accomplishment in one of the above organizations and why?

YOUR OPINION COUNTS

What do you feel is the most significant challenge facing the real estate profession and/or Greater Chattanooga REALTORS®? _____

Why do you want to be considered for the Greater Chattanooga REALTORS® Leadership Academy? _____

What are your leadership aspirations and how do you expect the Greater Chattanooga REALTORS® Leadership Academy to help you achieve them? _____

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COMMITMENT

If selected, I agree to pay the \$175 tuition, which covers all classes, speakers, materials, and activities. I agree to pay my own travel expenses incurred as a participant in the Leadership Academy.

I understand that attendance at all sessions/functions* is required for satisfactory completion of the program. Any absences will be evaluated on a case-by-case basis and may include make-up work. If a participant misses more than two (2) sessions the participant will be asked to withdraw and reapply when able to make the commitment. There is no tuition refund for unattended sessions/functions.

If selected, I will devote the time and resources necessary to complete the program.

Attached is a statement from my Managing Broker in support of my application.

Name of Applicant

Signature of Applicant

Name of Managing Broker

Signature of Managing Broker

Date Submitted _____

*The 2023 curriculum is not yet finalized. However, participants will be expected to complete/participate in:

- 6 Sessions (3-4 hours each), including any prerequisite reading or assignments
- TN REALTORS®' Day on the Hill (February 8, 2023)
- 2 Electives (community/civic involvement activities)
- National Association of REALTORS®'s Commitment to Excellence (C2EX) certification
- National Association of REALTORS®'s Fairhaven certification

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