

LEADERSHIP ACADEMY

OBJECTIVE: Provide tools and a knowledge-based foundation to motivate and empower those who desire to serve in a local leadership position.

SELECTION PROCESS: Upon review of all applications, the Leadership Development Committee will make a recommendation to Board of Directors, who makes the final determination regarding participants.

QUALIFICATIONS: In reviewing applications, the Leadership Development Committee weighs and considers:

- Broker Recommendation Letter (must accompany the application)
- Minimum two (2) years as a REALTOR® member in good standing
- Interest in serving in a volunteer leadership role
- Availability of time to participate fully in the program
- Potential for leadership demonstrated through involvement in community groups and the REALTOR® association

CLASS SIZE: To allow meaningful networking and learning, the Board of Directors will consider the overall make-up of the class and seek to select a worthy and diverse group of participants. To maximize the experience for all participants, the class size will be limited to no more than fifteen (15) participants.

INSTRUCTIONS: Complete each section fully. Limit answers to available space. Participants will be selected based upon the information included in this application.

WHAT TO EXPECT: Scan the QR code for the 2024 Curriculum Overview



Submit Applications by OCTOBER 31 to: jessica@gcar.net

NOTE: A statement of support from the applicant's Managing Broker must accompany the application.



LEADERSHIP ACADEMY

APPLICANT'S INFORMATION

Applicant Name: _____

Cell: _____ Email: _____

Licensed Since: _____ Member Since: _____

Professional Designations Earned: _____

Leadership positions held, special honors and awards received: _____

Current Firm Name: _____ Current Broker: _____

Position: _____ Position Start Date (month/year): _____

List your career/occupation(s) prior to current: _____

Describe your highest career achievement: _____

REALTOR® ASSOCIATION INVOLVEMENT

List your involvement with Greater Chattanooga REALTORS® in the last five (5) years: _____

List your involvement with other Associations/Organizations (i.e., State, National, Chapters, Councils): _____

REALTOR® ASSOCIATION INVOLVEMENT (cont'd)

Of all your Association/Organization involvement listed above, which one was most enjoyable and why? _____

Of the classes you've taken through Greater Chattanooga REALTORS® in the past three years, which one did you find most beneficial and why? _____

COMMUNITY INVOLVEMENT: Here's a chance to toot your own horn about your passions and accomplishments outside of real estate. How do you spend your time (i.e., community, civic, political, governmental, religious, athletic, hobbies & leisure) when you're not listing and selling? _____

What do you consider your most important accomplishment in one of the above organizations and why? _____

YOUR OPINION COUNTS: What do you feel is the most significant challenge facing the real estate profession and/or Greater Chattanooga REALTORS®? _____

Why do you want to be considered for the Greater Chattanooga REALTORS® Leadership Academy? _____

What are your leadership aspirations and how do you expect the Greater Chattanooga REALTORS® Leadership Academy to help you achieve them? _____

COMMITMENT

If selected, I agree to pay the \$175 tuition, which covers all classes, speakers, materials, and activities. I agree to pay my own travel expenses incurred as a participant in the Leadership Academy.

I understand that attendance at all sessions/functions* is required for satisfactory completion of the program. Any absences will be evaluated on a case-by-case basis and may include make-up work. If a participant misses more than two (2) sessions the participant will be asked to withdraw and reapply when able to make the commitment. There is no tuition refund for unattended sessions/functions.

If selected, I will devote the time and resources necessary to complete the program.

Attached is a statement from my Managing Broker in support of my application.

Name of Applicant

Signature of Applicant

Name of Managing Broker

Signature of Managing Broker

Date Submitted _____

*We are finalizing the session dates for the 1st and 2nd quarters of the upcoming year. Participants will be expected to complete/participate in the following items:

- 6 Sessions (3-4 hours each), including any prerequisite reading or assignments. Topics include: DISC profile, REALTOR® Party, REALTORS® in the Community, Getting to Know the Association, Leadership Skills, Volunteering w/ our Community Partners (Habitat and Snack Packs), & a Teambuilding Activity
- TN REALTORS® Day on the Hill (February 21, 2024)
- NAR's Commitment to Excellence (C2EX) Certification
- NAR's Fairhaven certification (online fair housing simulation)
- Graduation Celebration