



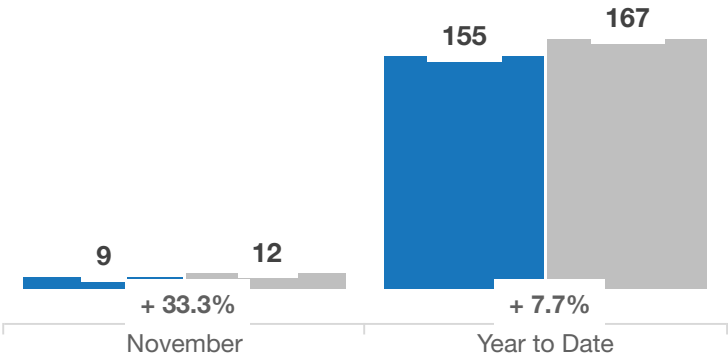
Apison

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	9	12	+ 33.3%	155	167	+ 7.7%
Closed Sales	9	8	- 11.1%	83	96	+ 15.7%
Median Sales Price	\$627,795	\$434,513	- 30.8%	\$566,900	\$492,500	- 13.1%
Pct. of Orig. Price Received	95.6%	91.3%	- 4.5%	96.3%	95.6%	- 0.7%
Days on Market Until Sale	26	131	+ 403.8%	64	98	+ 53.1%
Inventory of Homes for Sale	54	68	+ 25.9%	—	—	—
Months Supply of Inventory	6.9	7.8	+ 13.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

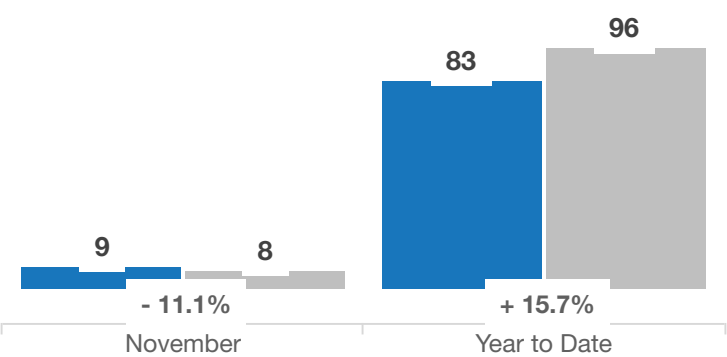
New Listings

2024 2025

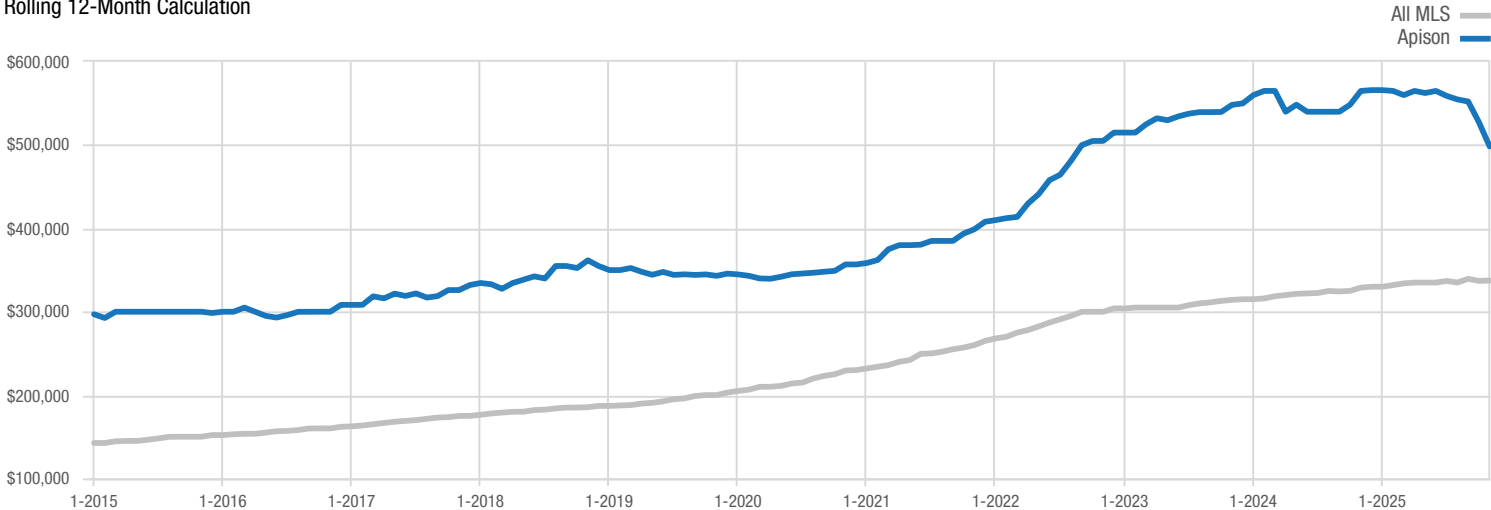


Closed Sales

2024 2025



Median Sales Price - All MLS
Rolling 12-Month Calculation



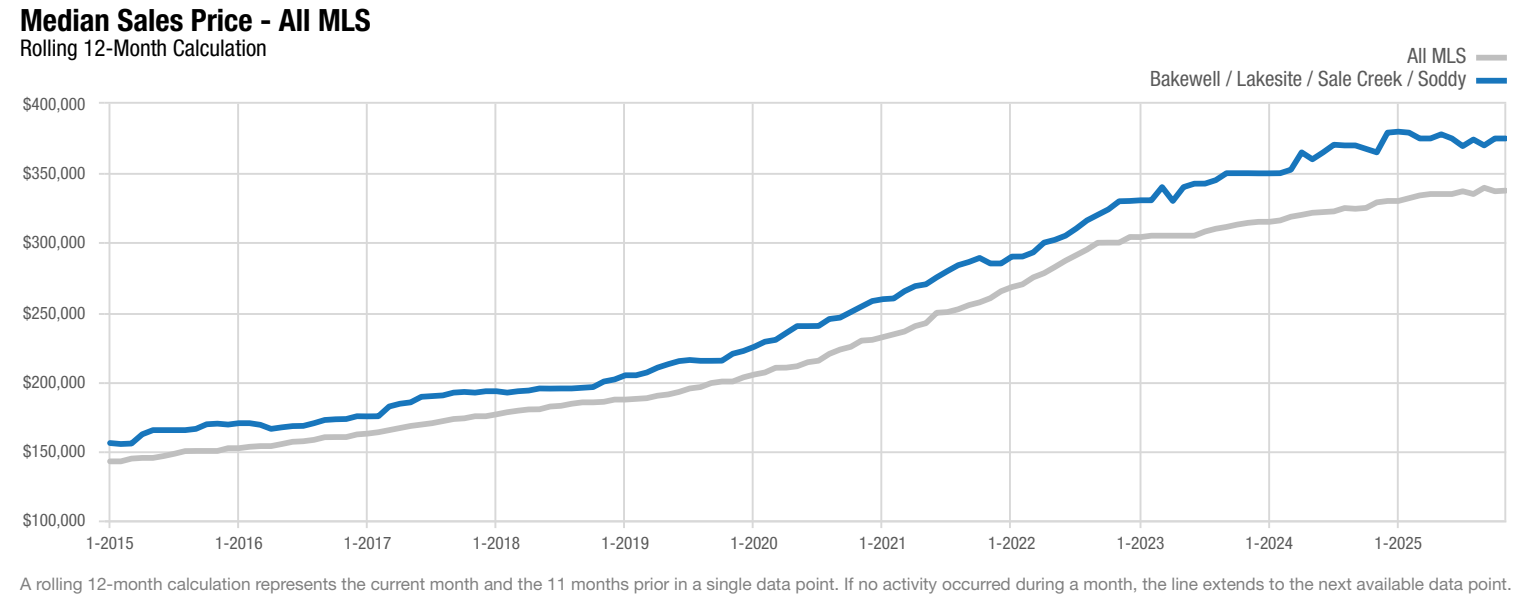
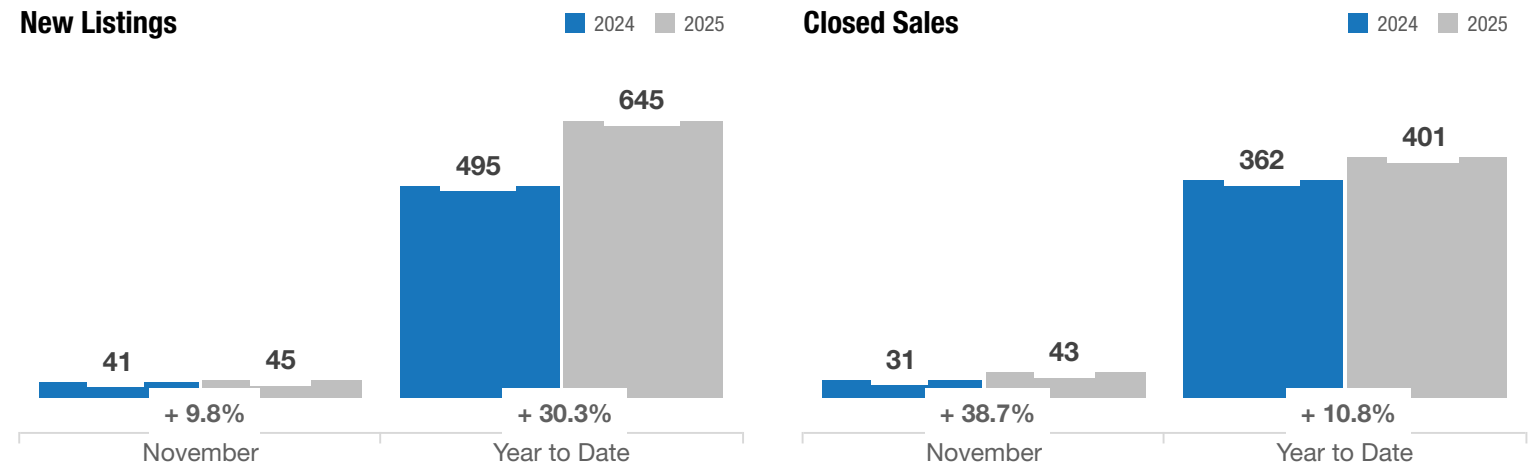
A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Bakewell / Lakesite / Sale Creek / Soddy

ZIP Codes: 37379 and 37384

Table with 7 columns: Key Metrics, 2024, 2025, % Change, Thru 11-2024, Thru 11-2025, % Change. Rows include New Listings, Closed Sales, Median Sales Price, Pct. of Orig. Price Received, Days on Market Until Sale, Inventory of Homes for Sale, and Months Supply of Inventory.

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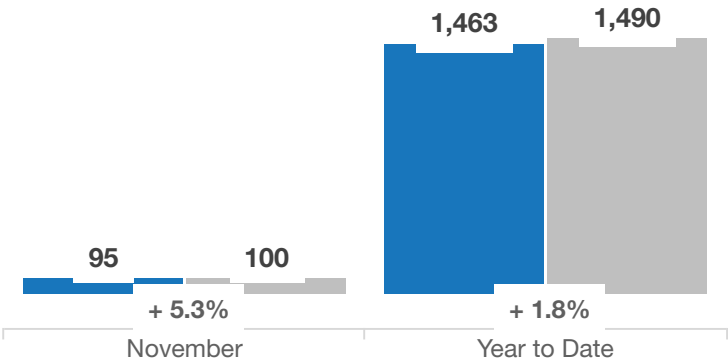
Bradley County

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	95	100	+ 5.3%	1,463	1,490	+ 1.8%
Closed Sales	81	67	- 17.3%	1,029	984	- 4.4%
Median Sales Price	\$320,000	\$310,000	- 3.1%	\$324,500	\$325,000	+ 0.2%
Pct. of Orig. Price Received	94.8%	93.5%	- 1.4%	96.4%	95.7%	- 0.7%
Days on Market Until Sale	57	53	- 7.0%	45	51	+ 13.3%
Inventory of Homes for Sale	291	369	+ 26.8%	—	—	—
Months Supply of Inventory	3.1	4.1	+ 32.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

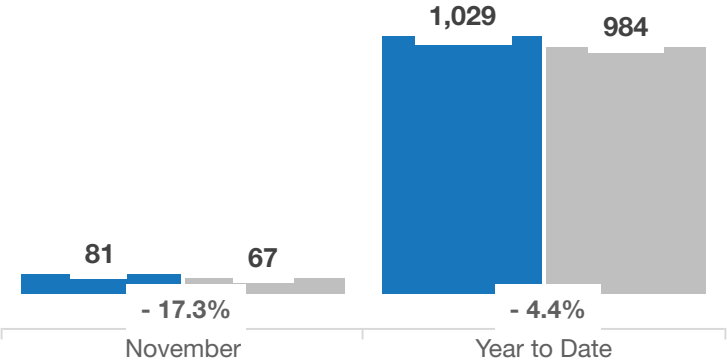
New Listings

2024 2025

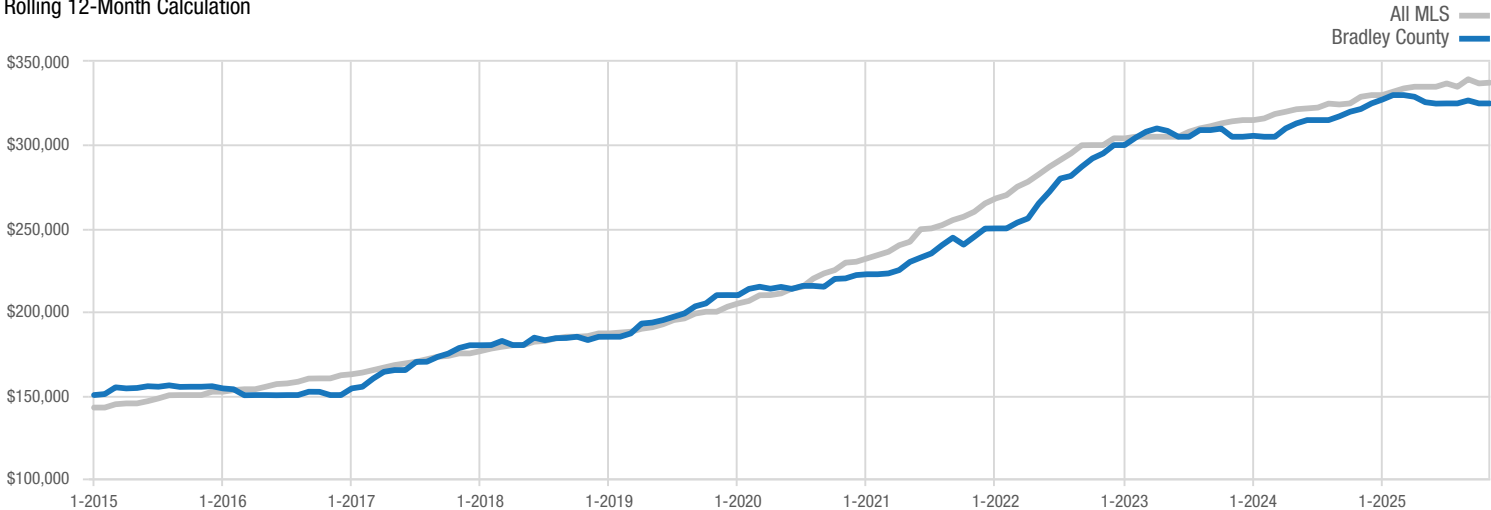


Closed Sales

2024 2025



Median Sales Price - All MLS
Rolling 12-Month Calculation



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Brainerd

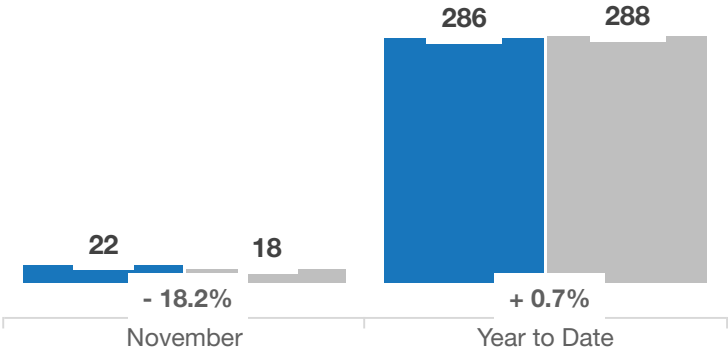
Includes the Ridgeside Community

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	22	18	- 18.2%	286	288	+ 0.7%
Closed Sales	10	14	+ 40.0%	201	188	- 6.5%
Median Sales Price	\$256,450	\$290,000	+ 13.1%	\$250,000	\$265,000	+ 6.0%
Pct. of Orig. Price Received	92.0%	96.6%	+ 5.0%	96.7%	96.0%	- 0.7%
Days on Market Until Sale	32	20	- 37.5%	31	36	+ 16.1%
Inventory of Homes for Sale	60	61	+ 1.7%	—	—	—
Months Supply of Inventory	3.3	3.5	+ 6.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

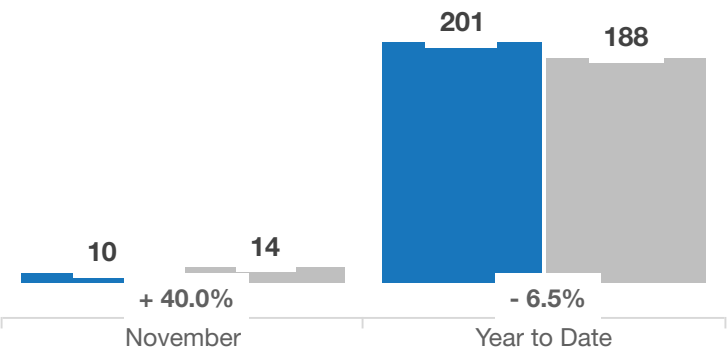
New Listings

2024 2025



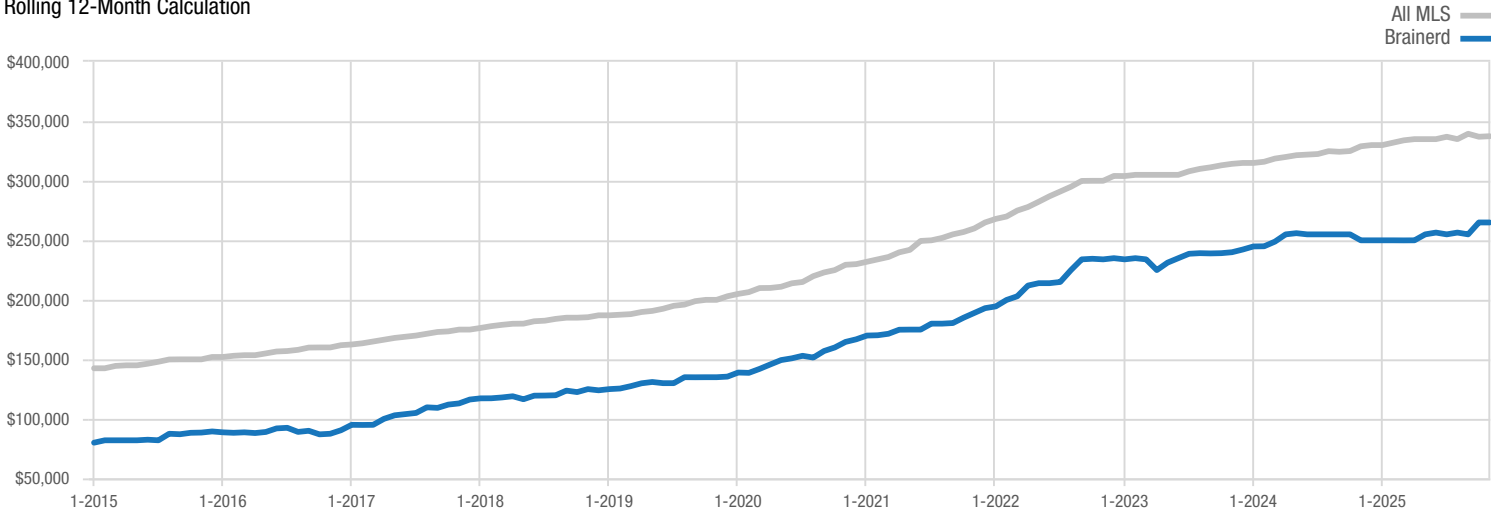
Closed Sales

2024 2025



Median Sales Price - All MLS

Rolling 12-Month Calculation



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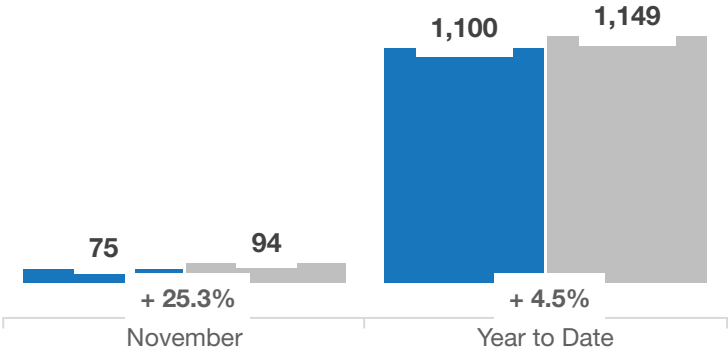
Catoosa County

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	75	94	+ 25.3%	1,100	1,149	+ 4.5%
Closed Sales	51	44	- 13.7%	808	780	- 3.5%
Median Sales Price	\$309,500	\$313,250	+ 1.2%	\$298,000	\$299,000	+ 0.3%
Pct. of Orig. Price Received	94.9%	98.1%	+ 3.4%	96.5%	96.4%	- 0.1%
Days on Market Until Sale	48	49	+ 2.1%	43	50	+ 16.3%
Inventory of Homes for Sale	231	253	+ 9.5%	—	—	—
Months Supply of Inventory	3.2	3.5	+ 9.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

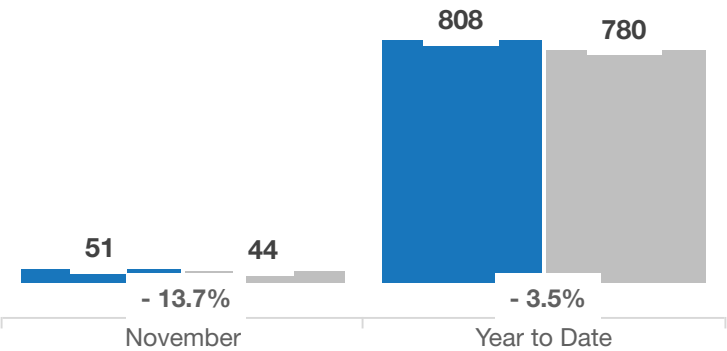
New Listings

2024 2025

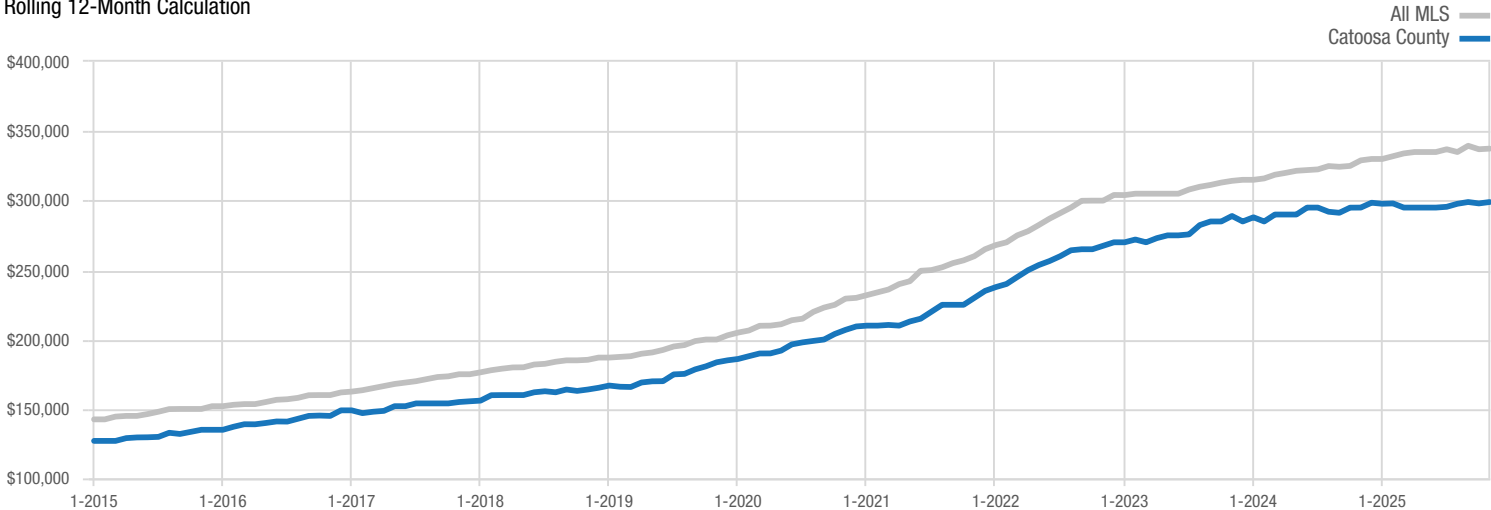


Closed Sales

2024 2025



Median Sales Price - All MLS
Rolling 12-Month Calculation



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Chattanooga MSA

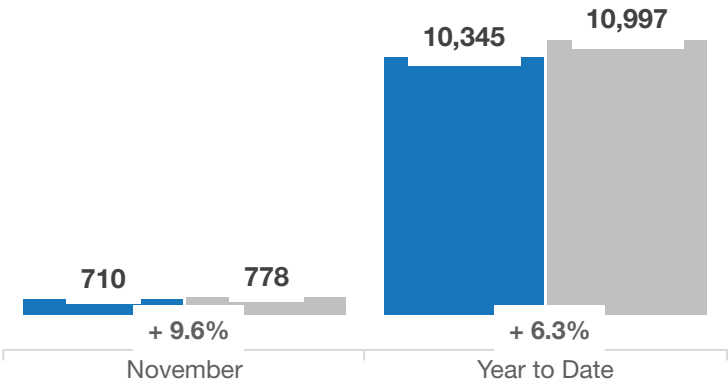
Includes Catoosa, Dade, Hamilton, Marion, Sequatchie and Walker Counties

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	710	778	+ 9.6%	10,345	10,997	+ 6.3%
Closed Sales	573	503	- 12.2%	7,023	6,861	- 2.3%
Median Sales Price	\$358,950	\$350,000	- 2.5%	\$344,500	\$352,000	+ 2.2%
Pct. of Orig. Price Received	95.2%	95.2%	0.0%	96.4%	95.7%	- 0.7%
Days on Market Until Sale	42	47	+ 11.9%	42	48	+ 14.3%
Inventory of Homes for Sale	2,045	2,526	+ 23.5%	—	—	—
Months Supply of Inventory	3.2	4.0	+ 25.0%	—	—	—

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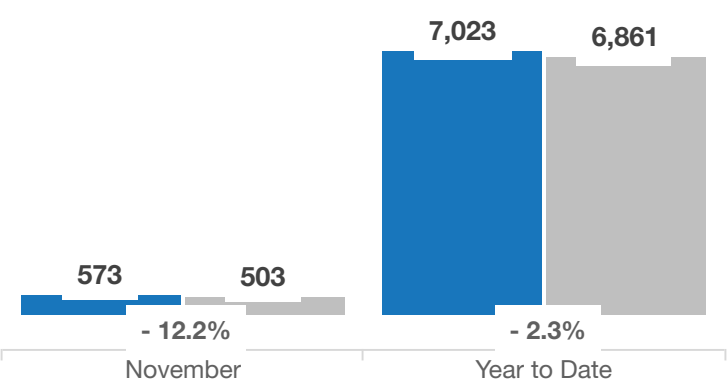
New Listings

2024 2025

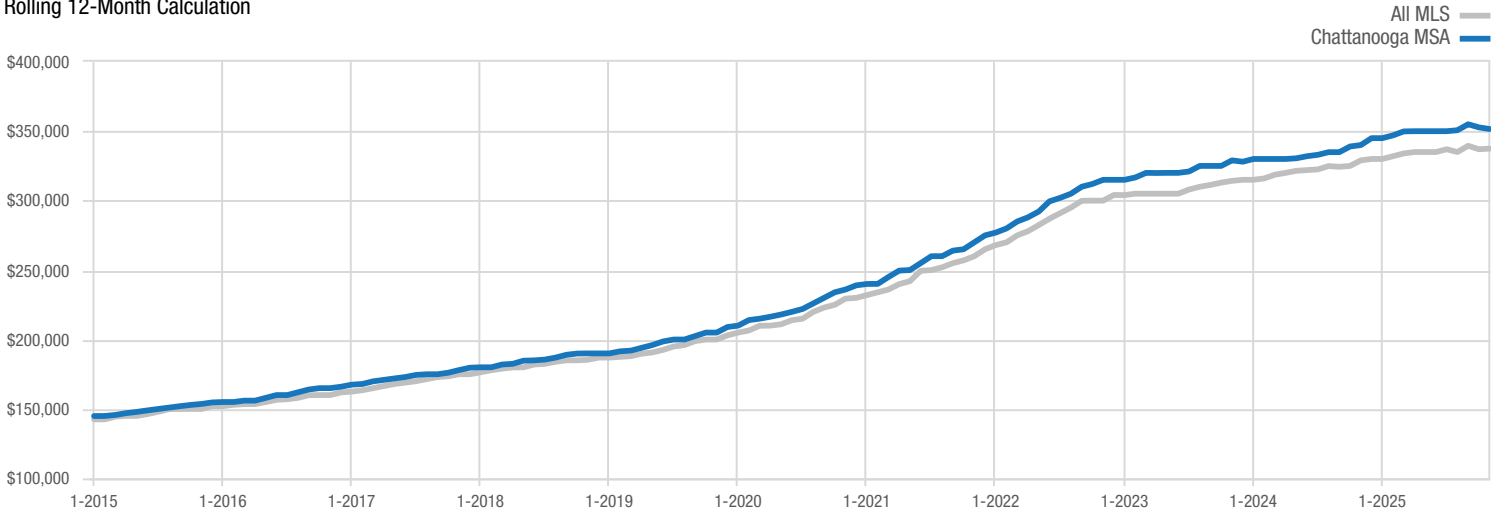


Closed Sales

2024 2025



Median Sales Price - All MLS
Rolling 12-Month Calculation



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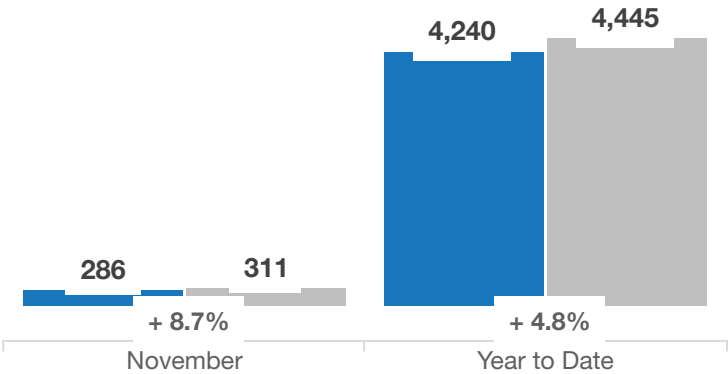
Chattanooga

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	286	311	+ 8.7%	4,240	4,445	+ 4.8%
Closed Sales	221	204	- 7.7%	2,709	2,544	- 6.1%
Median Sales Price	\$340,000	\$365,000	+ 7.4%	\$330,000	\$340,000	+ 3.0%
Pct. of Orig. Price Received	95.5%	95.4%	- 0.1%	96.3%	95.4%	- 0.9%
Days on Market Until Sale	38	46	+ 21.1%	37	44	+ 18.9%
Inventory of Homes for Sale	776	973	+ 25.4%	—	—	—
Months Supply of Inventory	3.2	4.1	+ 28.1%	—	—	—

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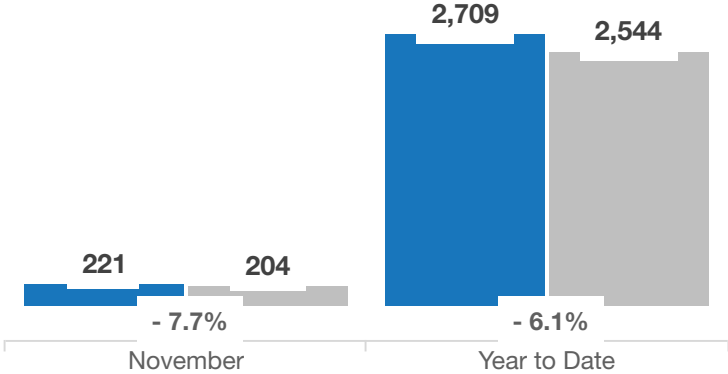
New Listings

■ 2024 ■ 2025



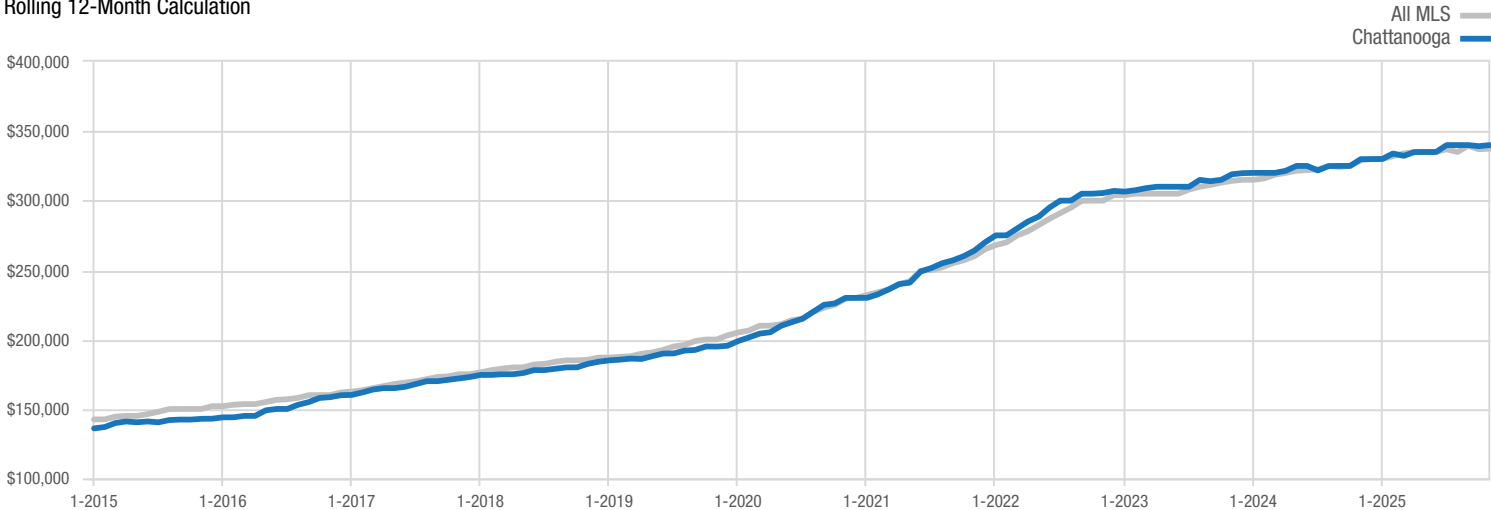
Closed Sales

■ 2024 ■ 2025



Median Sales Price - All MLS

Rolling 12-Month Calculation



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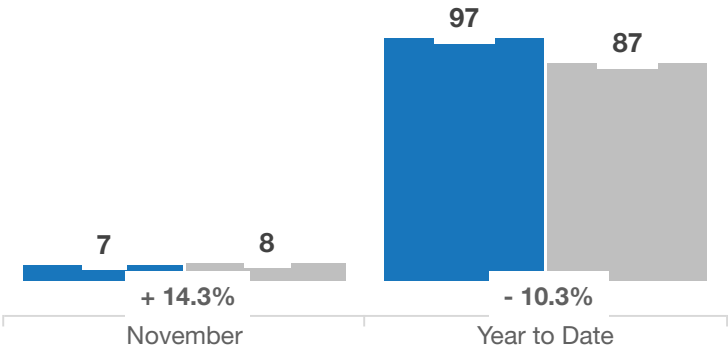
Chattooga County

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	7	8	+ 14.3%	97	87	- 10.3%
Closed Sales	10	4	- 60.0%	72	58	- 19.4%
Median Sales Price	\$182,500	\$267,000	+ 46.3%	\$207,450	\$202,000	- 2.6%
Pct. of Orig. Price Received	86.7%	91.2%	+ 5.2%	93.2%	92.7%	- 0.5%
Days on Market Until Sale	71	69	- 2.8%	41	66	+ 61.0%
Inventory of Homes for Sale	26	26	0.0%	—	—	—
Months Supply of Inventory	4.1	5.4	+ 31.7%	—	—	—

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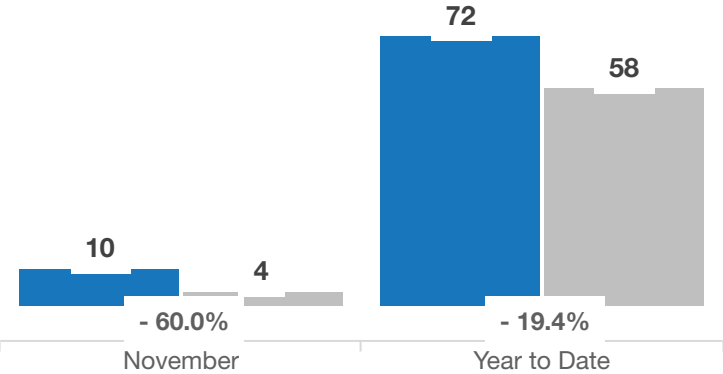
New Listings

2024 2025

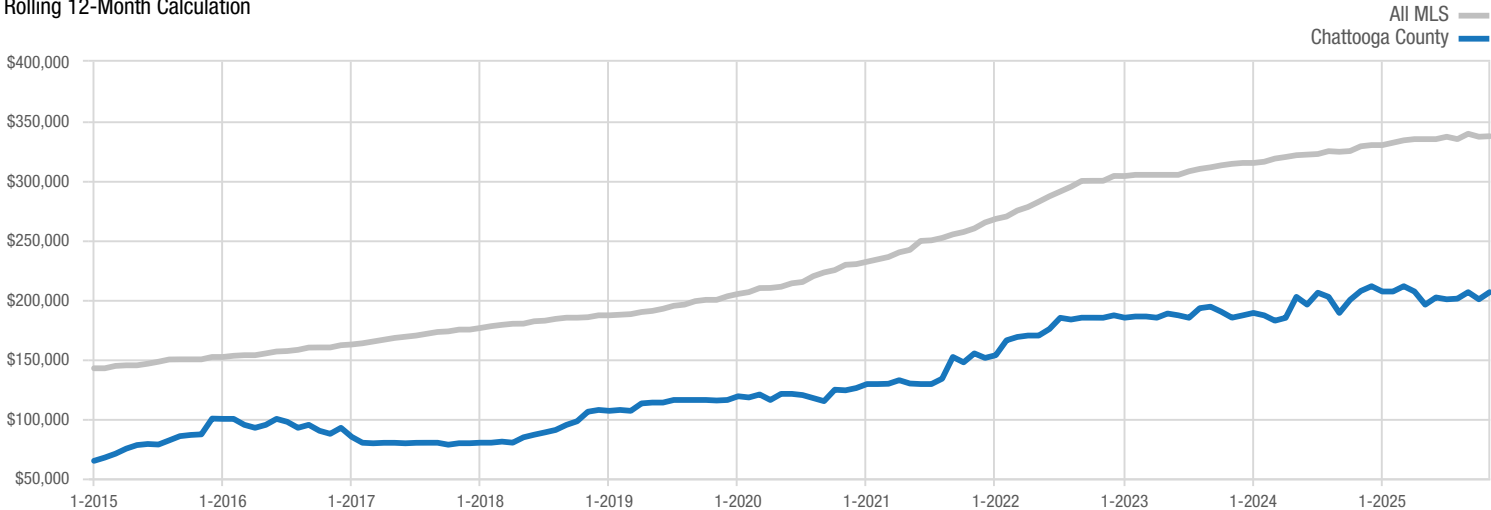


Closed Sales

2024 2025



Median Sales Price - All MLS
Rolling 12-Month Calculation



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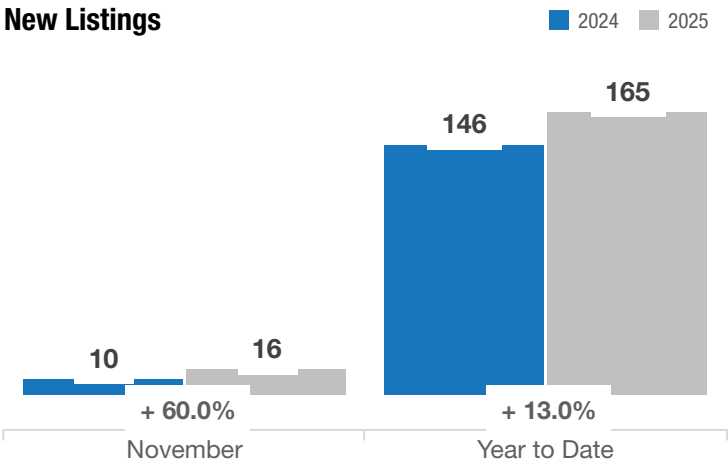


Collegedale

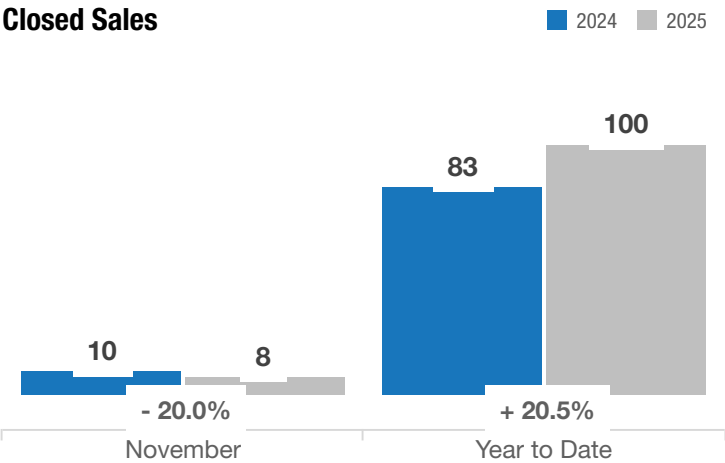
Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	10	16	+ 60.0%	146	165	+ 13.0%
Closed Sales	10	8	- 20.0%	83	100	+ 20.5%
Median Sales Price	\$507,000	\$361,450	- 28.7%	\$485,000	\$447,250	- 7.8%
Pct. of Orig. Price Received	98.4%	97.8%	- 0.6%	98.3%	97.2%	- 1.1%
Days on Market Until Sale	28	44	+ 57.1%	52	50	- 3.8%
Inventory of Homes for Sale	35	41	+ 17.1%	—	—	—
Months Supply of Inventory	4.4	4.4	0.0%	—	—	—

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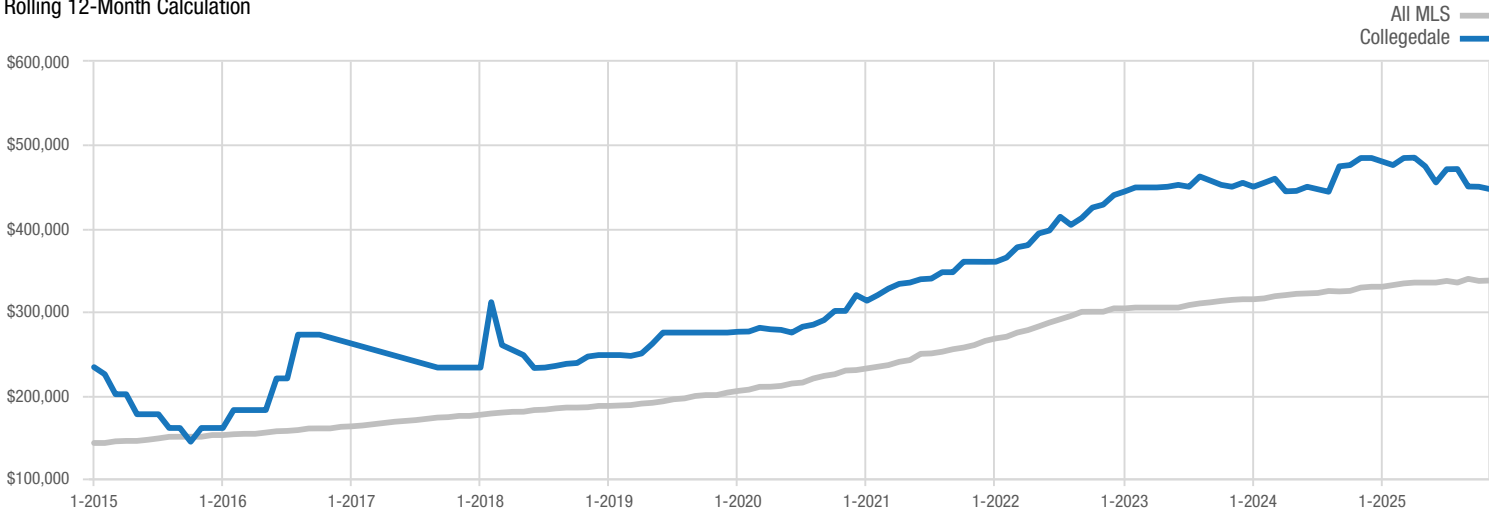
New Listings



Closed Sales



Median Sales Price - All MLS
Rolling 12-Month Calculation



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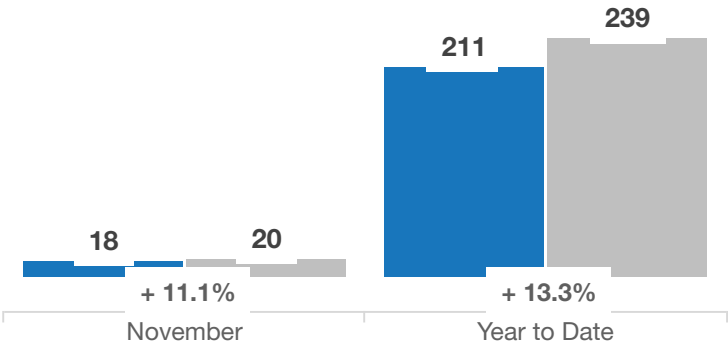
Dade County

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	18	20	+ 11.1%	211	239	+ 13.3%
Closed Sales	13	12	- 7.7%	137	149	+ 8.8%
Median Sales Price	\$360,000	\$347,450	- 3.5%	\$280,000	\$327,500	+ 17.0%
Pct. of Orig. Price Received	95.3%	95.3%	0.0%	94.0%	93.5%	- 0.5%
Days on Market Until Sale	52	25	- 51.9%	55	50	- 9.1%
Inventory of Homes for Sale	53	66	+ 24.5%	—	—	—
Months Supply of Inventory	4.2	5.0	+ 19.0%	—	—	—

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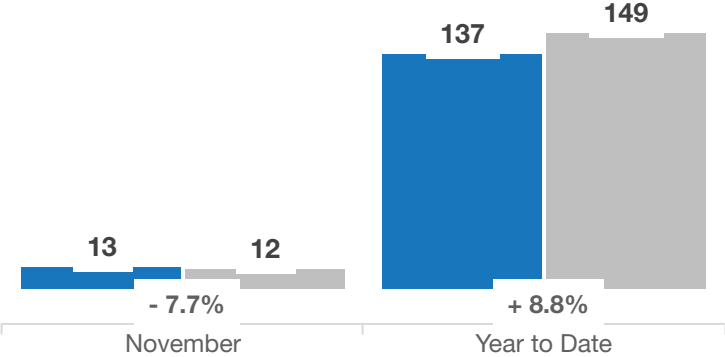
New Listings

2024 2025

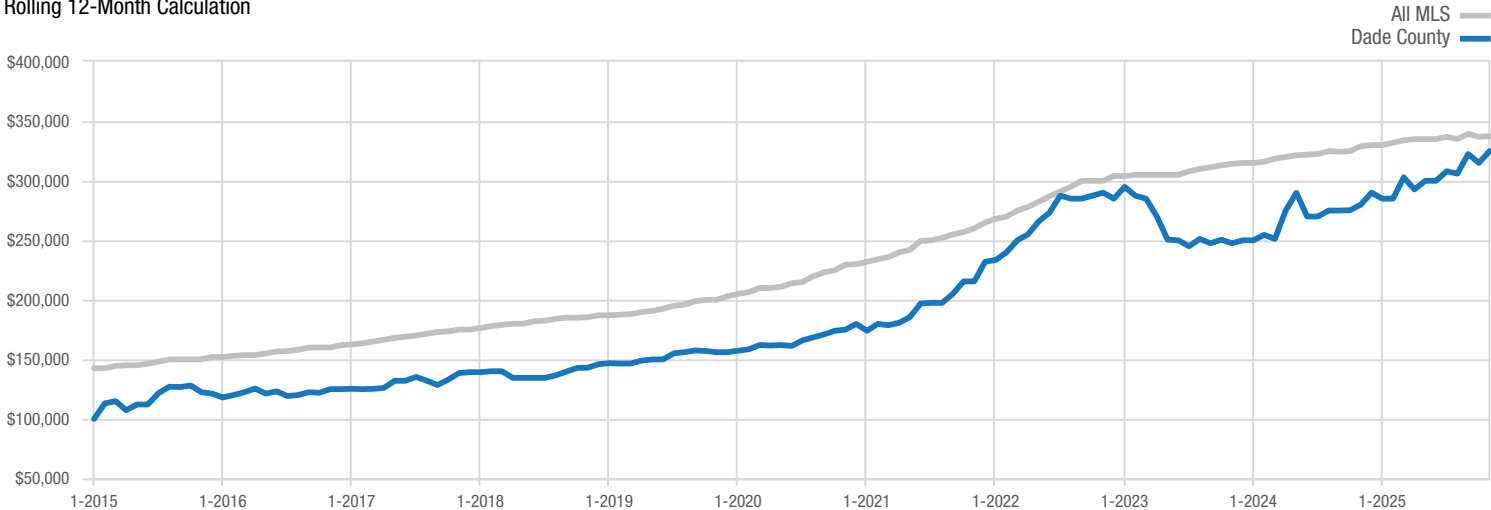


Closed Sales

2024 2025



Median Sales Price - All MLS
Rolling 12-Month Calculation



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Downtown Chattanooga

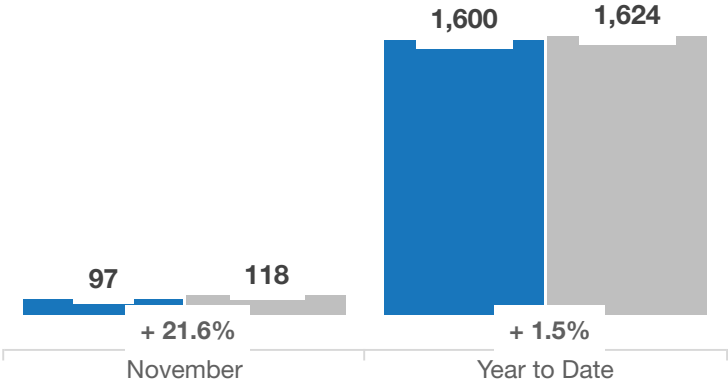
ZIP Codes: 37402, 37403, 37404, 37405, 37406, 37408 and 37450

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	97	118	+ 21.6%	1,600	1,624	+ 1.5%
Closed Sales	79	70	- 11.4%	859	838	- 2.4%
Median Sales Price	\$415,000	\$467,500	+ 12.7%	\$360,000	\$356,500	- 1.0%
Pct. of Orig. Price Received	95.5%	93.8%	- 1.8%	94.7%	94.2%	- 0.5%
Days on Market Until Sale	45	58	+ 28.9%	45	54	+ 20.0%
Inventory of Homes for Sale	315	379	+ 20.3%	—	—	—
Months Supply of Inventory	4.1	4.9	+ 19.5%	—	—	—

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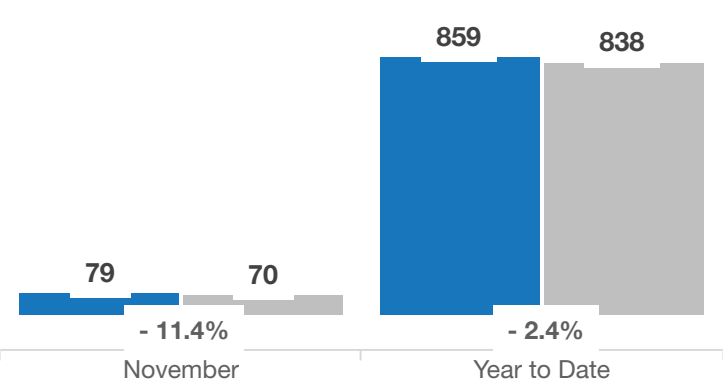
New Listings

2024 2025

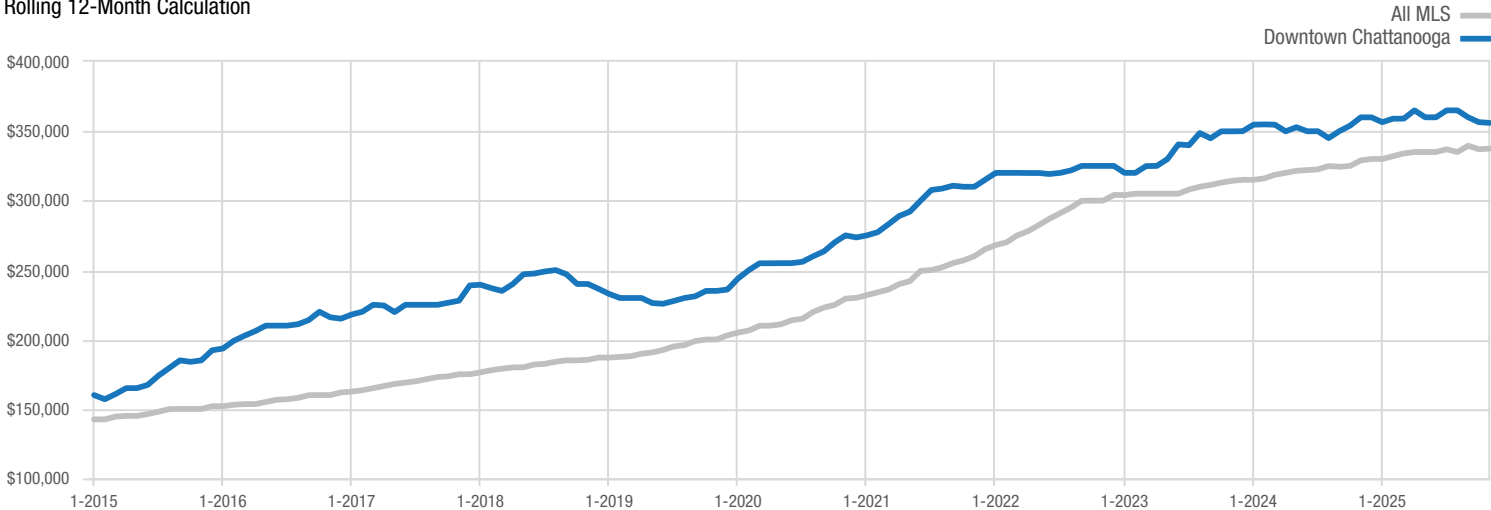


Closed Sales

2024 2025



Median Sales Price - All MLS
Rolling 12-Month Calculation



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East Brainerd

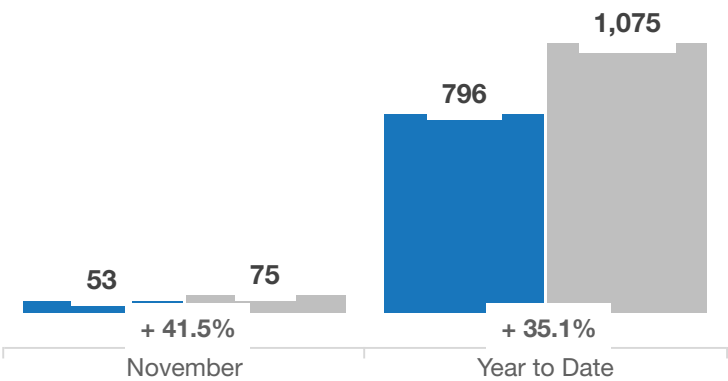
Includes the Cromwell, Dalewood, Eastdale & Tyner Communities

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	53	75	+ 41.5%	796	1,075	+ 35.1%
Closed Sales	36	46	+ 27.8%	548	564	+ 2.9%
Median Sales Price	\$362,500	\$411,672	+ 13.6%	\$375,763	\$384,900	+ 2.4%
Pct. of Orig. Price Received	96.4%	96.2%	- 0.2%	97.0%	96.3%	- 0.7%
Days on Market Until Sale	47	43	- 8.5%	39	41	+ 5.1%
Inventory of Homes for Sale	133	241	+ 81.2%	—	—	—
Months Supply of Inventory	2.7	4.6	+ 70.4%	—	—	—

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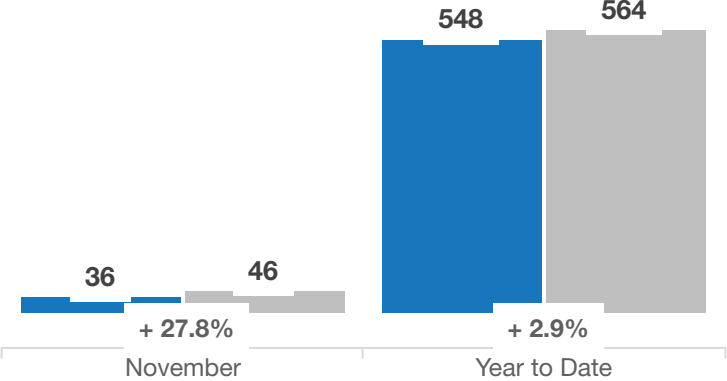
New Listings

2024 2025



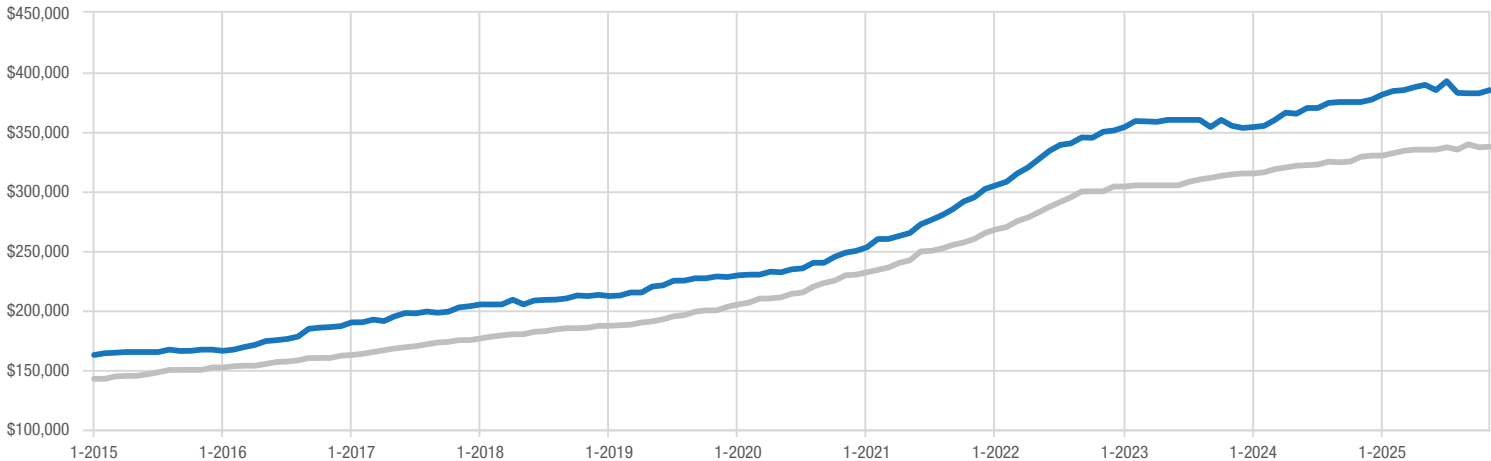
Closed Sales

2024 2025



Median Sales Price - All MLS
Rolling 12-Month Calculation

All MLS
East Brainerd



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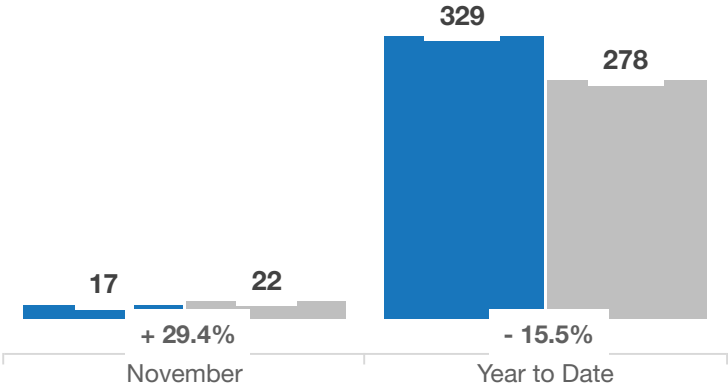
East Ridge

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	17	22	+ 29.4%	329	278	- 15.5%
Closed Sales	16	17	+ 6.3%	234	165	- 29.5%
Median Sales Price	\$267,500	\$235,000	- 12.1%	\$270,000	\$274,500	+ 1.7%
Pct. of Orig. Price Received	94.8%	97.8%	+ 3.2%	96.7%	95.9%	- 0.8%
Days on Market Until Sale	45	38	- 15.6%	29	43	+ 48.3%
Inventory of Homes for Sale	52	58	+ 11.5%	—	—	—
Months Supply of Inventory	2.4	4.0	+ 66.7%	—	—	—

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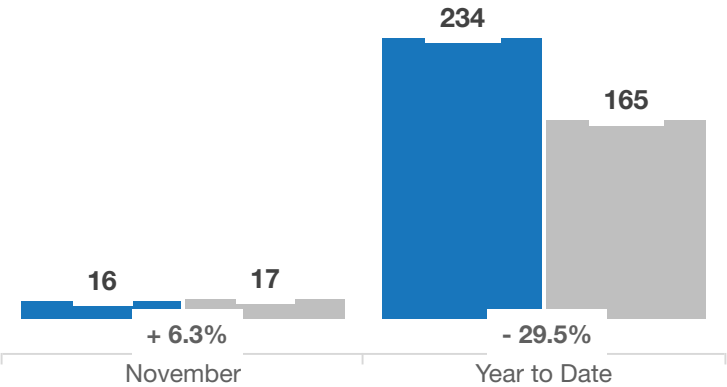
New Listings

2024 2025

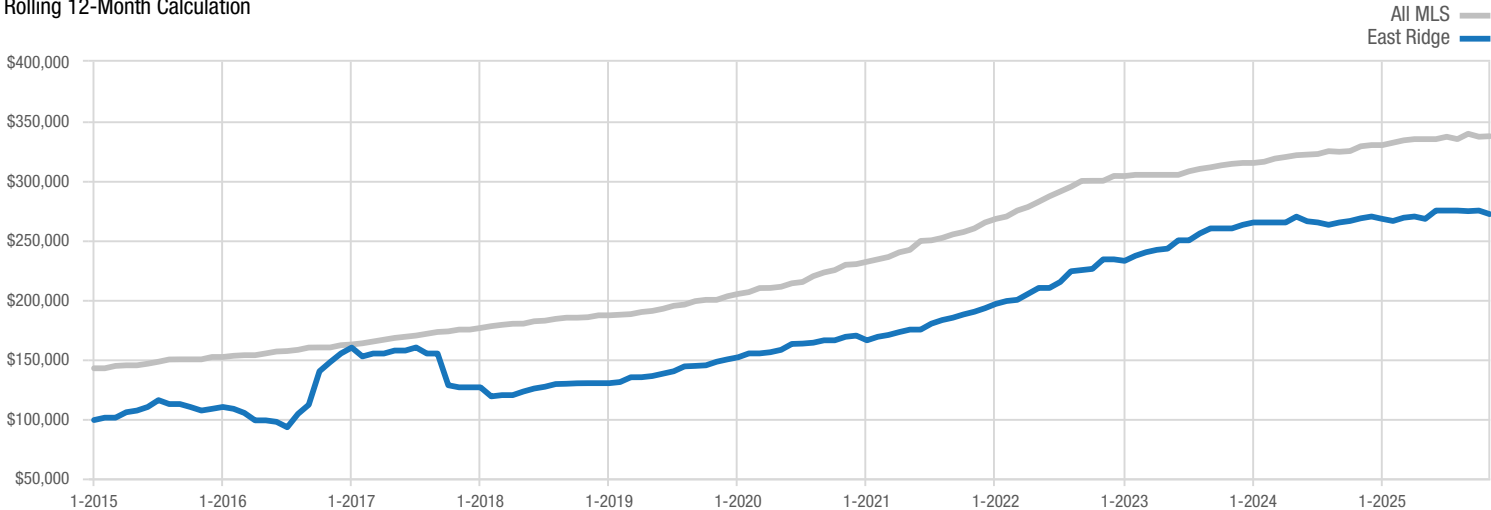


Closed Sales

2024 2025



Median Sales Price - All MLS
Rolling 12-Month Calculation



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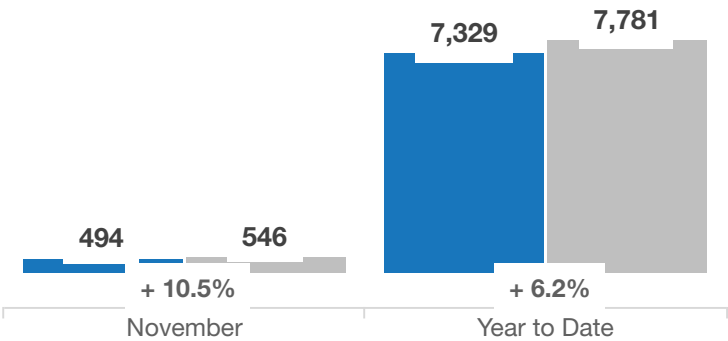
Hamilton County

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	494	546	+ 10.5%	7,329	7,781	+ 6.2%
Closed Sales	426	374	- 12.2%	4,896	4,800	- 2.0%
Median Sales Price	\$385,000	\$394,200	+ 2.4%	\$375,950	\$389,955	+ 3.7%
Pct. of Orig. Price Received	95.7%	95.1%	- 0.6%	96.8%	95.9%	- 0.9%
Days on Market Until Sale	41	47	+ 14.6%	40	46	+ 15.0%
Inventory of Homes for Sale	1,370	1,724	+ 25.8%	—	—	—
Months Supply of Inventory	3.1	3.9	+ 25.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

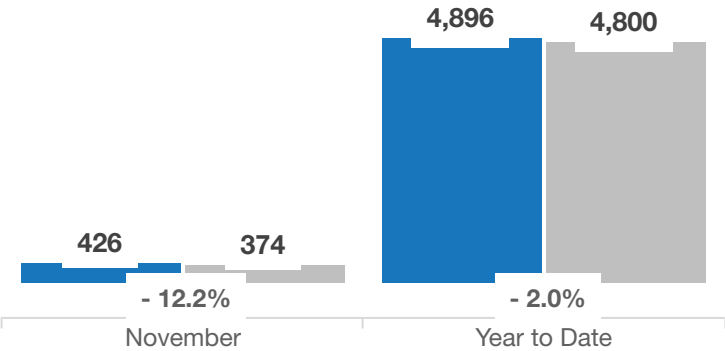
New Listings

2024 2025

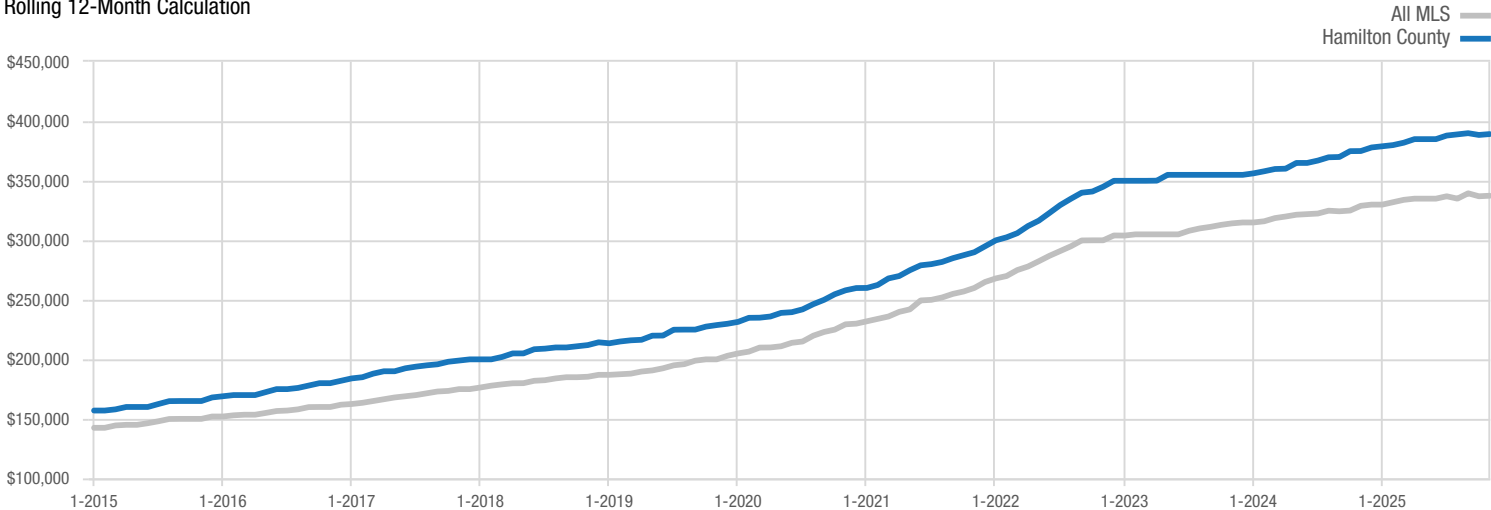


Closed Sales

2024 2025



Median Sales Price - All MLS
Rolling 12-Month Calculation



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Harrison / Georgetown

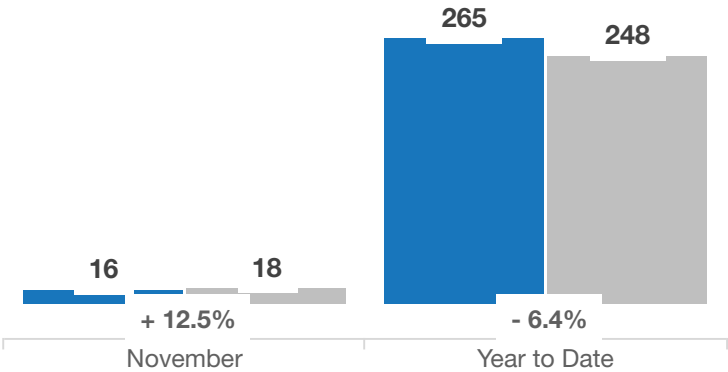
ZIP Codes: 37341 and 37308

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	16	18	+ 12.5%	265	248	- 6.4%
Closed Sales	14	8	- 42.9%	178	159	- 10.7%
Median Sales Price	\$372,450	\$382,600	+ 2.7%	\$358,950	\$390,000	+ 8.7%
Pct. of Orig. Price Received	94.6%	97.6%	+ 3.2%	95.9%	96.5%	+ 0.6%
Days on Market Until Sale	61	15	- 75.4%	49	43	- 12.2%
Inventory of Homes for Sale	50	65	+ 30.0%	—	—	—
Months Supply of Inventory	3.0	4.3	+ 43.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

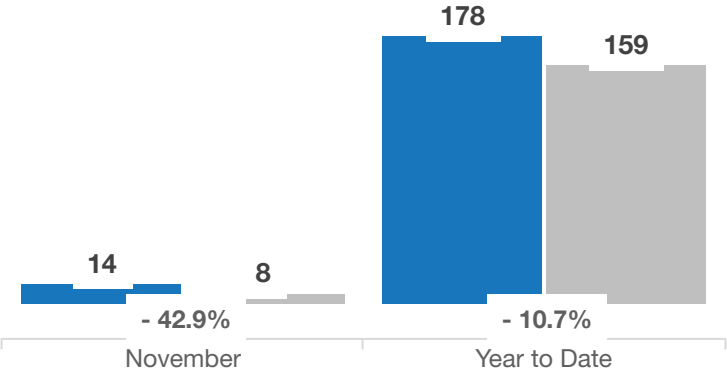
New Listings

2024 2025



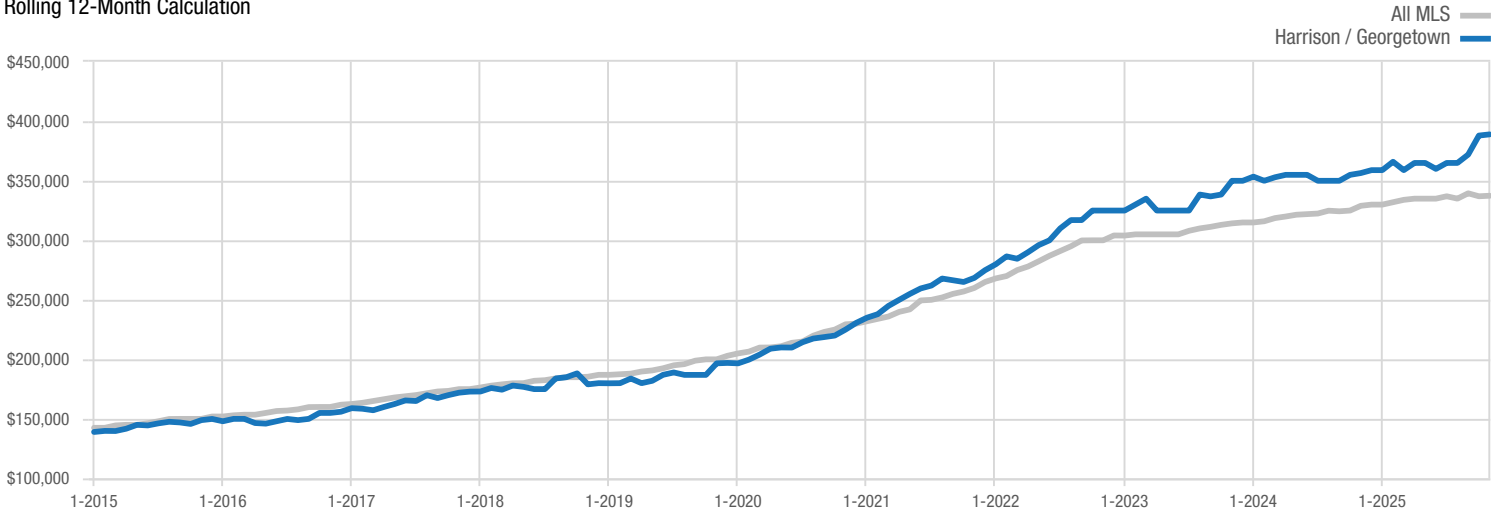
Closed Sales

2024 2025



Median Sales Price - All MLS

Rolling 12-Month Calculation

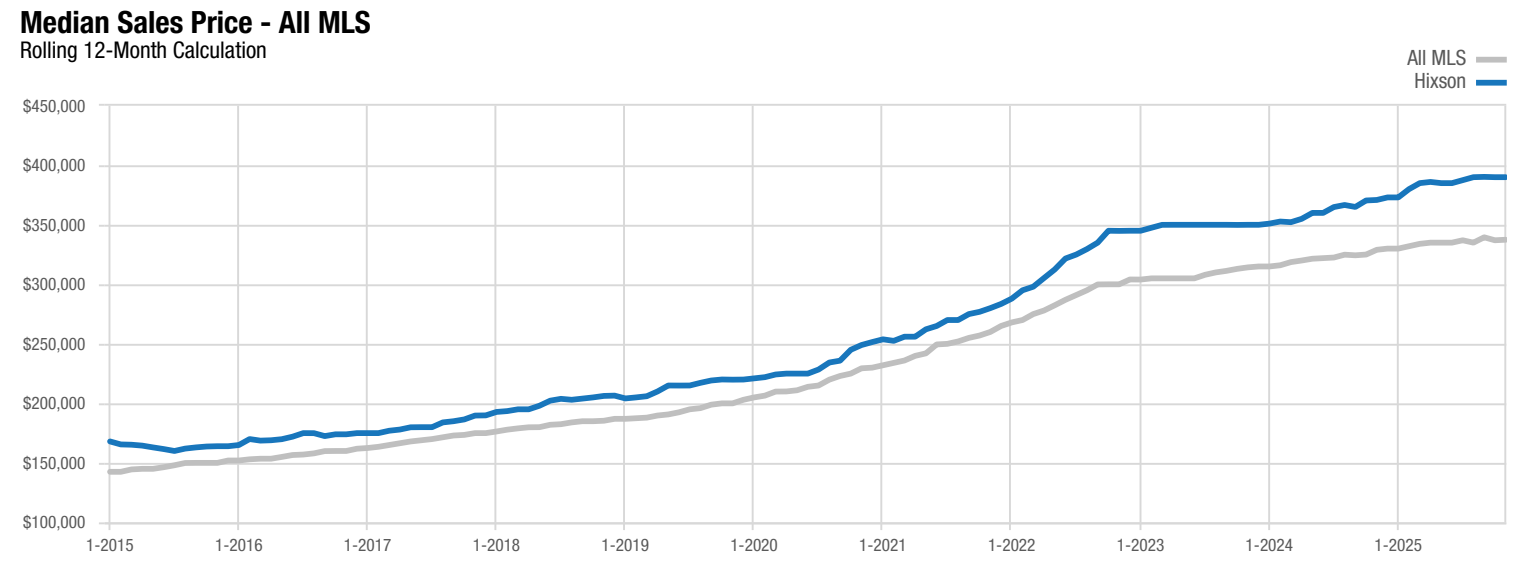
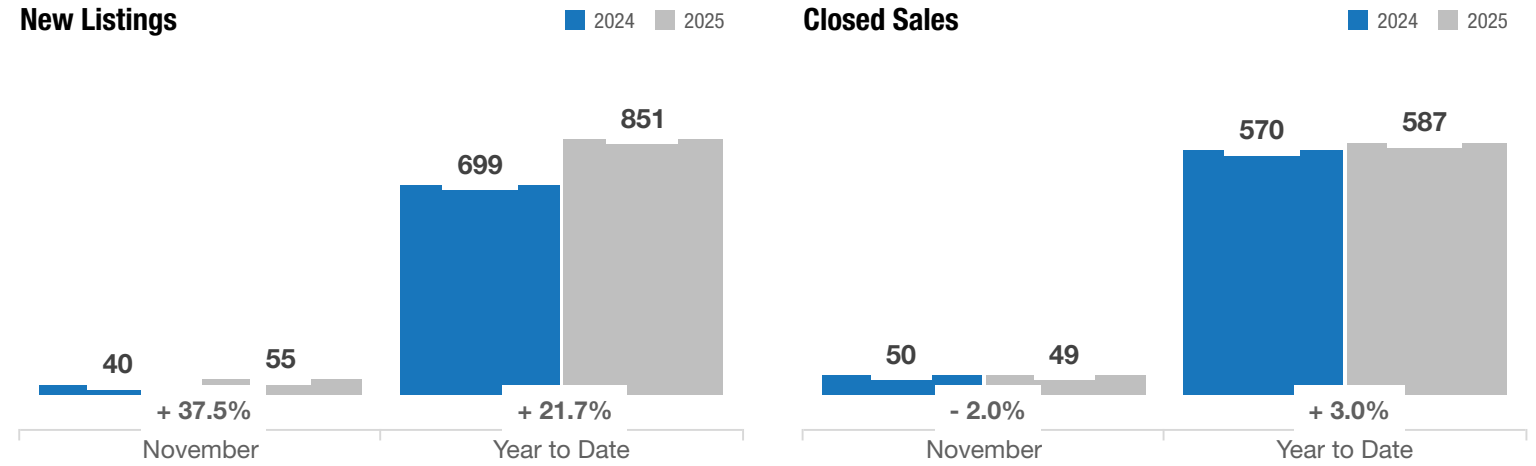


A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Hixson

Table with 7 columns: Key Metrics, 2024, 2025, % Change, Thru 11-2024, Thru 11-2025, % Change. Rows include New Listings, Closed Sales, Median Sales Price, Pct. of Orig. Price Received, Days on Market Until Sale, Inventory of Homes for Sale, and Months Supply of Inventory.

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



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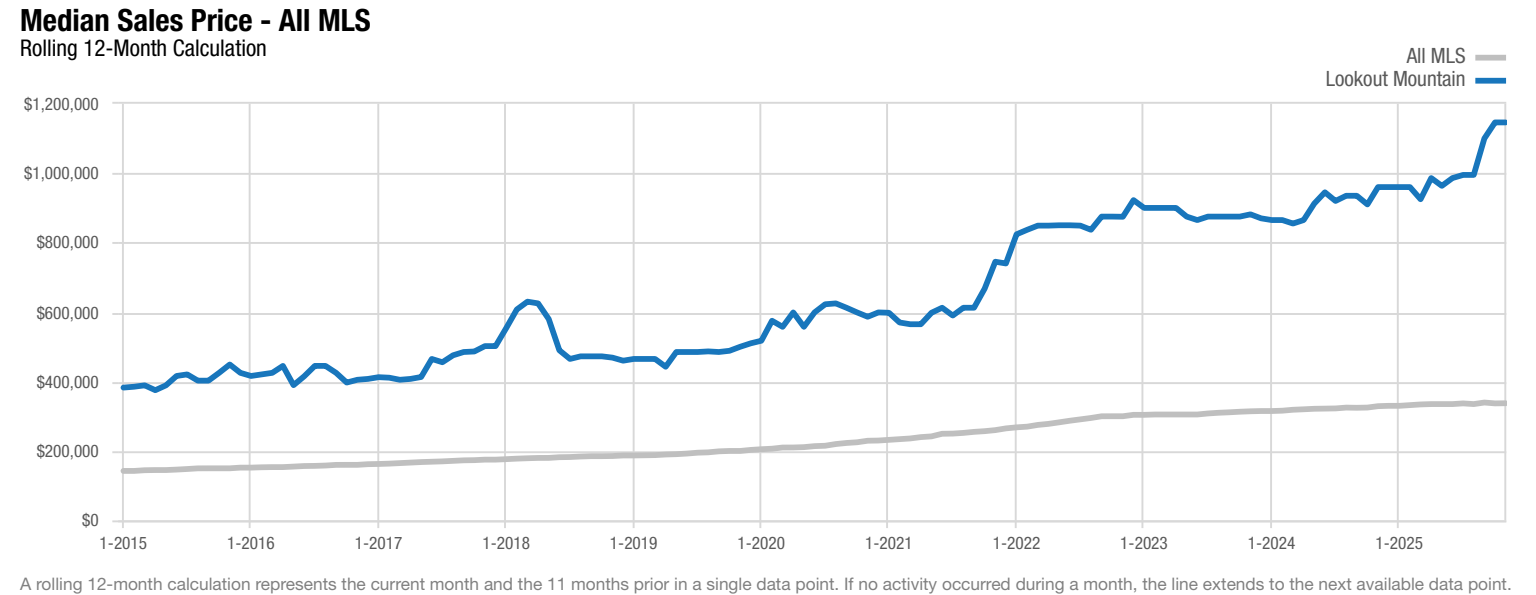
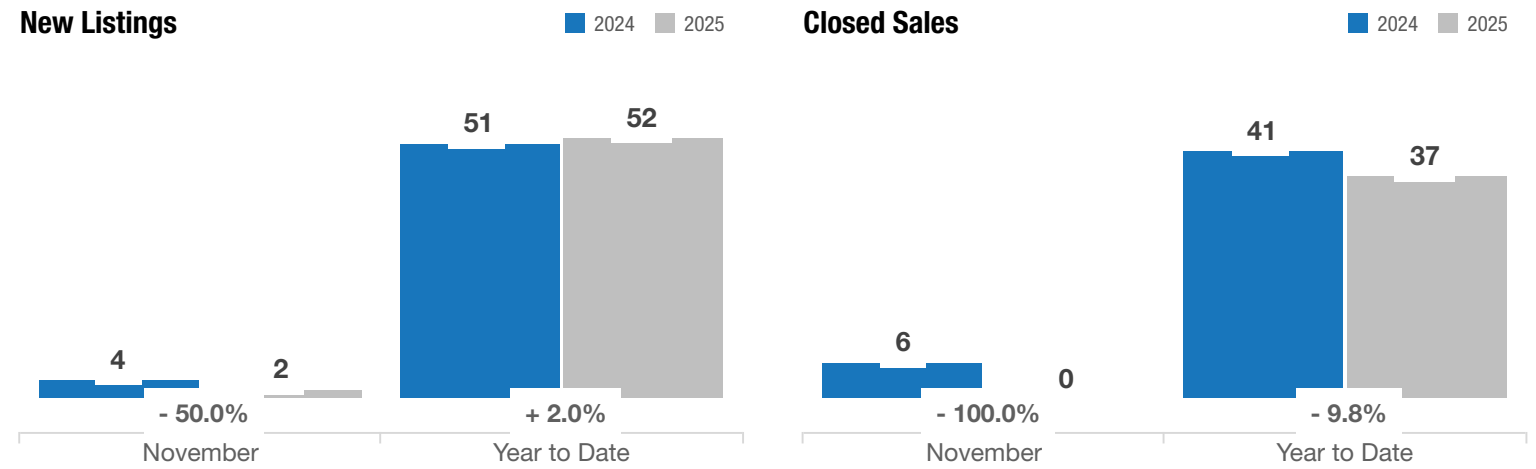


Lookout Mountain

Hamilton County Only

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	4	2	- 50.0%	51	52	+ 2.0%
Closed Sales	6	0	- 100.0%	41	37	- 9.8%
Median Sales Price	\$1,200,000	—	—	\$995,000	\$1,175,000	+ 18.1%
Pct. of Orig. Price Received	92.2%	—	—	96.3%	95.9%	- 0.4%
Days on Market Until Sale	44	—	—	18	23	+ 27.8%
Inventory of Homes for Sale	6	6	0.0%	—	—	—
Months Supply of Inventory	1.6	1.8	+ 12.5%	—	—	—

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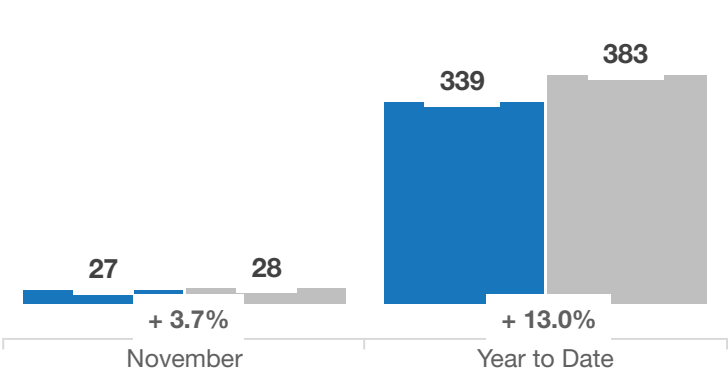
Marion County

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	27	28	+ 3.7%	339	383	+ 13.0%
Closed Sales	14	14	0.0%	221	212	- 4.1%
Median Sales Price	\$248,250	\$322,500	+ 29.9%	\$275,500	\$285,000	+ 3.4%
Pct. of Orig. Price Received	91.7%	94.2%	+ 2.7%	93.2%	94.1%	+ 1.0%
Days on Market Until Sale	49	68	+ 38.8%	53	57	+ 7.5%
Inventory of Homes for Sale	91	127	+ 39.6%	—	—	—
Months Supply of Inventory	4.9	6.4	+ 30.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

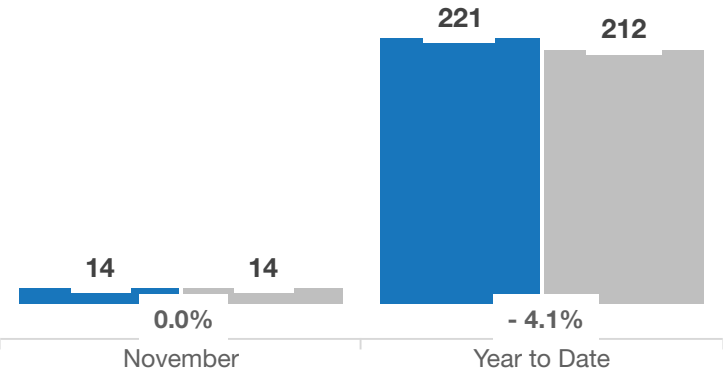
New Listings

2024 2025

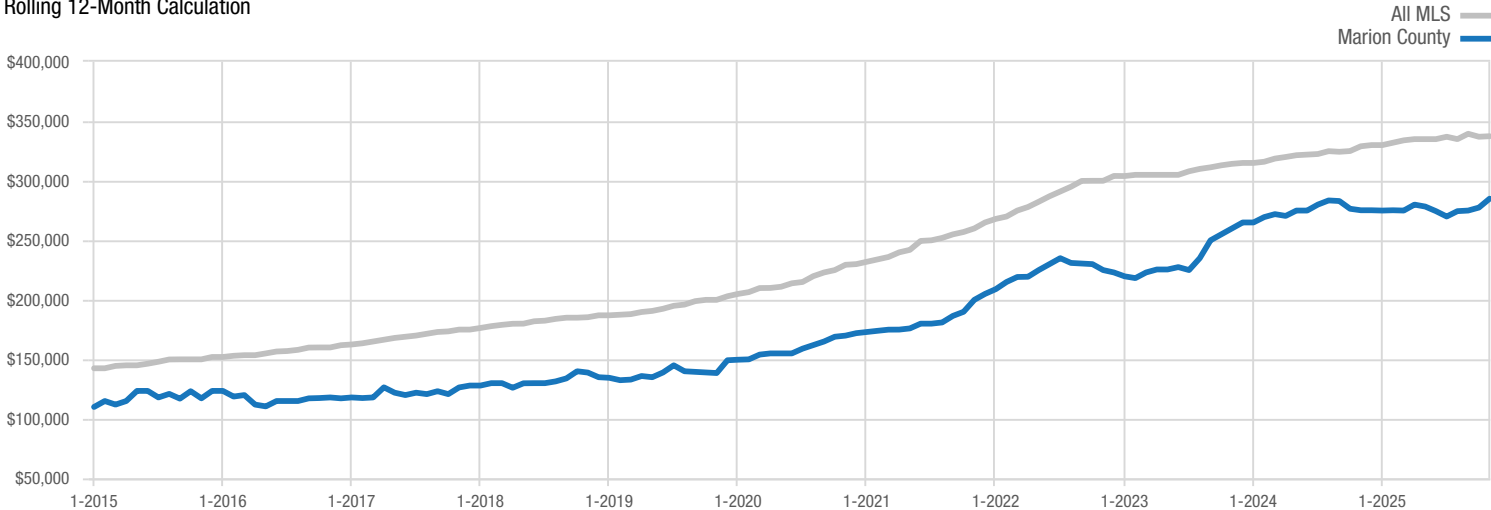


Closed Sales

2024 2025



Median Sales Price - All MLS
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

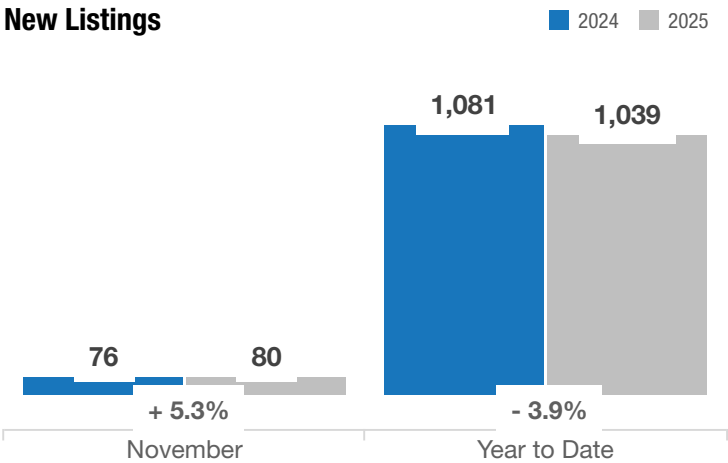


Ooltewah

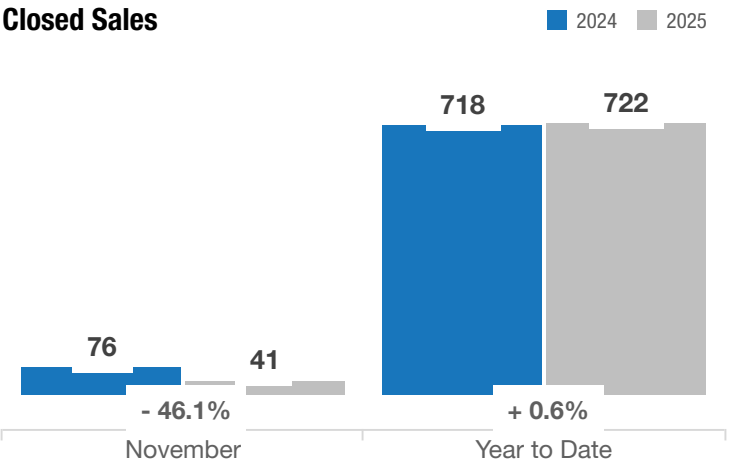
Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	76	80	+ 5.3%	1,081	1,039	- 3.9%
Closed Sales	76	41	- 46.1%	718	722	+ 0.6%
Median Sales Price	\$451,317	\$435,000	- 3.6%	\$464,574	\$450,000	- 3.1%
Pct. of Orig. Price Received	97.1%	95.5%	- 1.6%	97.8%	96.8%	- 1.0%
Days on Market Until Sale	43	48	+ 11.6%	51	59	+ 15.7%
Inventory of Homes for Sale	242	292	+ 20.7%	—	—	—
Months Supply of Inventory	3.5	4.5	+ 28.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

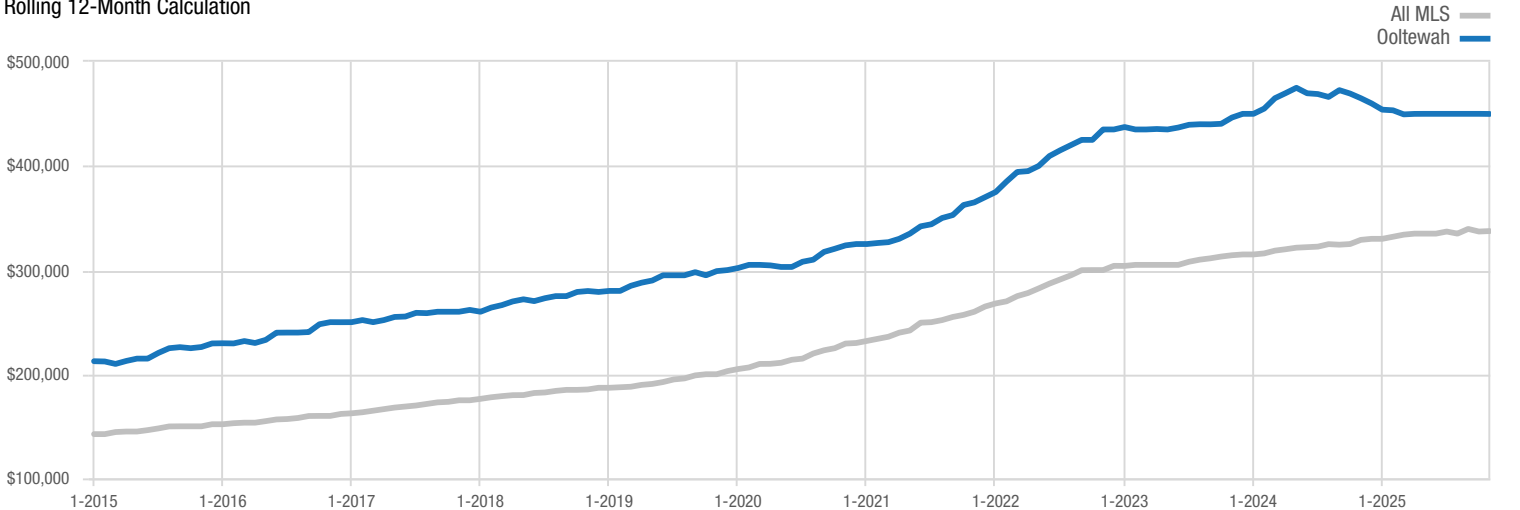
New Listings



Closed Sales



Median Sales Price - All MLS
Rolling 12-Month Calculation



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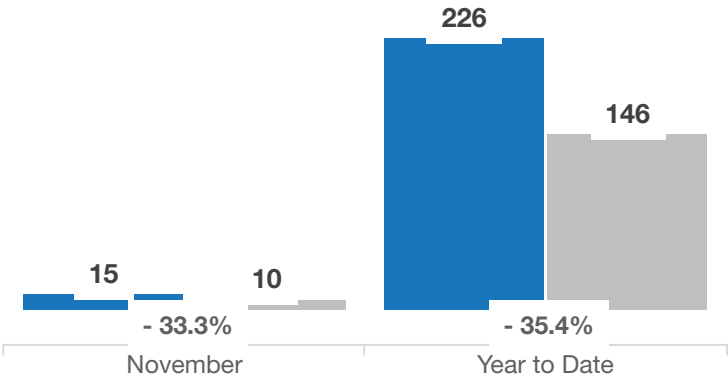
Red Bank

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	15	10	- 33.3%	226	146	- 35.4%
Closed Sales	12	8	- 33.3%	155	103	- 33.5%
Median Sales Price	\$328,450	\$373,500	+ 13.7%	\$330,000	\$335,000	+ 1.5%
Pct. of Orig. Price Received	97.7%	95.8%	- 1.9%	96.6%	95.7%	- 0.9%
Days on Market Until Sale	18	35	+ 94.4%	30	37	+ 23.3%
Inventory of Homes for Sale	29	27	- 6.9%	—	—	—
Months Supply of Inventory	2.1	2.9	+ 38.1%	—	—	—

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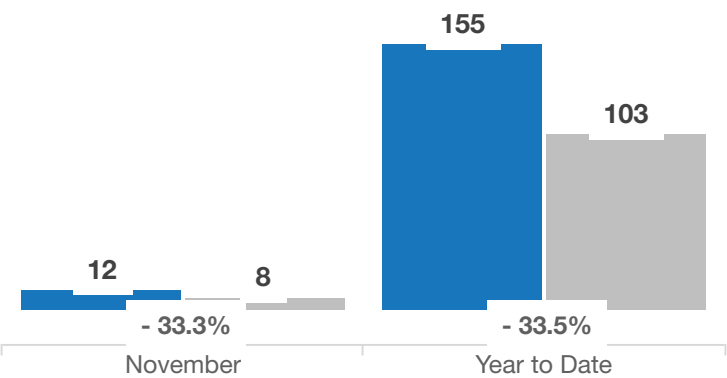
New Listings

2024 2025

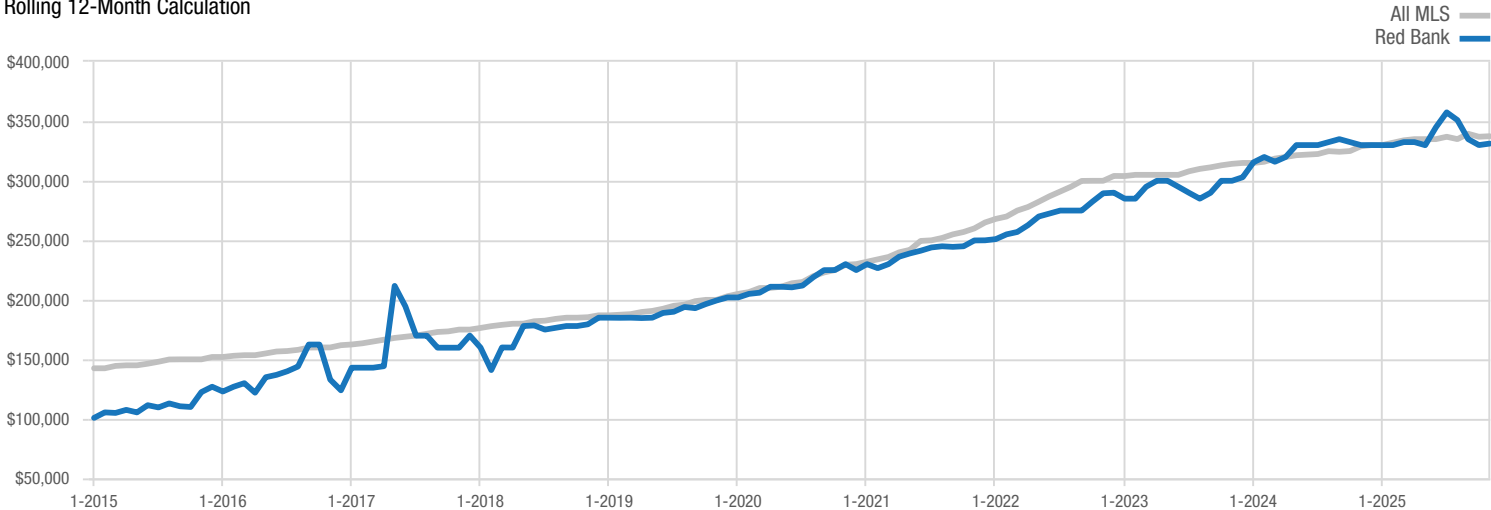


Closed Sales

2024 2025



Median Sales Price - All MLS
Rolling 12-Month Calculation



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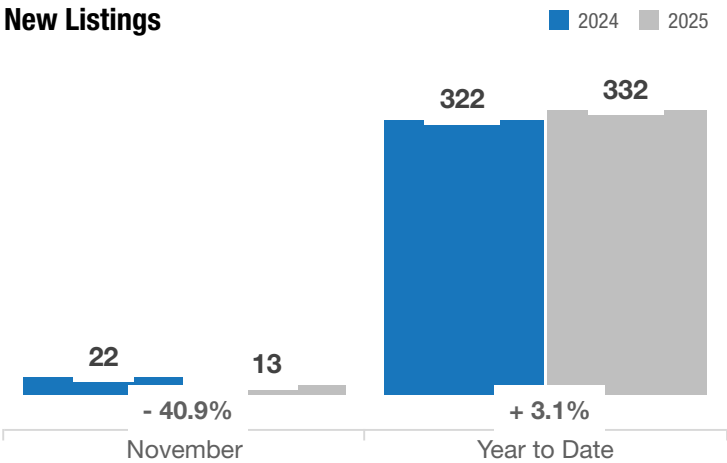


Rhea County

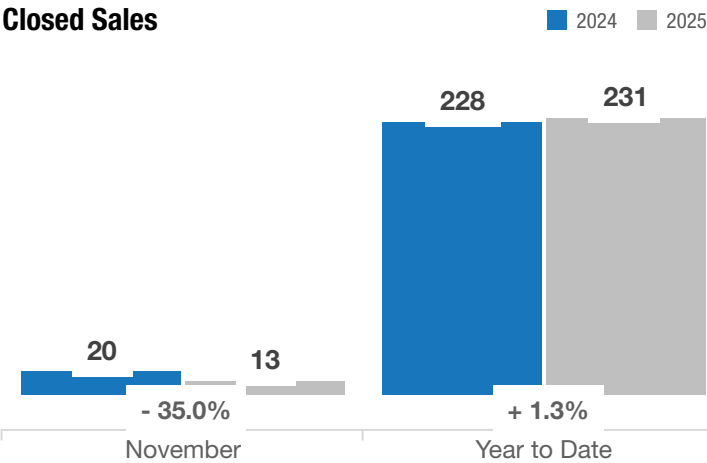
Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	22	13	- 40.9%	322	332	+ 3.1%
Closed Sales	20	13	- 35.0%	228	231	+ 1.3%
Median Sales Price	\$302,978	\$349,000	+ 15.2%	\$296,500	\$318,565	+ 7.4%
Pct. of Orig. Price Received	93.0%	95.1%	+ 2.3%	95.1%	94.4%	- 0.7%
Days on Market Until Sale	52	78	+ 50.0%	51	58	+ 13.7%
Inventory of Homes for Sale	70	86	+ 22.9%	—	—	—
Months Supply of Inventory	3.5	4.1	+ 17.1%	—	—	—

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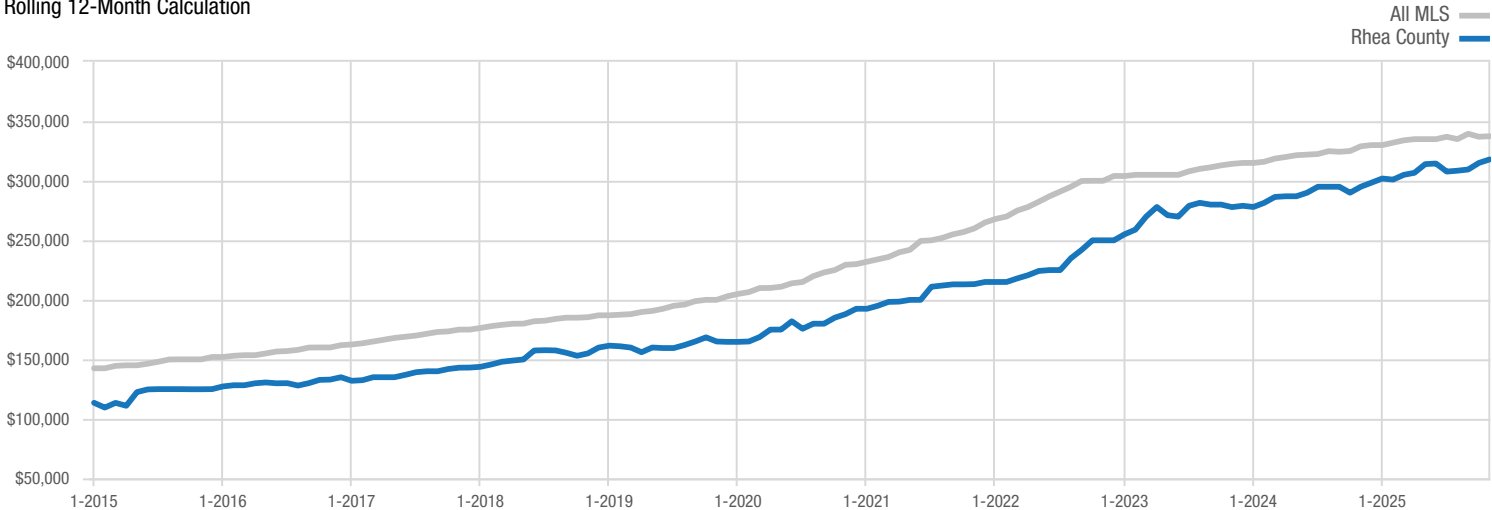
New Listings



Closed Sales



Median Sales Price - All MLS
Rolling 12-Month Calculation



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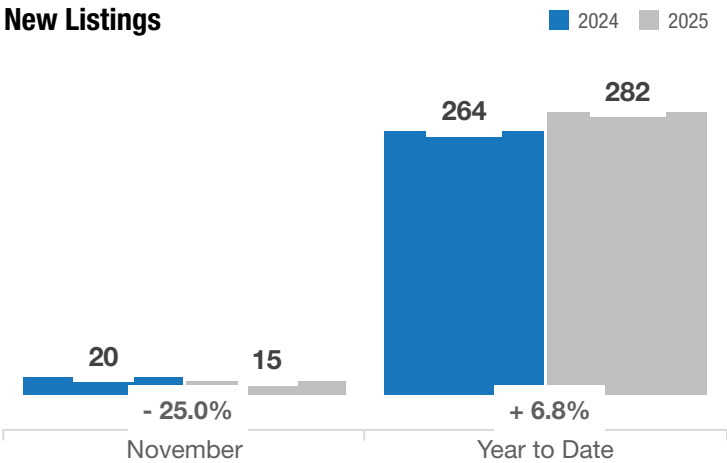
Signal Mountain

Hamilton County Only

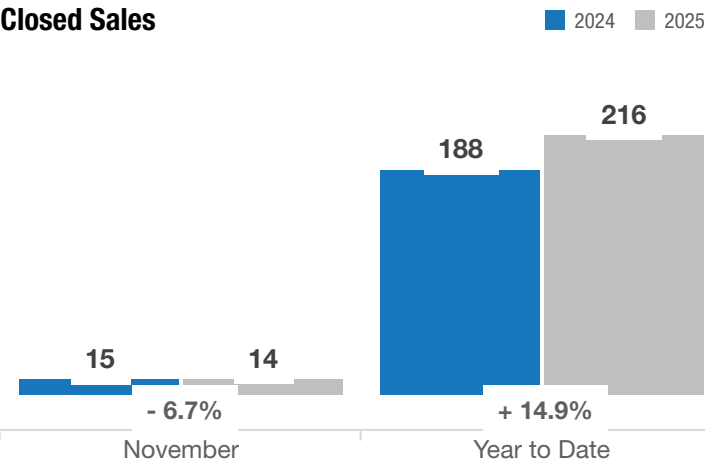
Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	20	15	- 25.0%	264	282	+ 6.8%
Closed Sales	15	14	- 6.7%	188	216	+ 14.9%
Median Sales Price	\$719,525	\$822,444	+ 14.3%	\$697,850	\$667,500	- 4.3%
Pct. of Orig. Price Received	97.1%	91.9%	- 5.4%	98.2%	95.3%	- 3.0%
Days on Market Until Sale	41	59	+ 43.9%	34	38	+ 11.8%
Inventory of Homes for Sale	44	42	- 4.5%	—	—	—
Months Supply of Inventory	2.6	2.1	- 19.2%	—	—	—

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New Listings

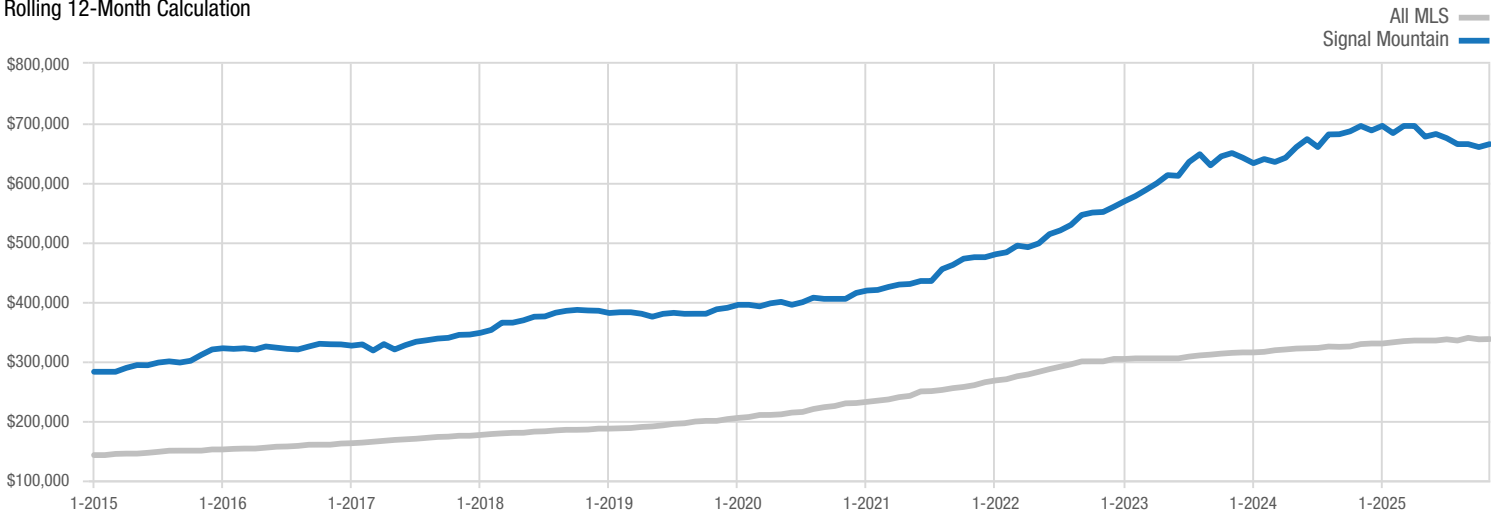


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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St. Elmo / High Park / Avondale

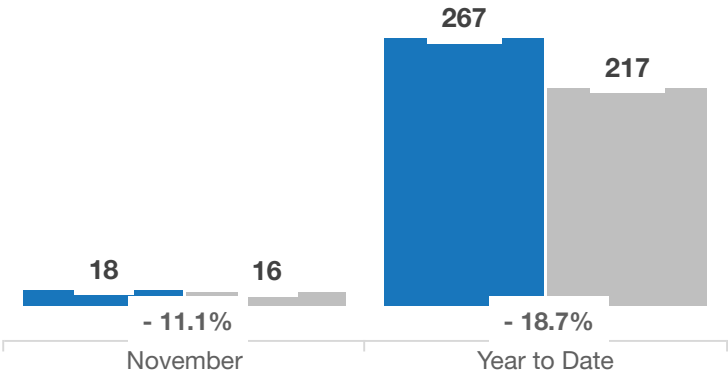
ZIP Codes: 37407, 37409 and 37410

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	18	16	- 11.1%	267	217	- 18.7%
Closed Sales	13	10	- 23.1%	179	143	- 20.1%
Median Sales Price	\$225,000	\$247,500	+ 10.0%	\$227,500	\$251,000	+ 10.3%
Pct. of Orig. Price Received	95.1%	93.7%	- 1.5%	97.0%	94.9%	- 2.2%
Days on Market Until Sale	24	40	+ 66.7%	27	44	+ 63.0%
Inventory of Homes for Sale	53	45	- 15.1%	—	—	—
Months Supply of Inventory	3.4	3.3	- 2.9%	—	—	—

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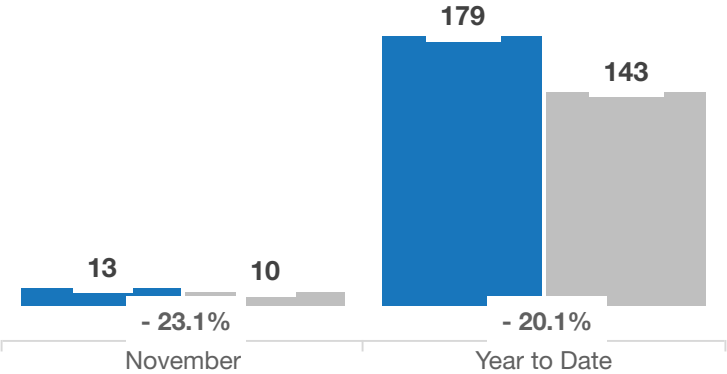
New Listings

2024 2025



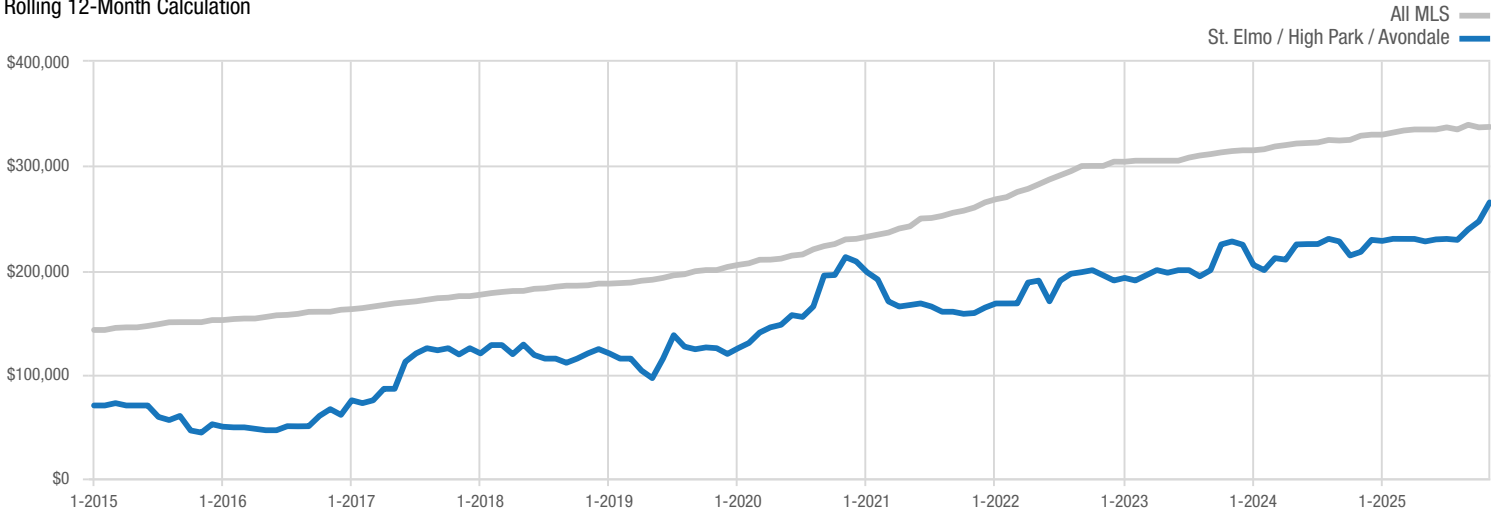
Closed Sales

2024 2025



Median Sales Price - All MLS

Rolling 12-Month Calculation



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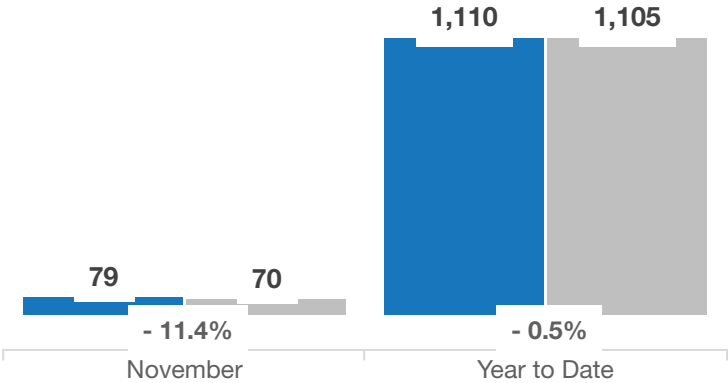
Walker County

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	79	70	- 11.4%	1,110	1,105	- 0.5%
Closed Sales	62	50	- 19.4%	809	748	- 7.5%
Median Sales Price	\$264,550	\$248,340	- 6.1%	\$250,000	\$252,000	+ 0.8%
Pct. of Orig. Price Received	92.9%	93.8%	+ 1.0%	95.4%	94.9%	- 0.5%
Days on Market Until Sale	42	44	+ 4.8%	43	52	+ 20.9%
Inventory of Homes for Sale	230	258	+ 12.2%	—	—	—
Months Supply of Inventory	3.1	3.8	+ 22.6%	—	—	—

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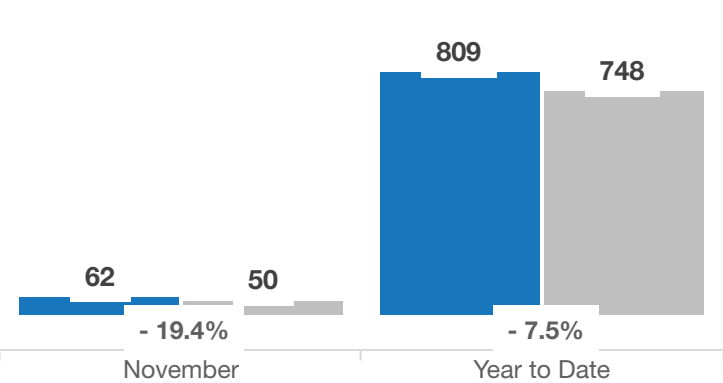
New Listings

2024 2025



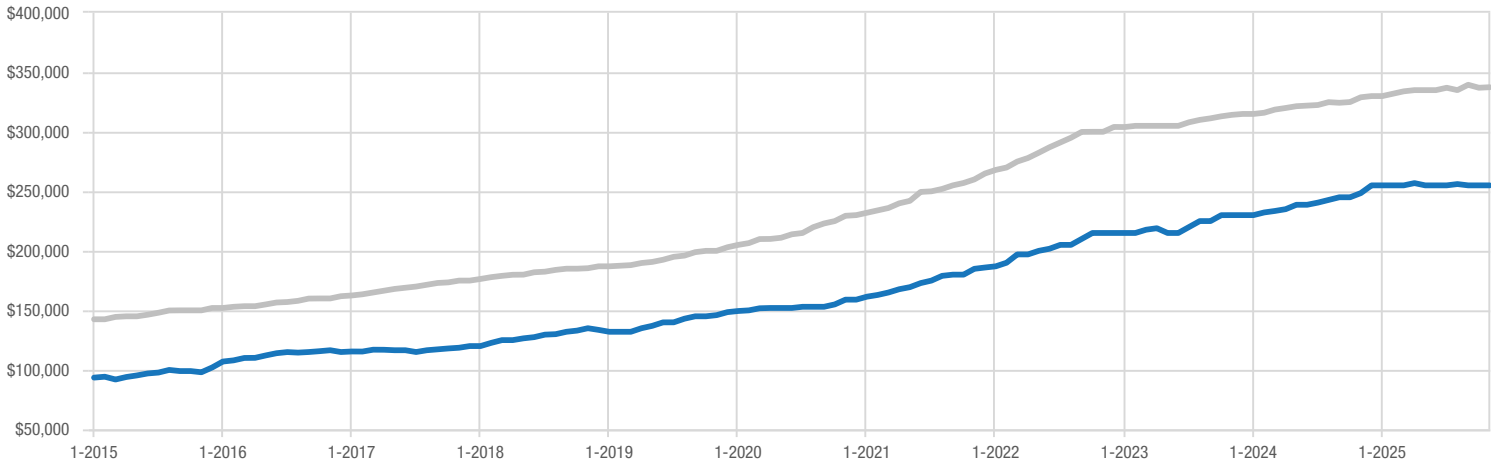
Closed Sales

2024 2025



Median Sales Price - All MLS
Rolling 12-Month Calculation

All MLS
Walker County



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