

# Local Market Update – March 2026

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



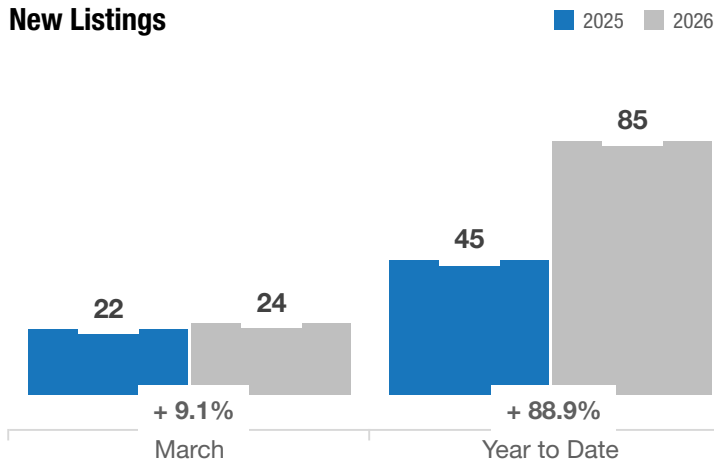
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## Apison

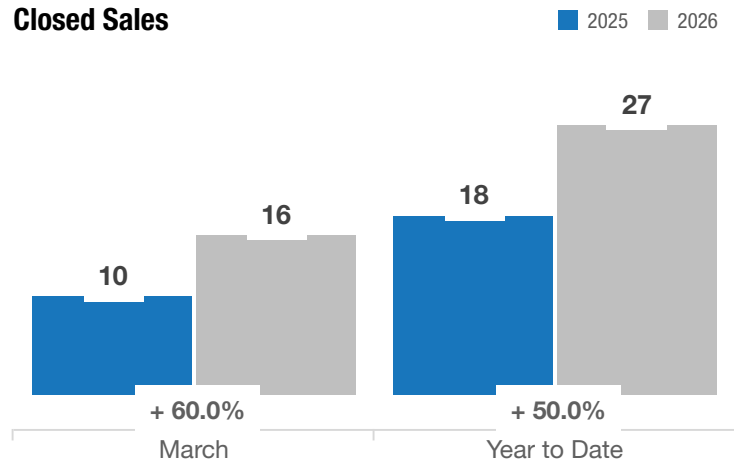
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	22	24	+ 9.1%	45	85	+ 88.9%
Closed Sales	10	16	+ 60.0%	18	27	+ 50.0%
Median Sales Price	\$497,750	\$463,040	- 7.0%	\$464,250	\$460,000	- 0.9%
Pct. of Orig. Price Received	98.9%	94.8%	- 4.1%	98.4%	93.8%	- 4.7%
Days on Market Until Sale	65	116	+ 78.5%	74	135	+ 82.4%
Inventory of Homes for Sale	68	82	+ 20.6%	—	—	—
Months Supply of Inventory	8.2	8.0	- 2.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

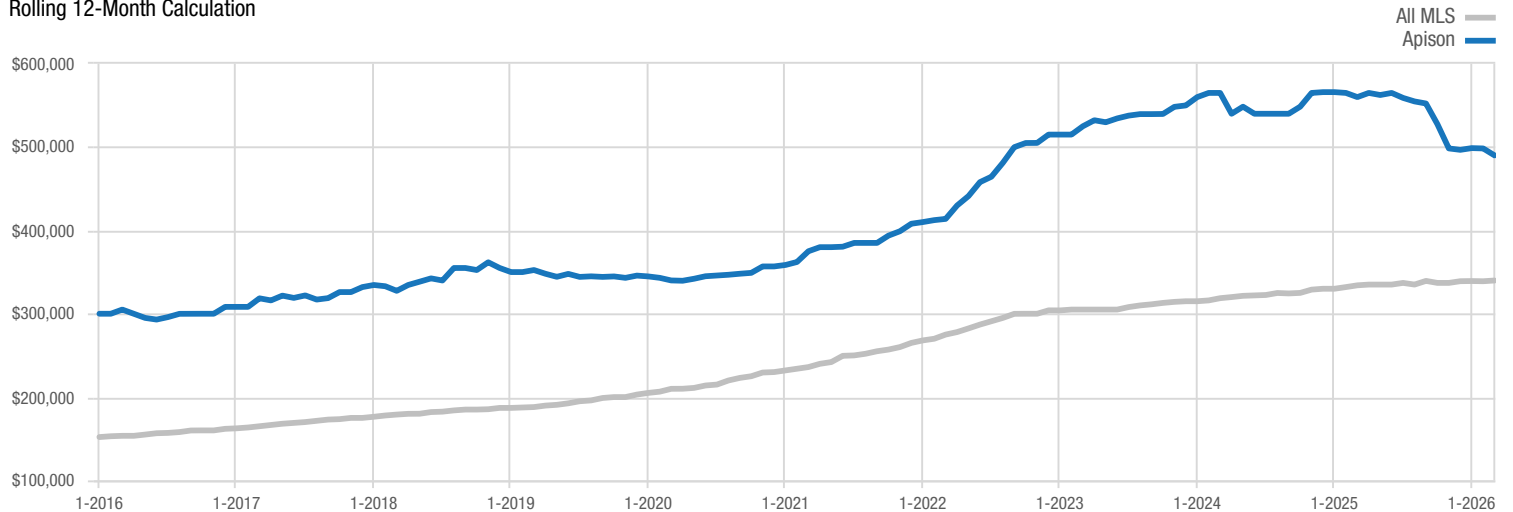


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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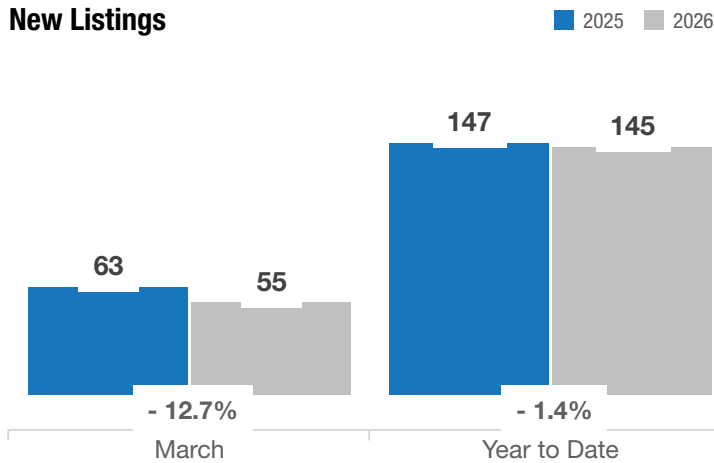
## Bakewell / Lakesite / Sale Creek / Soddy

ZIP Codes: 37379 and 37384

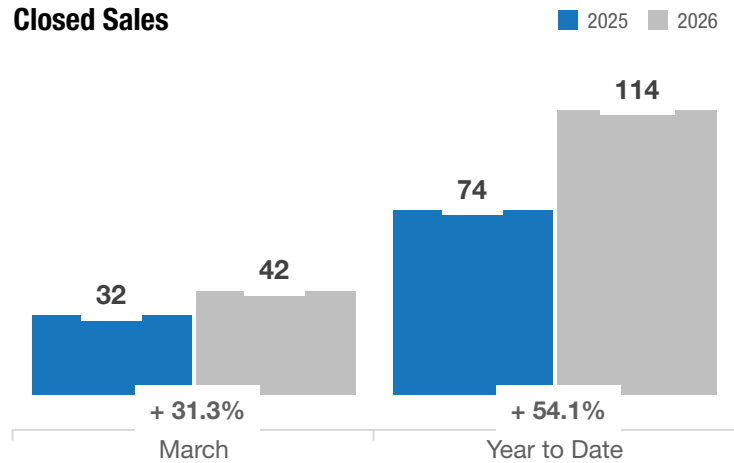
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	63	55	- 12.7%	147	145	- 1.4%
Closed Sales	32	42	+ 31.3%	74	114	+ 54.1%
Median Sales Price	\$362,500	\$419,950	+ 15.8%	\$340,000	\$403,700	+ 18.7%
Pct. of Orig. Price Received	98.3%	97.7%	- 0.6%	95.5%	95.9%	+ 0.4%
Days on Market Until Sale	33	38	+ 15.2%	42	51	+ 21.4%
Inventory of Homes for Sale	101	103	+ 2.0%	—	—	—
Months Supply of Inventory	3.0	2.5	- 16.7%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

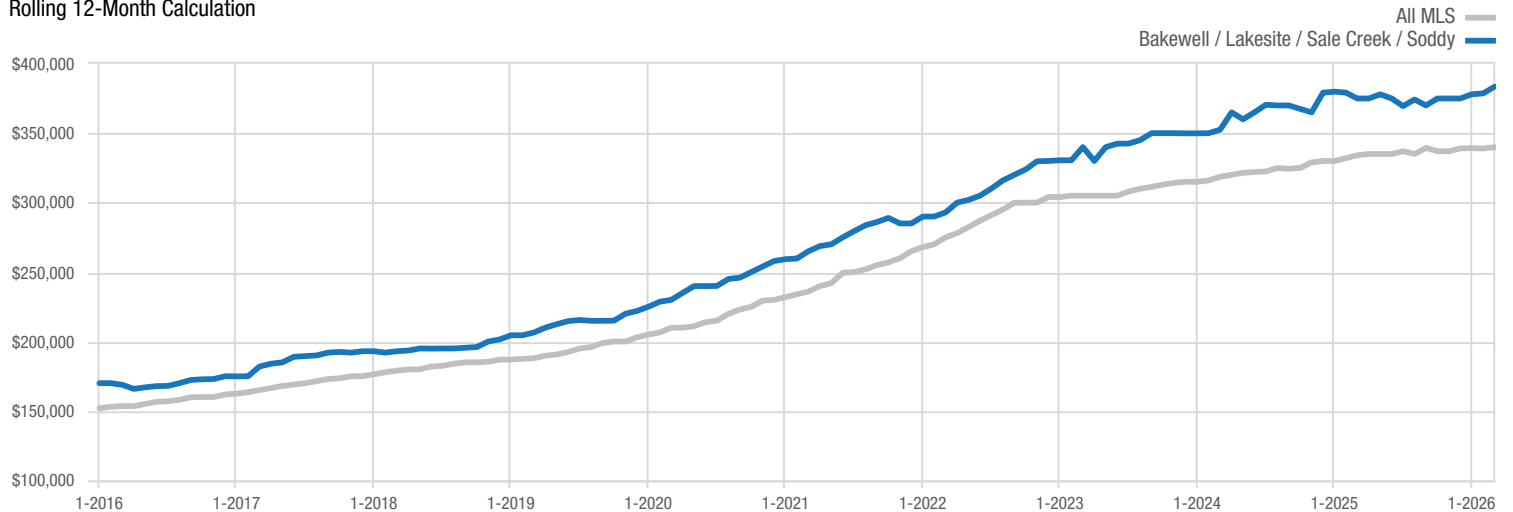


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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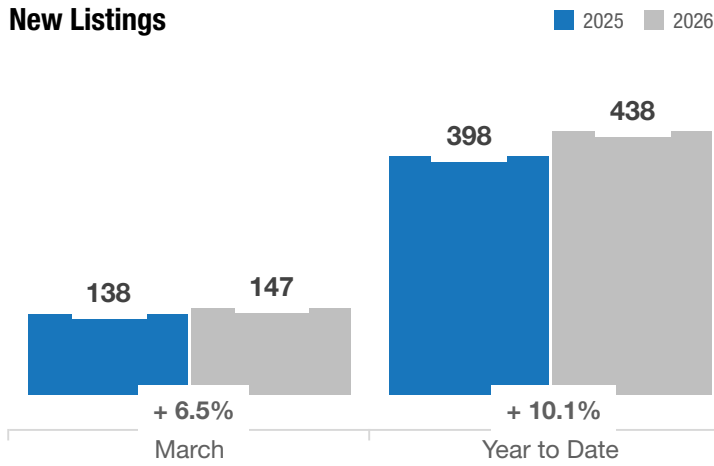
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## Bradley County

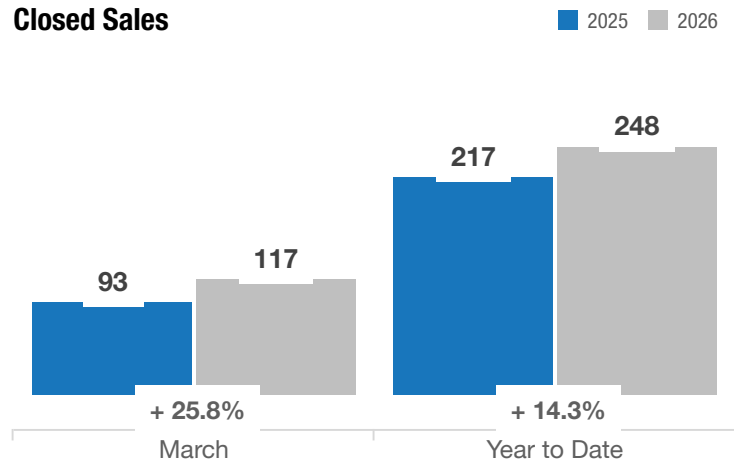
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	138	147	+ 6.5%	398	438	+ 10.1%
Closed Sales	93	117	+ 25.8%	217	248	+ 14.3%
Median Sales Price	\$305,900	\$338,750	+ 10.7%	\$325,000	\$329,950	+ 1.5%
Pct. of Orig. Price Received	97.2%	95.0%	- 2.3%	95.2%	94.2%	- 1.1%
Days on Market Until Sale	39	87	+ 123.1%	56	86	+ 53.6%
Inventory of Homes for Sale	284	368	+ 29.6%	—	—	—
Months Supply of Inventory	3.0	4.0	+ 33.3%	—	—	—

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### New Listings

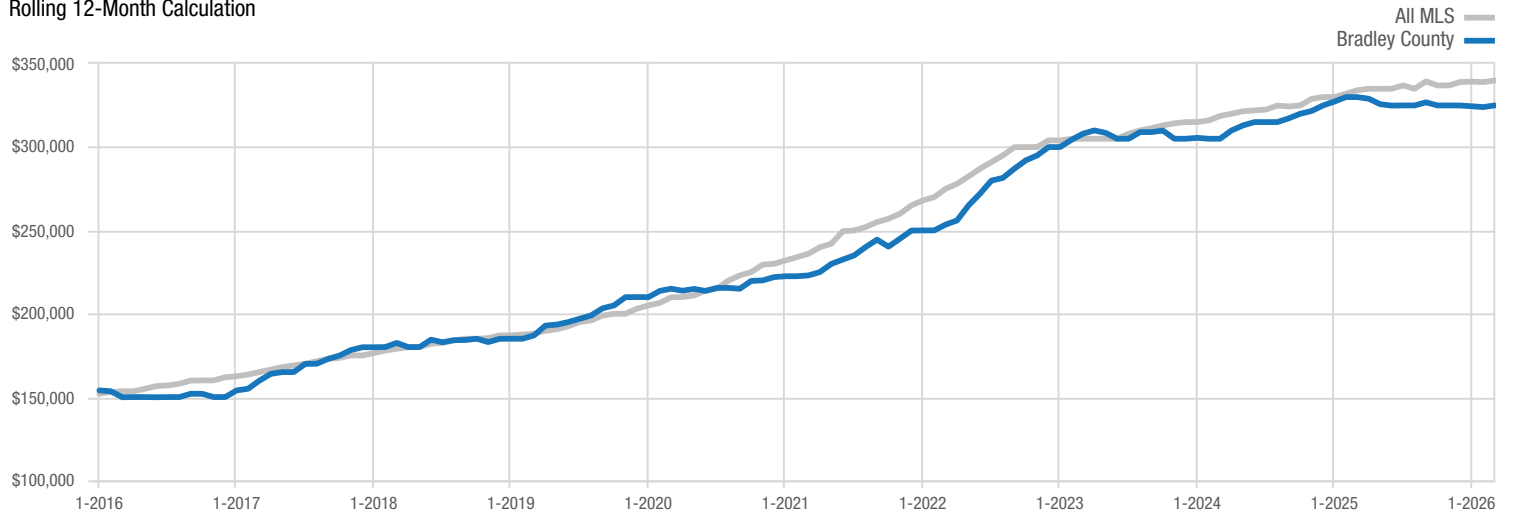


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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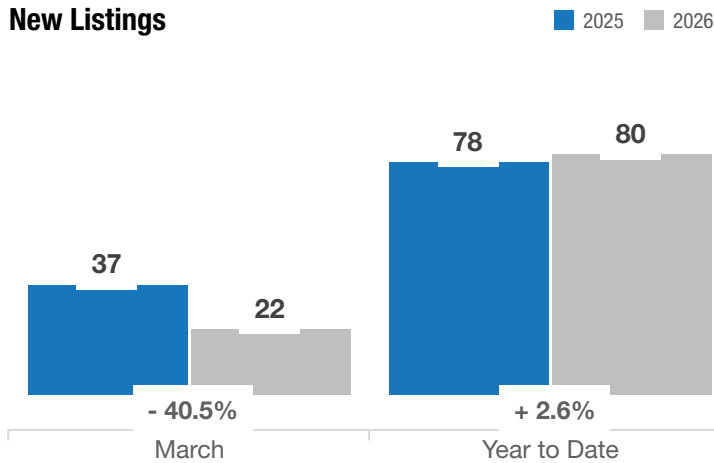
## Brainerd

Includes the Ridgeside Community

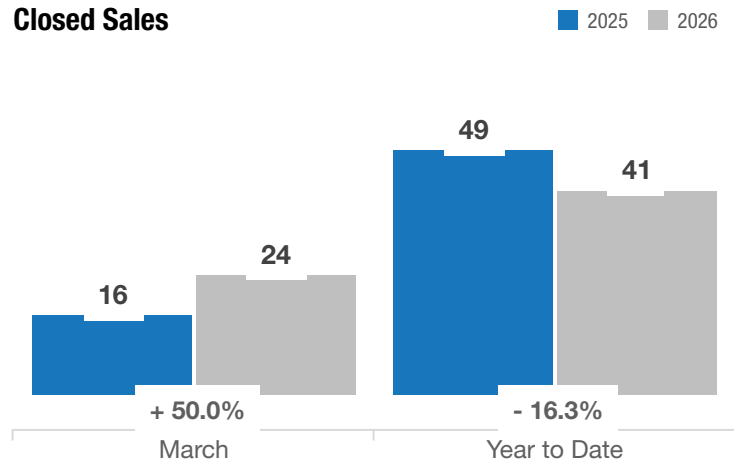
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	37	22	- 40.5%	78	80	+ 2.6%
Closed Sales	16	24	+ 50.0%	49	41	- 16.3%
Median Sales Price	\$245,500	<b>\$304,000</b>	+ 23.8%	\$241,000	<b>\$270,000</b>	+ 12.0%
Pct. of Orig. Price Received	96.7%	<b>94.5%</b>	- 2.3%	94.5%	<b>93.1%</b>	- 1.5%
Days on Market Until Sale	39	<b>51</b>	+ 30.8%	44	<b>50</b>	+ 13.6%
Inventory of Homes for Sale	51	<b>62</b>	+ 21.6%	—	—	—
Months Supply of Inventory	2.8	<b>3.8</b>	+ 35.7%	—	—	—

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### New Listings

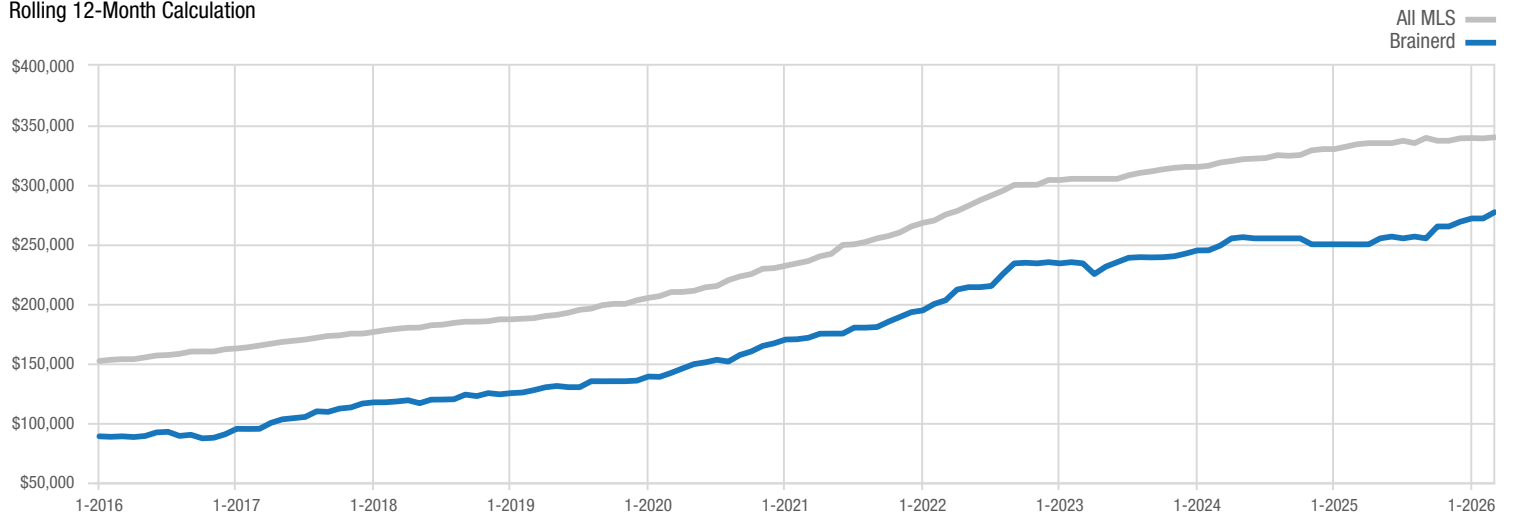


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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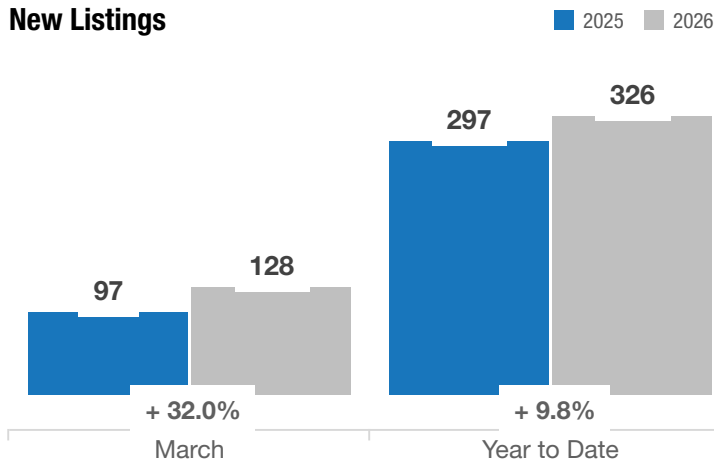
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## Catoosa County

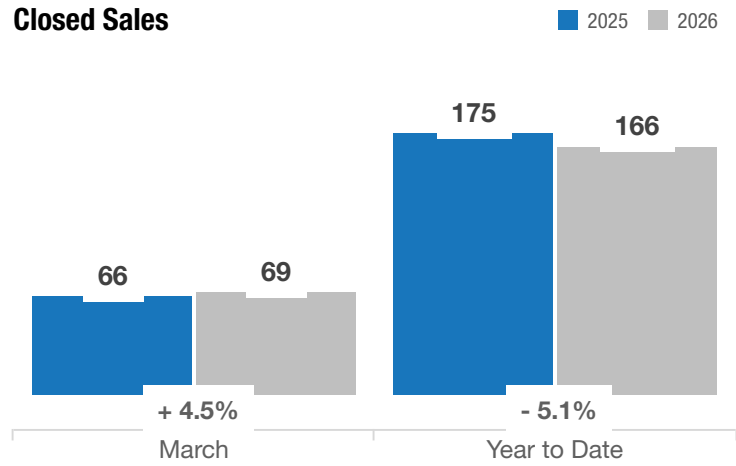
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	97	128	+ 32.0%	297	326	+ 9.8%
Closed Sales	66	69	+ 4.5%	175	166	- 5.1%
Median Sales Price	\$294,250	\$315,000	+ 7.1%	\$290,000	\$290,300	+ 0.1%
Pct. of Orig. Price Received	96.5%	96.3%	- 0.2%	96.2%	95.7%	- 0.5%
Days on Market Until Sale	60	54	- 10.0%	57	58	+ 1.8%
Inventory of Homes for Sale	224	273	+ 21.9%	—	—	—
Months Supply of Inventory	3.3	3.9	+ 18.2%	—	—	—

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### New Listings

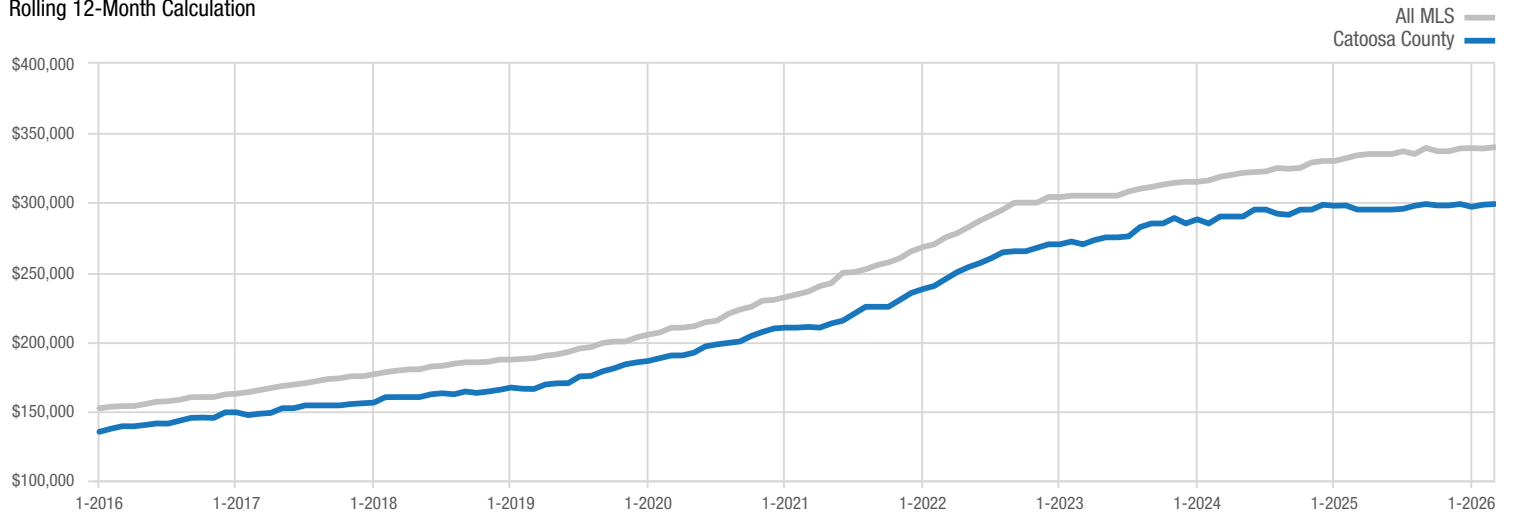


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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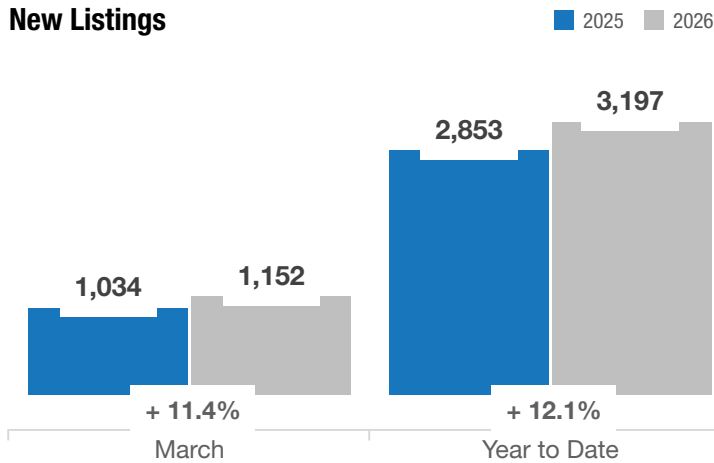
## Chattanooga MSA

Includes Catoosa, Dade, Hamilton, Marion, Sequatchie and Walker Counties

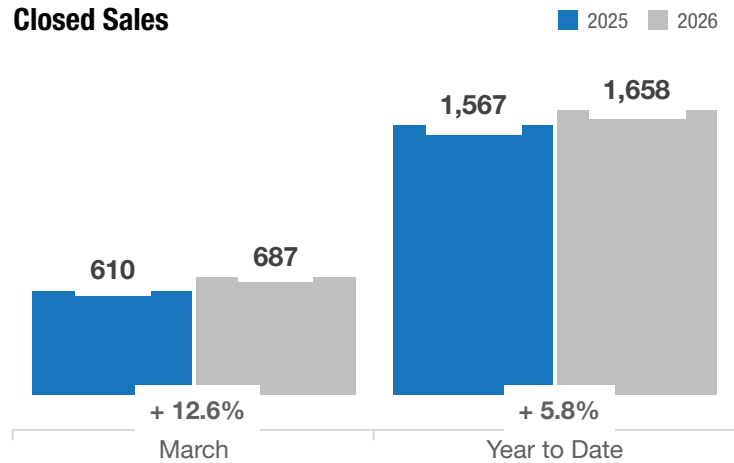
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	1,034	<b>1,152</b>	+ 11.4%	2,853	<b>3,197</b>	+ 12.1%
Closed Sales	610	<b>687</b>	+ 12.6%	1,567	<b>1,658</b>	+ 5.8%
Median Sales Price	\$350,000	<b>\$355,000</b>	+ 1.4%	\$342,500	<b>\$350,000</b>	+ 2.2%
Pct. of Orig. Price Received	96.3%	<b>95.2%</b>	- 1.1%	95.4%	<b>94.9%</b>	- 0.5%
Days on Market Until Sale	51	<b>59</b>	+ 15.7%	54	<b>61</b>	+ 13.0%
Inventory of Homes for Sale	2,050	<b>2,518</b>	+ 22.8%	—	—	—
Months Supply of Inventory	3.3	<b>3.9</b>	+ 18.2%	—	—	—

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### New Listings

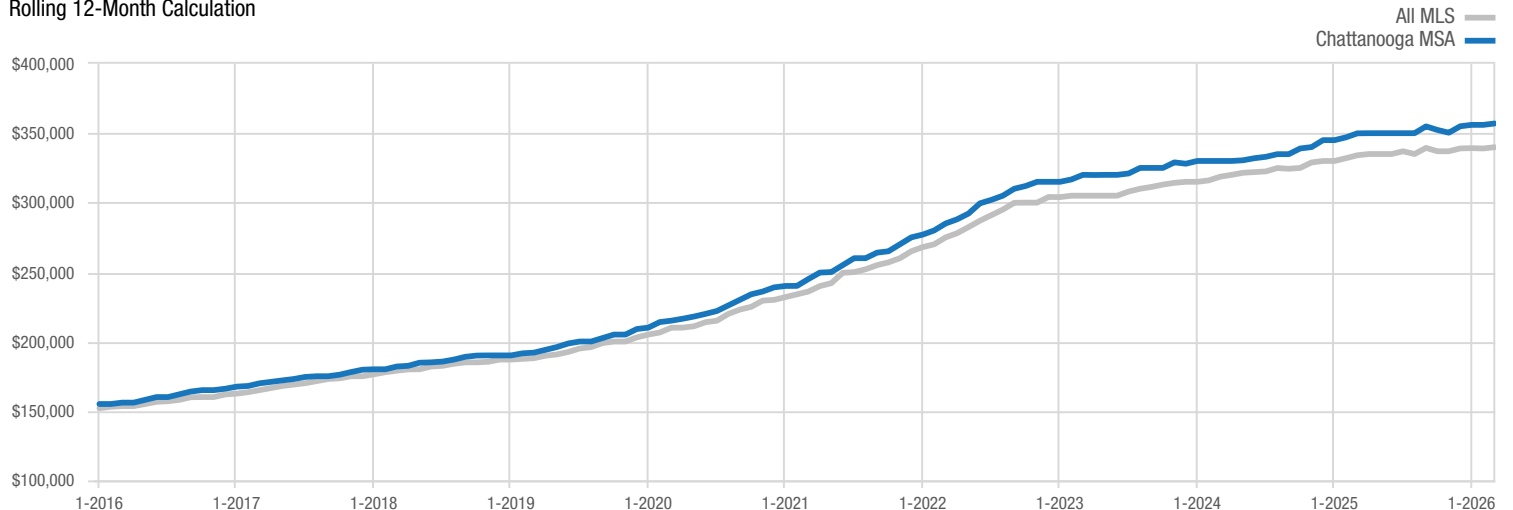


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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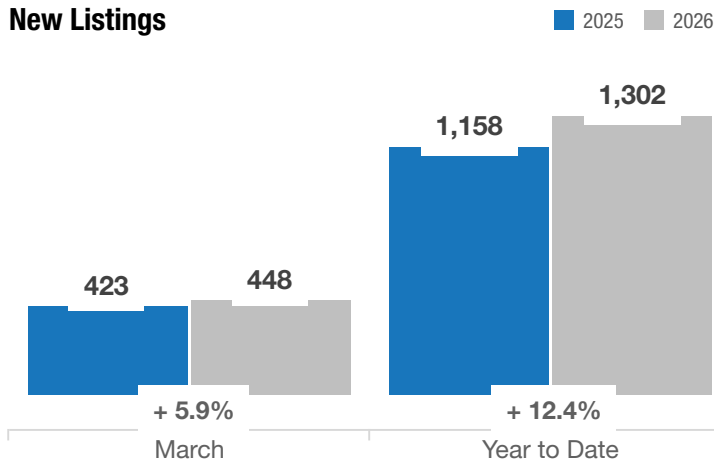
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## Chattanooga

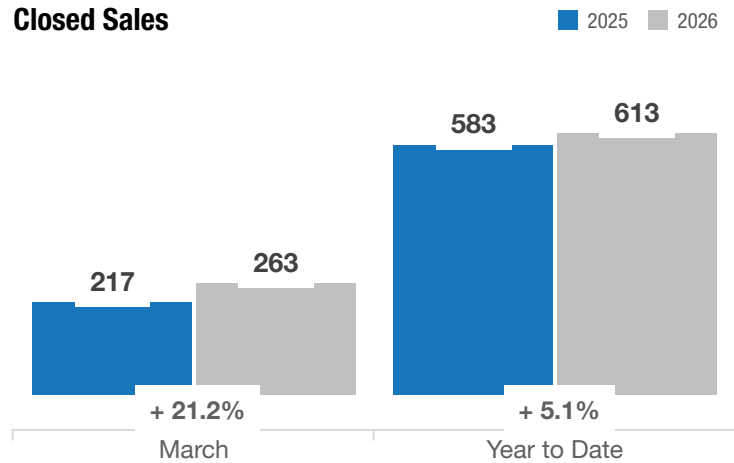
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	423	448	+ 5.9%	1,158	1,302	+ 12.4%
Closed Sales	217	263	+ 21.2%	583	613	+ 5.1%
Median Sales Price	\$324,000	\$343,000	+ 5.9%	\$330,000	\$336,000	+ 1.8%
Pct. of Orig. Price Received	95.8%	95.1%	- 0.7%	94.9%	94.6%	- 0.3%
Days on Market Until Sale	44	53	+ 20.5%	49	56	+ 14.3%
Inventory of Homes for Sale	766	984	+ 28.5%	—	—	—
Months Supply of Inventory	3.3	4.1	+ 24.2%	—	—	—

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### New Listings

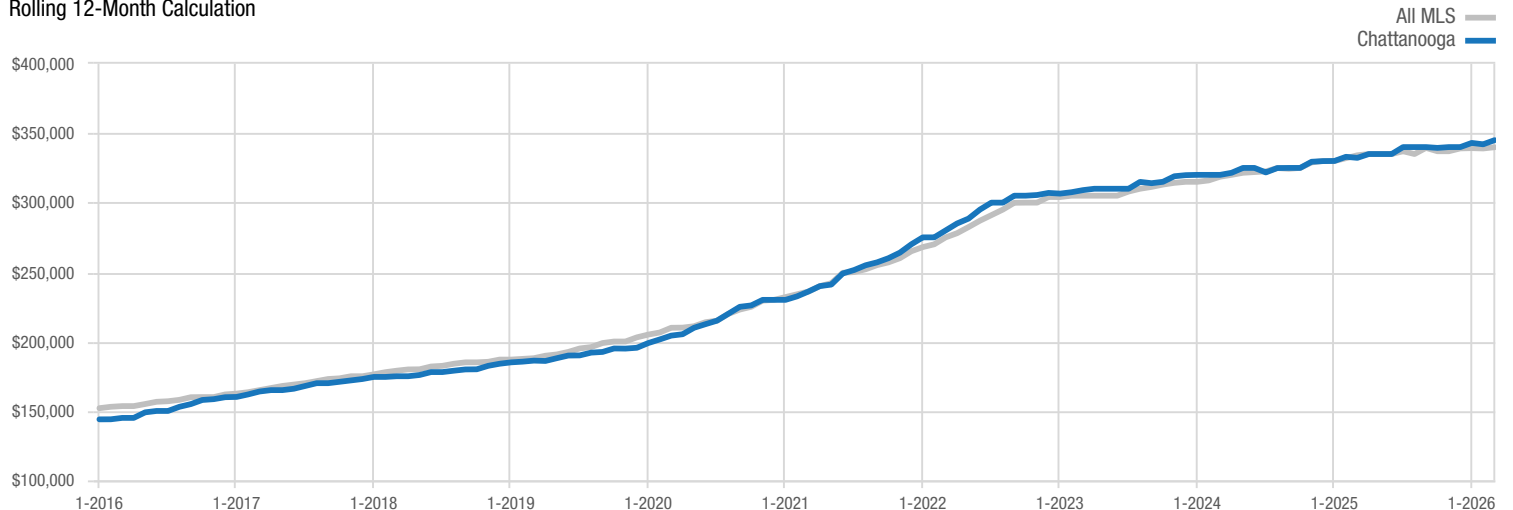


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



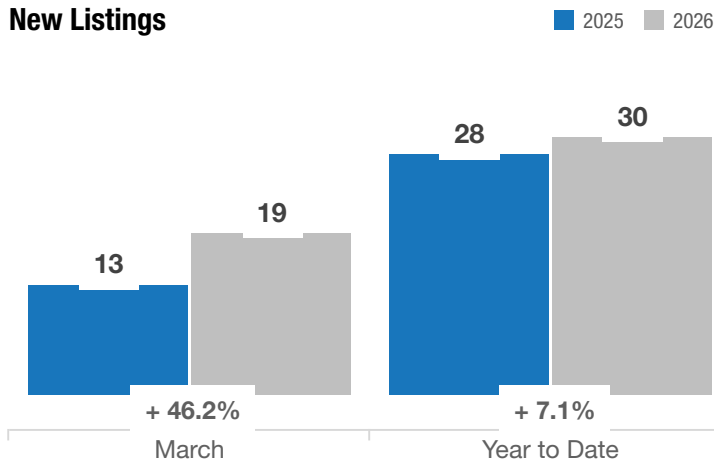
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## Chattooga County

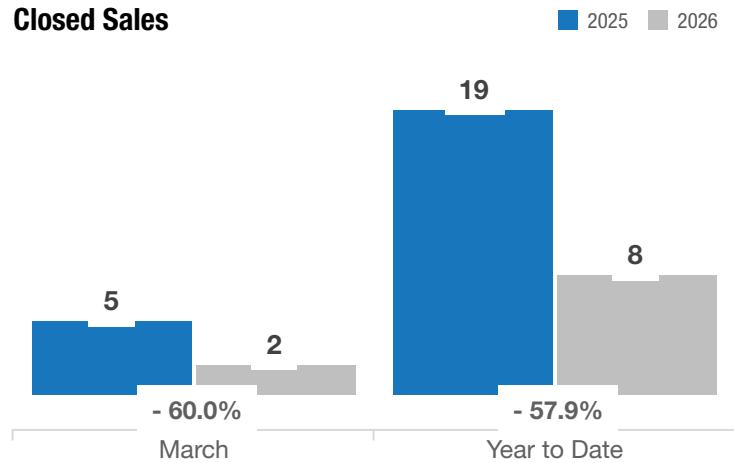
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	13	19	+ 46.2%	28	30	+ 7.1%
Closed Sales	5	2	- 60.0%	19	8	- 57.9%
Median Sales Price	\$224,800	\$217,500	- 3.2%	\$177,000	\$201,345	+ 13.8%
Pct. of Orig. Price Received	94.3%	91.9%	- 2.5%	92.9%	92.0%	- 1.0%
Days on Market Until Sale	53	117	+ 120.8%	46	36	- 21.7%
Inventory of Homes for Sale	22	28	+ 27.3%	—	—	—
Months Supply of Inventory	3.3	6.2	+ 87.9%	—	—	—

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### New Listings

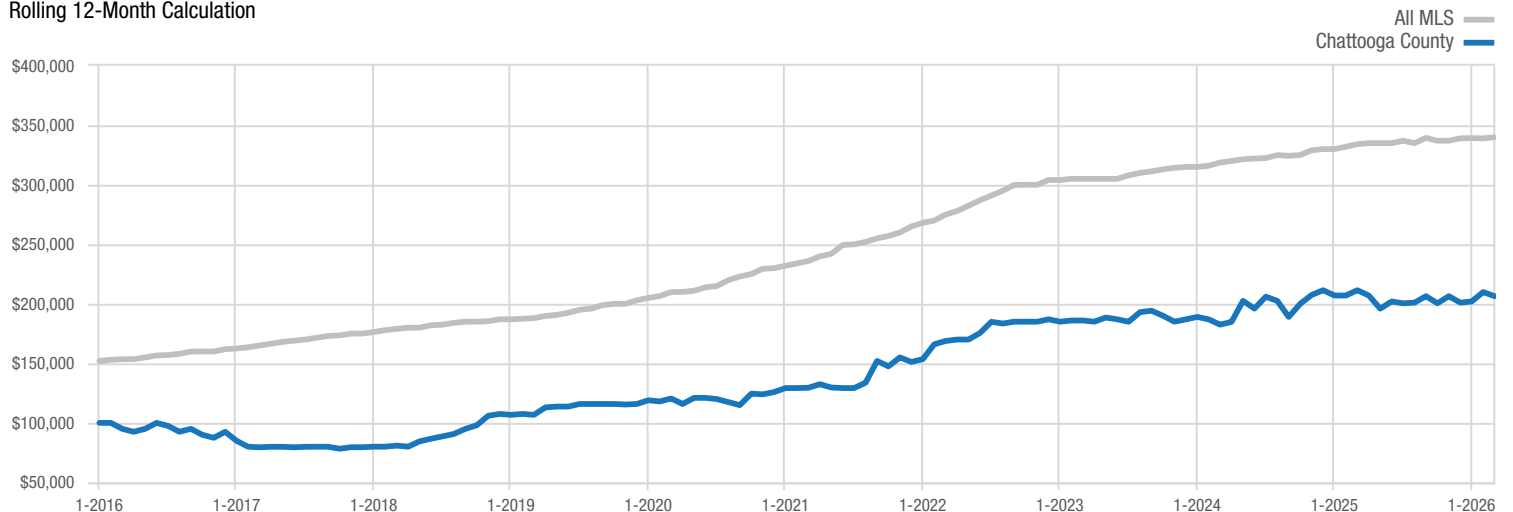


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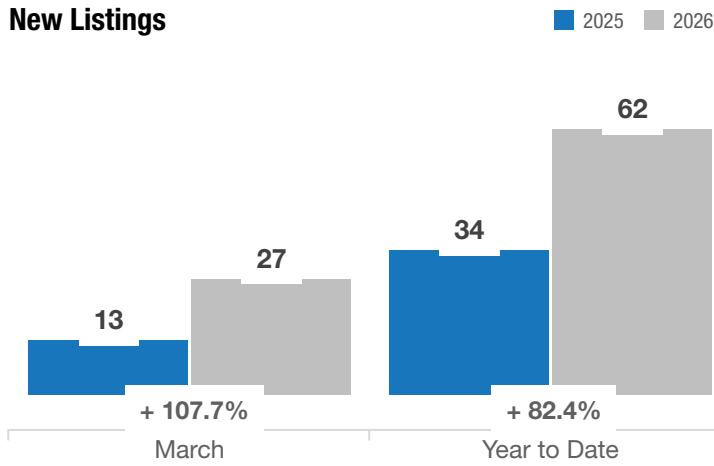
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## Collegedale

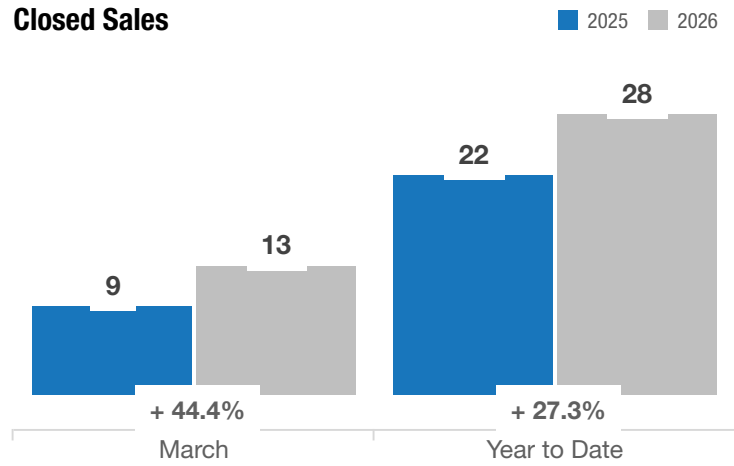
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	13	27	+ 107.7%	34	62	+ 82.4%
Closed Sales	9	13	+ 44.4%	22	28	+ 27.3%
Median Sales Price	\$485,000	\$357,305	- 26.3%	\$450,140	\$363,653	- 19.2%
Pct. of Orig. Price Received	98.2%	93.5%	- 4.8%	98.0%	93.8%	- 4.3%
Days on Market Until Sale	79	89	+ 12.7%	96	59	- 38.5%
Inventory of Homes for Sale	36	49	+ 36.1%	—	—	—
Months Supply of Inventory	4.8	4.6	- 4.2%	—	—	—

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### New Listings

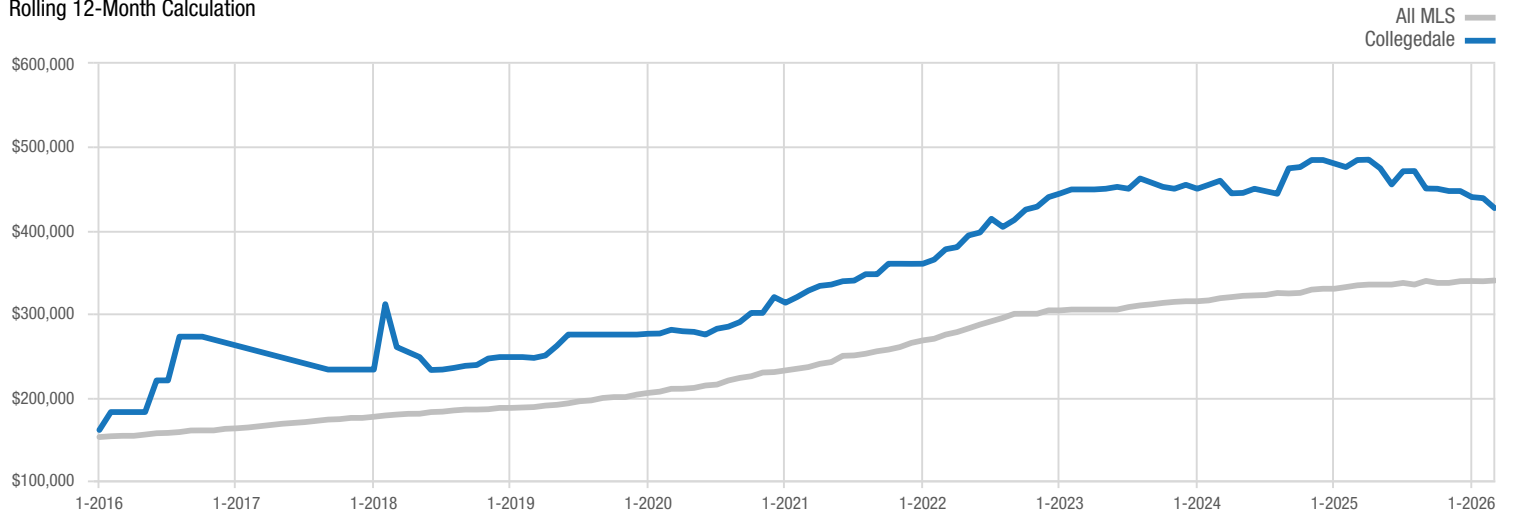


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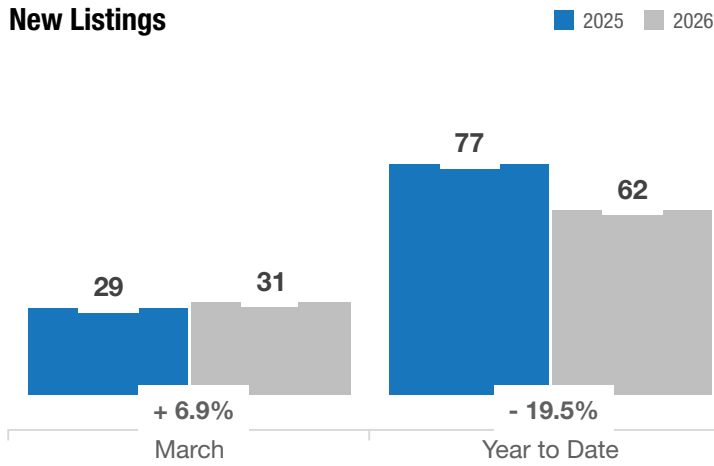
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## Dade County

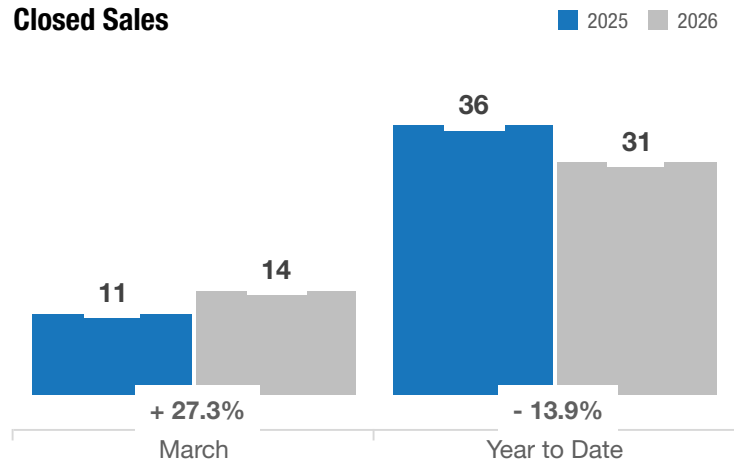
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	29	31	+ 6.9%	77	62	- 19.5%
Closed Sales	11	14	+ 27.3%	36	31	- 13.9%
Median Sales Price	\$420,000	\$310,000	- 26.2%	\$354,000	\$270,000	- 23.7%
Pct. of Orig. Price Received	93.4%	90.1%	- 3.5%	92.1%	91.7%	- 0.4%
Days on Market Until Sale	50	69	+ 38.0%	54	69	+ 27.8%
Inventory of Homes for Sale	65	67	+ 3.1%	—	—	—
Months Supply of Inventory	4.8	5.2	+ 8.3%	—	—	—

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### New Listings

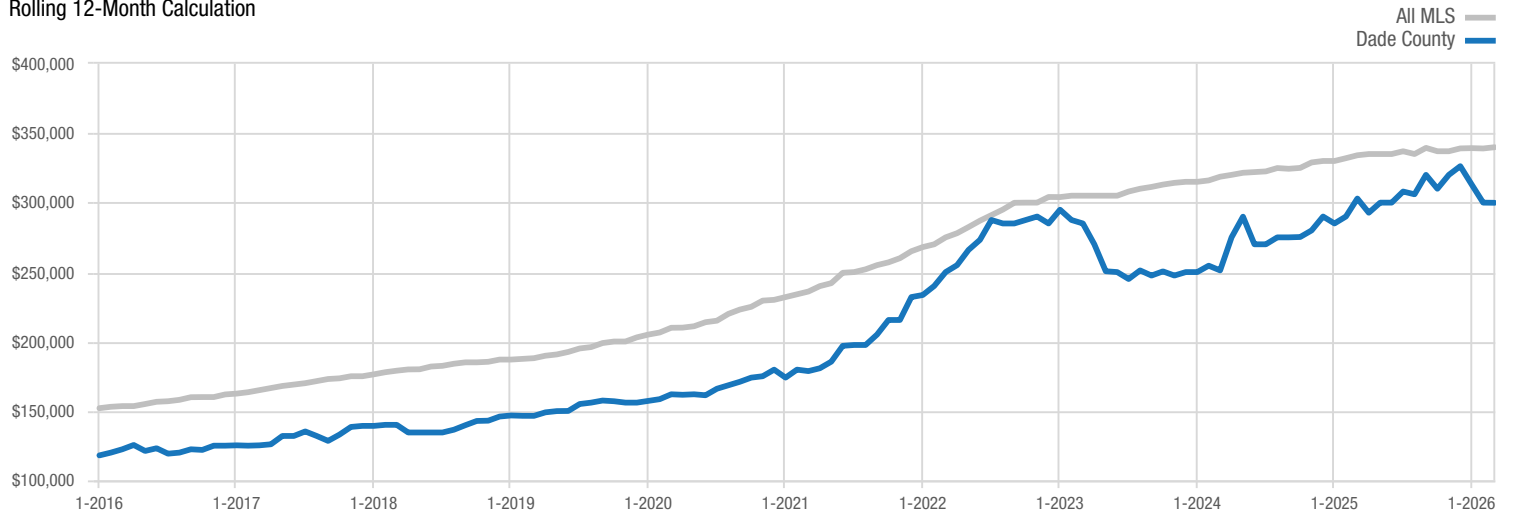


### Closed Sales



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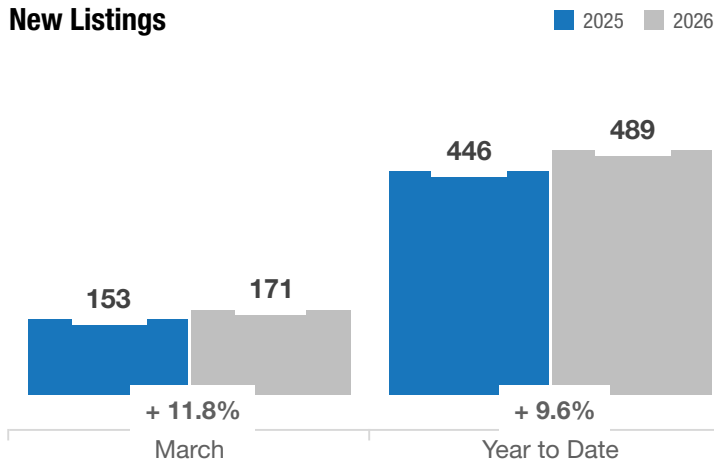
## Downtown Chattanooga

ZIP Codes: 37402, 37403, 37404, 37405, 37406, 37408 and 37450

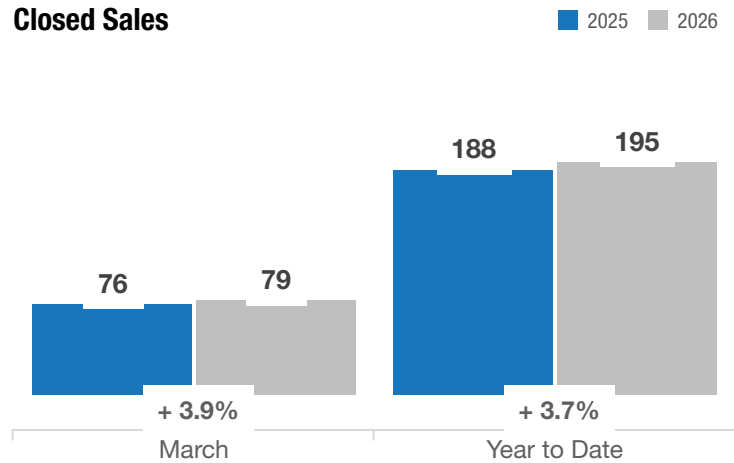
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	153	171	+ 11.8%	446	489	+ 9.6%
Closed Sales	76	79	+ 3.9%	188	195	+ 3.7%
Median Sales Price	\$330,000	\$365,000	+ 10.6%	\$328,950	\$364,000	+ 10.7%
Pct. of Orig. Price Received	94.6%	95.2%	+ 0.6%	93.8%	94.4%	+ 0.6%
Days on Market Until Sale	51	58	+ 13.7%	56	65	+ 16.1%
Inventory of Homes for Sale	327	405	+ 23.9%	—	—	—
Months Supply of Inventory	4.3	5.2	+ 20.9%	—	—	—

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### New Listings

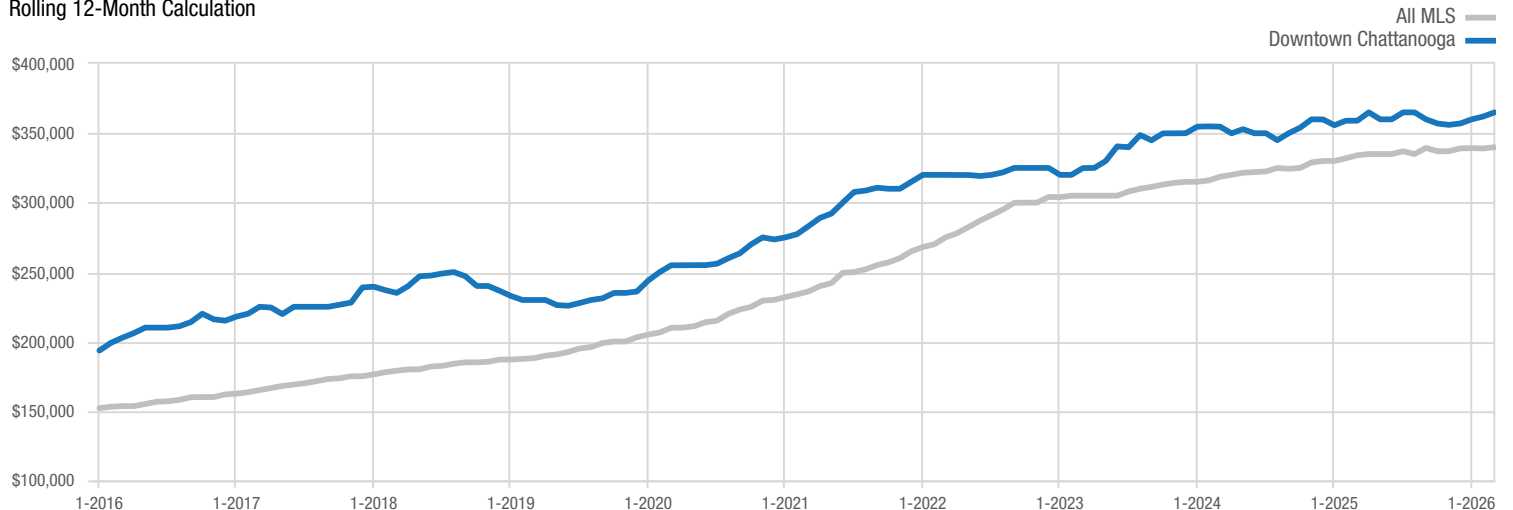


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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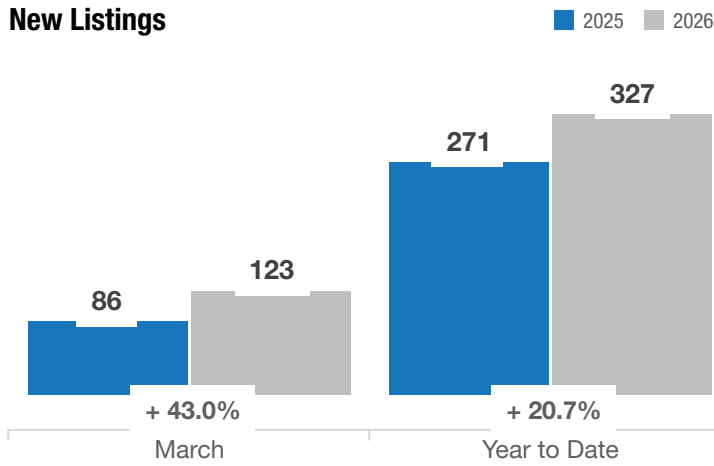
## East Brainerd

Includes the Cromwell, Dalewood, Eastdale & Tyner Communities

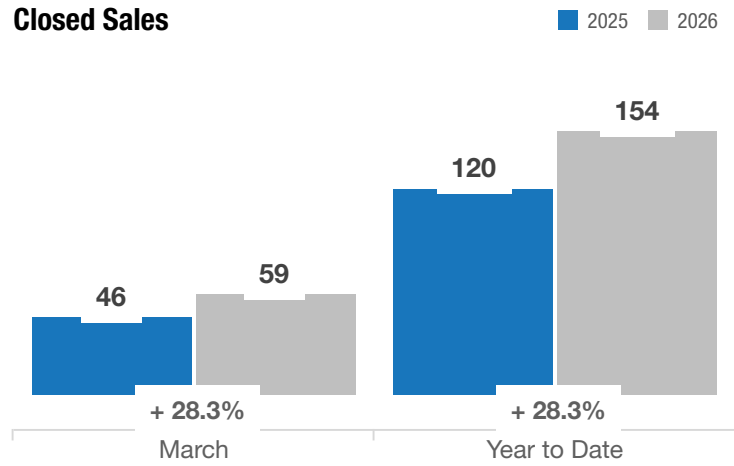
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	86	<b>123</b>	+ 43.0%	271	<b>327</b>	+ 20.7%
Closed Sales	46	<b>59</b>	+ 28.3%	120	<b>154</b>	+ 28.3%
Median Sales Price	\$384,950	<b>\$380,000</b>	- 1.3%	\$409,500	<b>\$375,000</b>	- 8.4%
Pct. of Orig. Price Received	98.3%	<b>96.5%</b>	- 1.8%	96.7%	<b>95.7%</b>	- 1.0%
Days on Market Until Sale	34	<b>47</b>	+ 38.2%	44	<b>50</b>	+ 13.6%
Inventory of Homes for Sale	156	<b>243</b>	+ 55.8%	—	—	—
Months Supply of Inventory	3.2	<b>4.3</b>	+ 34.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

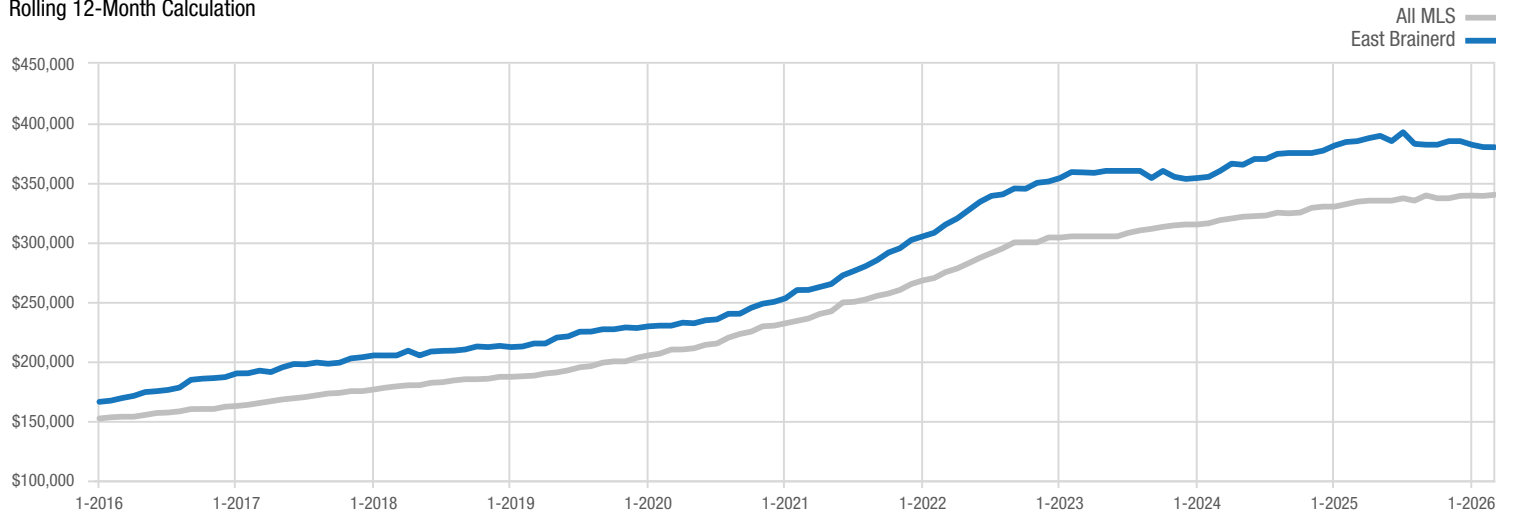


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – March 2026

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



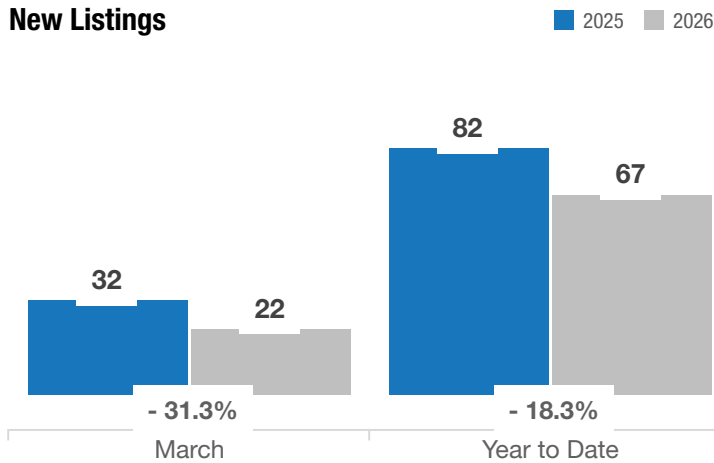
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## East Ridge

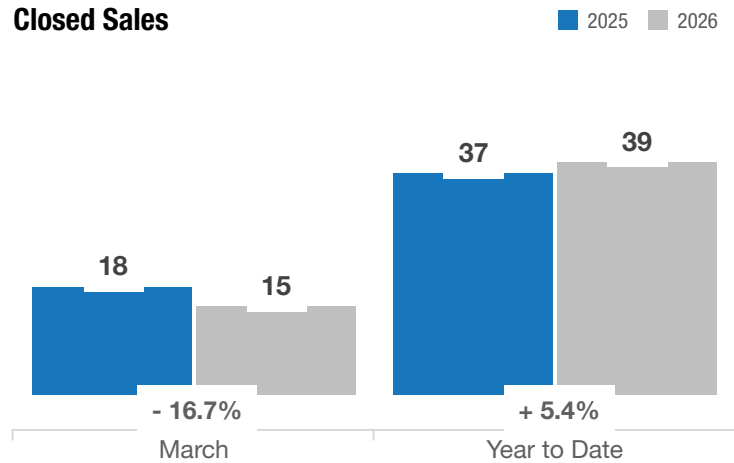
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	32	22	- 31.3%	82	67	- 18.3%
Closed Sales	18	15	- 16.7%	37	39	+ 5.4%
Median Sales Price	\$310,000	\$295,000	- 4.8%	\$280,000	\$290,000	+ 3.6%
Pct. of Orig. Price Received	93.8%	92.8%	- 1.1%	94.6%	94.5%	- 0.1%
Days on Market Until Sale	58	91	+ 56.9%	51	73	+ 43.1%
Inventory of Homes for Sale	48	55	+ 14.6%	—	—	—
Months Supply of Inventory	2.5	3.8	+ 52.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

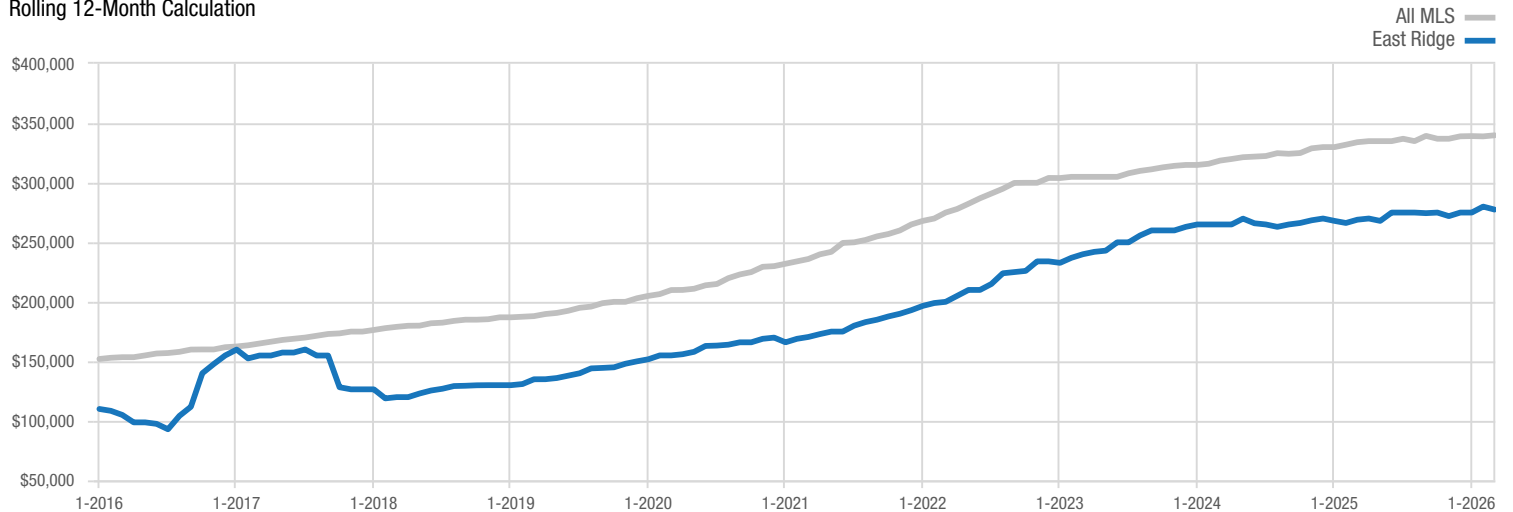


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – March 2026

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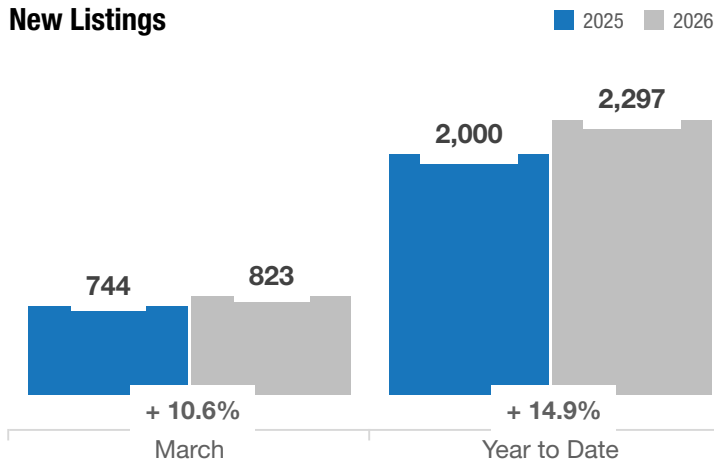
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## Hamilton County

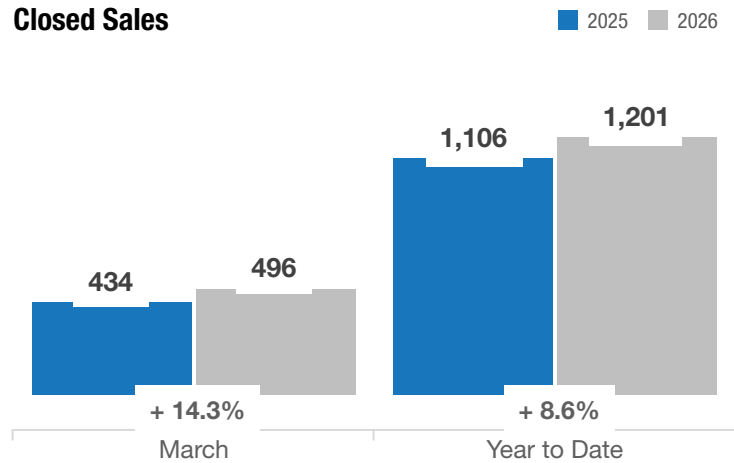
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	744	823	+ 10.6%	2,000	2,297	+ 14.9%
Closed Sales	434	496	+ 14.3%	1,106	1,201	+ 8.6%
Median Sales Price	\$382,500	\$376,450	- 1.6%	\$380,000	\$379,050	- 0.3%
Pct. of Orig. Price Received	96.6%	95.5%	- 1.1%	95.6%	95.1%	- 0.5%
Days on Market Until Sale	48	58	+ 20.8%	52	59	+ 13.5%
Inventory of Homes for Sale	1,354	1,732	+ 27.9%	—	—	—
Months Supply of Inventory	3.1	3.8	+ 22.6%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

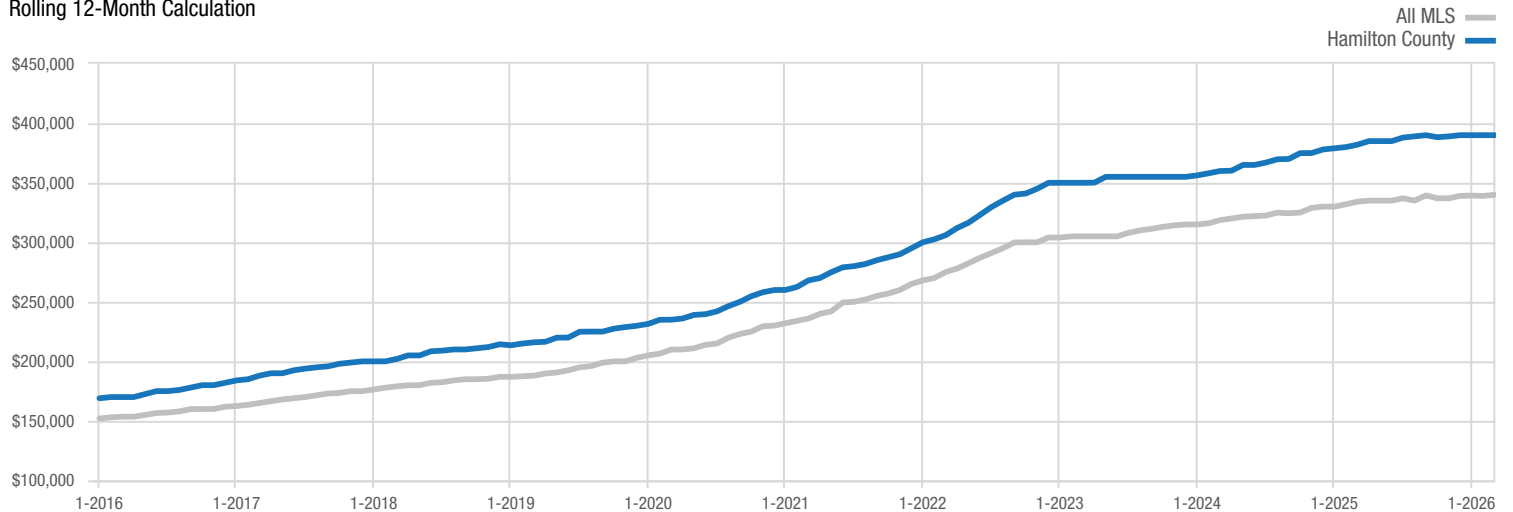


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – March 2026

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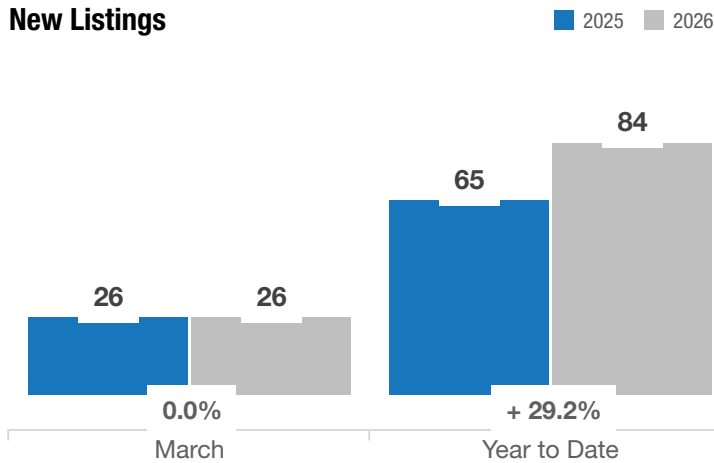
## Harrison / Georgetown

ZIP Codes: 37341 and 37308

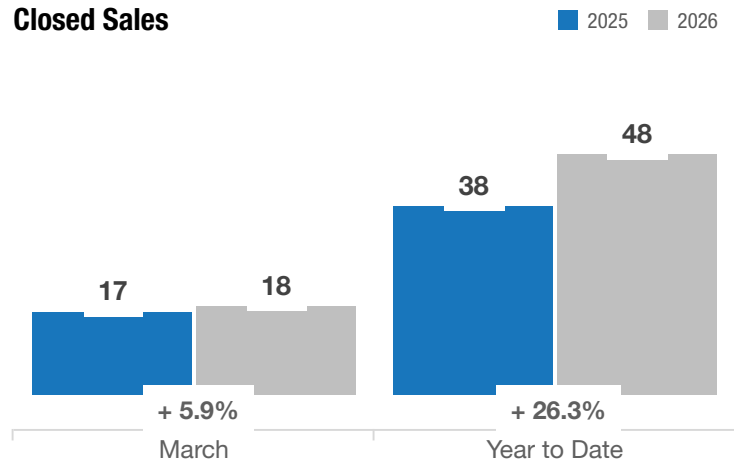
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	26	26	0.0%	65	84	+ 29.2%
Closed Sales	17	18	+ 5.9%	38	48	+ 26.3%
Median Sales Price	\$321,000	\$372,500	+ 16.0%	\$352,500	\$360,000	+ 2.1%
Pct. of Orig. Price Received	97.7%	93.7%	- 4.1%	95.9%	93.2%	- 2.8%
Days on Market Until Sale	36	54	+ 50.0%	64	58	- 9.4%
Inventory of Homes for Sale	37	71	+ 91.9%	—	—	—
Months Supply of Inventory	2.2	4.6	+ 109.1%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

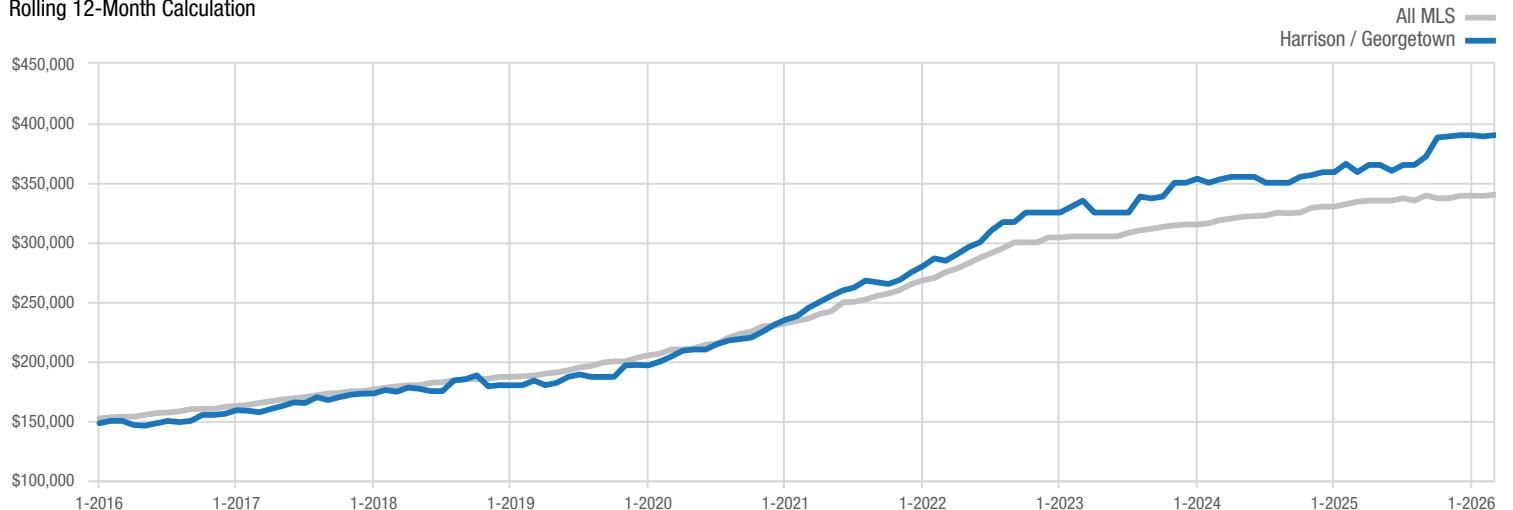


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – March 2026

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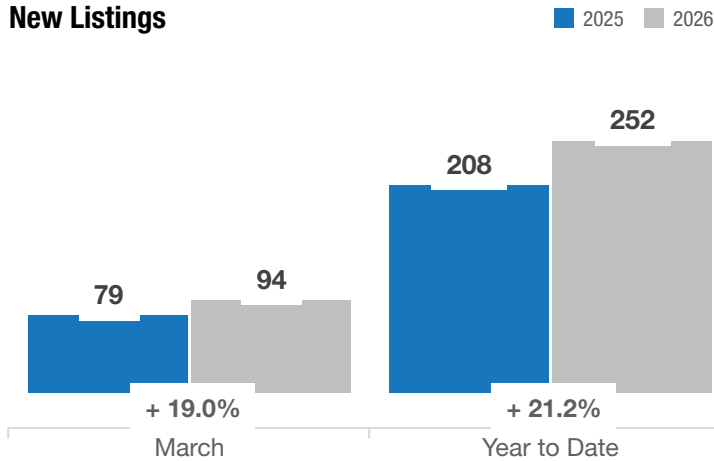
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## Hixson

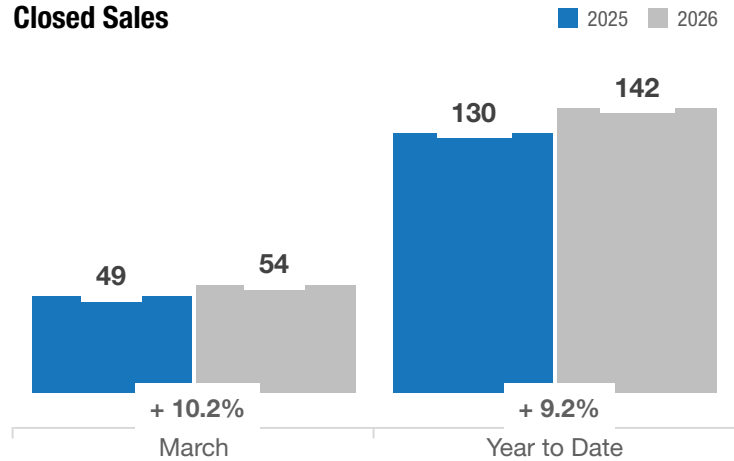
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	79	94	+ 19.0%	208	252	+ 21.2%
Closed Sales	49	54	+ 10.2%	130	142	+ 9.2%
Median Sales Price	\$387,000	\$377,775	- 2.4%	\$387,000	\$384,000	- 0.8%
Pct. of Orig. Price Received	95.9%	96.2%	+ 0.3%	96.9%	95.9%	- 1.0%
Days on Market Until Sale	53	45	- 15.1%	44	51	+ 15.9%
Inventory of Homes for Sale	107	138	+ 29.0%	—	—	—
Months Supply of Inventory	2.2	2.4	+ 9.1%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

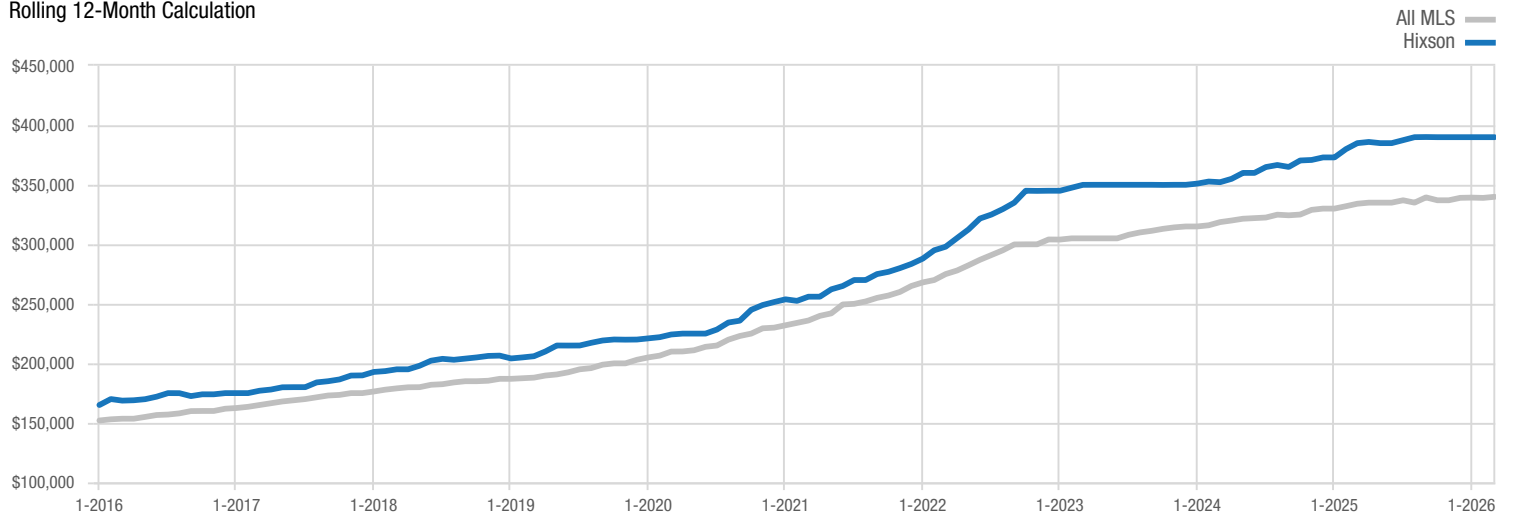


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – March 2026

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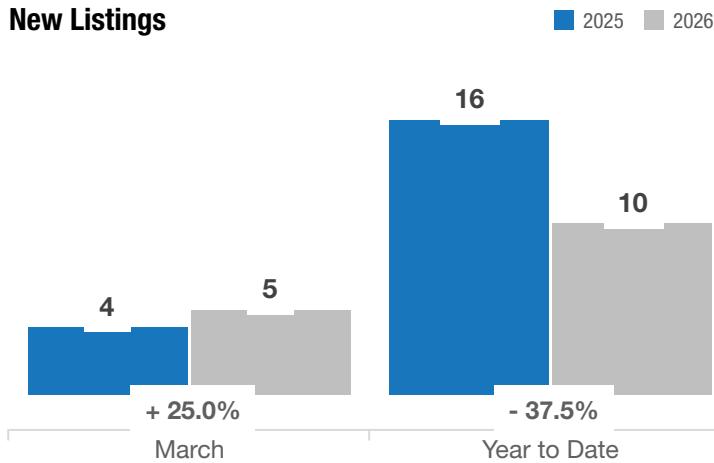
## Lookout Mountain

Hamilton County Only

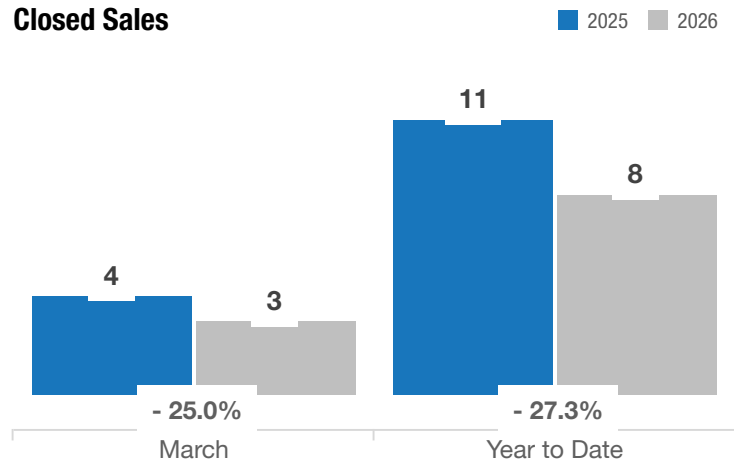
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	4	5	+ 25.0%	16	10	- 37.5%
Closed Sales	4	3	- 25.0%	11	8	- 27.3%
Median Sales Price	\$922,500	<b>\$775,000</b>	- 16.0%	\$895,000	<b>\$975,128</b>	+ 9.0%
Pct. of Orig. Price Received	100.9%	<b>87.6%</b>	- 13.2%	95.0%	<b>96.9%</b>	+ 2.0%
Days on Market Until Sale	5	<b>86</b>	+ 1,620.0%	42	<b>51</b>	+ 21.4%
Inventory of Homes for Sale	5	5	0.0%	—	—	—
Months Supply of Inventory	1.2	1.7	+ 41.7%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

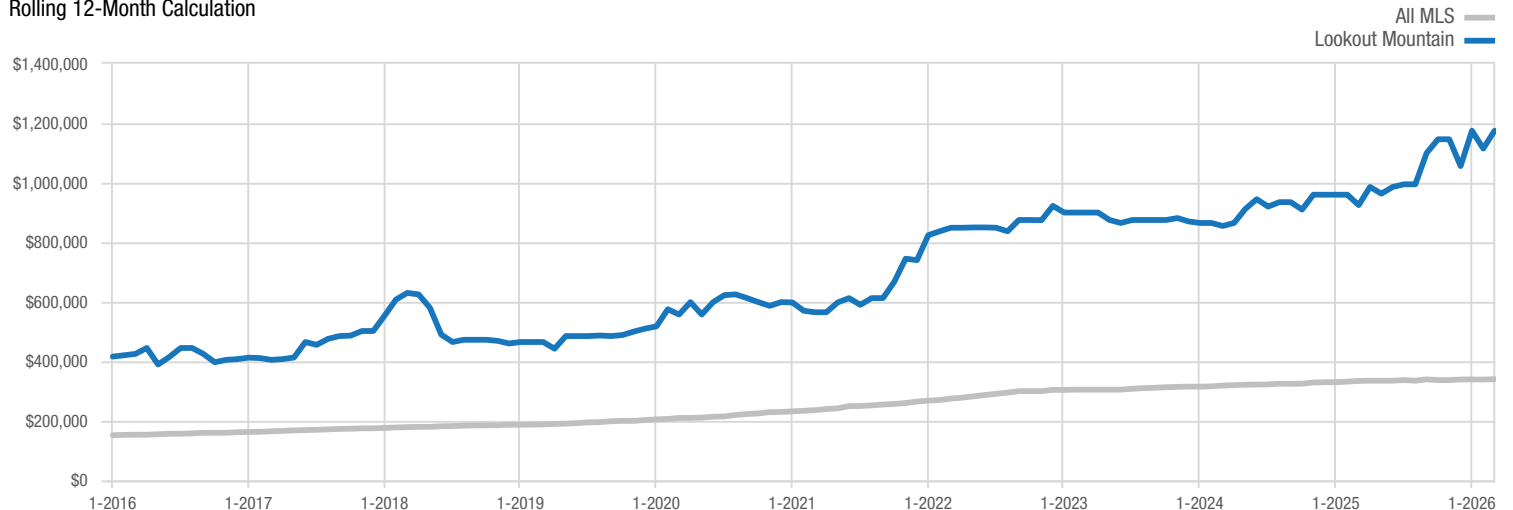


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – March 2026

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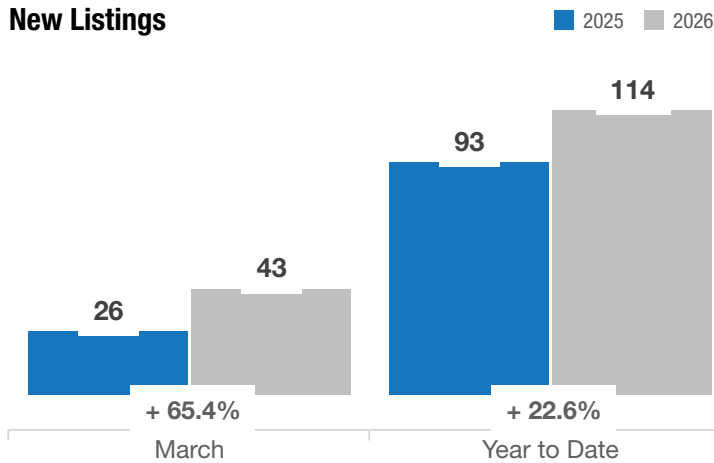
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## Marion County

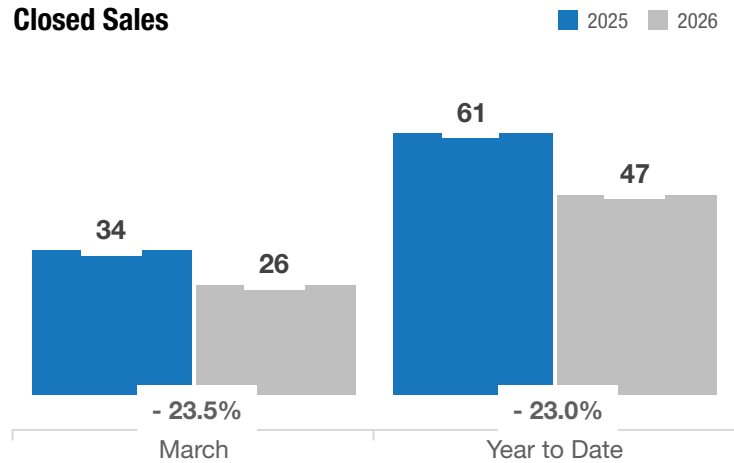
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	26	43	+ 65.4%	93	114	+ 22.6%
Closed Sales	34	26	- 23.5%	61	47	- 23.0%
Median Sales Price	\$279,500	\$248,000	- 11.3%	\$285,000	\$257,000	- 9.8%
Pct. of Orig. Price Received	96.0%	93.6%	- 2.5%	94.8%	93.5%	- 1.4%
Days on Market Until Sale	62	79	+ 27.4%	68	73	+ 7.4%
Inventory of Homes for Sale	78	130	+ 66.7%	—	—	—
Months Supply of Inventory	3.7	6.9	+ 86.5%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

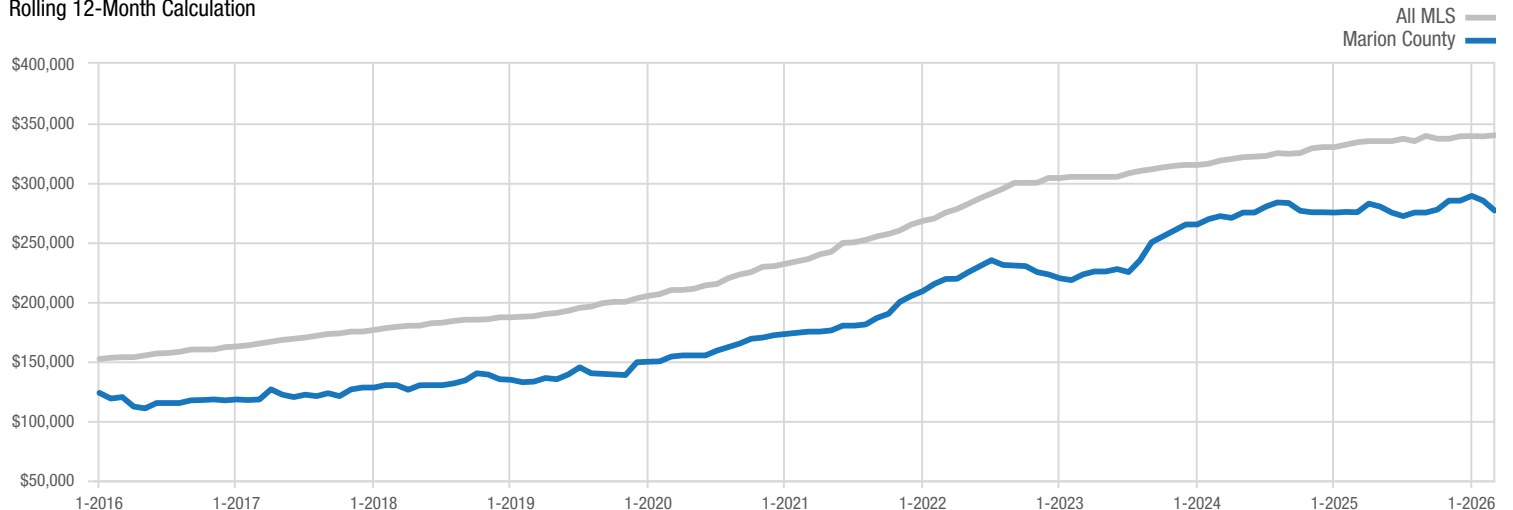


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – March 2026

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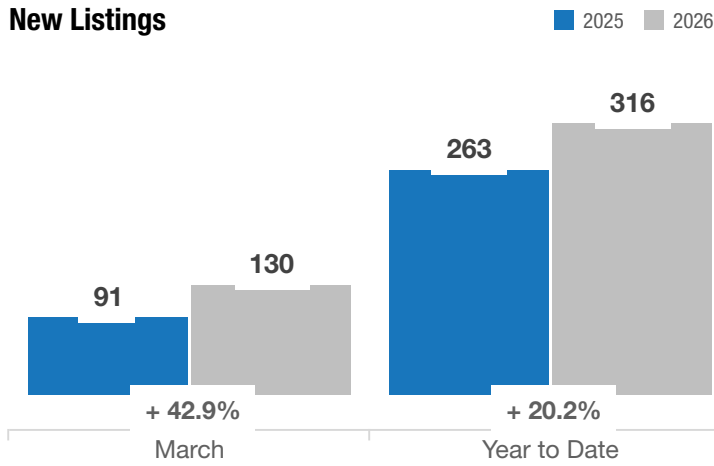
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## Ooltewah

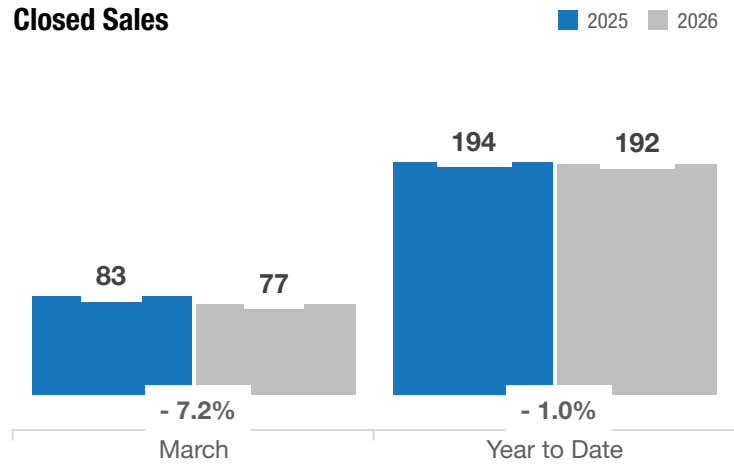
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	91	130	+ 42.9%	263	316	+ 20.2%
Closed Sales	83	77	- 7.2%	194	192	- 1.0%
Median Sales Price	\$448,908	\$450,000	+ 0.2%	\$430,525	\$429,200	- 0.3%
Pct. of Orig. Price Received	97.5%	96.3%	- 1.2%	96.5%	96.8%	+ 0.3%
Days on Market Until Sale	56	82	+ 46.4%	64	72	+ 12.5%
Inventory of Homes for Sale	208	269	+ 29.3%	—	—	—
Months Supply of Inventory	2.9	4.0	+ 37.9%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

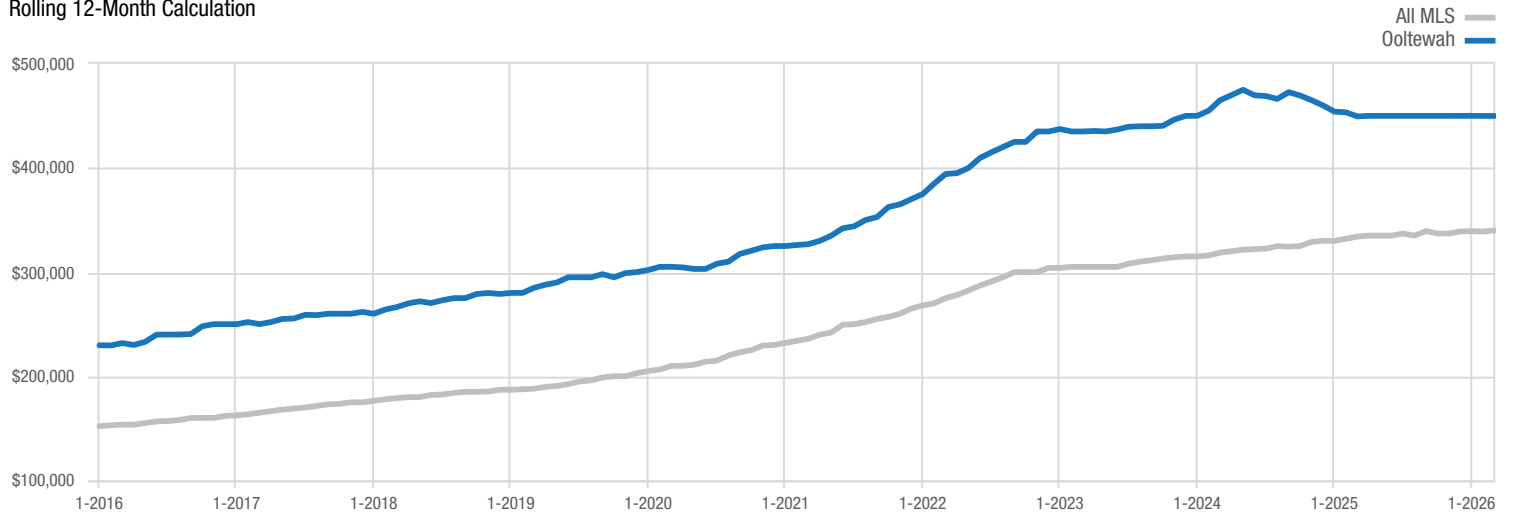


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – March 2026

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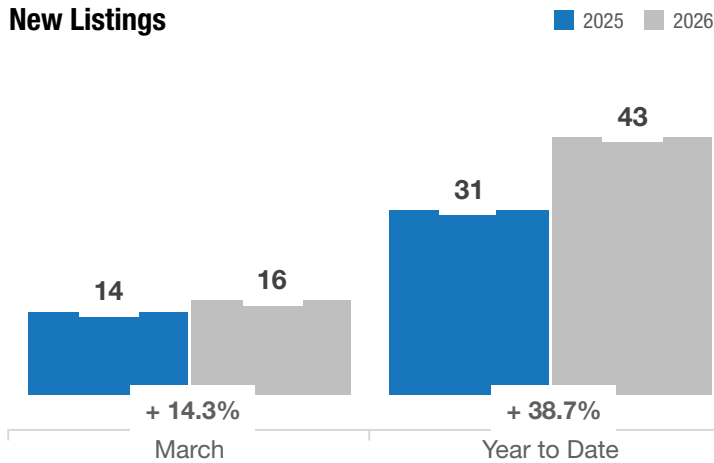
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## Red Bank

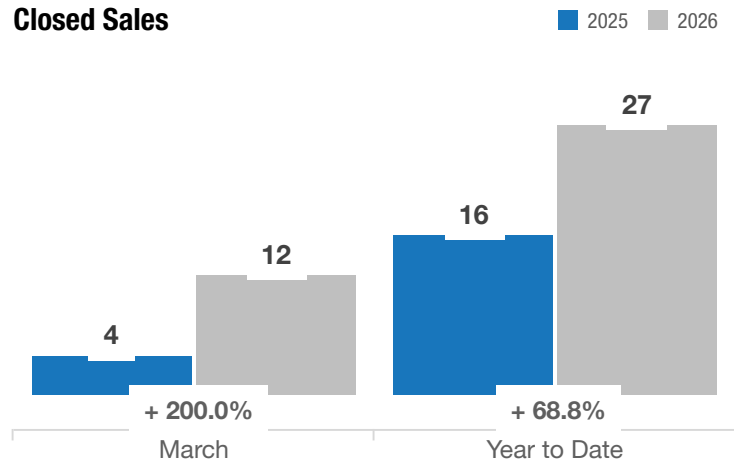
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	14	16	+ 14.3%	31	43	+ 38.7%
Closed Sales	4	12	+ 200.0%	16	27	+ 68.8%
Median Sales Price	\$312,000	\$290,000	- 7.1%	\$347,500	\$335,000	- 3.6%
Pct. of Orig. Price Received	95.0%	95.3%	+ 0.3%	94.9%	97.5%	+ 2.7%
Days on Market Until Sale	52	49	- 5.8%	50	44	- 12.0%
Inventory of Homes for Sale	22	25	+ 13.6%	—	—	—
Months Supply of Inventory	1.8	2.4	+ 33.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

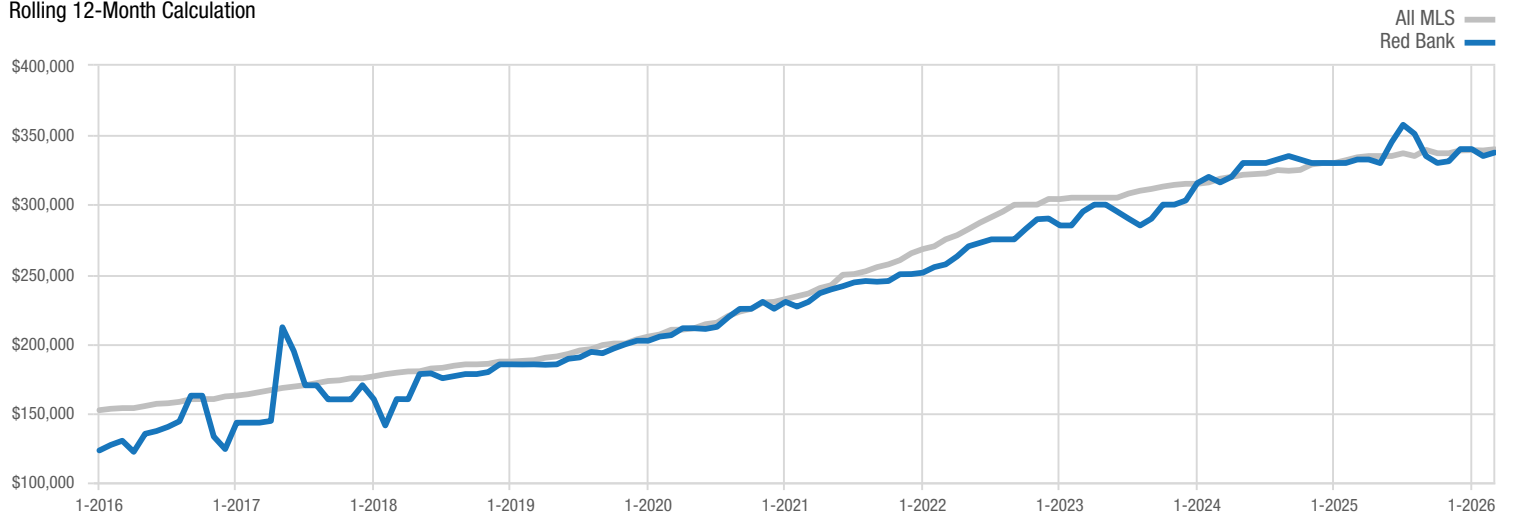


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – March 2026

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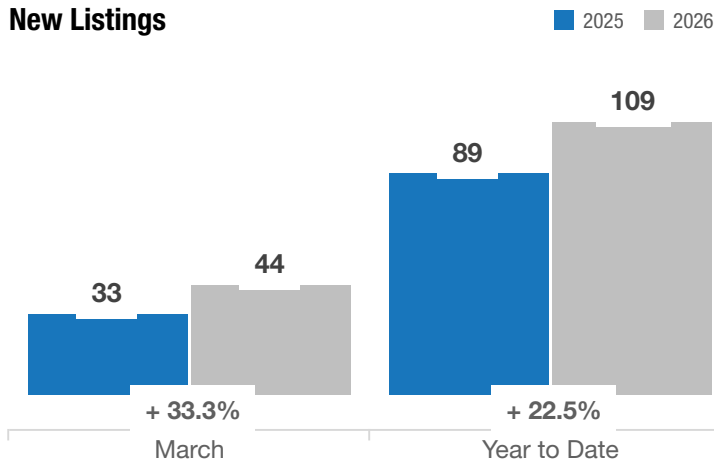
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## Rhea County

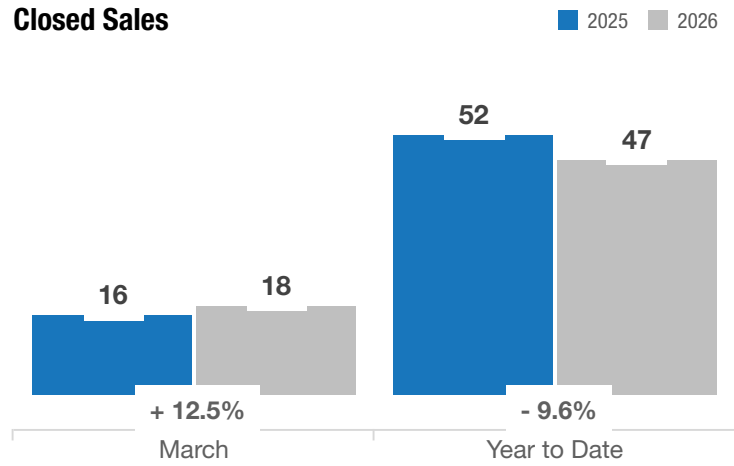
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	33	44	+ 33.3%	89	109	+ 22.5%
Closed Sales	16	18	+ 12.5%	52	47	- 9.6%
Median Sales Price	\$327,238	<b>\$327,500</b>	+ 0.1%	\$315,000	<b>\$299,900</b>	- 4.8%
Pct. of Orig. Price Received	93.2%	<b>92.5%</b>	- 0.8%	93.1%	<b>90.1%</b>	- 3.2%
Days on Market Until Sale	83	<b>112</b>	+ 34.9%	73	<b>102</b>	+ 39.7%
Inventory of Homes for Sale	71	<b>98</b>	+ 38.0%	—	—	—
Months Supply of Inventory	3.3	<b>4.7</b>	+ 42.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

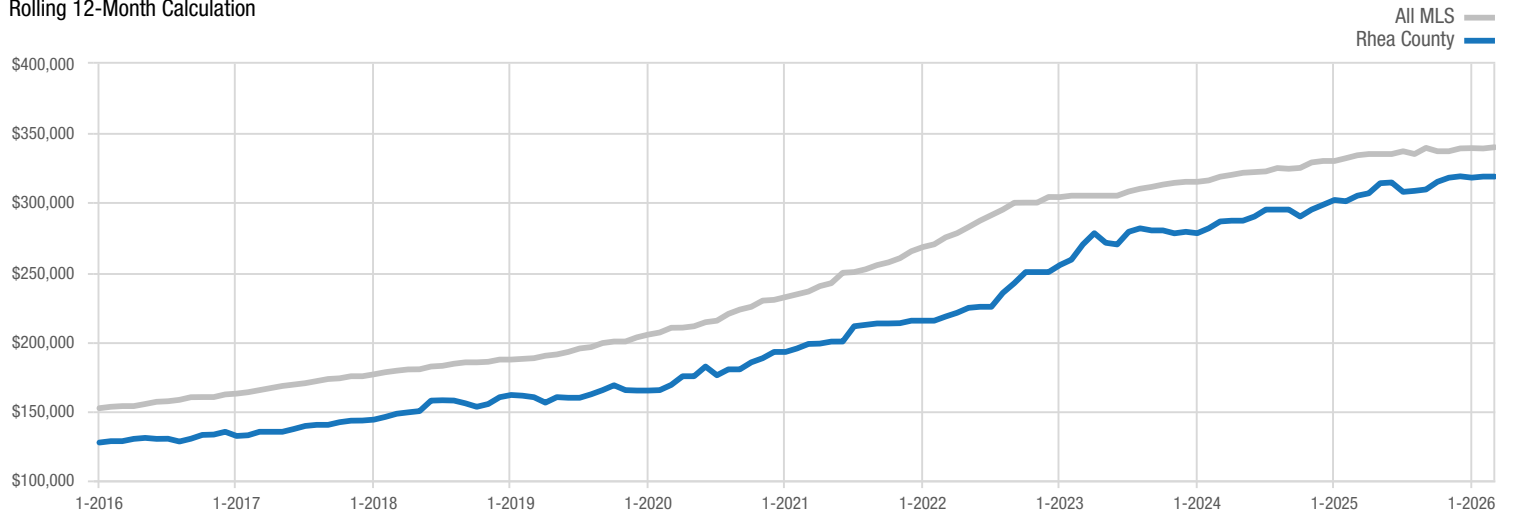


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – March 2026

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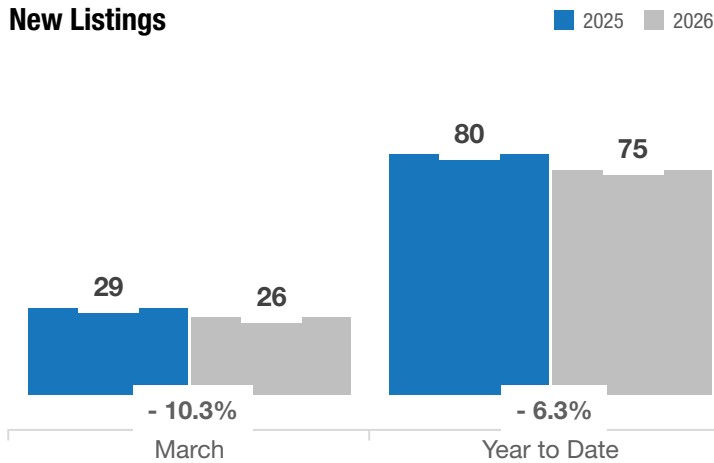
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## Sequatchie County

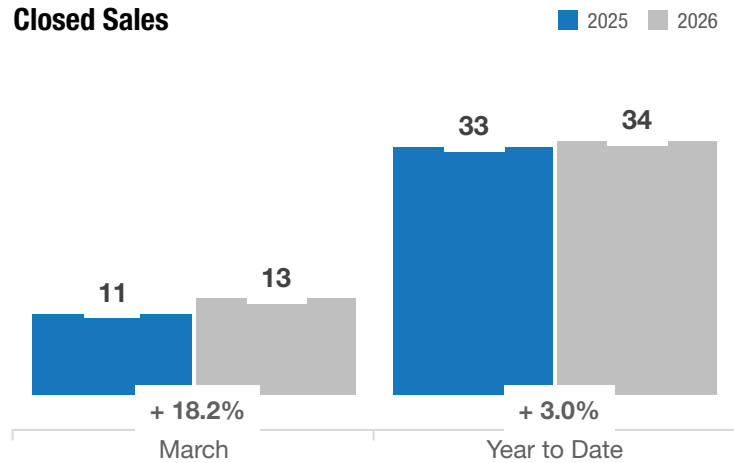
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	29	26	- 10.3%	80	75	- 6.3%
Closed Sales	11	13	+ 18.2%	33	34	+ 3.0%
Median Sales Price	\$295,000	<b>\$275,000</b>	- 6.8%	\$263,977	<b>\$357,450</b>	+ 35.4%
Pct. of Orig. Price Received	93.9%	<b>94.3%</b>	+ 0.4%	94.4%	<b>93.1%</b>	- 1.4%
Days on Market Until Sale	62	<b>74</b>	+ 19.4%	58	<b>73</b>	+ 25.9%
Inventory of Homes for Sale	77	<b>79</b>	+ 2.6%	—	—	—
Months Supply of Inventory	5.3	<b>4.7</b>	- 11.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

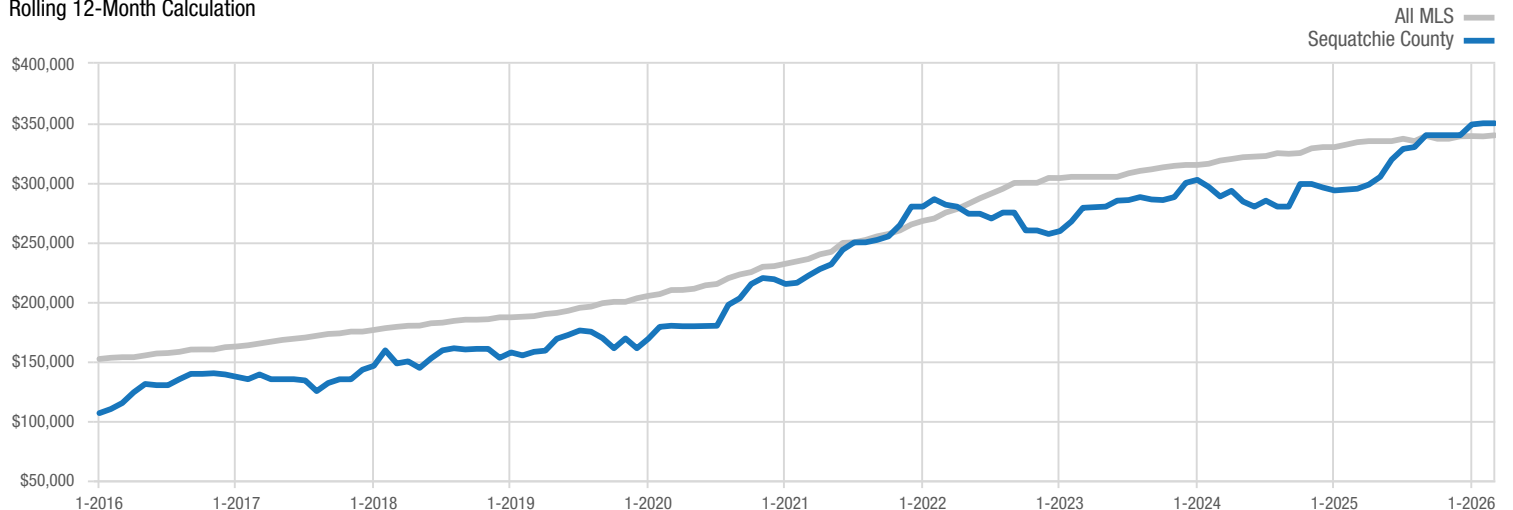


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – March 2026

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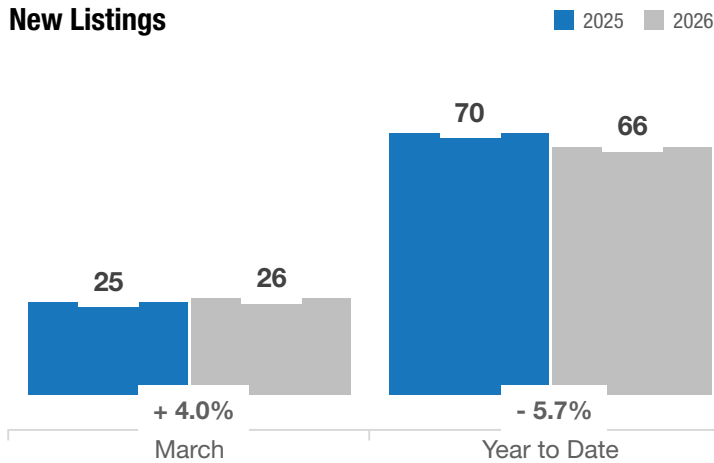
## Signal Mountain

Hamilton County Only

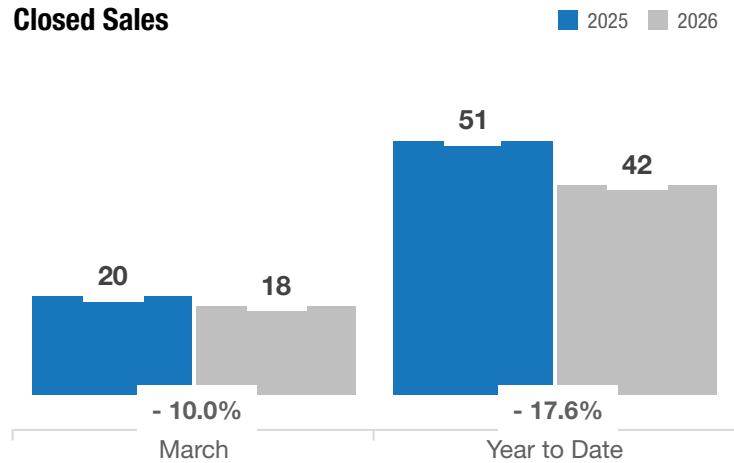
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	25	26	+ 4.0%	70	66	- 5.7%
Closed Sales	20	18	- 10.0%	51	42	- 17.6%
Median Sales Price	\$674,500	\$634,000	- 6.0%	\$645,000	\$647,500	+ 0.4%
Pct. of Orig. Price Received	96.9%	95.9%	- 1.0%	95.8%	94.5%	- 1.4%
Days on Market Until Sale	76	47	- 38.2%	53	47	- 11.3%
Inventory of Homes for Sale	40	38	- 5.0%	—	—	—
Months Supply of Inventory	2.2	2.0	- 9.1%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

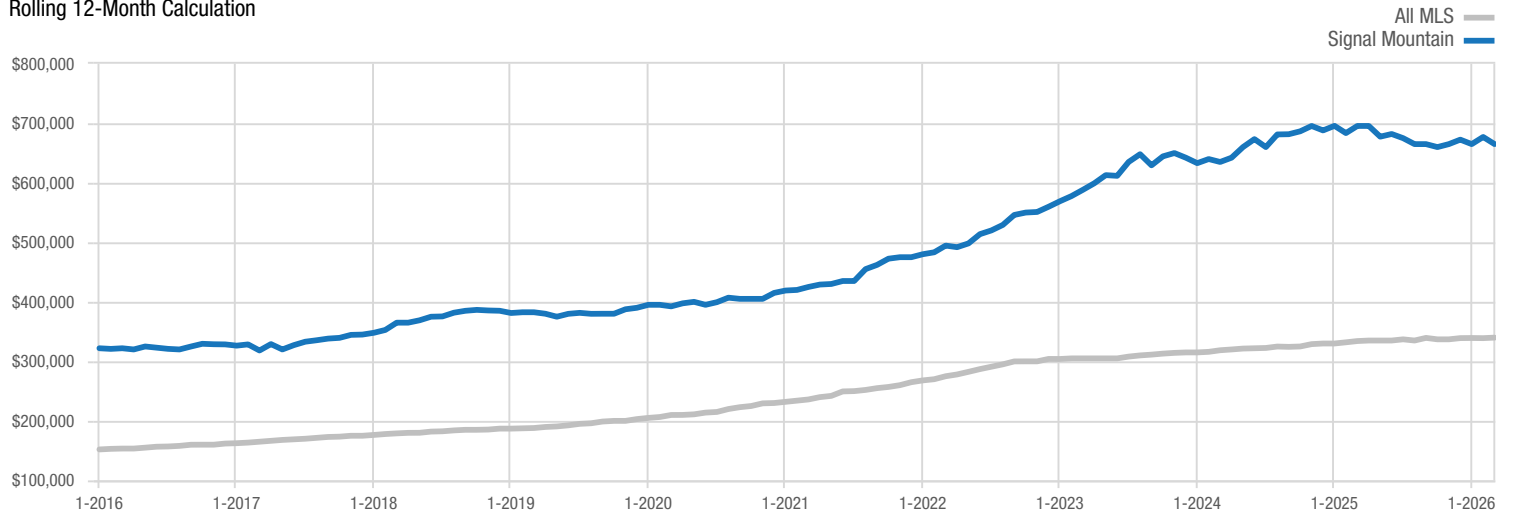


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – March 2026

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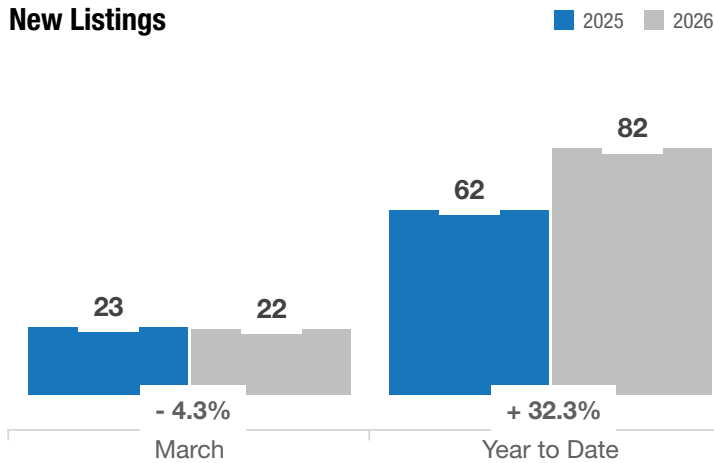
## St. Elmo / High Park / Avondale

ZIP Codes: 37407, 37409 and 37410

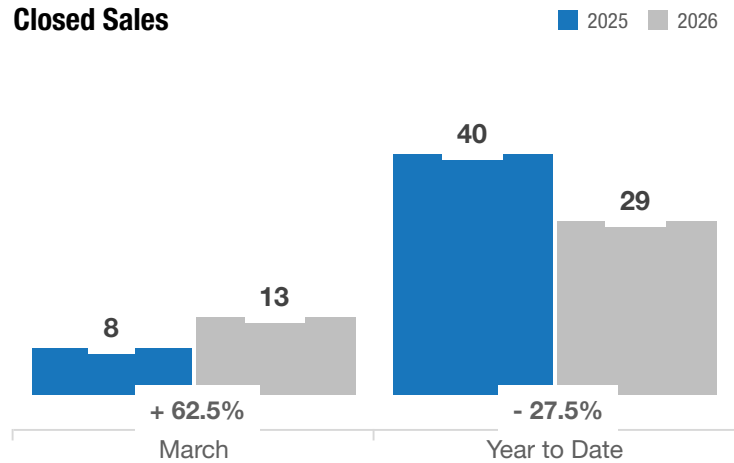
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	23	22	- 4.3%	62	82	+ 32.3%
Closed Sales	8	13	+ 62.5%	40	29	- 27.5%
Median Sales Price	\$278,750	\$199,500	- 28.4%	\$211,500	\$279,000	+ 31.9%
Pct. of Orig. Price Received	88.7%	93.2%	+ 5.1%	94.7%	93.7%	- 1.1%
Days on Market Until Sale	67	39	- 41.8%	52	52	0.0%
Inventory of Homes for Sale	46	60	+ 30.4%	—	—	—
Months Supply of Inventory	3.1	5.0	+ 61.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

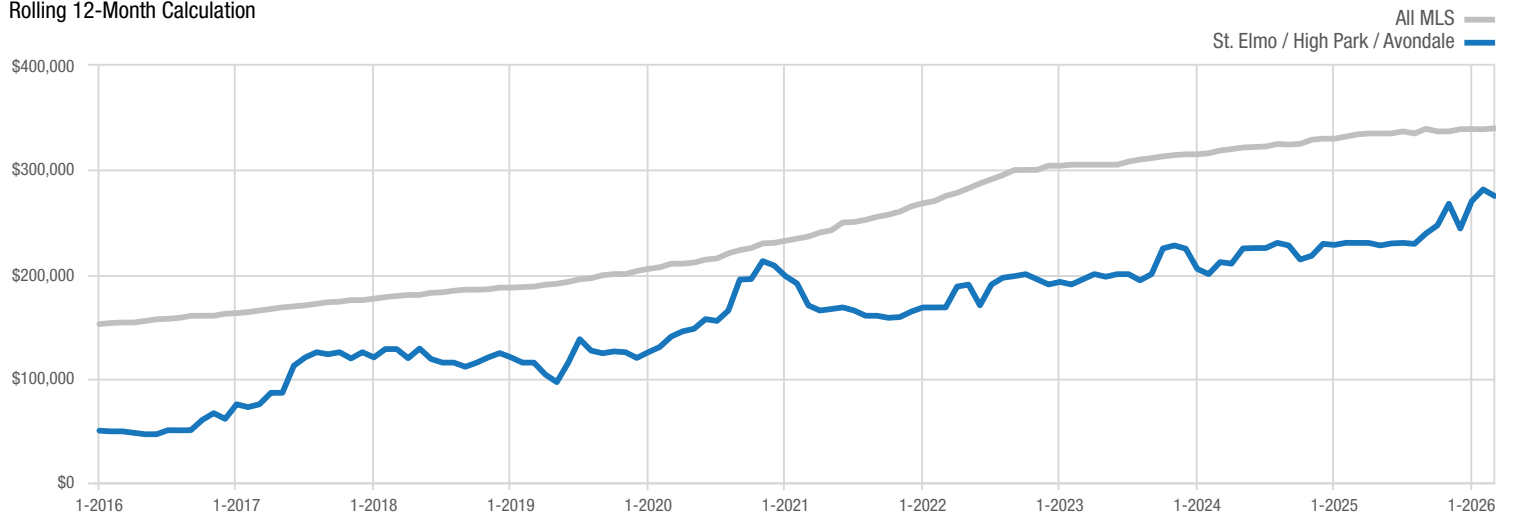


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – March 2026

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



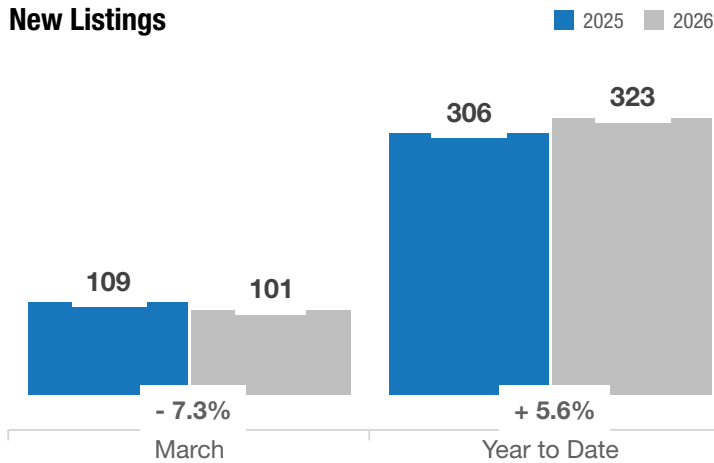
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CHATTANOOGA  
REALTORS®

## Walker County

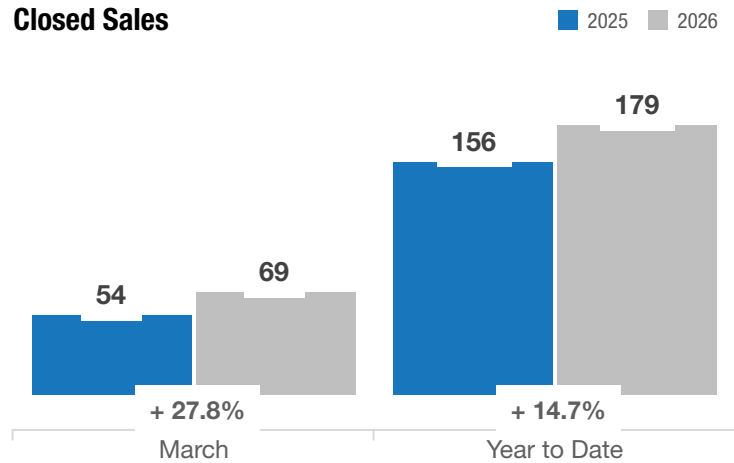
Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	109	<b>101</b>	- 7.3%	306	<b>323</b>	+ 5.6%
Closed Sales	54	<b>69</b>	+ 27.8%	156	<b>179</b>	+ 14.7%
Median Sales Price	\$241,750	<b>\$289,900</b>	+ 19.9%	\$234,500	<b>\$275,000</b>	+ 17.3%
Pct. of Orig. Price Received	94.7%	<b>93.6%</b>	- 1.2%	94.6%	<b>93.8%</b>	- 0.8%
Days on Market Until Sale	52	<b>58</b>	+ 11.5%	58	<b>64</b>	+ 10.3%
Inventory of Homes for Sale	252	<b>237</b>	- 6.0%	—	—	—
Months Supply of Inventory	3.7	<b>3.3</b>	- 10.8%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

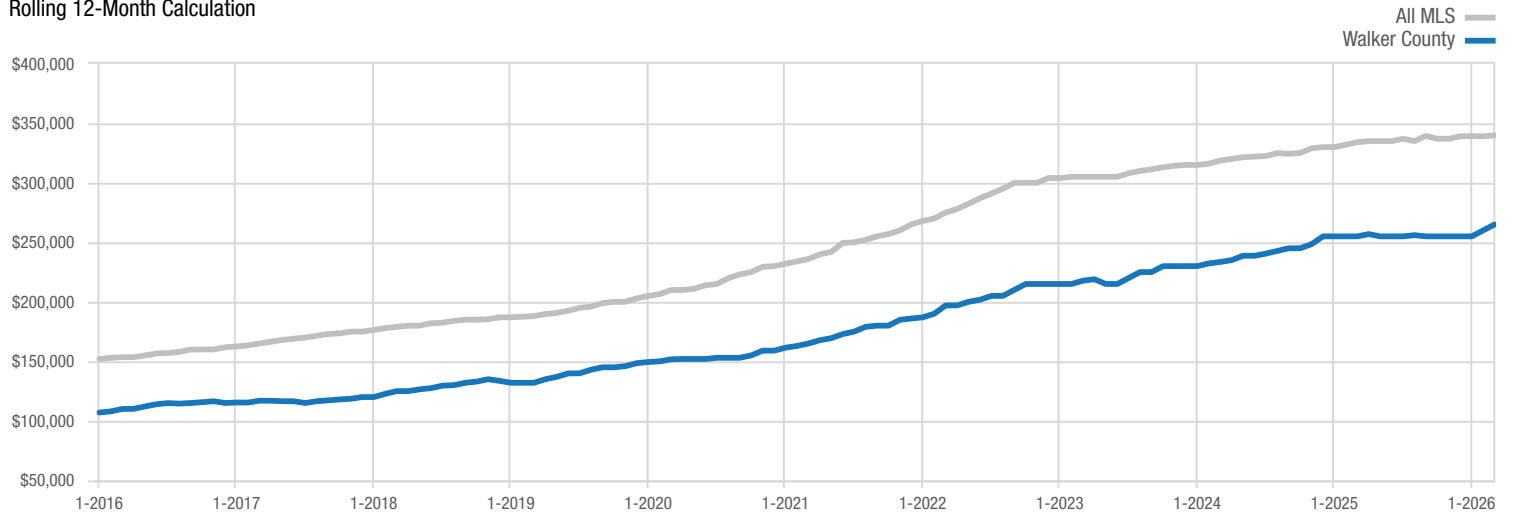


### Closed Sales



### Median Sales Price - All MLS

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