



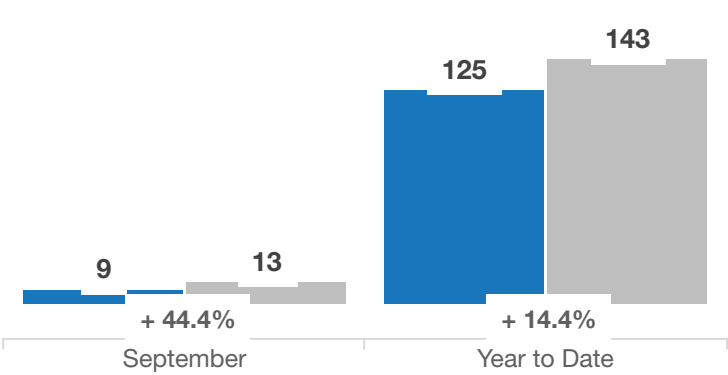
Apison

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 9         | 13        | + 44.4%  | 125          | 143         | + 14.4%  |
| Closed Sales                 | 7         | 9         | + 28.6%  | 64           | 72          | + 12.5%  |
| Median Sales Price           | \$565,000 | \$550,000 | - 2.7%   | \$548,484    | \$504,075   | - 8.1%   |
| Pct. of Orig. Price Received | 96.5%     | 95.6%     | - 0.9%   | 96.9%        | 96.2%       | - 0.7%   |
| Days on Market Until Sale    | 50        | 129       | + 158.0% | 61           | 99          | + 62.3%  |
| Inventory of Homes for Sale  | 60        | 73        | + 21.7%  | —            | —           | —        |
| Months Supply of Inventory   | 8.6       | 8.0       | - 7.0%   | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

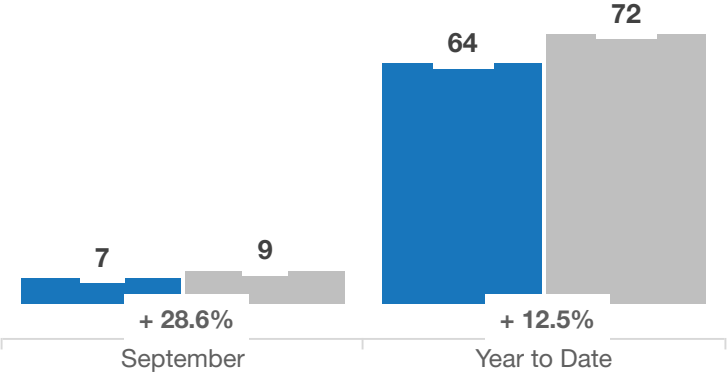
New Listings

2024 2025

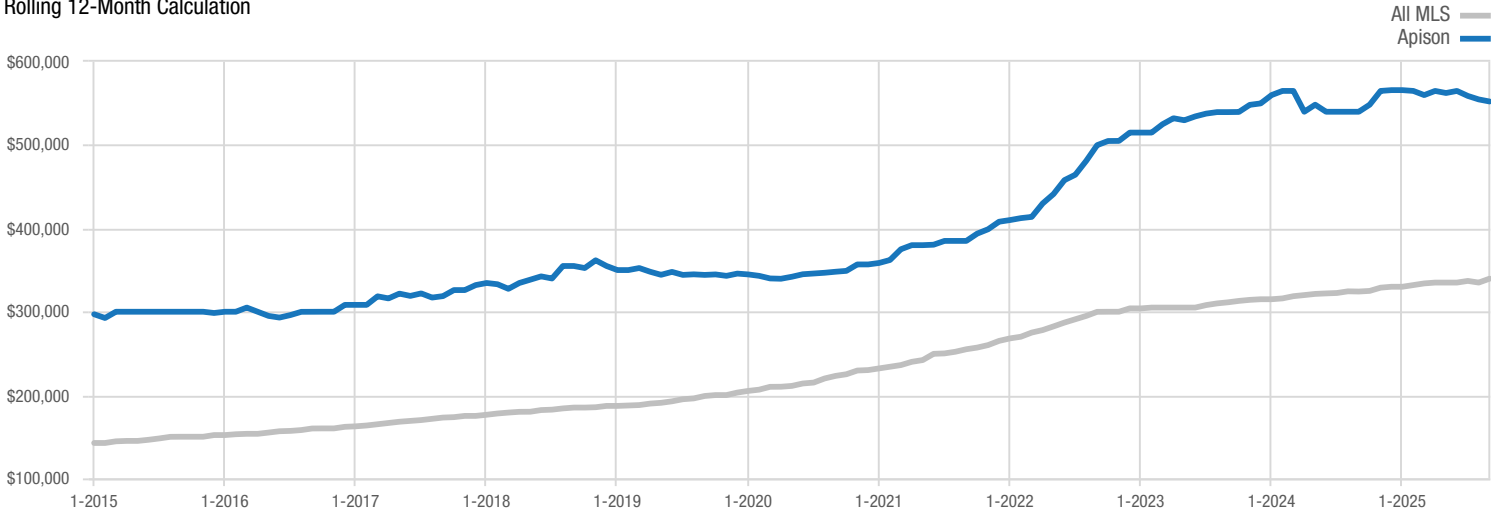


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



Bakewell / Lakesite / Sale Creek / Soddy

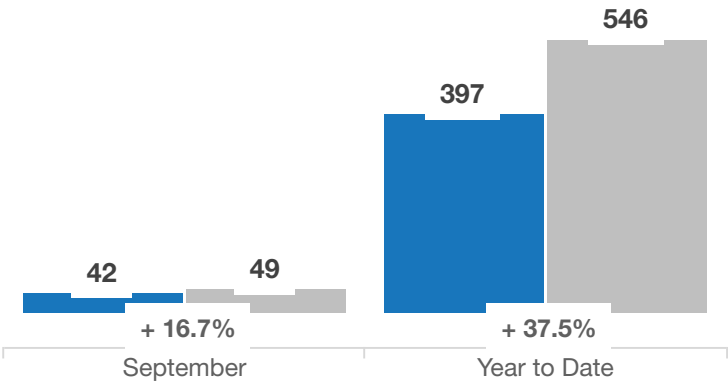
ZIP Codes: 37379 and 37384

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 42        | 49        | + 16.7%  | 397          | 546         | + 37.5%  |
| Closed Sales                 | 29        | 41        | + 41.4%  | 300          | 323         | + 7.7%   |
| Median Sales Price           | \$380,000 | \$380,000 | 0.0%     | \$380,000    | \$370,000   | - 2.6%   |
| Pct. of Orig. Price Received | 95.9%     | 95.4%     | - 0.5%   | 97.8%        | 96.4%       | - 1.4%   |
| Days on Market Until Sale    | 53        | 31        | - 41.5%  | 42           | 35          | - 16.7%  |
| Inventory of Homes for Sale  | 88        | 124       | + 40.9%  | —            | —           | —        |
| Months Supply of Inventory   | 2.8       | 3.2       | + 14.3%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

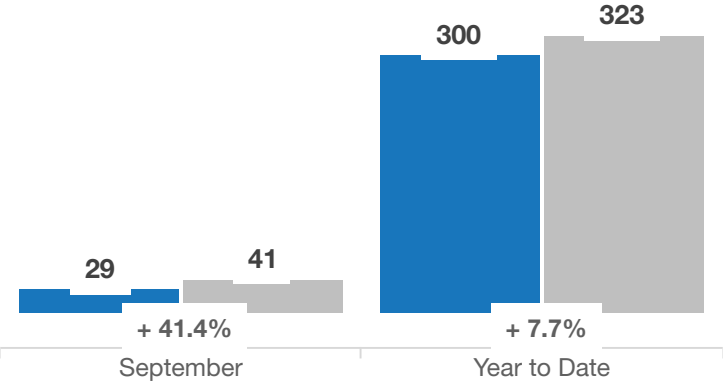
New Listings

2024 2025

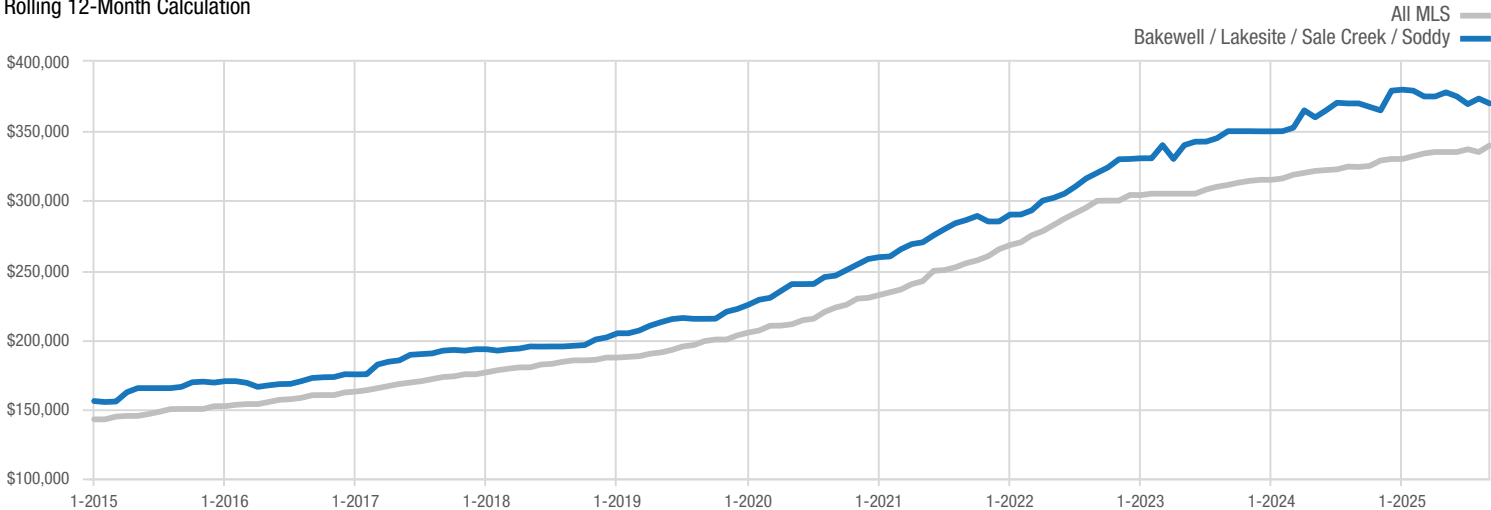


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



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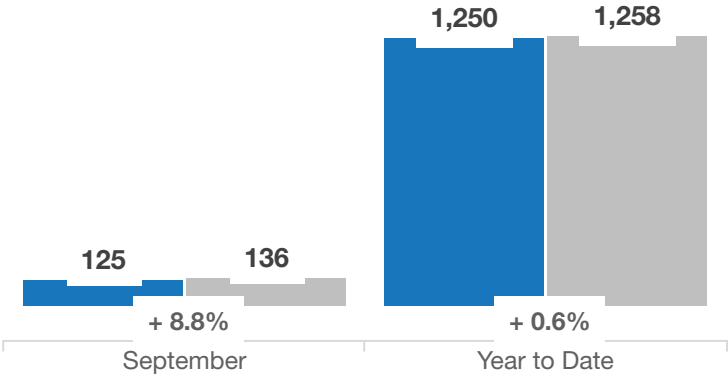
Bradley County

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 125       | 136       | + 8.8%   | 1,250        | 1,258       | + 0.6%   |
| Closed Sales                 | 117       | 87        | - 25.6%  | 865          | 825         | - 4.6%   |
| Median Sales Price           | \$322,250 | \$350,000 | + 8.6%   | \$323,750    | \$325,450   | + 0.5%   |
| Pct. of Orig. Price Received | 96.2%     | 95.5%     | - 0.7%   | 96.6%        | 95.9%       | - 0.7%   |
| Days on Market Until Sale    | 41        | 64        | + 56.1%  | 44           | 51          | + 15.9%  |
| Inventory of Homes for Sale  | 312       | 365       | + 17.0%  | —            | —           | —        |
| Months Supply of Inventory   | 3.4       | 4.0       | + 17.6%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

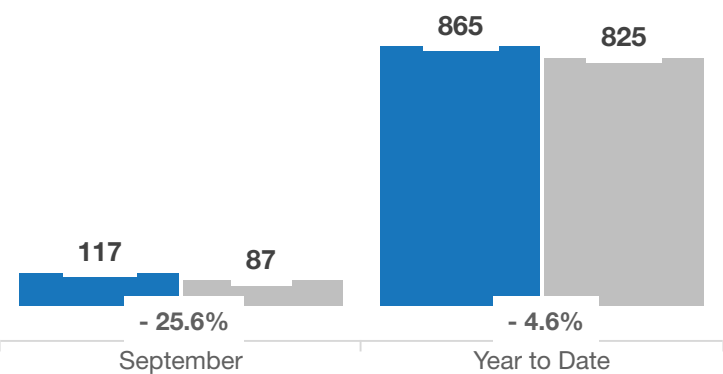
New Listings

2024 2025

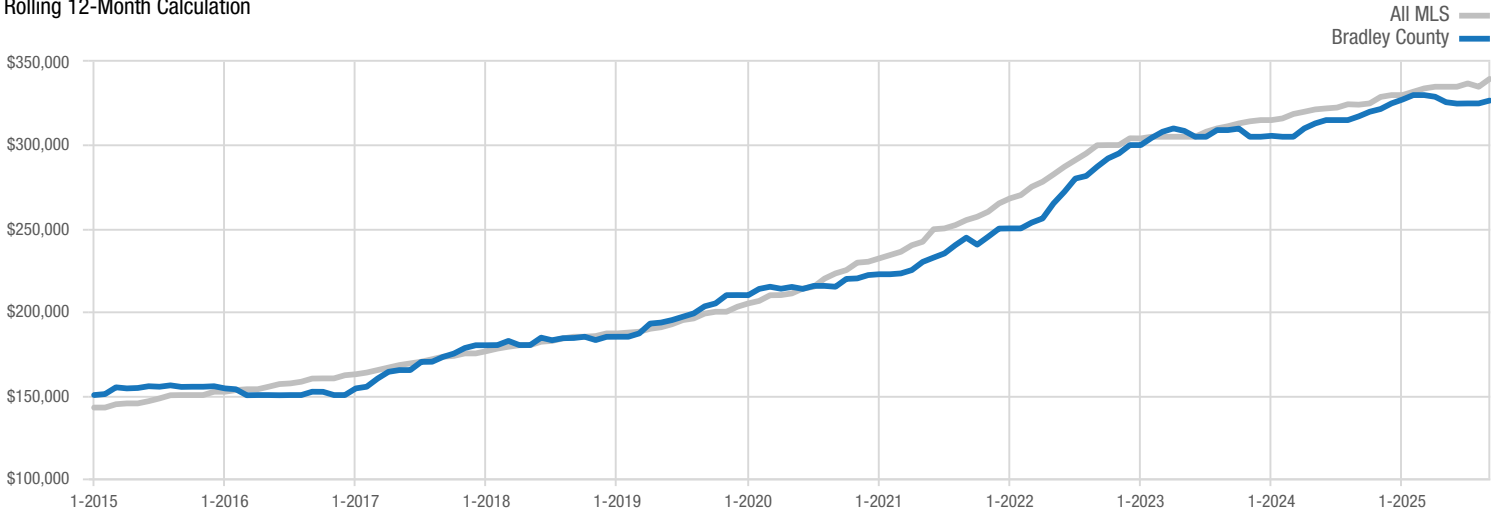


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



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Brainerd

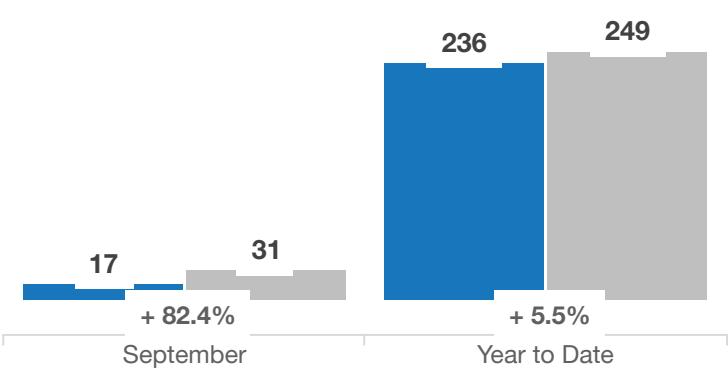
Includes the Ridgeside Community

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 17        | 31        | + 82.4%  | 236          | 249         | + 5.5%   |
| Closed Sales                 | 13        | 11        | - 15.4%  | 174          | 156         | - 10.3%  |
| Median Sales Price           | \$235,000 | \$219,000 | - 6.8%   | \$252,500    | \$264,950   | + 4.9%   |
| Pct. of Orig. Price Received | 94.0%     | 93.5%     | - 0.5%   | 97.2%        | 96.1%       | - 1.1%   |
| Days on Market Until Sale    | 37        | 37        | 0.0%     | 31           | 36          | + 16.1%  |
| Inventory of Homes for Sale  | 54        | 69        | + 27.8%  | —            | —           | —        |
| Months Supply of Inventory   | 2.8       | 4.0       | + 42.9%  | —            | —           | —        |

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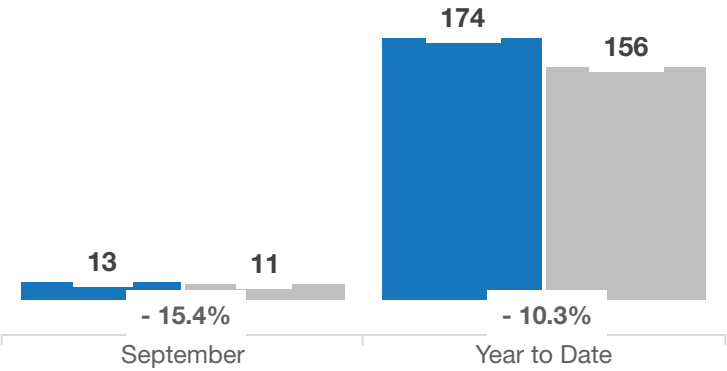
New Listings

2024 2025

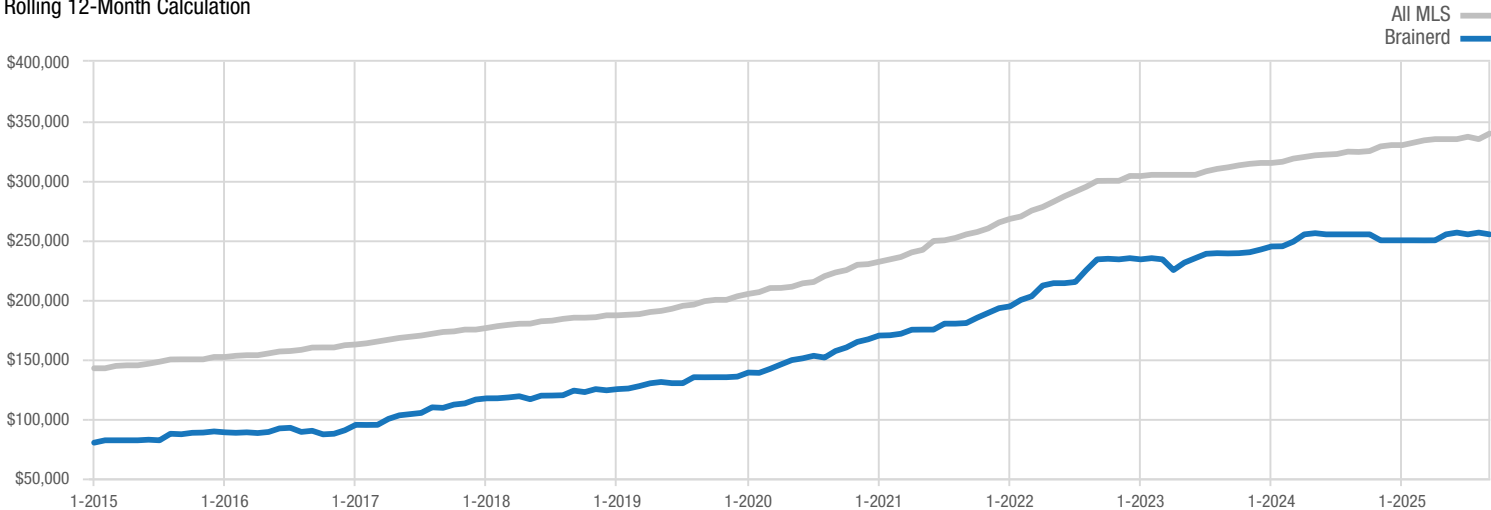


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



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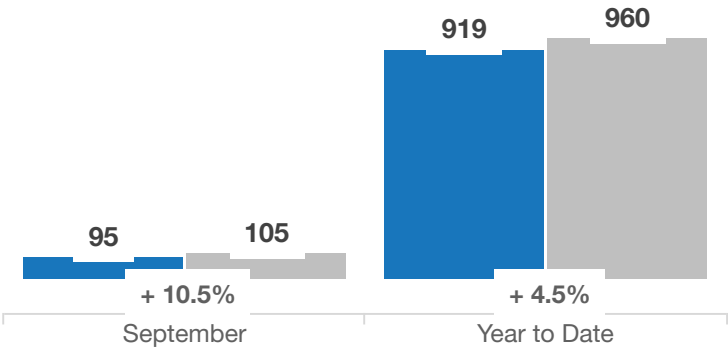
Catoosa County

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 95        | 105       | + 10.5%  | 919          | 960         | + 4.5%   |
| Closed Sales                 | 87        | 70        | - 19.5%  | 680          | 651         | - 4.3%   |
| Median Sales Price           | \$285,000 | \$299,000 | + 4.9%   | \$295,000    | \$297,000   | + 0.7%   |
| Pct. of Orig. Price Received | 94.8%     | 96.0%     | + 1.3%   | 96.8%        | 96.3%       | - 0.5%   |
| Days on Market Until Sale    | 44        | 39        | - 11.4%  | 43           | 50          | + 16.3%  |
| Inventory of Homes for Sale  | 215       | 258       | + 20.0%  | —            | —           | —        |
| Months Supply of Inventory   | 2.9       | 3.6       | + 24.1%  | —            | —           | —        |

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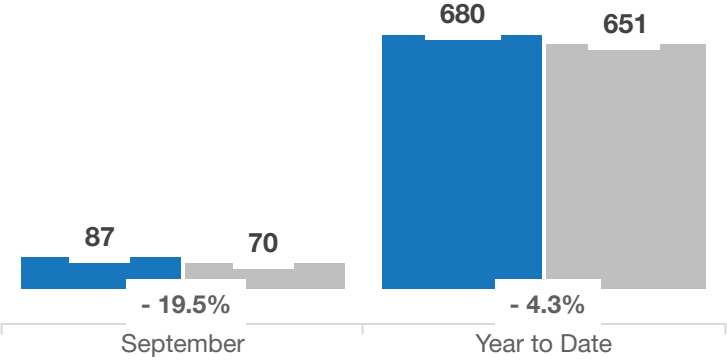
New Listings

2024 2025

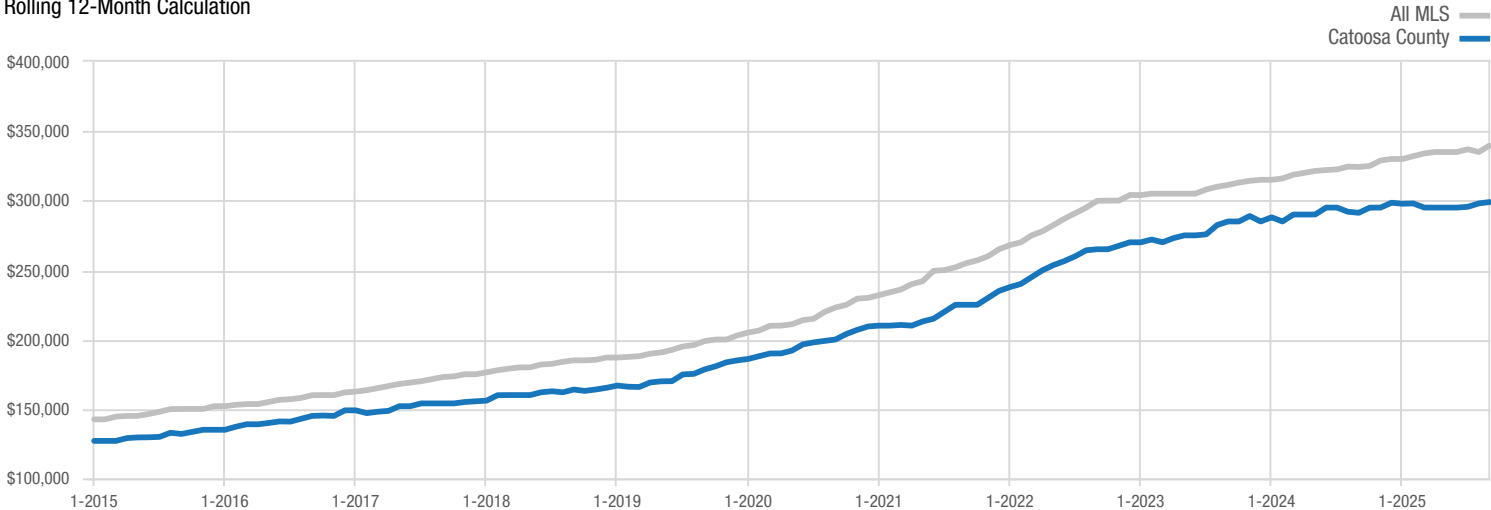


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



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# Chattanooga MSA

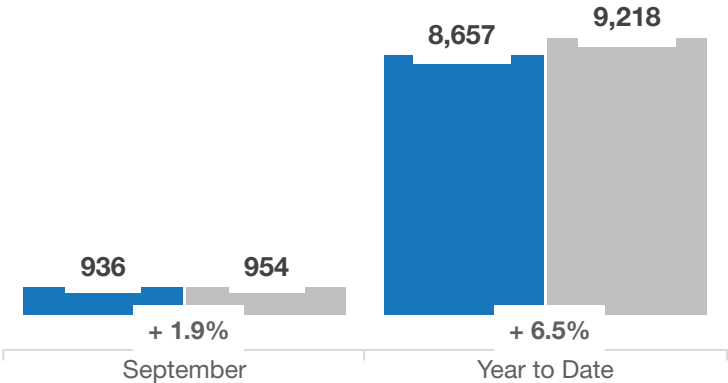
Includes Catoosa, Dade, Hamilton, Marion, Sequatchie and Walker Counties

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 936       | 954       | + 1.9%   | 8,657        | 9,218       | + 6.5%   |
| Closed Sales                 | 620       | 644       | + 3.9%   | 5,816        | 5,685       | - 2.3%   |
| Median Sales Price           | \$330,000 | \$353,750 | + 7.2%   | \$340,000    | \$352,000   | + 3.5%   |
| Pct. of Orig. Price Received | 95.5%     | 95.4%     | - 0.1%   | 96.6%        | 95.8%       | - 0.8%   |
| Days on Market Until Sale    | 43        | 43        | 0.0%     | 41           | 48          | + 17.1%  |
| Inventory of Homes for Sale  | 2,104     | 2,549     | + 21.2%  | —            | —           | —        |
| Months Supply of Inventory   | 3.4       | 4.0       | + 17.6%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

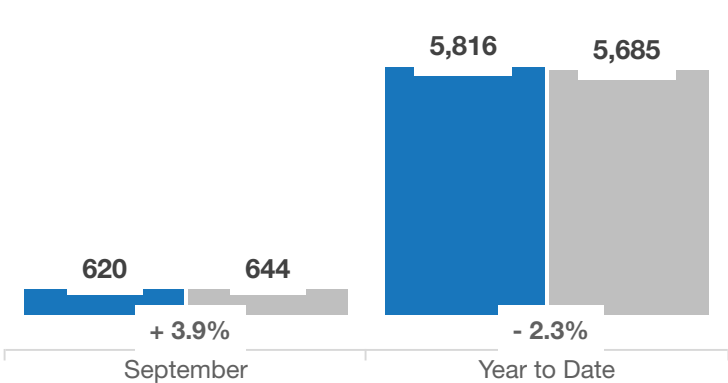
## New Listings

2024 2025



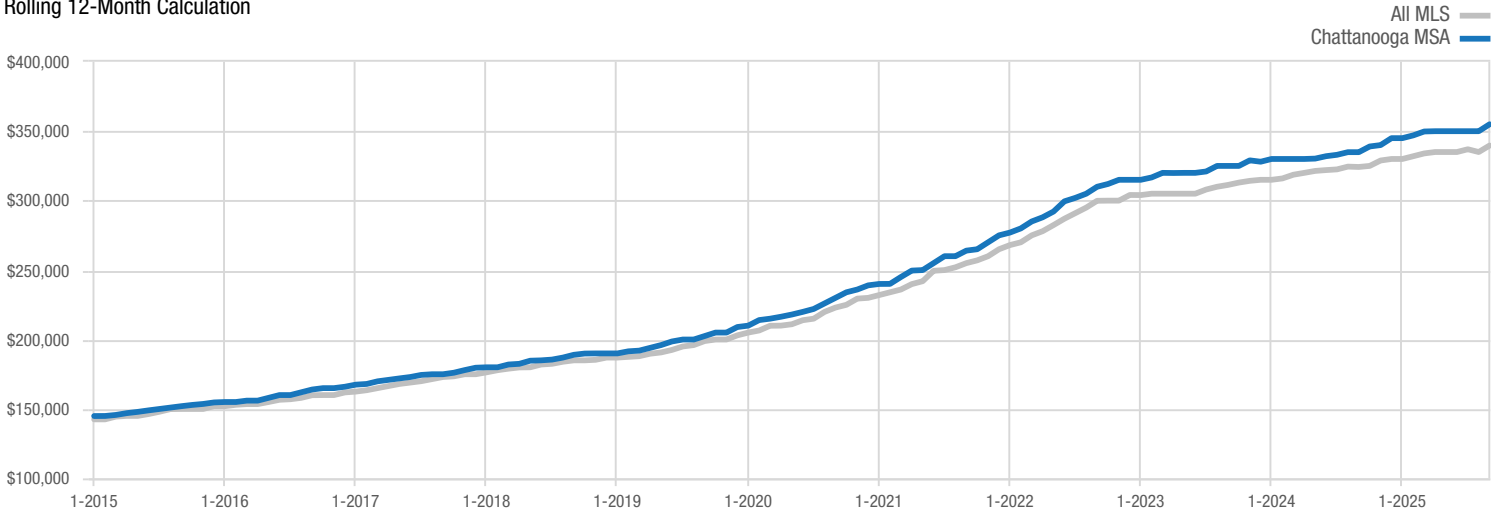
## Closed Sales

2024 2025



## Median Sales Price - All MLS

Rolling 12-Month Calculation



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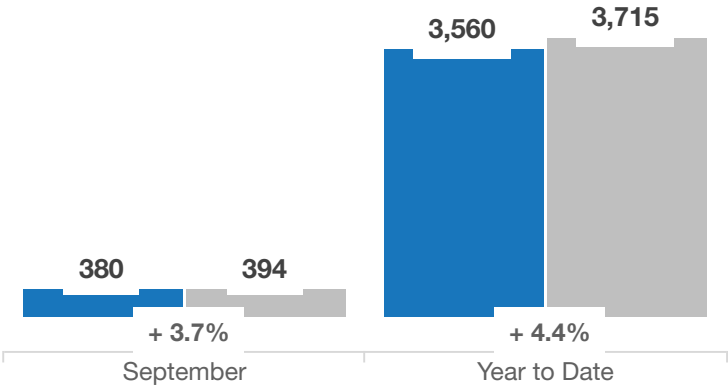
Chattanooga

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 380       | 394       | + 3.7%   | 3,560        | 3,715       | + 4.4%   |
| Closed Sales                 | 228       | 221       | - 3.1%   | 2,268        | 2,080       | - 8.3%   |
| Median Sales Price           | \$327,400 | \$350,000 | + 6.9%   | \$329,000    | \$340,000   | + 3.3%   |
| Pct. of Orig. Price Received | 95.3%     | 94.9%     | - 0.4%   | 96.5%        | 95.5%       | - 1.0%   |
| Days on Market Until Sale    | 36        | 41        | + 13.9%  | 37           | 44          | + 18.9%  |
| Inventory of Homes for Sale  | 794       | 1,000     | + 25.9%  | —            | —           | —        |
| Months Supply of Inventory   | 3.3       | 4.3       | + 30.3%  | —            | —           | —        |

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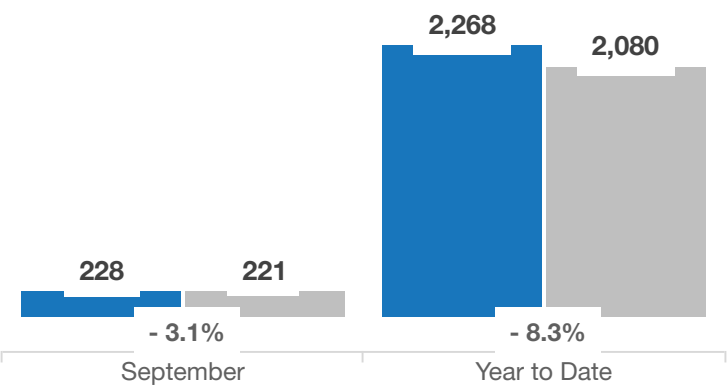
New Listings

2024 2025



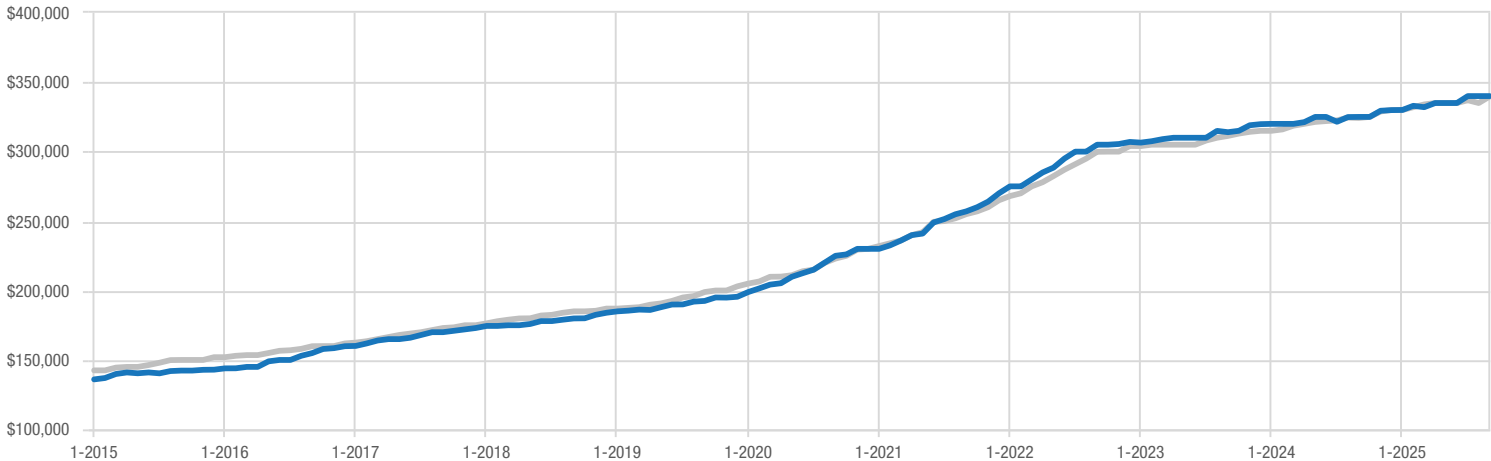
Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation

All MLS  
Chattanooga



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



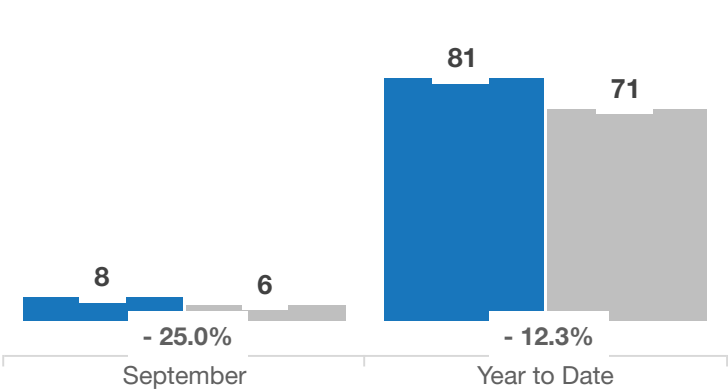
Chattooga County

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 8         | 6         | - 25.0%  | 81           | 71          | - 12.3%  |
| Closed Sales                 | 11        | 2         | - 81.8%  | 57           | 49          | - 14.0%  |
| Median Sales Price           | \$169,000 | \$186,500 | + 10.4%  | \$207,000    | \$201,000   | - 2.9%   |
| Pct. of Orig. Price Received | 92.6%     | 91.7%     | - 1.0%   | 94.8%        | 92.8%       | - 2.1%   |
| Days on Market Until Sale    | 31        | 175       | + 464.5% | 30           | 65          | + 116.7% |
| Inventory of Homes for Sale  | 29        | 19        | - 34.5%  | —            | —           | —        |
| Months Supply of Inventory   | 4.5       | 3.5       | - 22.2%  | —            | —           | —        |

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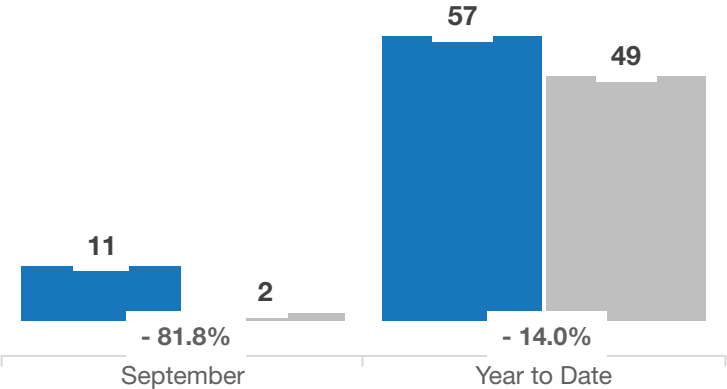
New Listings

2024 2025

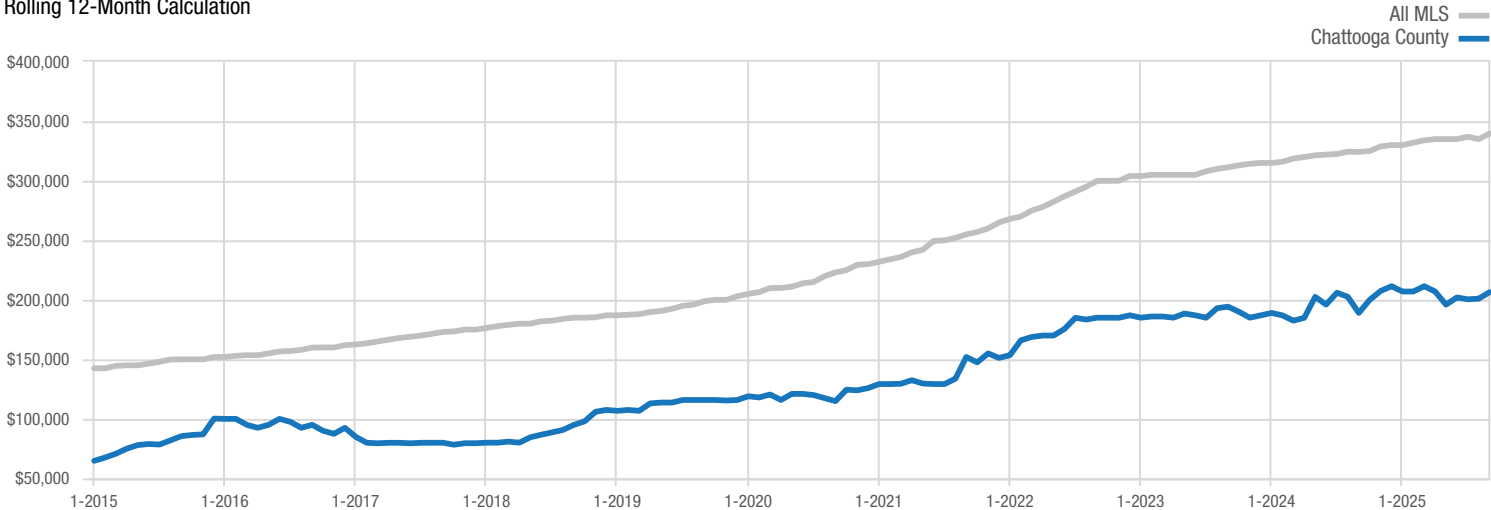


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



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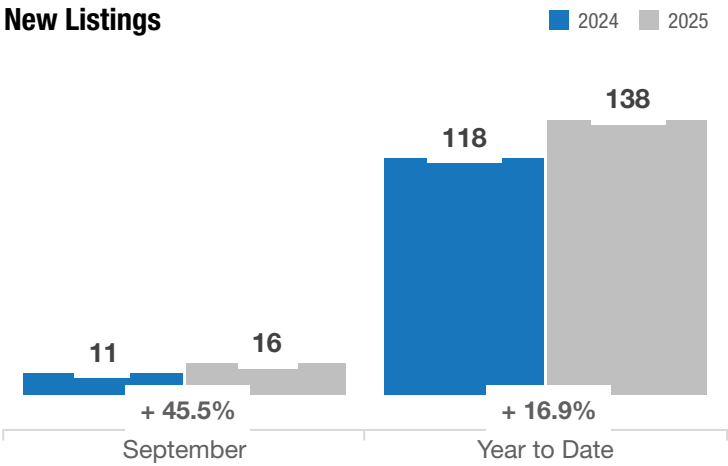


Collegedale

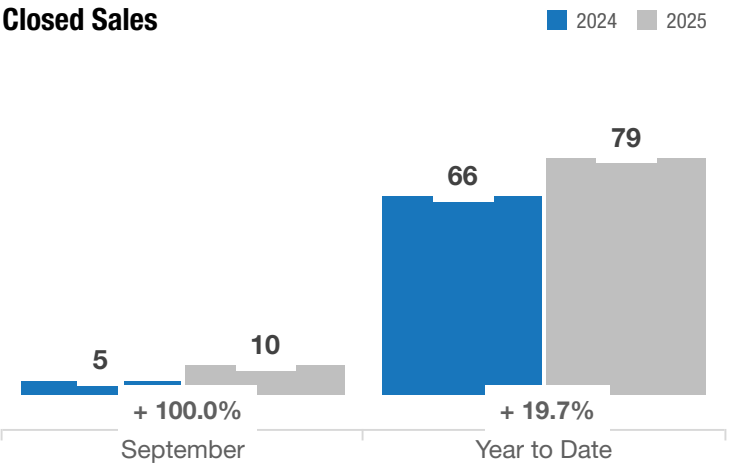
| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 11        | 16        | + 45.5%  | 118          | 138         | + 16.9%  |
| Closed Sales                 | 5         | 10        | + 100.0% | 66           | 79          | + 19.7%  |
| Median Sales Price           | \$484,500 | \$392,750 | - 18.9%  | \$484,750    | \$450,000   | - 7.2%   |
| Pct. of Orig. Price Received | 97.4%     | 96.9%     | - 0.5%   | 98.3%        | 97.3%       | - 1.0%   |
| Days on Market Until Sale    | 24        | 29        | + 20.8%  | 53           | 54          | + 1.9%   |
| Inventory of Homes for Sale  | 37        | 43        | + 16.2%  | —            | —           | —        |
| Months Supply of Inventory   | 5.0       | 4.6       | - 8.0%   | —            | —           | —        |

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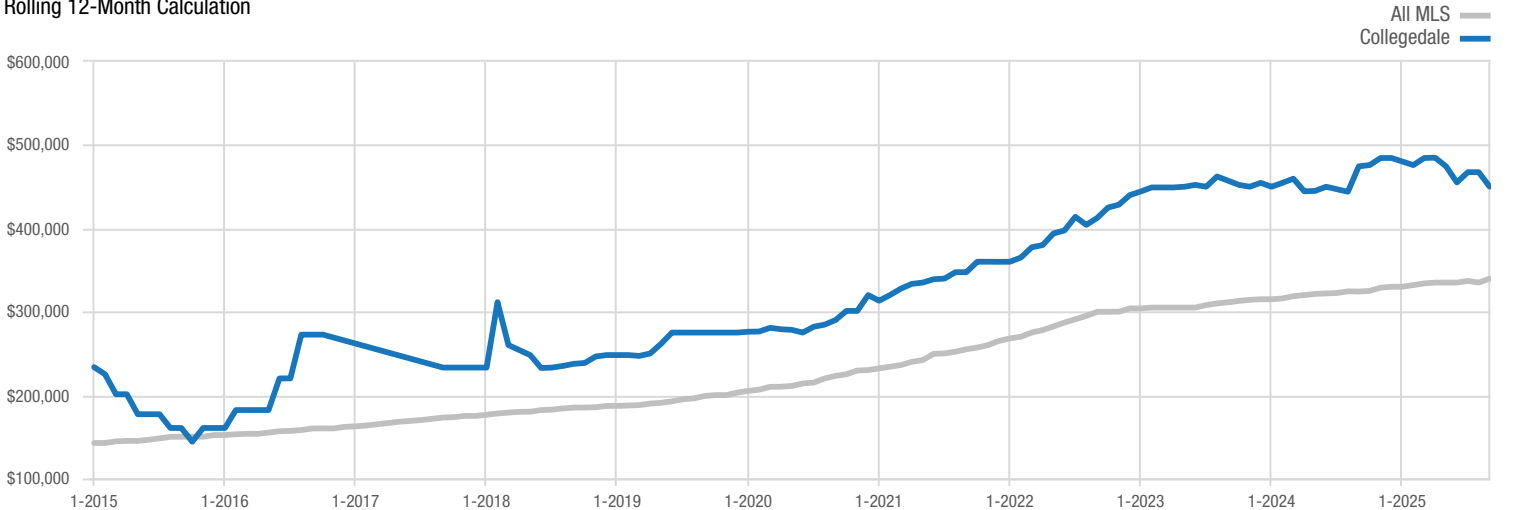
New Listings



Closed Sales



Median Sales Price - All MLS  
Rolling 12-Month Calculation



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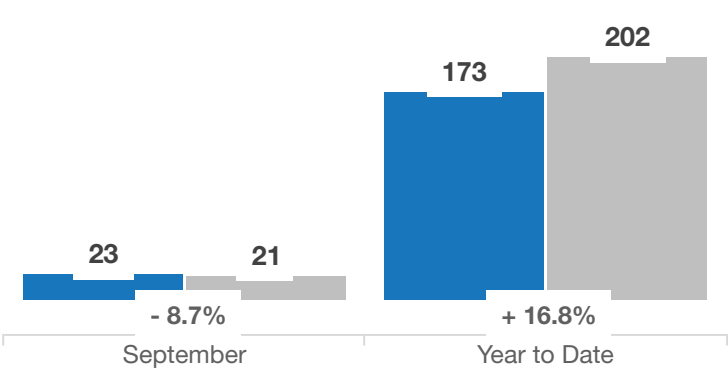
Dade County

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 23        | 21        | - 8.7%   | 173          | 202         | + 16.8%  |
| Closed Sales                 | 13        | 14        | + 7.7%   | 109          | 122         | + 11.9%  |
| Median Sales Price           | \$290,000 | \$342,450 | + 18.1%  | \$279,999    | \$322,500   | + 15.2%  |
| Pct. of Orig. Price Received | 94.0%     | 94.2%     | + 0.2%   | 94.3%        | 93.3%       | - 1.1%   |
| Days on Market Until Sale    | 61        | 51        | - 16.4%  | 55           | 51          | - 7.3%   |
| Inventory of Homes for Sale  | 60        | 58        | - 3.3%   | —            | —           | —        |
| Months Supply of Inventory   | 5.3       | 4.1       | - 22.6%  | —            | —           | —        |

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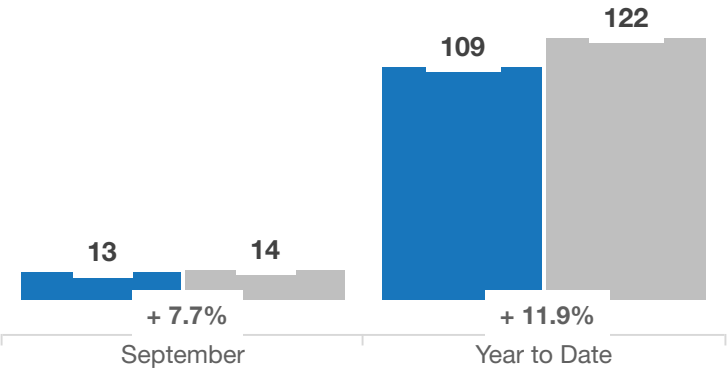
New Listings

2024 2025

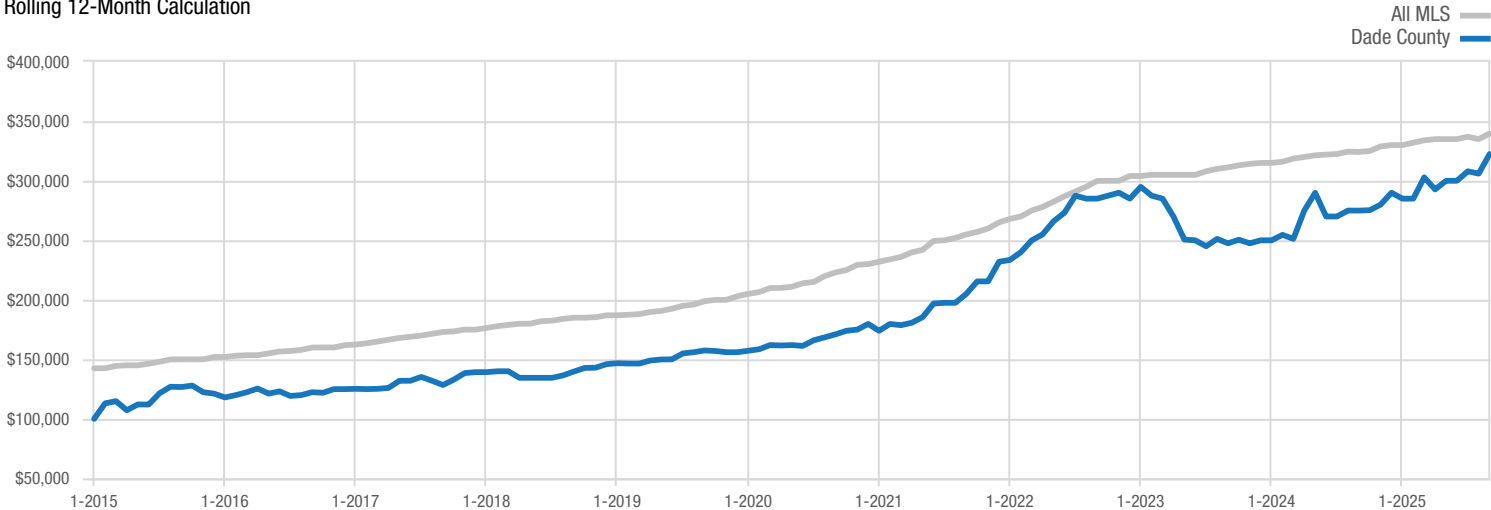


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



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Downtown Chattanooga

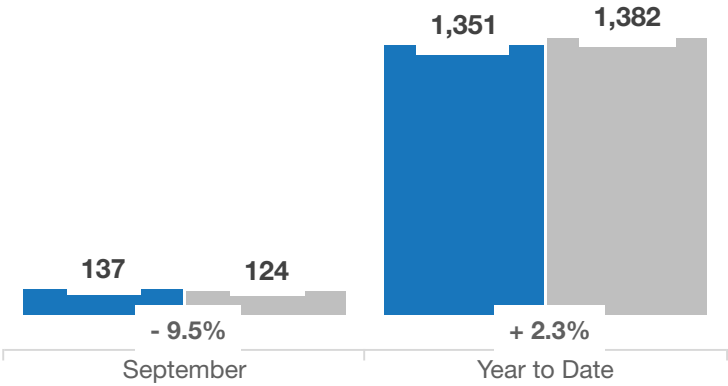
ZIP Codes: 37402, 37403, 37404, 37405, 37406, 37408 and 37450

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 137       | 124       | - 9.5%   | 1,351        | 1,382       | + 2.3%   |
| Closed Sales                 | 72        | 74        | + 2.8%   | 709          | 694         | - 2.1%   |
| Median Sales Price           | \$376,250 | \$348,750 | - 7.3%   | \$345,000    | \$353,250   | + 2.4%   |
| Pct. of Orig. Price Received | 93.4%     | 93.1%     | - 0.3%   | 94.7%        | 94.2%       | - 0.5%   |
| Days on Market Until Sale    | 40        | 46        | + 15.0%  | 45           | 53          | + 17.8%  |
| Inventory of Homes for Sale  | 335       | 398       | + 18.8%  | —            | —           | —        |
| Months Supply of Inventory   | 4.4       | 5.2       | + 18.2%  | —            | —           | —        |

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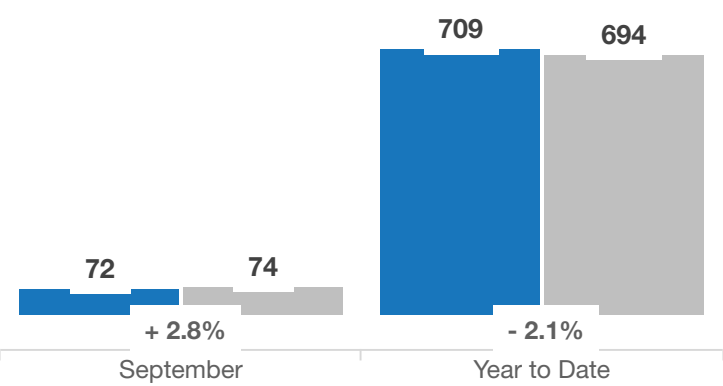
New Listings

2024 2025

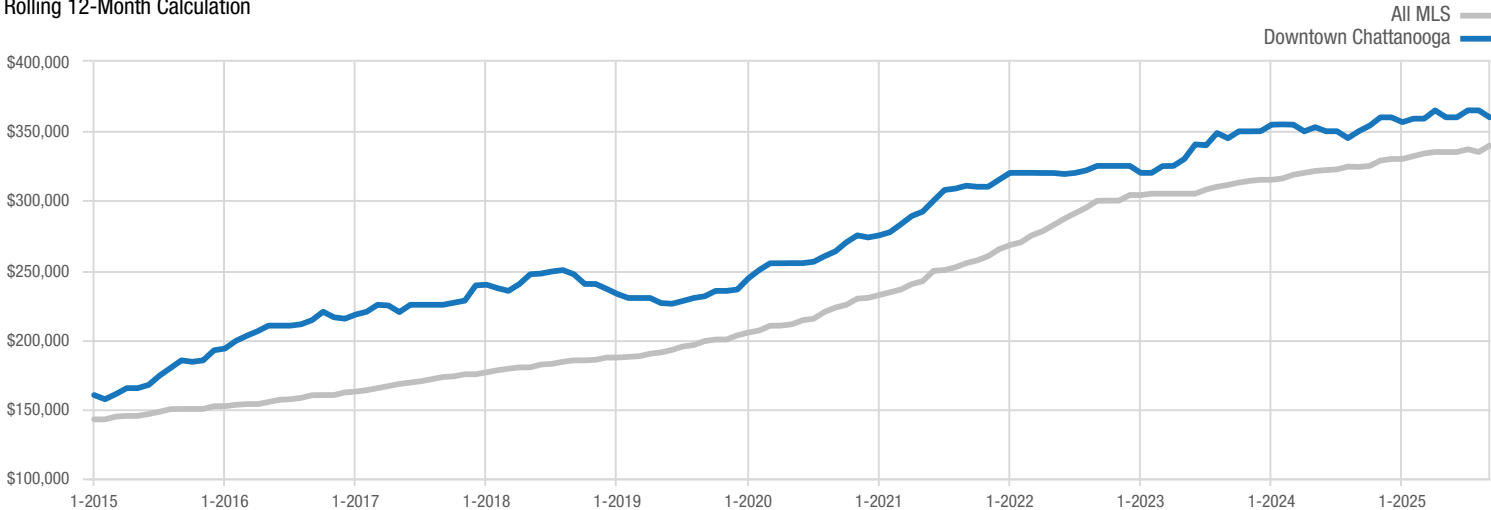


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



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East Brainerd

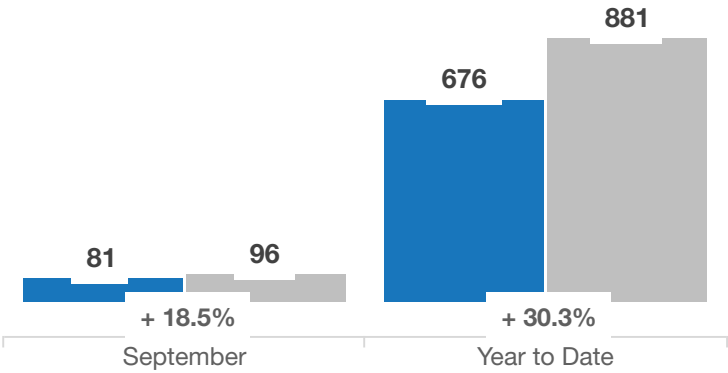
Includes the Cromwell, Dalewood, Eastdale & Tyner Communities

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 81        | 96        | + 18.5%  | 676          | 881         | + 30.3%  |
| Closed Sales                 | 42        | 59        | + 40.5%  | 471          | 454         | - 3.6%   |
| Median Sales Price           | \$358,500 | \$365,000 | + 1.8%   | \$376,000    | \$383,100   | + 1.9%   |
| Pct. of Orig. Price Received | 96.7%     | 96.1%     | - 0.6%   | 97.1%        | 96.4%       | - 0.7%   |
| Days on Market Until Sale    | 43        | 37        | - 14.0%  | 38           | 41          | + 7.9%   |
| Inventory of Homes for Sale  | 134       | 229       | + 70.9%  | —            | —           | —        |
| Months Supply of Inventory   | 2.6       | 4.6       | + 76.9%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

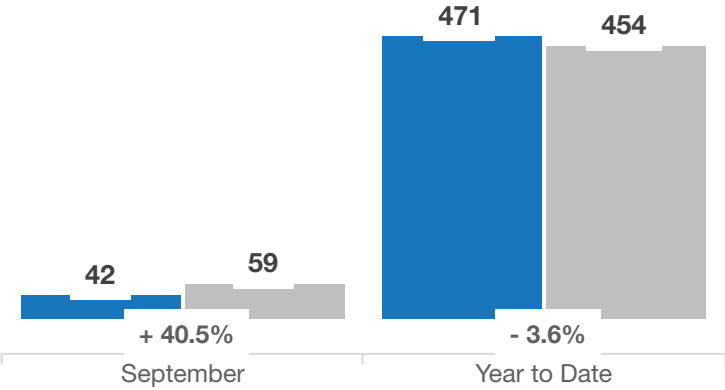
New Listings

2024 2025



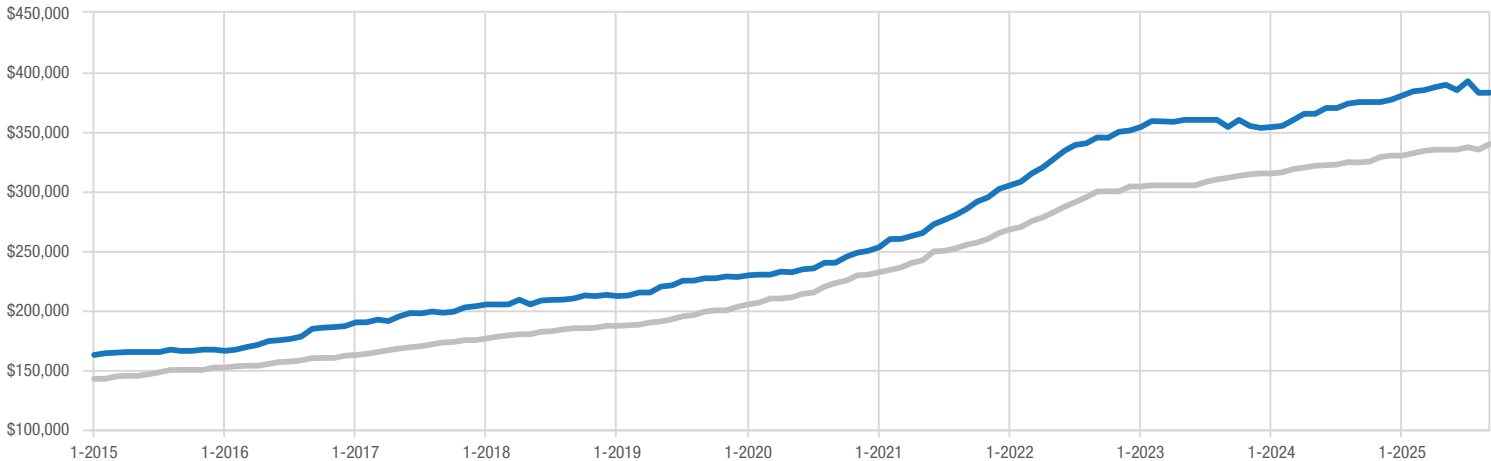
Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation

All MLS  
East Brainerd



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



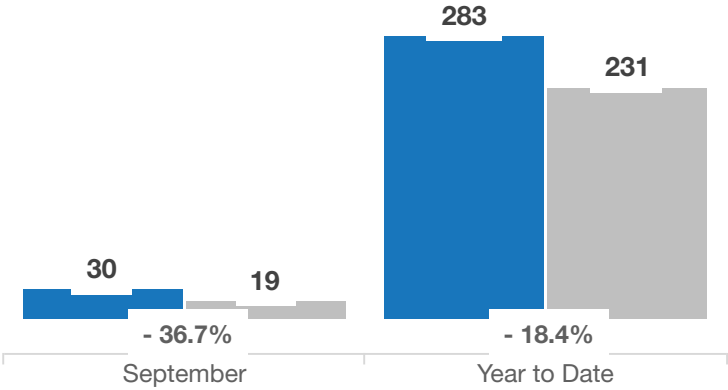
East Ridge

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 30        | 19        | - 36.7%  | 283          | 231         | - 18.4%  |
| Closed Sales                 | 20        | 11        | - 45.0%  | 198          | 135         | - 31.8%  |
| Median Sales Price           | \$283,500 | \$252,030 | - 11.1%  | \$269,500    | \$275,000   | + 2.0%   |
| Pct. of Orig. Price Received | 94.6%     | 95.5%     | + 1.0%   | 97.0%        | 95.8%       | - 1.2%   |
| Days on Market Until Sale    | 43        | 45        | + 4.7%   | 27           | 43          | + 59.3%  |
| Inventory of Homes for Sale  | 64        | 54        | - 15.6%  | —            | —           | —        |
| Months Supply of Inventory   | 2.9       | 3.4       | + 17.2%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

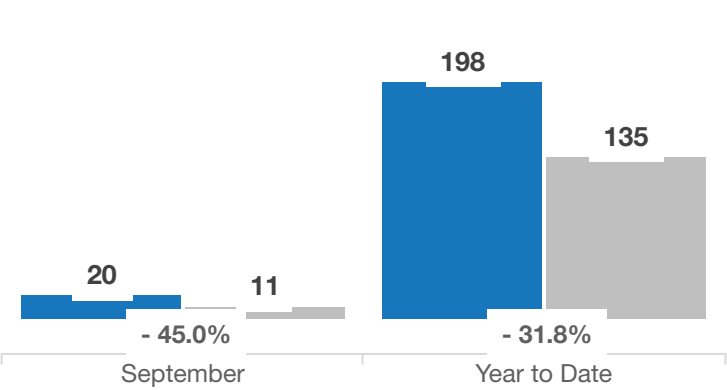
New Listings

2024 2025

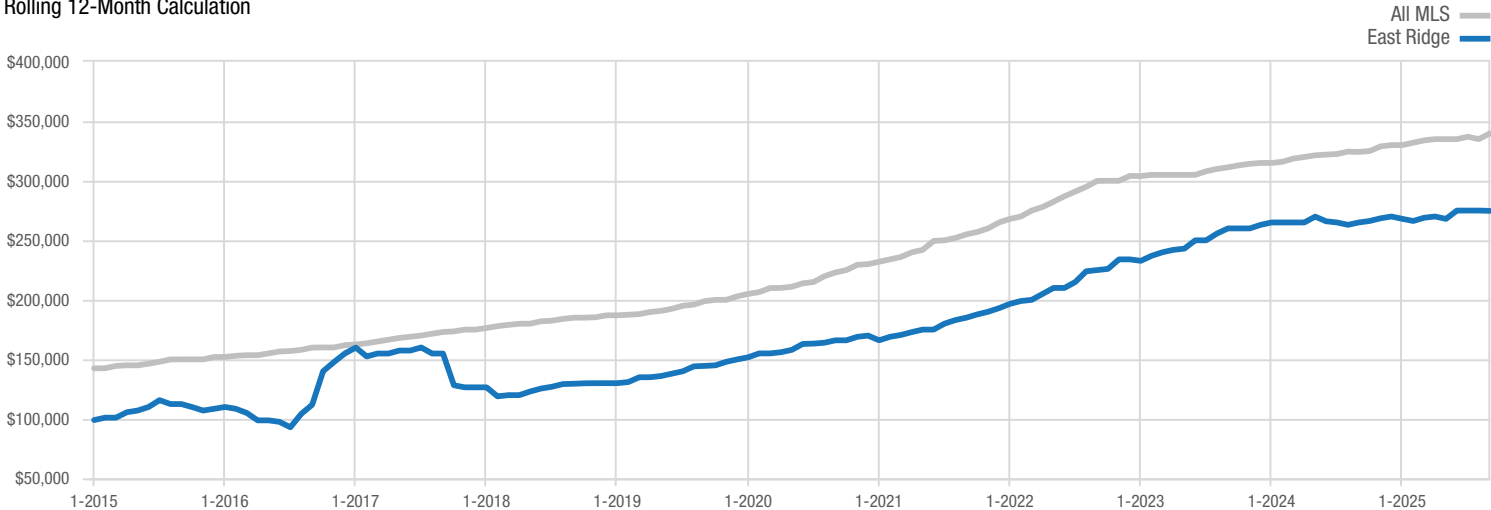


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



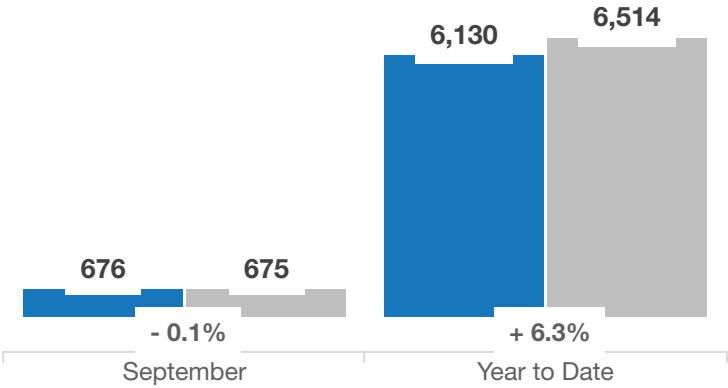
Hamilton County

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 676       | 675       | - 0.1%   | 6,130        | 6,514       | + 6.3%   |
| Closed Sales                 | 399       | 444       | + 11.3%  | 4,037        | 3,943       | - 2.3%   |
| Median Sales Price           | \$373,250 | \$388,265 | + 4.0%   | \$375,000    | \$390,000   | + 4.0%   |
| Pct. of Orig. Price Received | 95.9%     | 95.7%     | - 0.2%   | 97.1%        | 96.0%       | - 1.1%   |
| Days on Market Until Sale    | 41        | 40        | - 2.4%   | 40           | 46          | + 15.0%  |
| Inventory of Homes for Sale  | 1,446     | 1,753     | + 21.2%  | —            | —           | —        |
| Months Supply of Inventory   | 3.3       | 4.0       | + 21.2%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

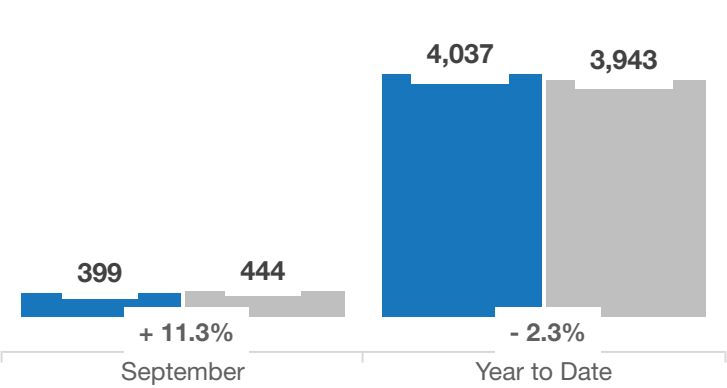
New Listings

2024 2025



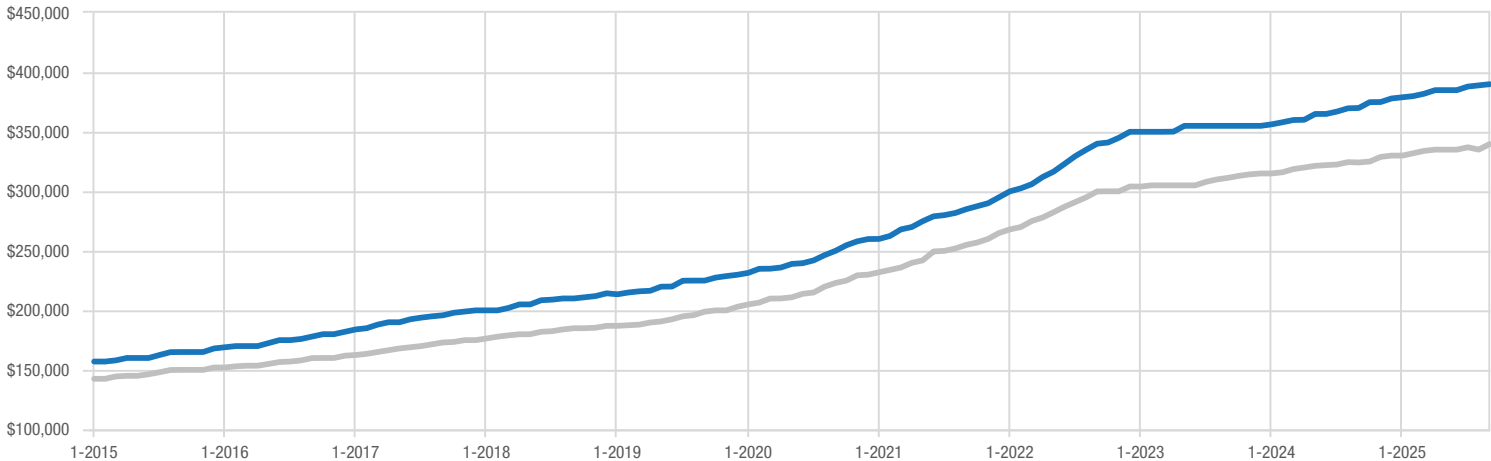
Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation

All MLS  
Hamilton County



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



# Harrison / Georgetown

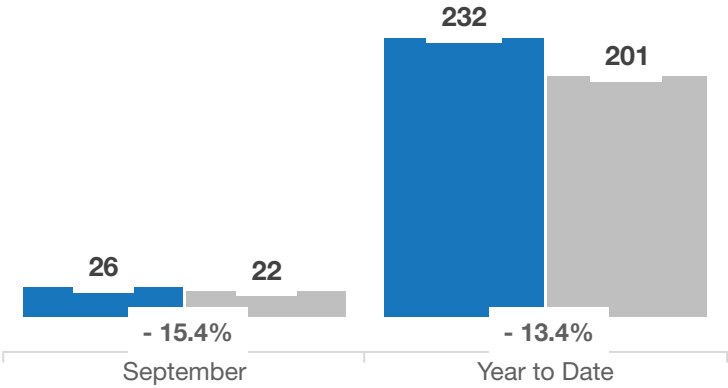
ZIP Codes: 37341 and 37308

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 26        | 22        | - 15.4%  | 232          | 201         | - 13.4%  |
| Closed Sales                 | 13        | 11        | - 15.4%  | 145          | 129         | - 11.0%  |
| Median Sales Price           | \$315,000 | \$345,000 | + 9.5%   | \$355,000    | \$369,000   | + 3.9%   |
| Pct. of Orig. Price Received | 94.5%     | 102.0%    | + 7.9%   | 96.4%        | 96.9%       | + 0.5%   |
| Days on Market Until Sale    | 47        | 16        | - 66.0%  | 43           | 43          | 0.0%     |
| Inventory of Homes for Sale  | 59        | 54        | - 8.5%   | —            | —           | —        |
| Months Supply of Inventory   | 3.6       | 3.4       | - 5.6%   | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

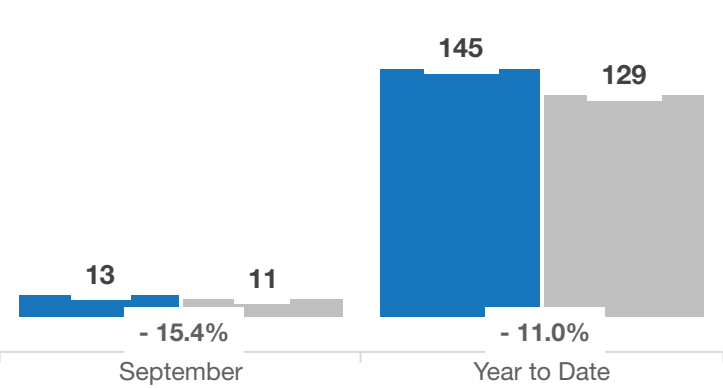
## New Listings

2024 2025



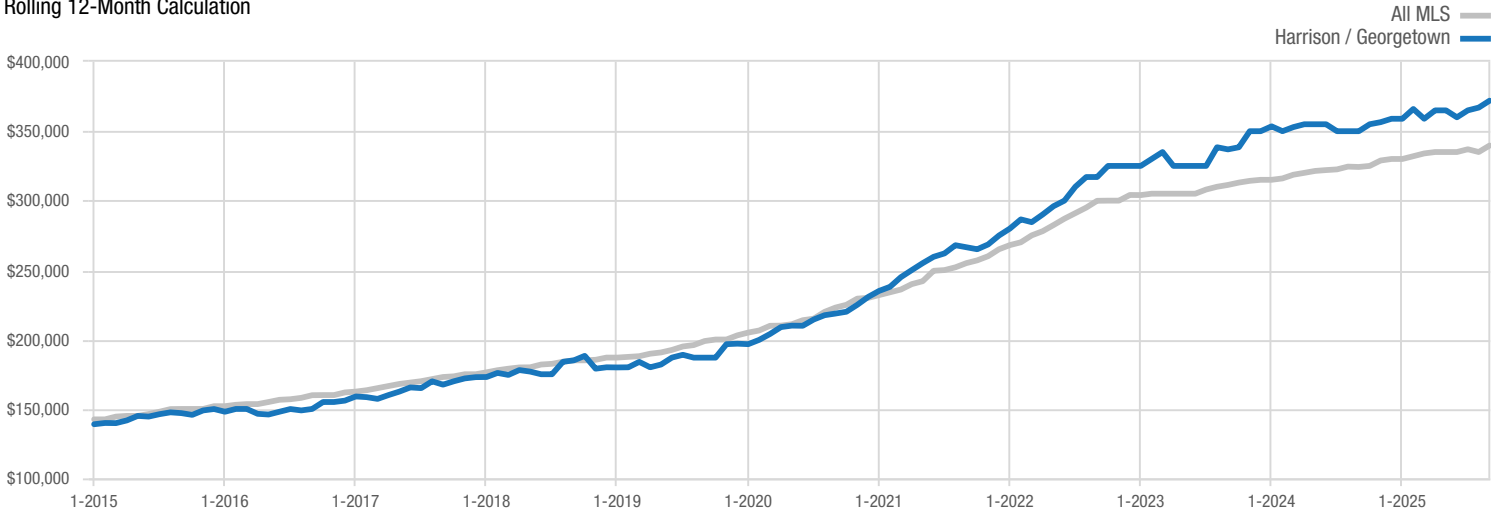
## Closed Sales

2024 2025



## Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



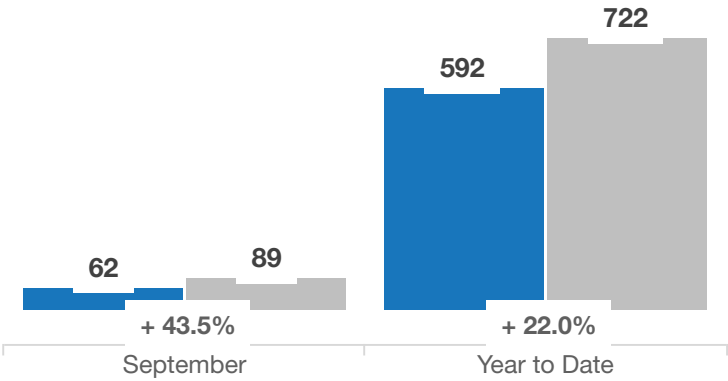
Hixson

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 62        | 89        | + 43.5%  | 592          | 722         | + 22.0%  |
| Closed Sales                 | 50        | 63        | + 26.0%  | 470          | 480         | + 2.1%   |
| Median Sales Price           | \$338,888 | \$378,500 | + 11.7%  | \$370,000    | \$390,125   | + 5.4%   |
| Pct. of Orig. Price Received | 97.2%     | 96.2%     | - 1.0%   | 98.0%        | 96.8%       | - 1.2%   |
| Days on Market Until Sale    | 26        | 40        | + 53.8%  | 33           | 37          | + 12.1%  |
| Inventory of Homes for Sale  | 113       | 158       | + 39.8%  | —            | —           | —        |
| Months Supply of Inventory   | 2.2       | 3.0       | + 36.4%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

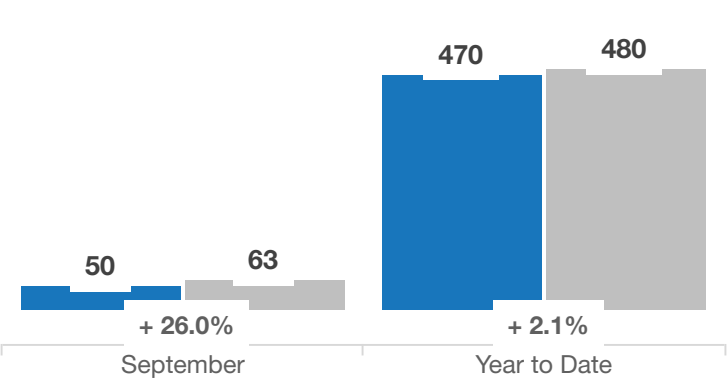
New Listings

2024 2025

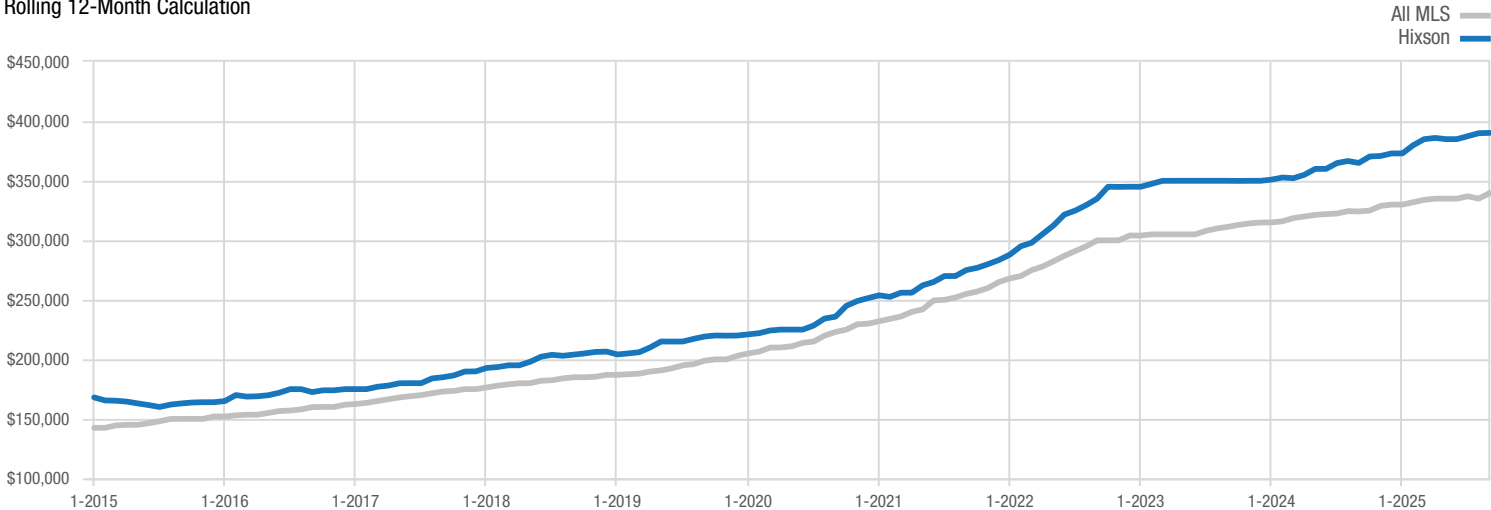


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



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Lookout Mountain

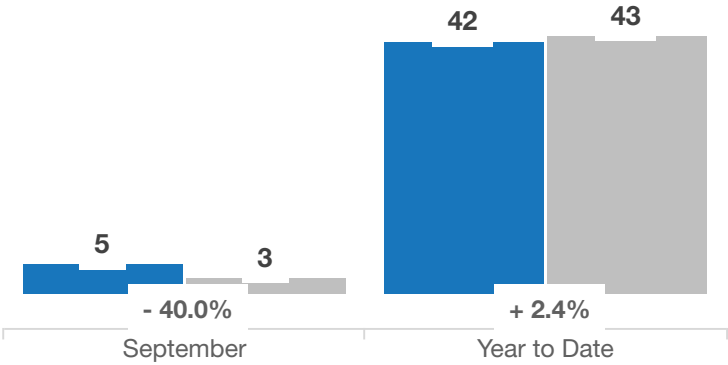
Hamilton County Only

| Key Metrics                  | September |             |          | Year to Date |             |          |
|------------------------------|-----------|-------------|----------|--------------|-------------|----------|
|                              | 2024      | 2025        | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 5         | 3           | - 40.0%  | 42           | 43          | + 2.4%   |
| Closed Sales                 | 1         | 2           | + 100.0% | 26           | 34          | + 30.8%  |
| Median Sales Price           | \$880,000 | \$1,822,500 | + 107.1% | \$1,022,500  | \$1,187,500 | + 16.1%  |
| Pct. of Orig. Price Received | 112.8%    | 90.6%       | - 19.7%  | 96.4%        | 96.1%       | - 0.3%   |
| Days on Market Until Sale    | 2         | 6           | + 200.0% | 15           | 25          | + 66.7%  |
| Inventory of Homes for Sale  | 8         | 4           | - 50.0%  | —            | —           | —        |
| Months Supply of Inventory   | 2.3       | 1.0         | - 56.5%  | —            | —           | —        |

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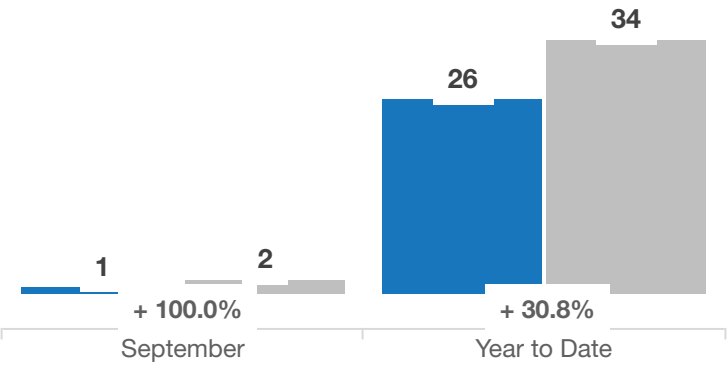
New Listings

2024 2025



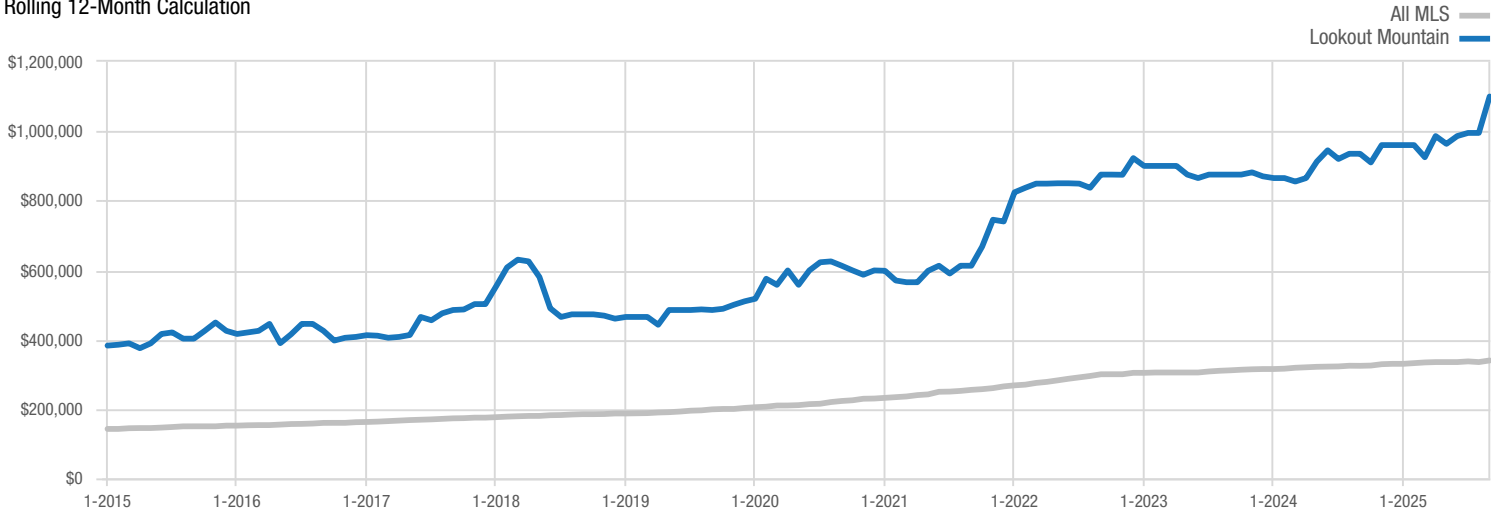
Closed Sales

2024 2025



Median Sales Price - All MLS

Rolling 12-Month Calculation



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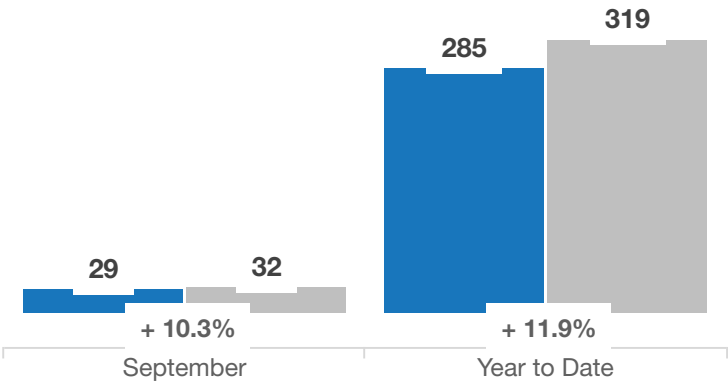
Marion County

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 29        | 32        | + 10.3%  | 285          | 319         | + 11.9%  |
| Closed Sales                 | 25        | 19        | - 24.0%  | 177          | 181         | + 2.3%   |
| Median Sales Price           | \$300,000 | \$365,000 | + 21.7%  | \$285,000    | \$277,500   | - 2.6%   |
| Pct. of Orig. Price Received | 92.8%     | 89.7%     | - 3.3%   | 93.7%        | 94.2%       | + 0.5%   |
| Days on Market Until Sale    | 43        | 79        | + 83.7%  | 49           | 57          | + 16.3%  |
| Inventory of Homes for Sale  | 86        | 131       | + 52.3%  | —            | —           | —        |
| Months Supply of Inventory   | 4.3       | 7.0       | + 62.8%  | —            | —           | —        |

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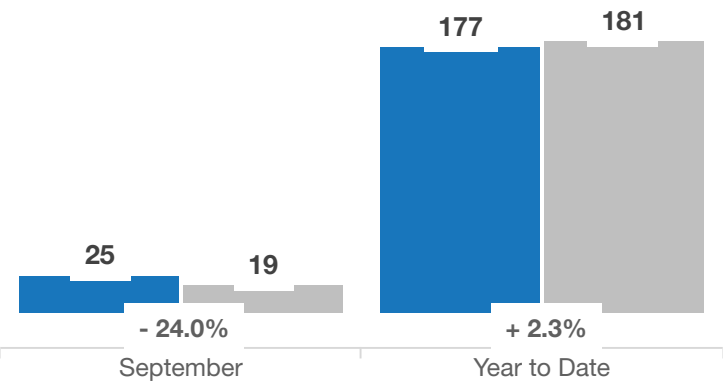
New Listings

2024 2025

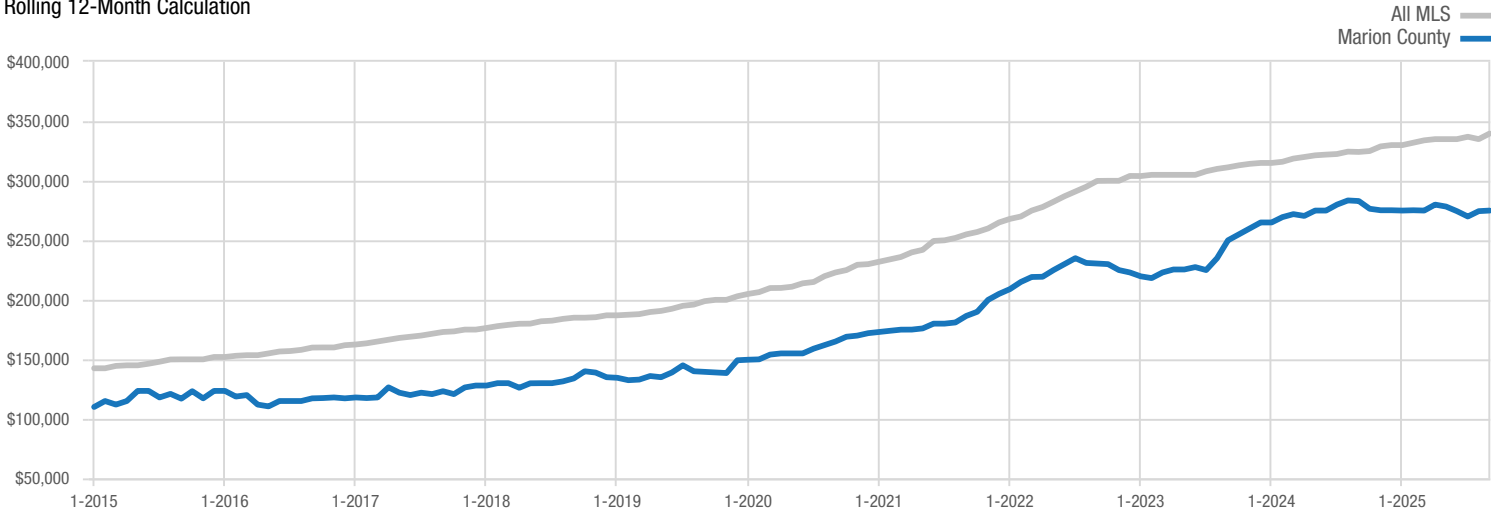


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



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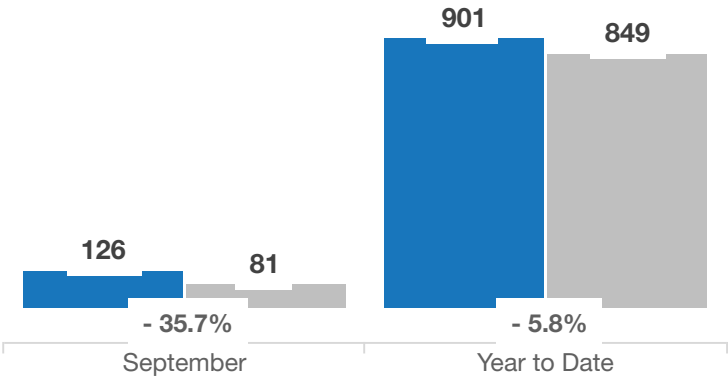
Ooltewah

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 126       | 81        | - 35.7%  | 901          | 849         | - 5.8%   |
| Closed Sales                 | 58        | 68        | + 17.2%  | 575          | 615         | + 7.0%   |
| Median Sales Price           | \$478,670 | \$459,075 | - 4.1%   | \$469,000    | \$450,140   | - 4.0%   |
| Pct. of Orig. Price Received | 96.4%     | 95.8%     | - 0.6%   | 97.9%        | 96.9%       | - 1.0%   |
| Days on Market Until Sale    | 65        | 43        | - 33.8%  | 52           | 60          | + 15.4%  |
| Inventory of Homes for Sale  | 257       | 265       | + 3.1%   | —            | —           | —        |
| Months Supply of Inventory   | 4.0       | 4.0       | 0.0%     | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

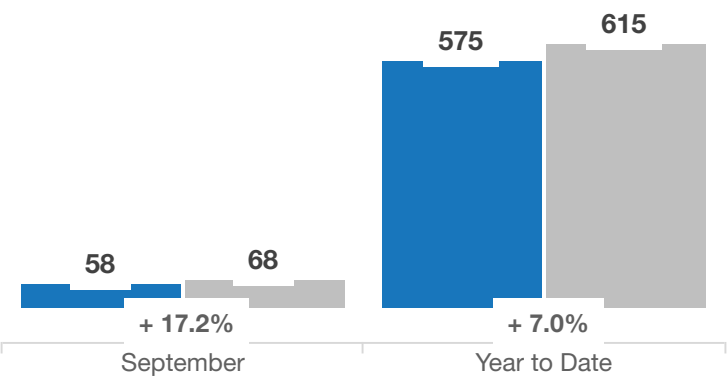
New Listings

2024 2025

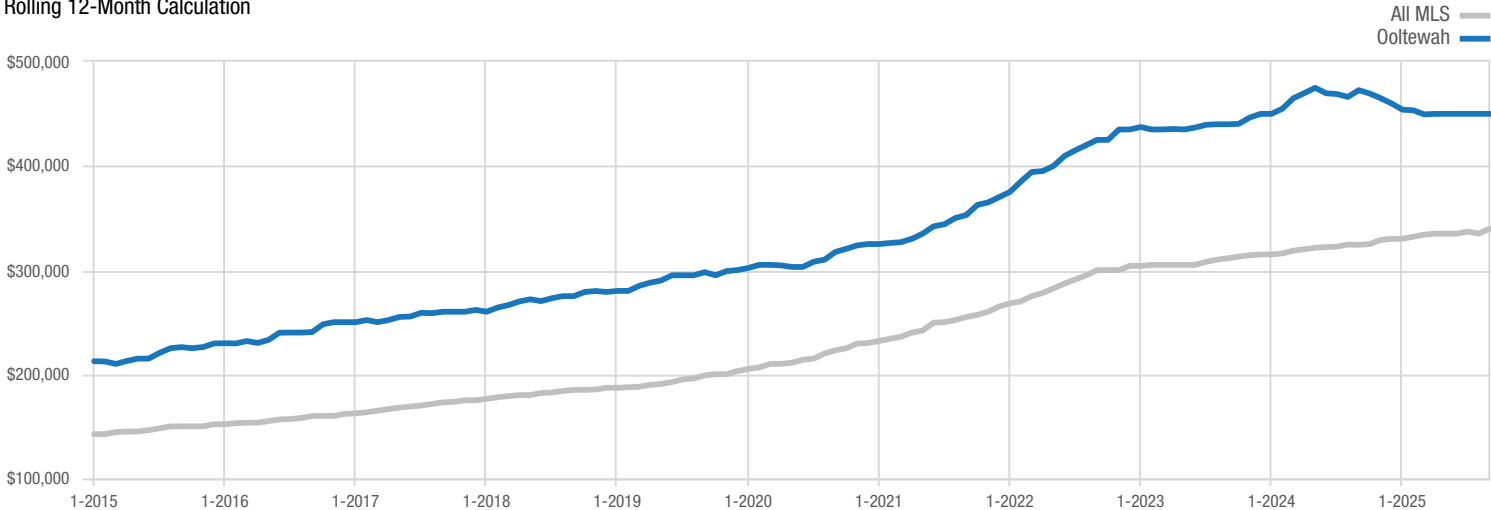


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



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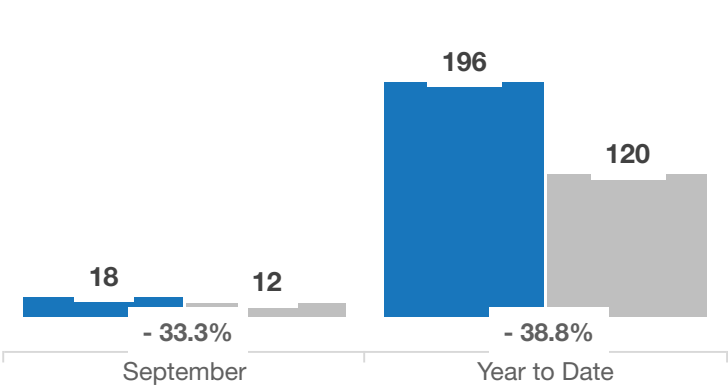
Red Bank

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 18        | 12        | - 33.3%  | 196          | 120         | - 38.8%  |
| Closed Sales                 | 16        | 5         | - 68.8%  | 131          | 71          | - 45.8%  |
| Median Sales Price           | \$390,000 | \$276,000 | - 29.2%  | \$330,000    | \$340,000   | + 3.0%   |
| Pct. of Orig. Price Received | 95.0%     | 97.2%     | + 2.3%   | 96.7%        | 96.1%       | - 0.6%   |
| Days on Market Until Sale    | 24        | 26        | + 8.3%   | 30           | 35          | + 16.7%  |
| Inventory of Homes for Sale  | 33        | 25        | - 24.2%  | —            | —           | —        |
| Months Supply of Inventory   | 2.4       | 2.5       | + 4.2%   | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

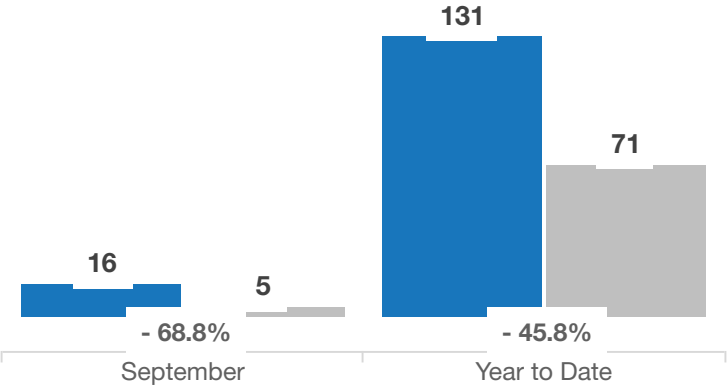
New Listings

2024 2025

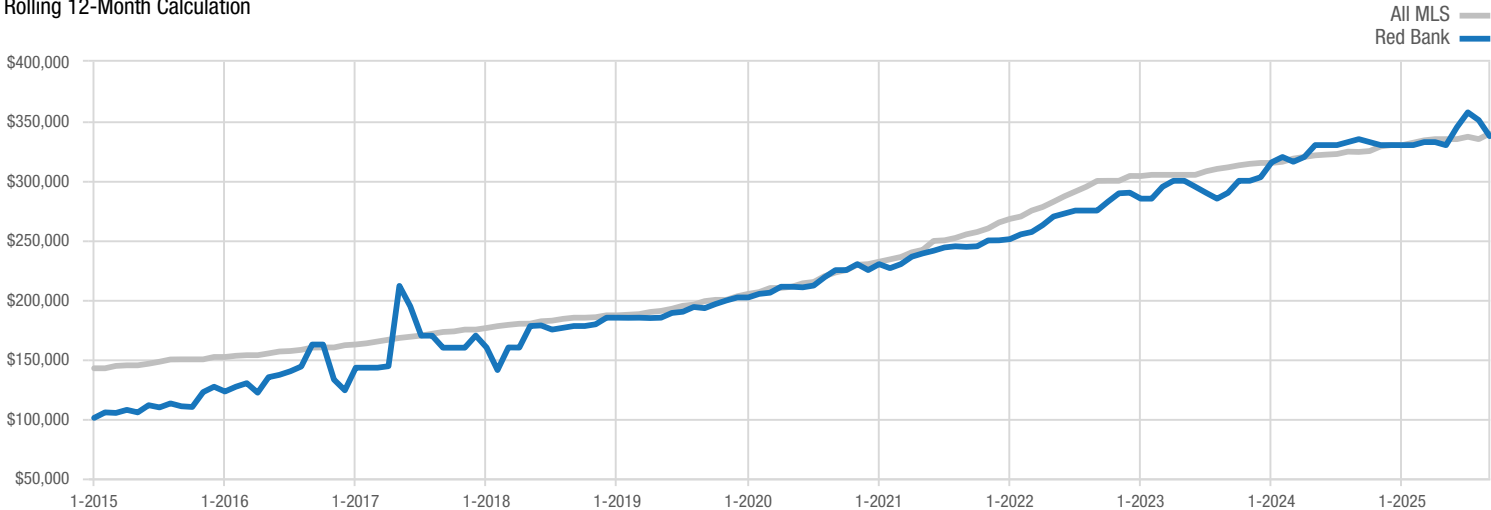


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



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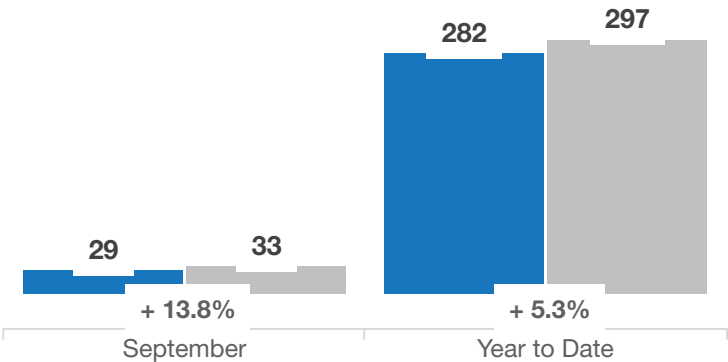
Rhea County

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 29        | 33        | + 13.8%  | 282          | 297         | + 5.3%   |
| Closed Sales                 | 28        | 31        | + 10.7%  | 185          | 202         | + 9.2%   |
| Median Sales Price           | \$298,950 | \$269,900 | - 9.7%   | \$299,900    | \$318,260   | + 6.1%   |
| Pct. of Orig. Price Received | 93.5%     | 94.2%     | + 0.7%   | 95.4%        | 94.3%       | - 1.2%   |
| Days on Market Until Sale    | 50        | 46        | - 8.0%   | 49           | 59          | + 20.4%  |
| Inventory of Homes for Sale  | 85        | 99        | + 16.5%  | —            | —           | —        |
| Months Supply of Inventory   | 4.3       | 4.5       | + 4.7%   | —            | —           | —        |

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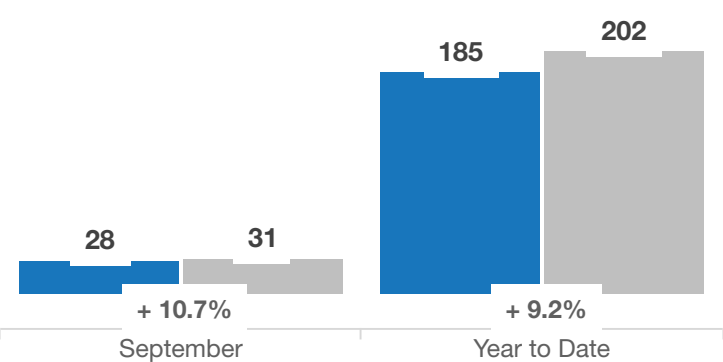
New Listings

2024 2025

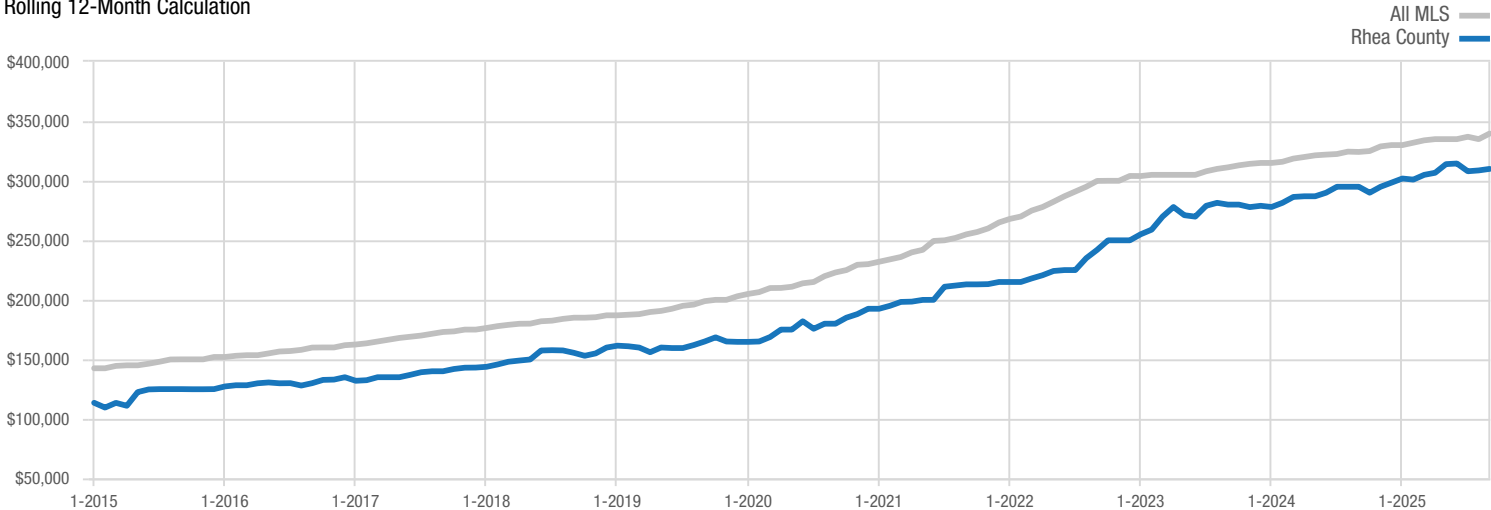


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



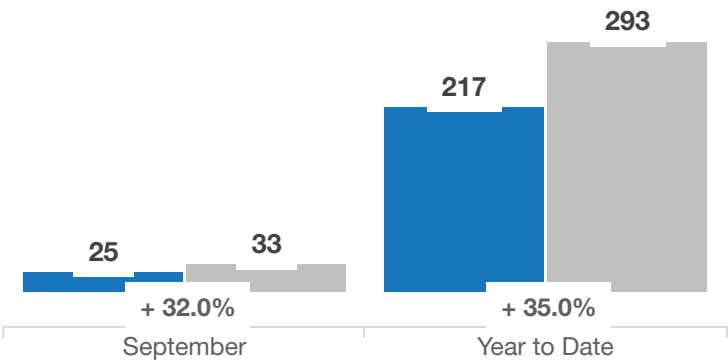
Sequatchie County

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 25        | 33        | + 32.0%  | 217          | 293         | + 35.0%  |
| Closed Sales                 | 22        | 23        | + 4.5%   | 127          | 152         | + 19.7%  |
| Median Sales Price           | \$252,500 | \$344,000 | + 36.2%  | \$275,000    | \$340,000   | + 23.6%  |
| Pct. of Orig. Price Received | 94.8%     | 95.5%     | + 0.7%   | 93.9%        | 94.6%       | + 0.7%   |
| Days on Market Until Sale    | 31        | 39        | + 25.8%  | 49           | 62          | + 26.5%  |
| Inventory of Homes for Sale  | 70        | 104       | + 48.6%  | —            | —           | —        |
| Months Supply of Inventory   | 5.2       | 6.6       | + 26.9%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

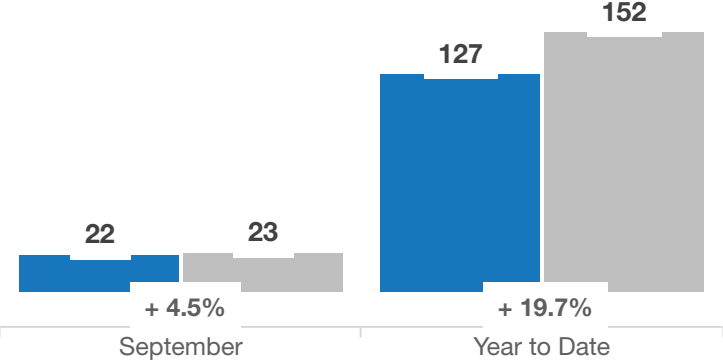
New Listings

2024 2025

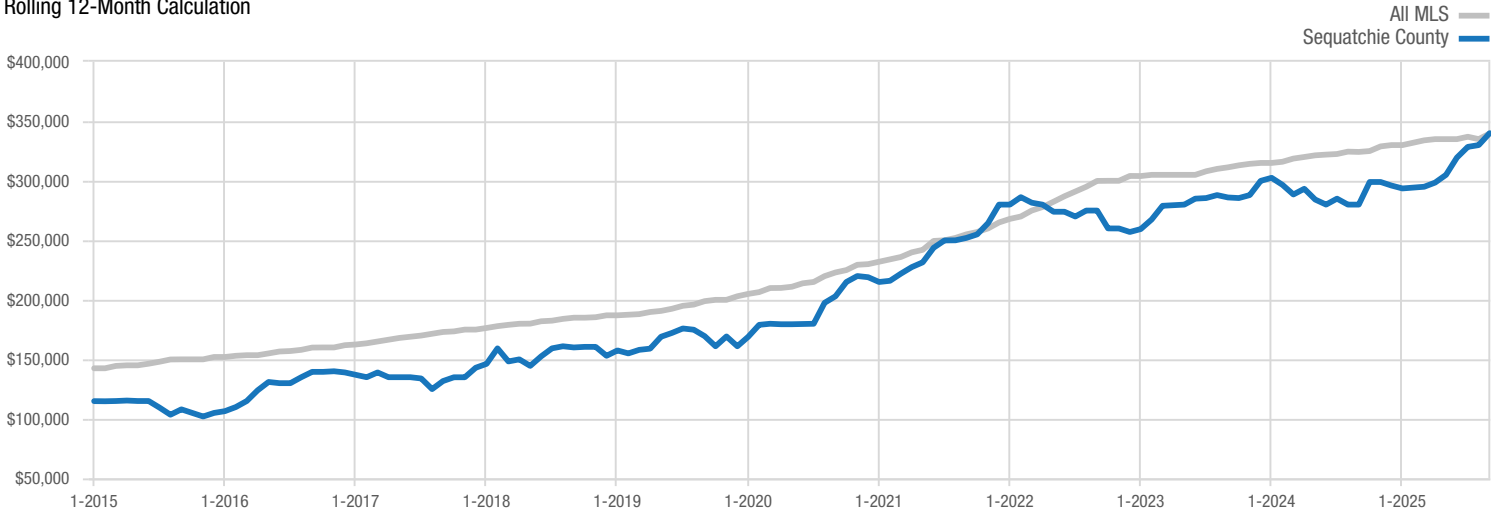


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



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Signal Mountain

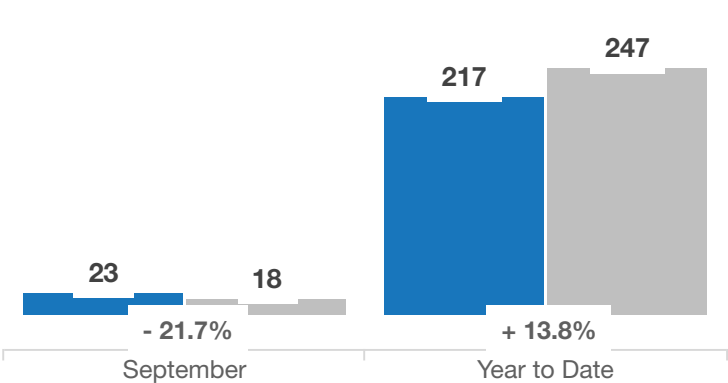
Hamilton County Only

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 23        | 18        | - 21.7%  | 217          | 247         | + 13.8%  |
| Closed Sales                 | 23        | 24        | + 4.3%   | 155          | 185         | + 19.4%  |
| Median Sales Price           | \$664,000 | \$617,500 | - 7.0%   | \$688,000    | \$665,000   | - 3.3%   |
| Pct. of Orig. Price Received | 95.9%     | 94.8%     | - 1.1%   | 98.4%        | 95.6%       | - 2.8%   |
| Days on Market Until Sale    | 40        | 28        | - 30.0%  | 33           | 36          | + 9.1%   |
| Inventory of Homes for Sale  | 51        | 51        | 0.0%     | —            | —           | —        |
| Months Supply of Inventory   | 3.2       | 2.5       | - 21.9%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

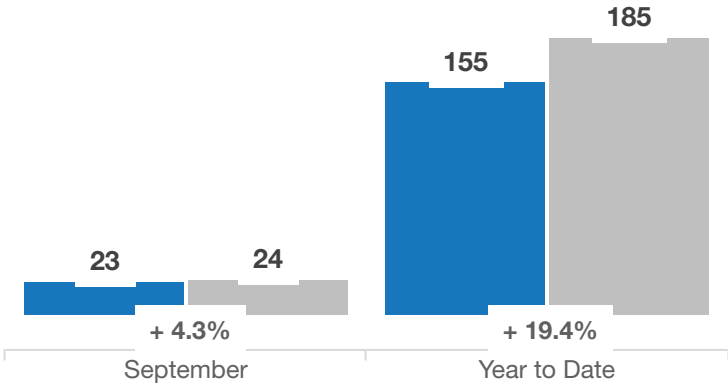
New Listings

2024 2025

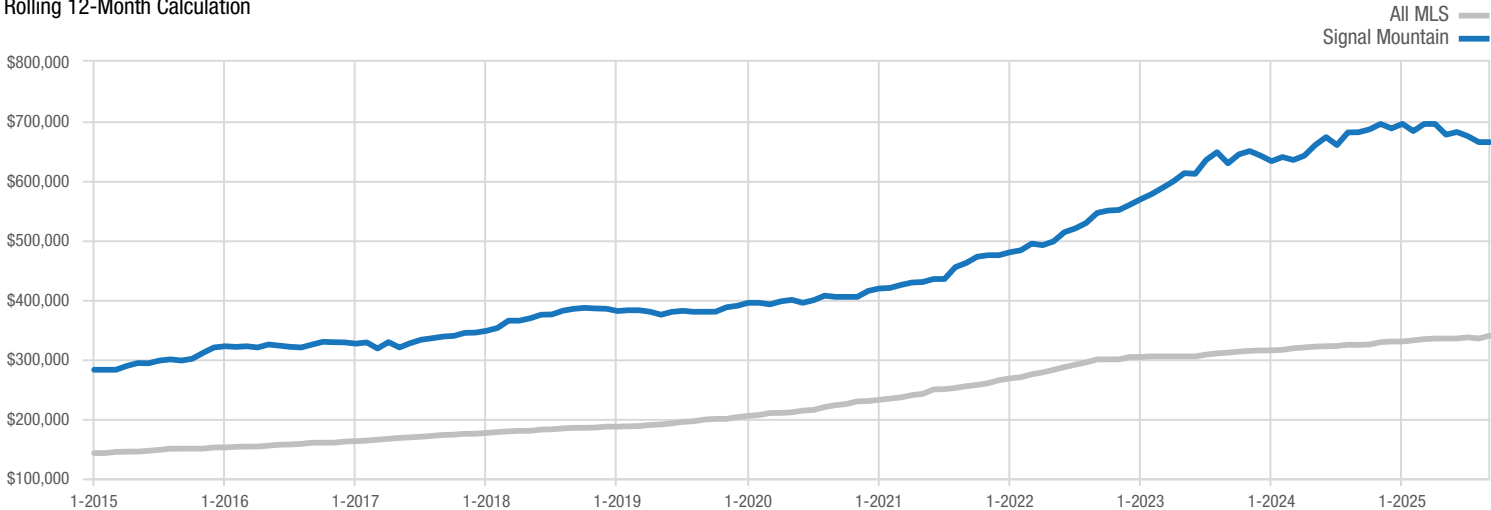


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



St. Elmo / High Park / Avondale

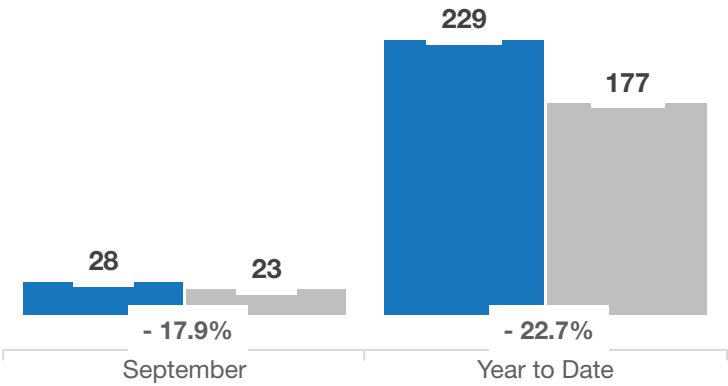
ZIP Codes: 37407, 37409 and 37410

| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 28        | 23        | - 17.9%  | 229          | 177         | - 22.7%  |
| Closed Sales                 | 19        | 8         | - 57.9%  | 155          | 122         | - 21.3%  |
| Median Sales Price           | \$180,000 | \$388,000 | + 115.6% | \$229,000    | \$248,750   | + 8.6%   |
| Pct. of Orig. Price Received | 99.4%     | 98.2%     | - 1.2%   | 96.8%        | 94.7%       | - 2.2%   |
| Days on Market Until Sale    | 18        | 18        | 0.0%     | 28           | 47          | + 67.9%  |
| Inventory of Homes for Sale  | 56        | 49        | - 12.5%  | —            | —           | —        |
| Months Supply of Inventory   | 3.5       | 3.7       | + 5.7%   | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

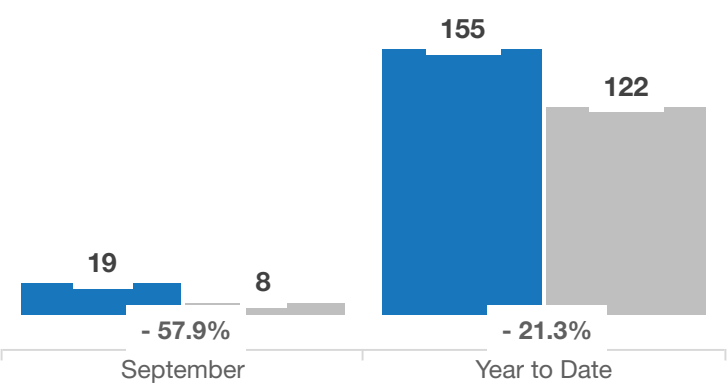
New Listings

2024 2025

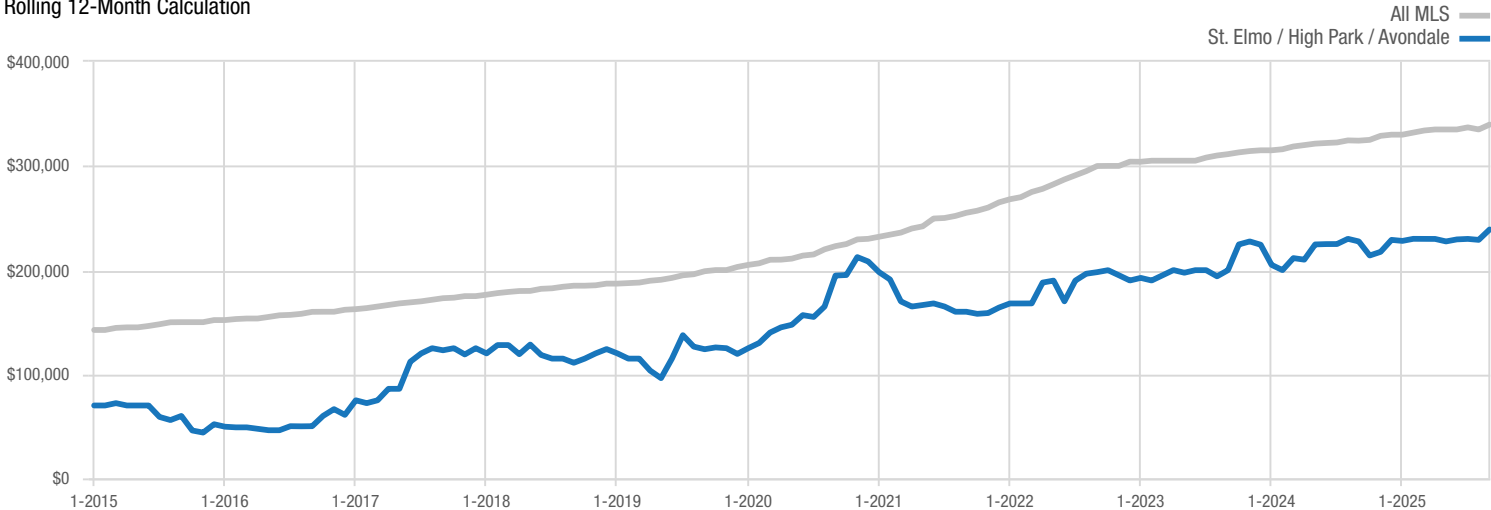


Closed Sales

2024 2025



Median Sales Price - All MLS  
Rolling 12-Month Calculation



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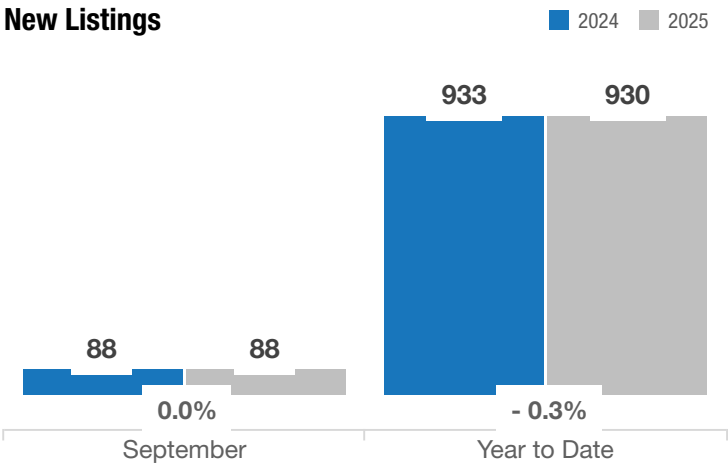


Walker County

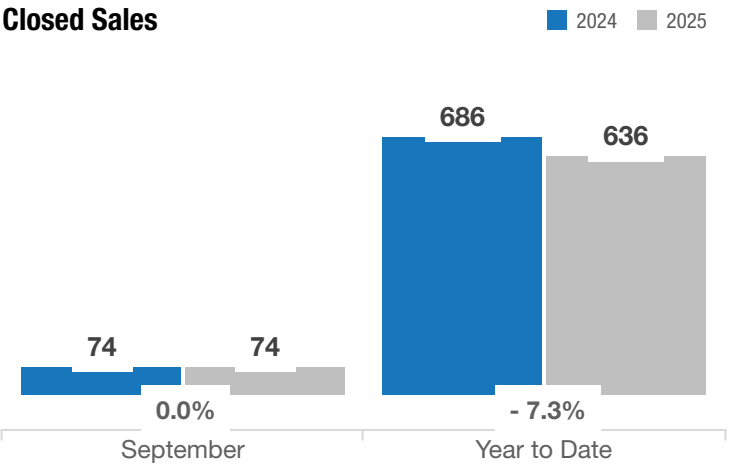
| Key Metrics                  | September |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                 | 88        | 88        | 0.0%     | 933          | 930         | - 0.3%   |
| Closed Sales                 | 74        | 74        | 0.0%     | 686          | 636         | - 7.3%   |
| Median Sales Price           | \$258,000 | \$234,450 | - 9.1%   | \$250,000    | \$251,250   | + 0.5%   |
| Pct. of Orig. Price Received | 95.4%     | 94.2%     | - 1.3%   | 95.5%        | 94.9%       | - 0.6%   |
| Days on Market Until Sale    | 49        | 58        | + 18.4%  | 44           | 52          | + 18.2%  |
| Inventory of Homes for Sale  | 227       | 245       | + 7.9%   | —            | —           | —        |
| Months Supply of Inventory   | 3.1       | 3.5       | + 12.9%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

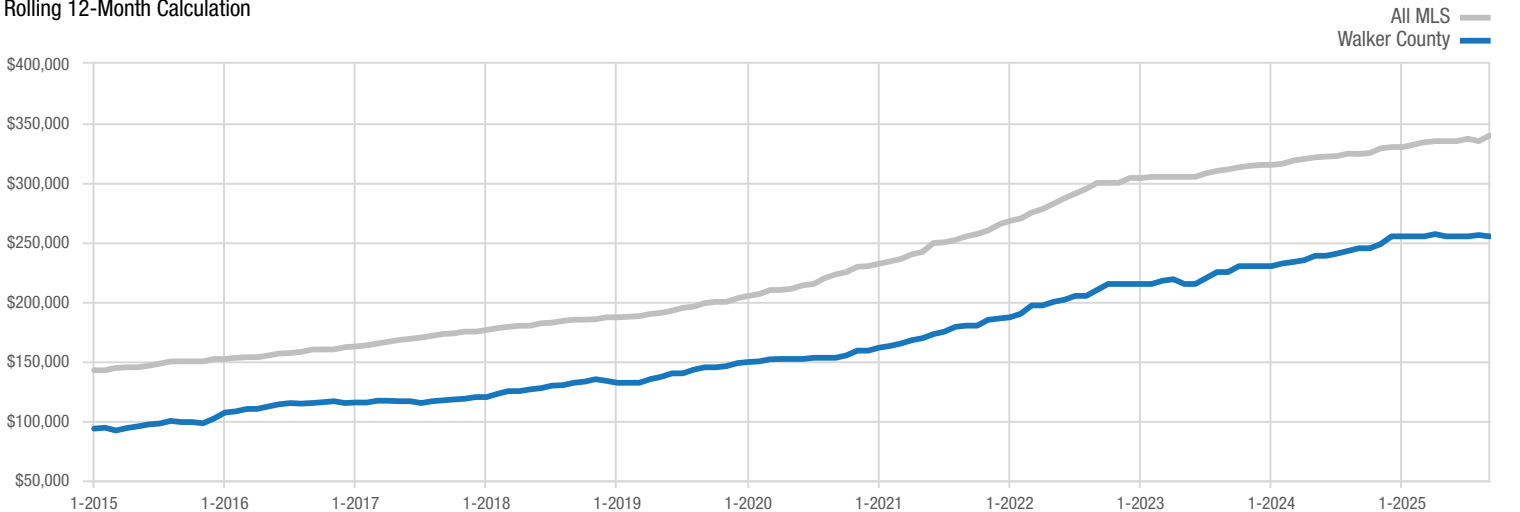
New Listings



Closed Sales



Median Sales Price - All MLS  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.