

Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

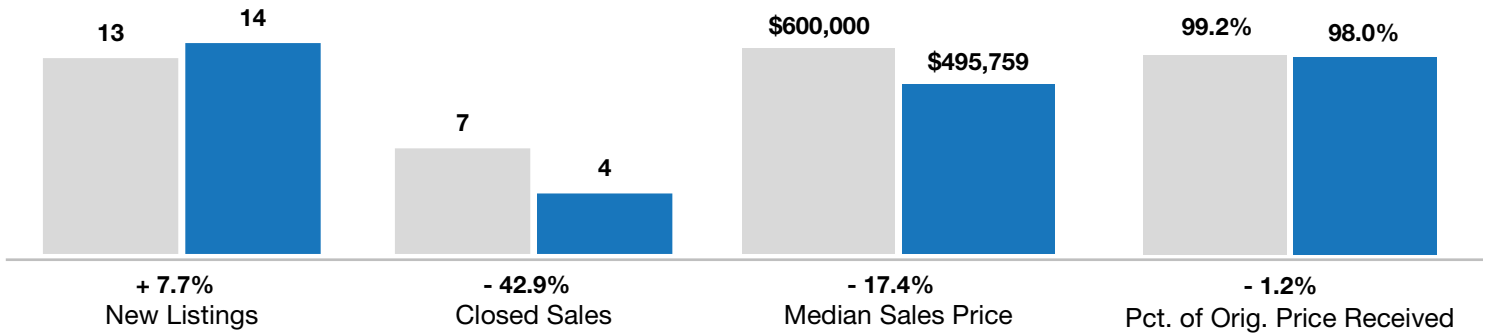
Apison

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	13	14	+ 7.7%	54	80	+ 48.1%
Closed Sales	7	4	- 42.9%	52	46	- 11.5%
Median Sales Price	\$600,000	\$495,759	- 17.4%	\$539,741	\$502,950	- 6.8%
Pct. of Orig. Price Received	99.2%	98.0%	- 1.2%	99.7%	97.2%	- 2.5%
Days on Market Until Sale	46	30	- 34.8%	80	44	- 45.0%
Inventory of Homes for Sale	25	43	+ 72.0%	--	--	--
Months Supply of Inventory	2.6	5.9	+ 126.9%	--	--	--

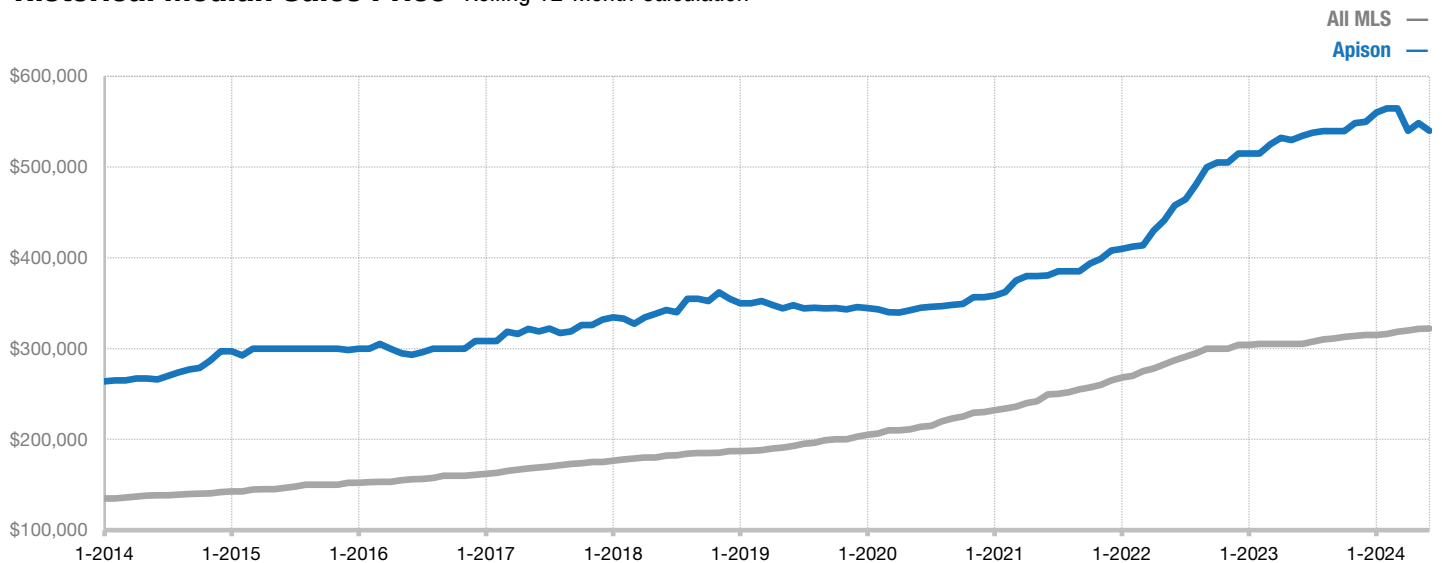
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

Bakewell / Lakesite / Sale Creek / Soddy

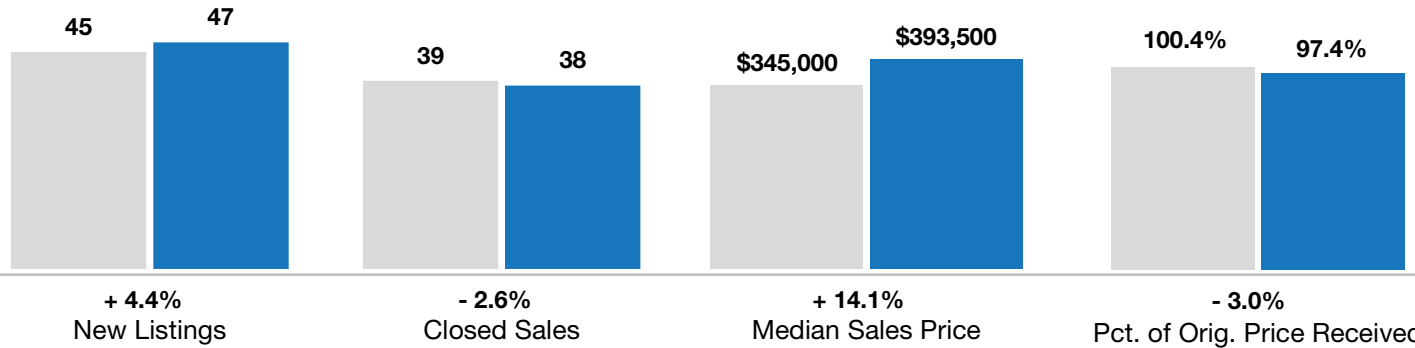
ZIP Codes: 37379 and 37384

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	45	47	+ 4.4%	256	266	+ 3.9%
Closed Sales	39	38	- 2.6%	216	202	- 6.5%
Median Sales Price	\$345,000	\$393,500	+ 14.1%	\$346,450	\$379,250	+ 9.5%
Pct. of Orig. Price Received	100.4%	97.4%	- 3.0%	98.1%	97.9%	- 0.2%
Days on Market Until Sale	33	52	+ 57.6%	30	37	+ 23.3%
Inventory of Homes for Sale	64	77	+ 20.3%	--	--	--
Months Supply of Inventory	1.5	2.1	+ 40.0%	--	--	--

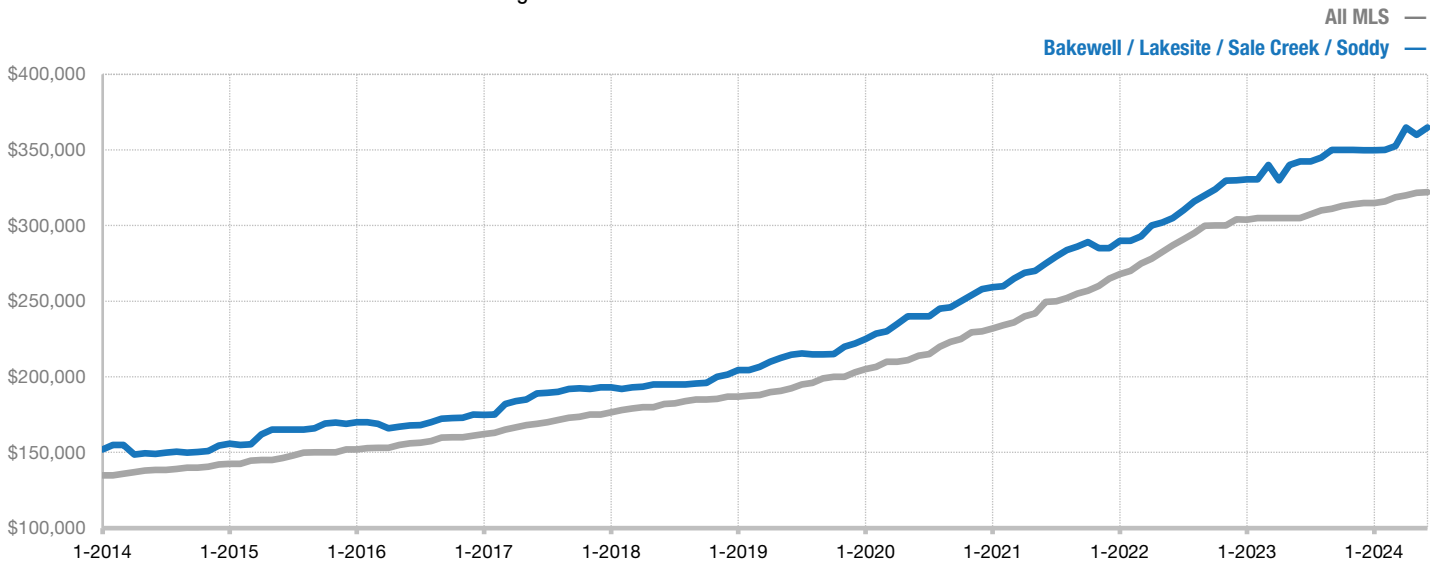
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

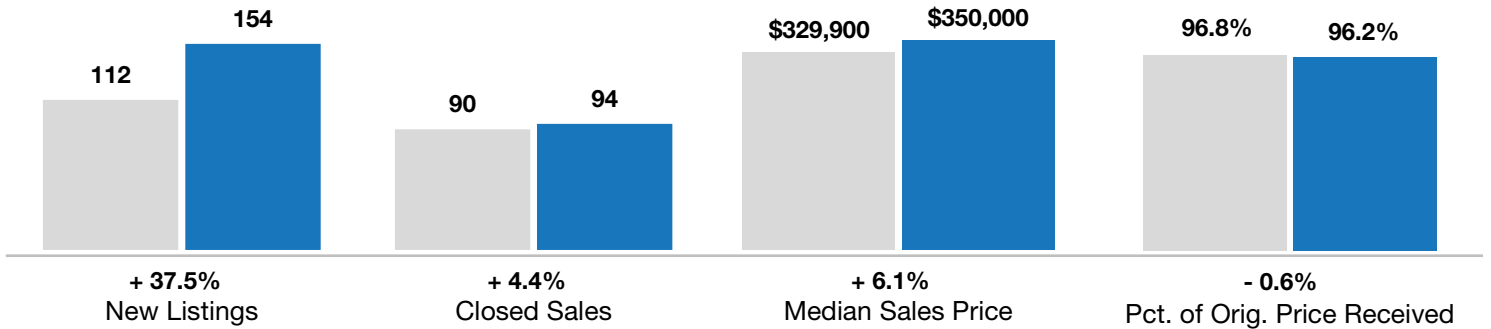
Bradley County

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	112	154	+ 37.5%	622	831	+ 33.6%
Closed Sales	90	94	+ 4.4%	519	540	+ 4.0%
Median Sales Price	\$329,900	\$350,000	+ 6.1%	\$305,000	\$325,000	+ 6.6%
Pct. of Orig. Price Received	96.8%	96.2%	- 0.6%	95.8%	96.7%	+ 0.9%
Days on Market Until Sale	39	34	- 12.8%	42	40	- 4.8%
Inventory of Homes for Sale	206	300	+ 45.6%	--	--	--
Months Supply of Inventory	1.8	2.8	+ 55.6%	--	--	--

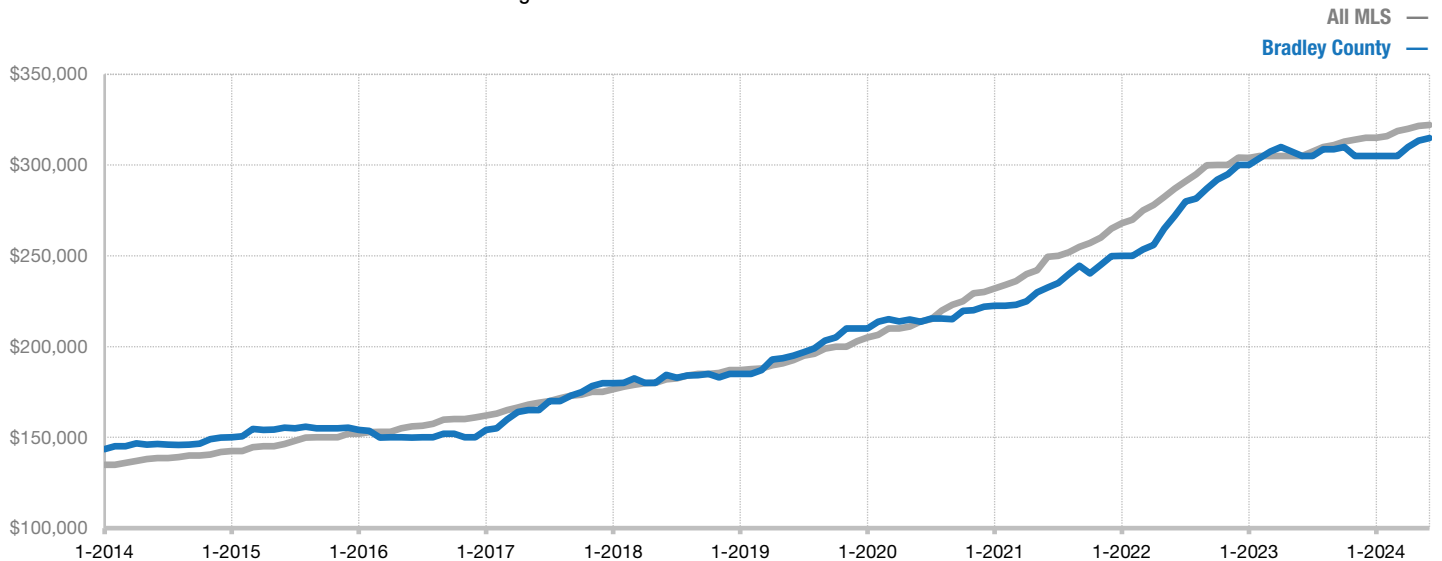
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

Brainerd

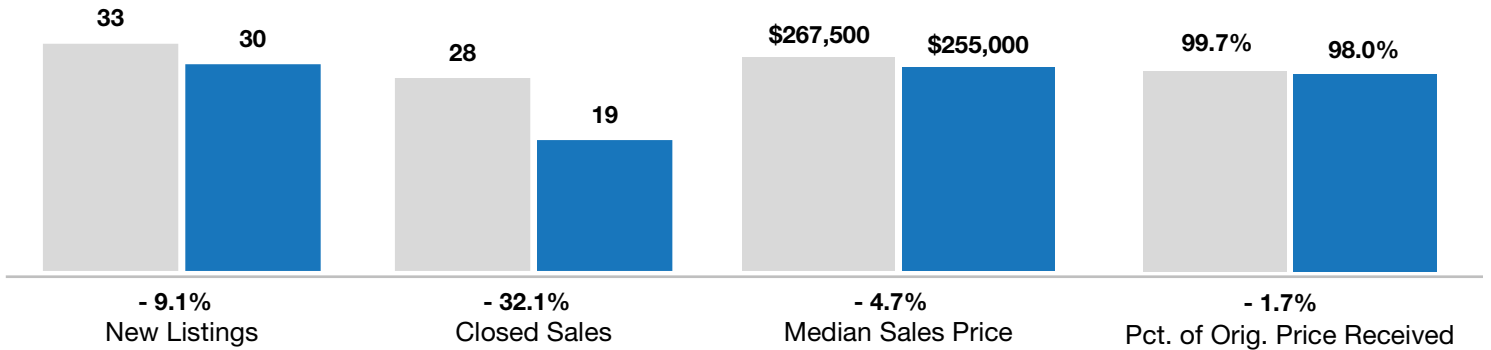
Includes the Ridgeside Community

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	33	30	- 9.1%	172	152	- 11.6%
Closed Sales	28	19	- 32.1%	145	111	- 23.4%
Median Sales Price	\$267,500	\$255,000	- 4.7%	\$235,000	\$255,000	+ 8.5%
Pct. of Orig. Price Received	99.7%	98.0%	- 1.7%	98.0%	98.2%	+ 0.2%
Days on Market Until Sale	16	40	+ 150.0%	20	27	+ 35.0%
Inventory of Homes for Sale	35	43	+ 22.9%	--	--	--
Months Supply of Inventory	1.6	2.1	+ 31.3%	--	--	--

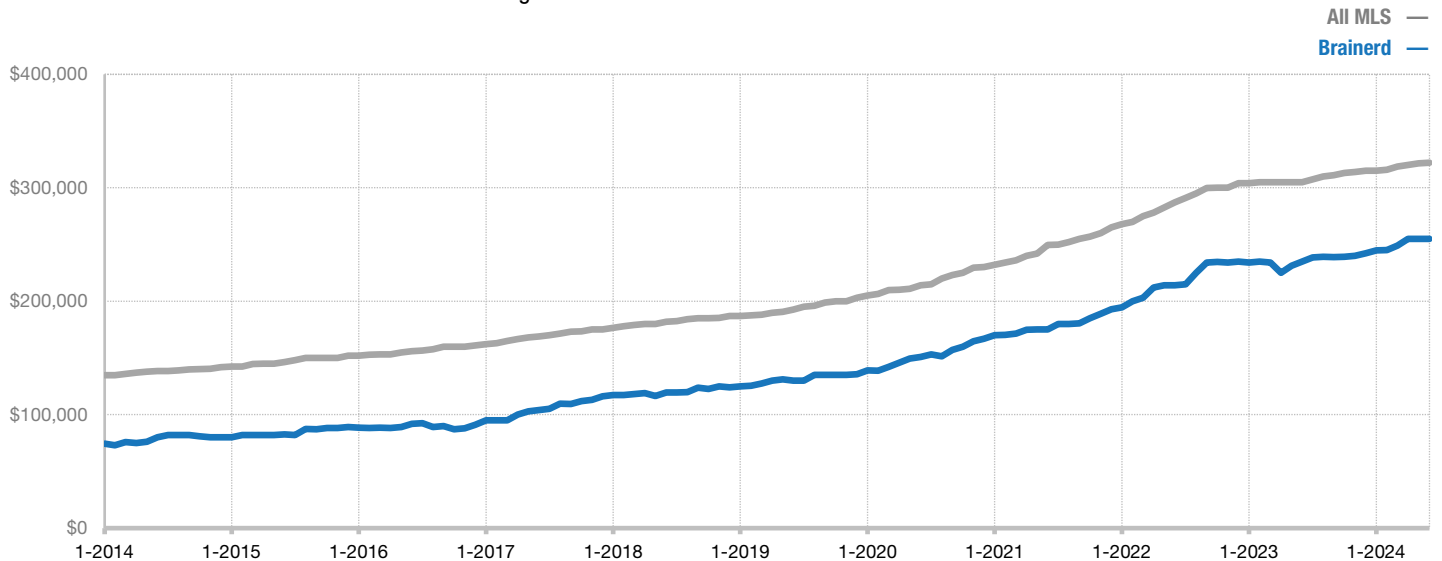
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

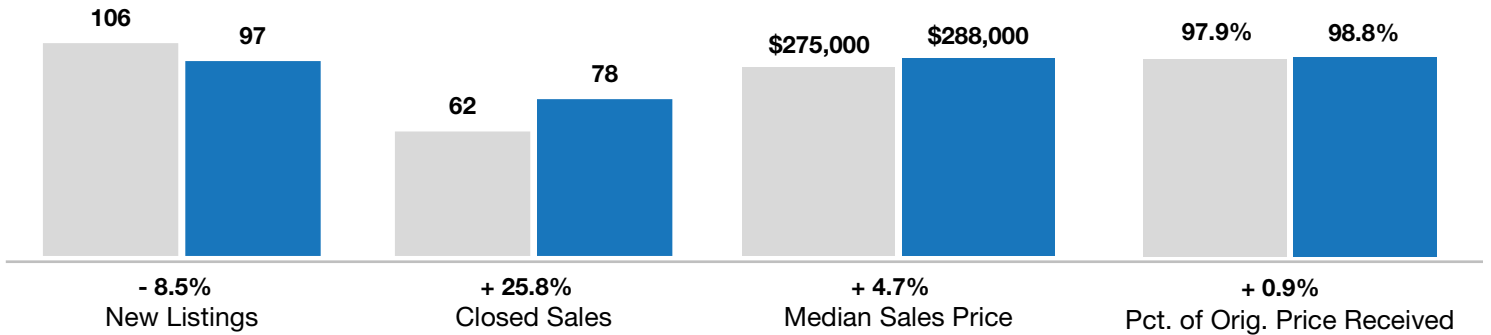
Catoosa County

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	106	97	- 8.5%	524	595	+ 13.5%
Closed Sales	62	78	+ 25.8%	404	446	+ 10.4%
Median Sales Price	\$275,000	\$288,000	+ 4.7%	\$279,700	\$295,000	+ 5.5%
Pct. of Orig. Price Received	97.9%	98.8%	+ 0.9%	96.9%	97.3%	+ 0.4%
Days on Market Until Sale	18	35	+ 94.4%	38	40	+ 5.3%
Inventory of Homes for Sale	173	192	+ 11.0%	--	--	--
Months Supply of Inventory	2.4	2.6	+ 8.3%	--	--	--

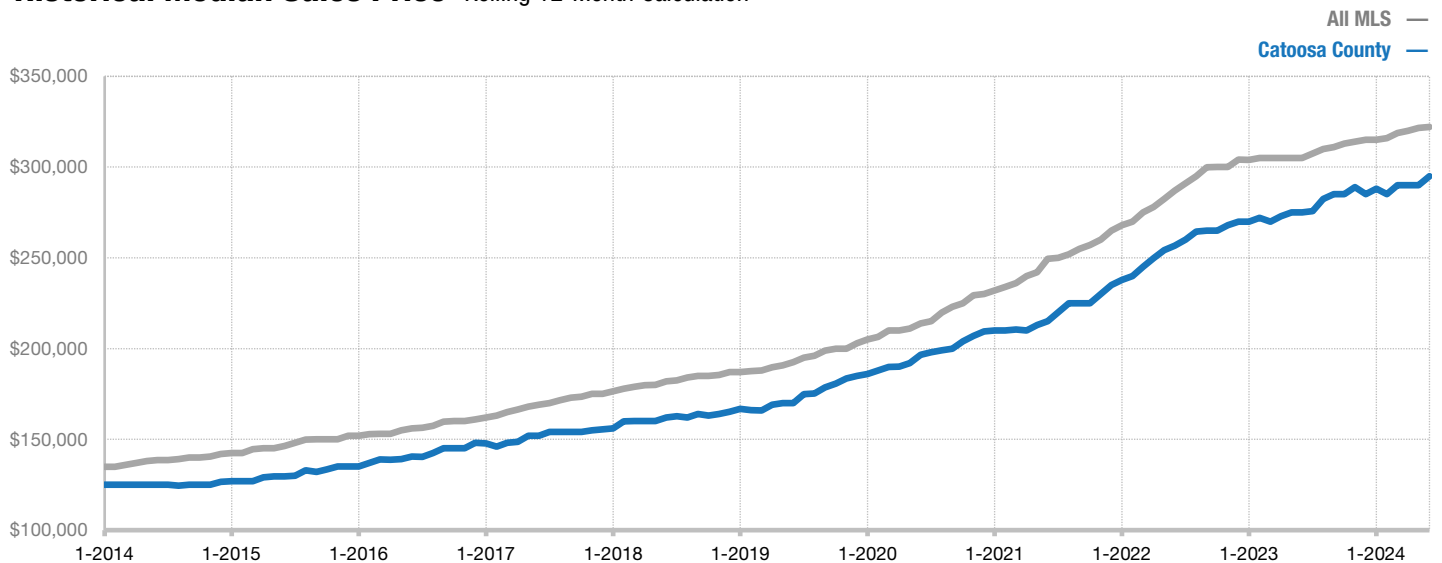
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

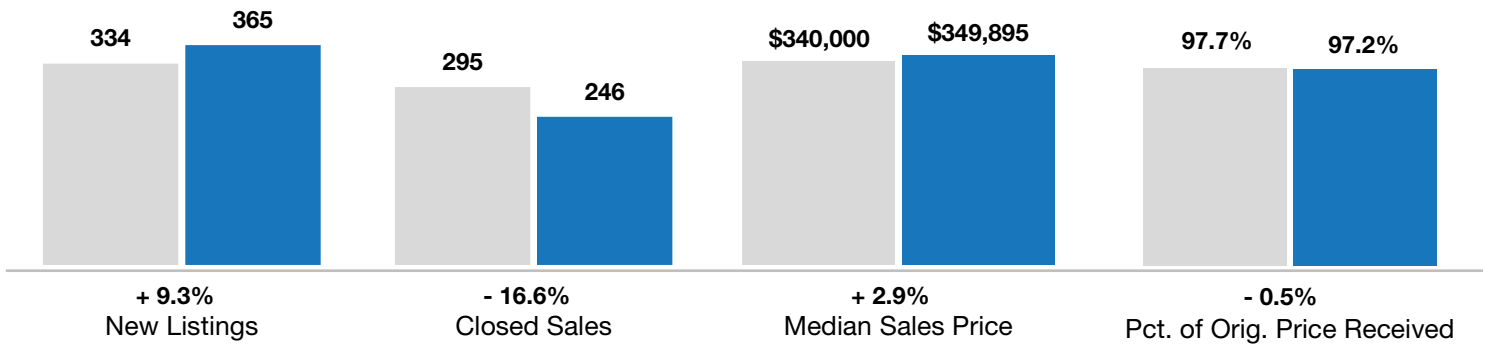
Chattanooga

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	334	365	+ 9.3%	1,960	2,316	+ 18.2%
Closed Sales	295	246	- 16.6%	1,573	1,525	- 3.1%
Median Sales Price	\$340,000	\$349,895	+ 2.9%	\$316,000	\$327,270	+ 3.6%
Pct. of Orig. Price Received	97.7%	97.2%	- 0.5%	97.4%	96.9%	- 0.5%
Days on Market Until Sale	24	30	+ 25.0%	28	33	+ 17.9%
Inventory of Homes for Sale	521	671	+ 28.8%	--	--	--
Months Supply of Inventory	1.8	2.3	+ 27.8%	--	--	--

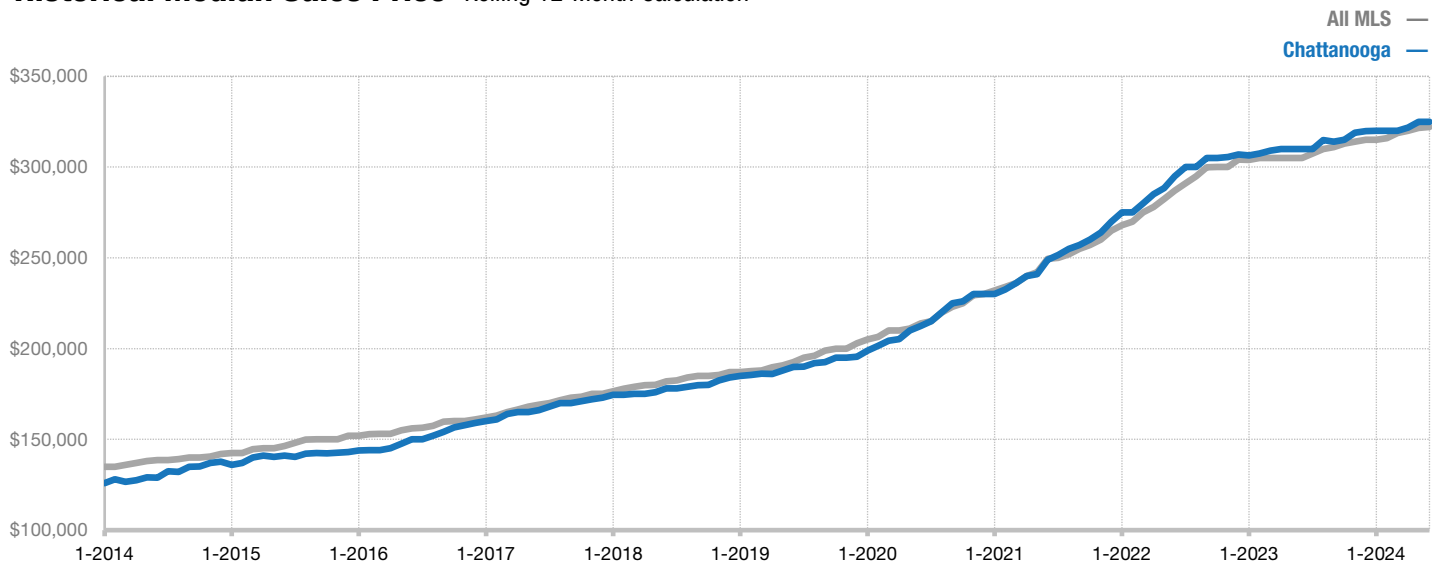
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

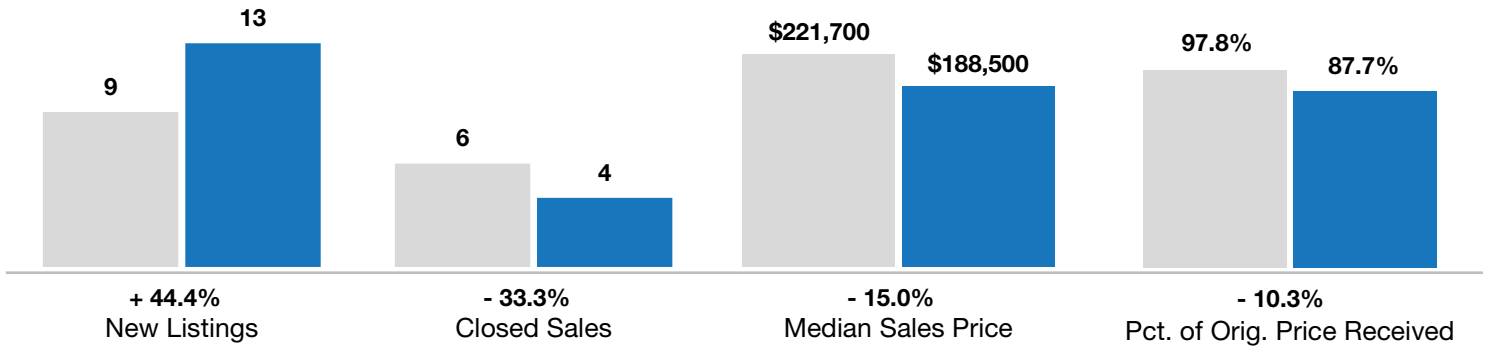
Chattooga County

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	9	13	+ 44.4%	53	47	- 11.3%
Closed Sales	6	4	- 33.3%	38	36	- 5.3%
Median Sales Price	\$221,700	\$188,500	- 15.0%	\$191,700	\$222,000	+ 15.8%
Pct. of Orig. Price Received	97.8%	87.7%	- 10.3%	95.7%	94.7%	- 1.0%
Days on Market Until Sale	33	10	- 69.7%	31	30	- 3.2%
Inventory of Homes for Sale	19	23	+ 21.1%	--	--	--
Months Supply of Inventory	3.2	3.8	+ 18.8%	--	--	--

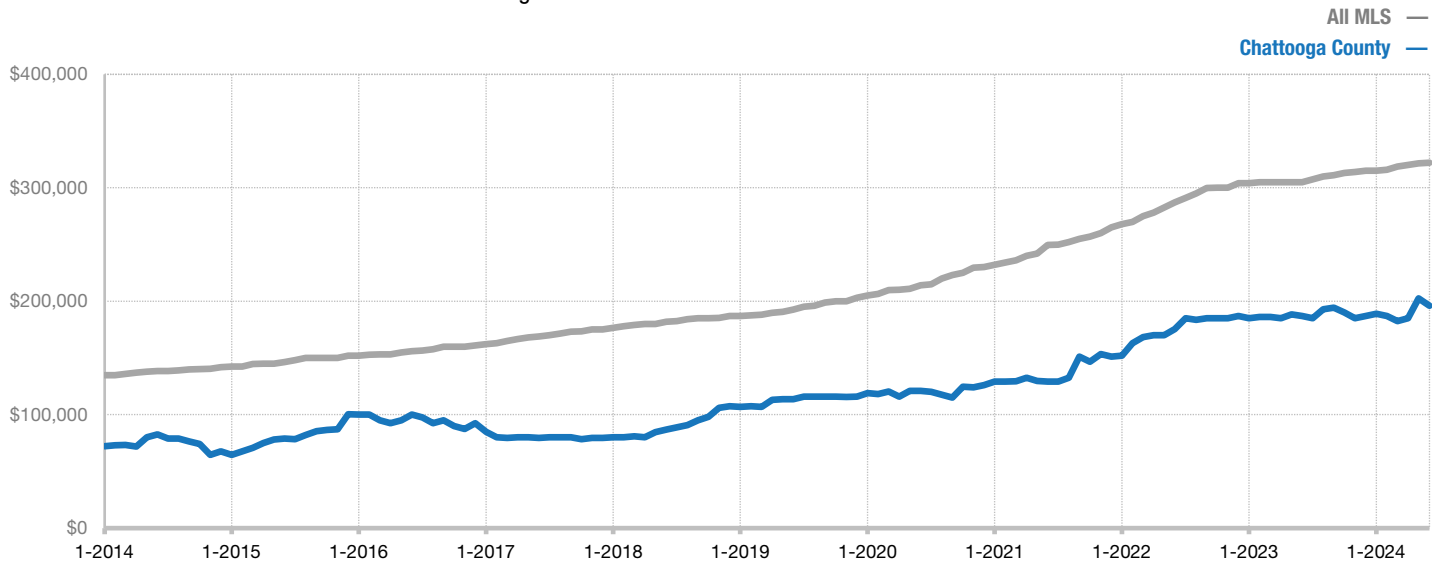
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

2023 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

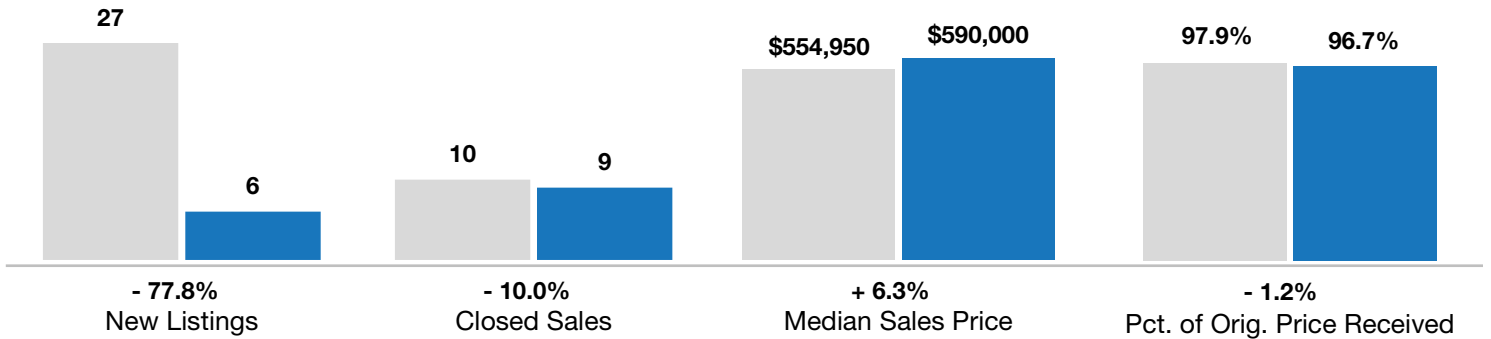
Collegedale

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	27	6	- 77.8%	71	82	+ 15.5%
Closed Sales	10	9	- 10.0%	57	47	- 17.5%
Median Sales Price	\$554,950	\$590,000	+ 6.3%	\$479,638	\$489,101	+ 2.0%
Pct. of Orig. Price Received	97.9%	96.7%	- 1.2%	97.6%	98.5%	+ 0.9%
Days on Market Until Sale	64	79	+ 23.4%	84	51	- 39.3%
Inventory of Homes for Sale	35	33	- 5.7%	--	--	--
Months Supply of Inventory	3.4	3.7	+ 8.8%	--	--	--

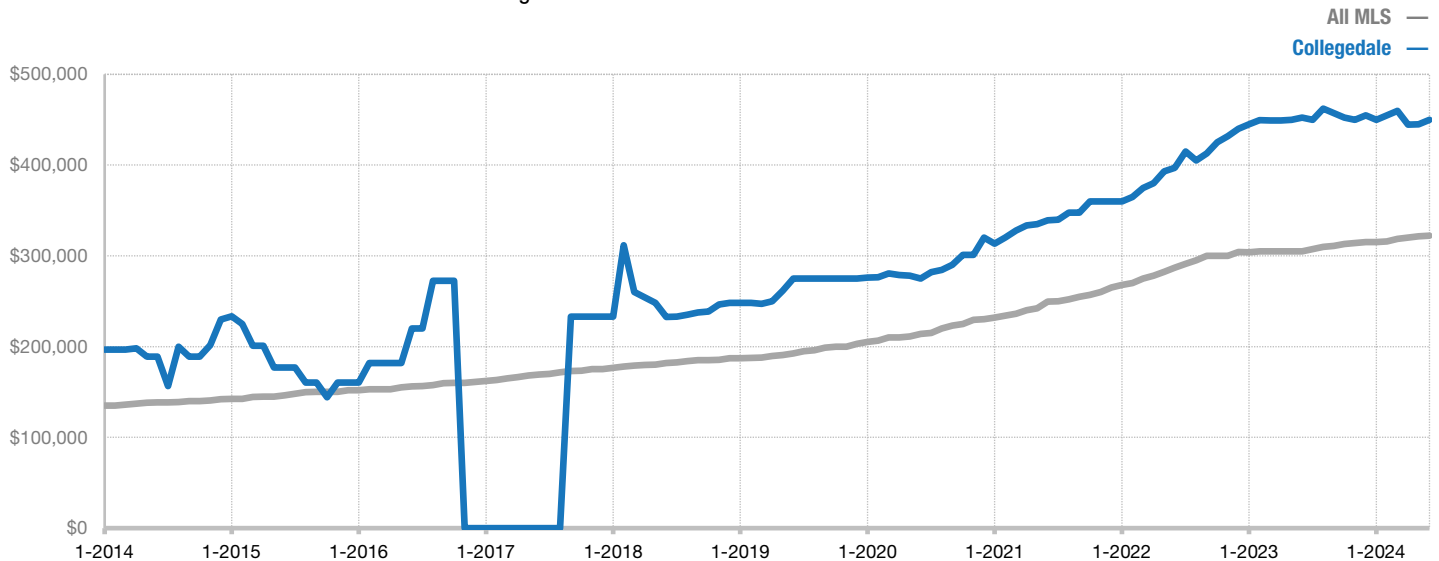
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



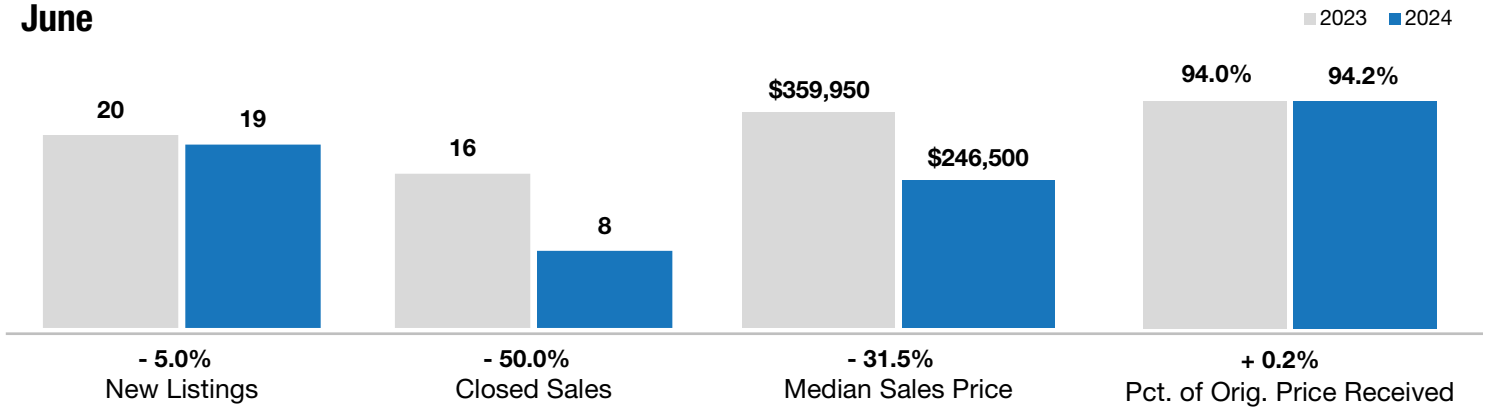
GREATER
CHATTANOOGA
REALTORS®

Dade County

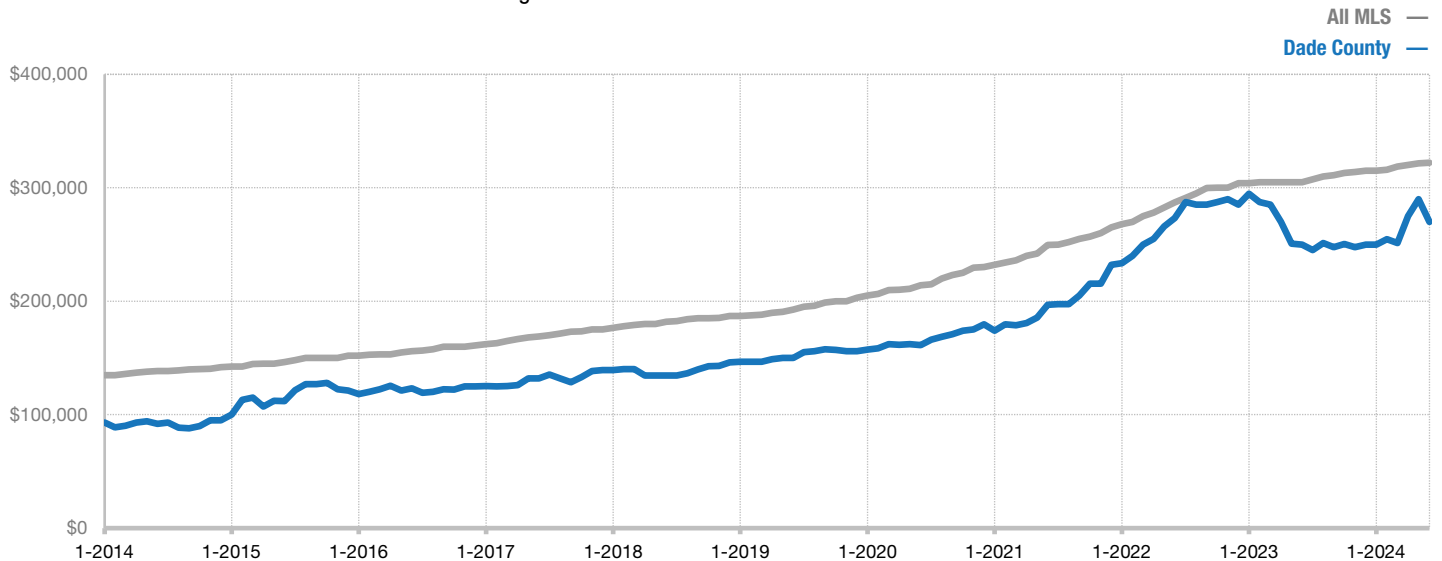
Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	20	19	- 5.0%	99	108	+ 9.1%
Closed Sales	16	8	- 50.0%	75	71	- 5.3%
Median Sales Price	\$359,950	\$246,500	- 31.5%	\$245,000	\$280,000	+ 14.3%
Pct. of Orig. Price Received	94.0%	94.2%	+ 0.2%	93.8%	94.3%	+ 0.5%
Days on Market Until Sale	23	37	+ 60.9%	46	50	+ 8.7%
Inventory of Homes for Sale	42	49	+ 16.7%	--	--	--
Months Supply of Inventory	3.2	4.2	+ 31.3%	--	--	--

Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

Downtown Chattanooga

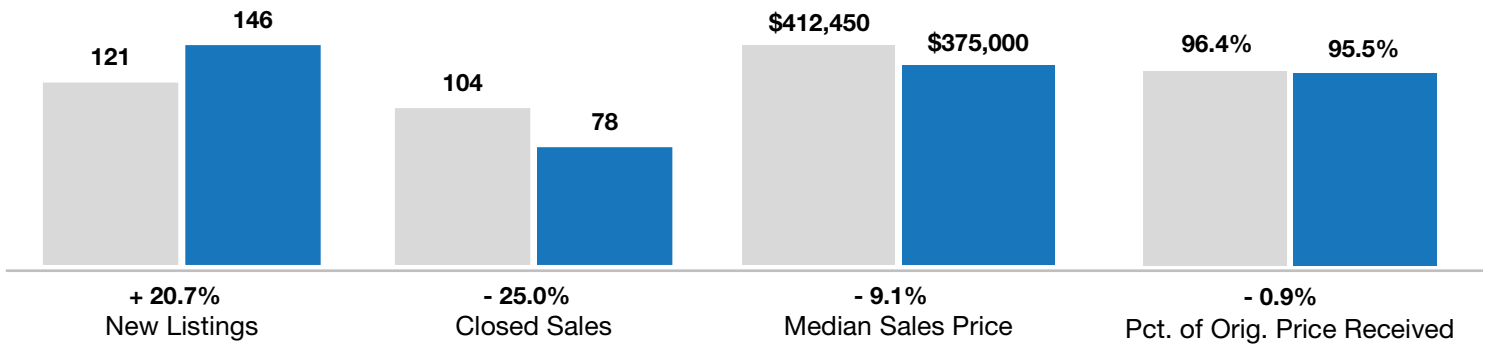
ZIP Codes: 37402, 37403, 37404, 37405, 37406, 37408 and 37450

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	121	146	+ 20.7%	699	893	+ 27.8%
Closed Sales	104	78	- 25.0%	481	473	- 1.7%
Median Sales Price	\$412,450	\$375,000	- 9.1%	\$343,000	\$343,000	0.0%
Pct. of Orig. Price Received	96.4%	95.5%	- 0.9%	96.0%	95.2%	- 0.8%
Days on Market Until Sale	32	45	+ 40.6%	33	41	+ 24.2%
Inventory of Homes for Sale	246	317	+ 28.9%	--	--	--
Months Supply of Inventory	2.7	3.2	+ 18.5%	--	--	--

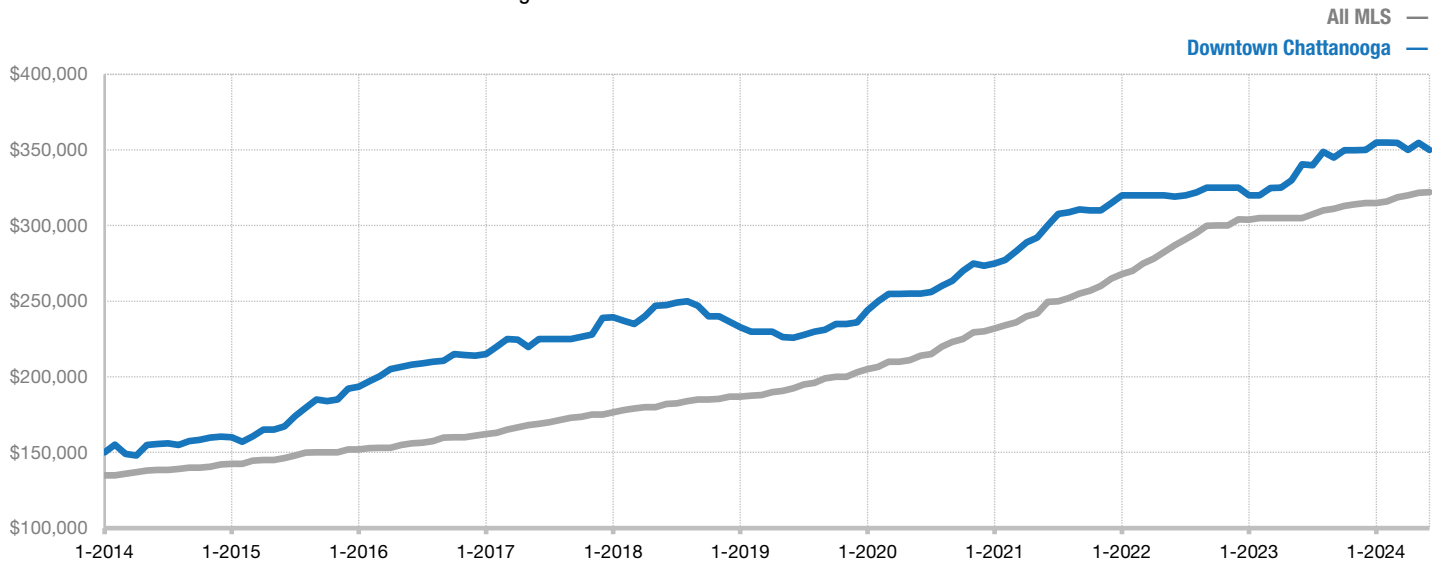
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

East Brainerd

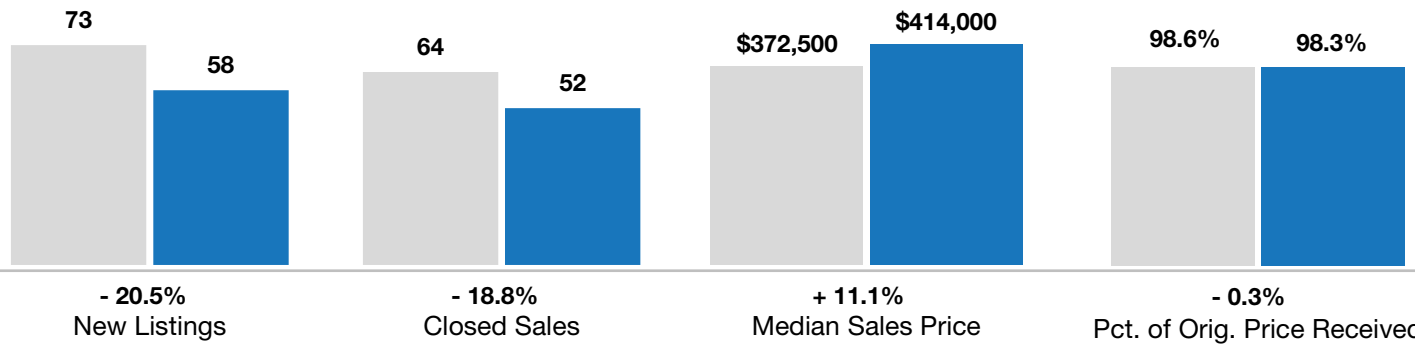
Includes the Cromwell, Dalewood, Eastdale & Tyner Communities

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	73	58	- 20.5%	366	441	+ 20.5%
Closed Sales	64	52	- 18.8%	321	314	- 2.2%
Median Sales Price	\$372,500	\$414,000	+ 11.1%	\$360,000	\$375,763	+ 4.4%
Pct. of Orig. Price Received	98.6%	98.3%	- 0.3%	98.3%	97.5%	- 0.8%
Days on Market Until Sale	26	26	0.0%	33	34	+ 3.0%
Inventory of Homes for Sale	90	122	+ 35.6%	--	--	--
Months Supply of Inventory	1.5	2.3	+ 53.3%	--	--	--

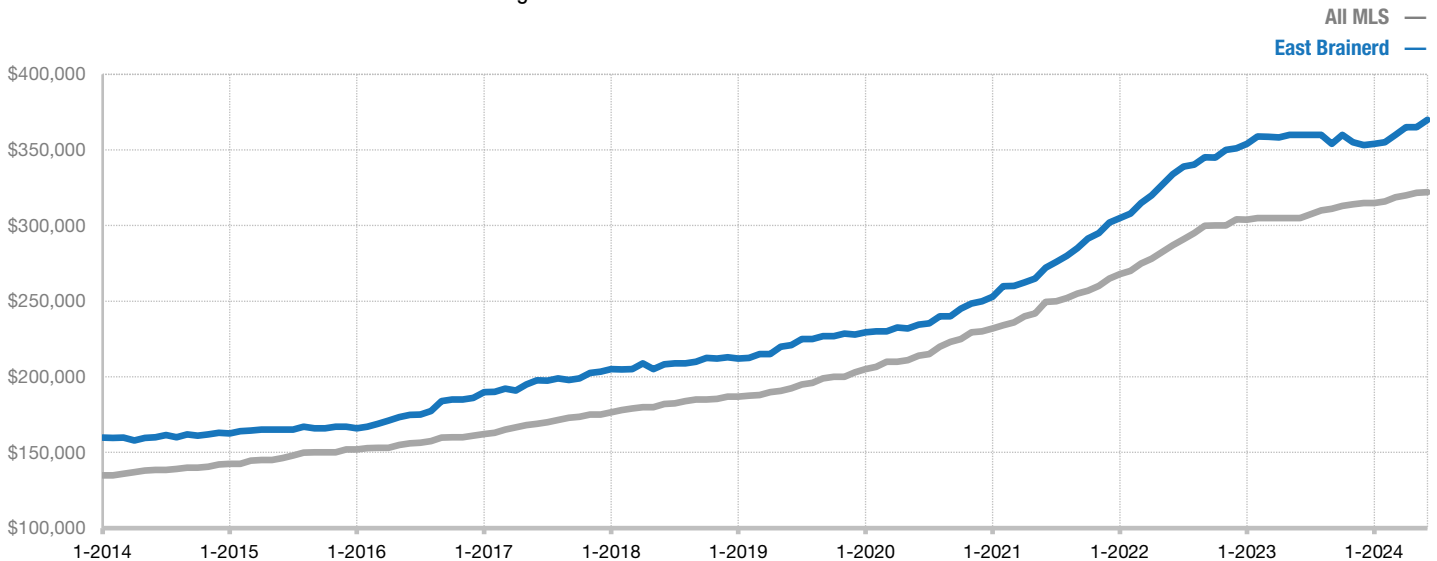
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

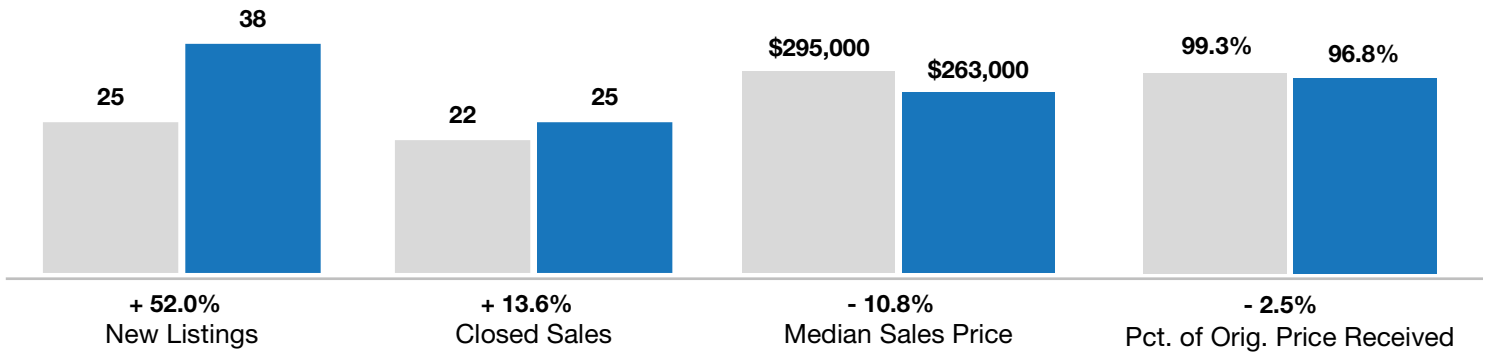
East Ridge

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	25	38	+ 52.0%	189	178	- 5.8%
Closed Sales	22	25	+ 13.6%	164	132	- 19.5%
Median Sales Price	\$295,000	\$263,000	- 10.8%	\$257,000	\$270,000	+ 5.1%
Pct. of Orig. Price Received	99.3%	96.8%	- 2.5%	97.6%	97.4%	- 0.2%
Days on Market Until Sale	18	15	- 16.7%	22	22	0.0%
Inventory of Homes for Sale	34	34	0.0%	--	--	--
Months Supply of Inventory	1.2	1.4	+ 16.7%	--	--	--

Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

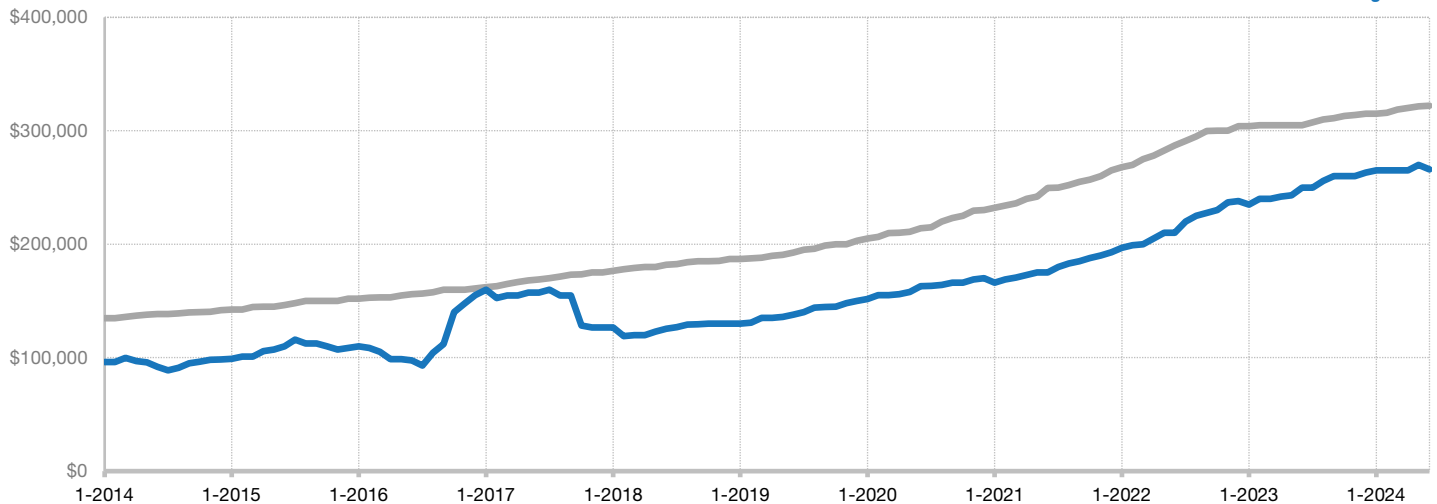
June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation

— All MLS —
— East Ridge —



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

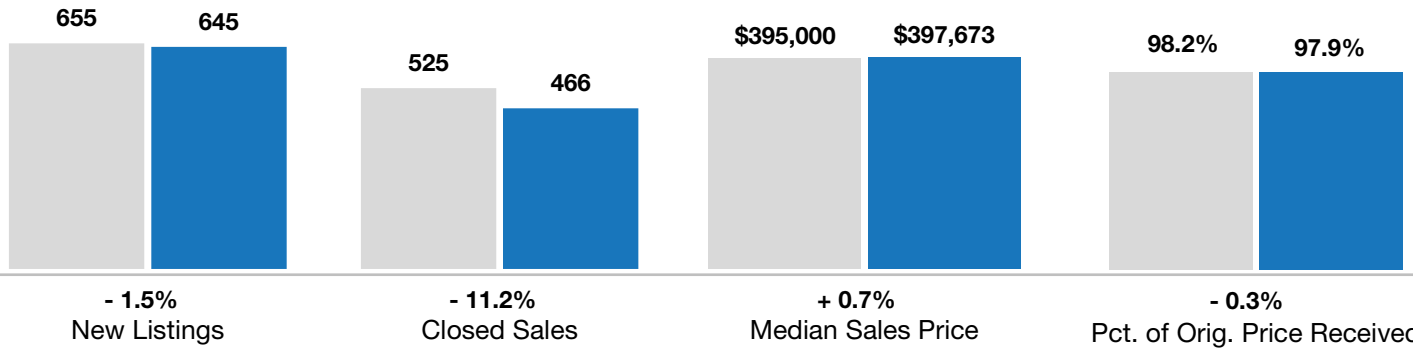
Hamilton County

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	655	645	- 1.5%	3,451	3,942	+ 14.2%
Closed Sales	525	466	- 11.2%	2,817	2,691	- 4.5%
Median Sales Price	\$395,000	\$397,673	+ 0.7%	\$355,000	\$375,000	+ 5.6%
Pct. of Orig. Price Received	98.2%	97.9%	- 0.3%	97.7%	97.4%	- 0.3%
Days on Market Until Sale	27	35	+ 29.6%	31	36	+ 16.1%
Inventory of Homes for Sale	963	1,210	+ 25.6%	--	--	--
Months Supply of Inventory	1.9	2.5	+ 31.6%	--	--	--

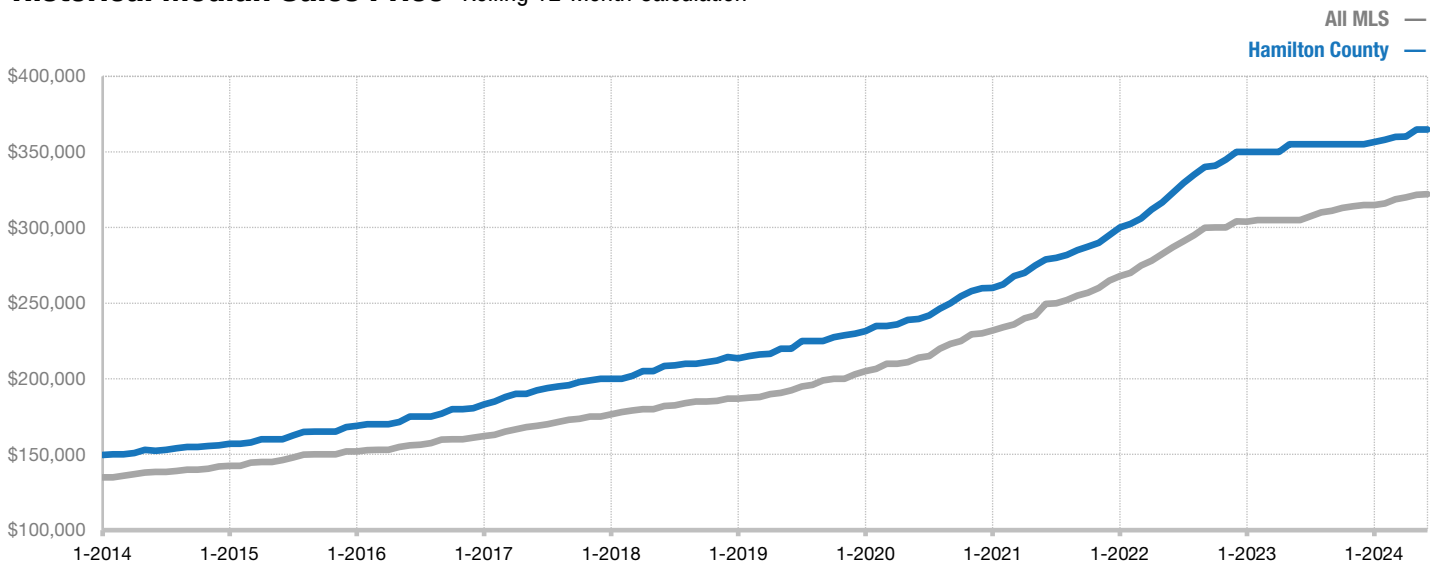
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

Harrison / Georgetown

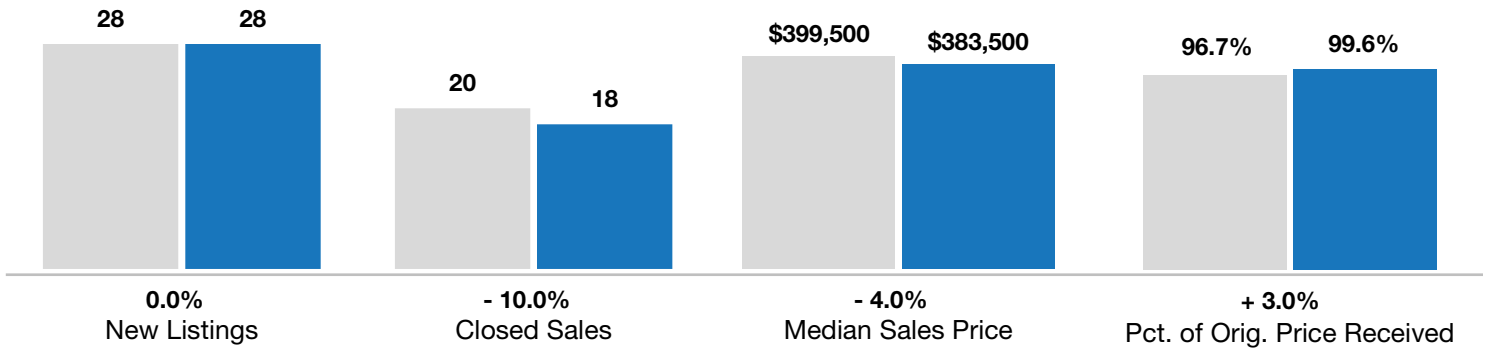
ZIP Codes: 37341 and 37308

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	28	28	0.0%	125	145	+ 16.0%
Closed Sales	20	18	- 10.0%	104	92	- 11.5%
Median Sales Price	\$399,500	\$383,500	- 4.0%	\$356,500	\$368,000	+ 3.2%
Pct. of Orig. Price Received	96.7%	99.6%	+ 3.0%	97.6%	96.9%	- 0.7%
Days on Market Until Sale	43	32	- 25.6%	58	37	- 36.2%
Inventory of Homes for Sale	44	51	+ 15.9%	--	--	--
Months Supply of Inventory	2.4	2.9	+ 20.8%	--	--	--

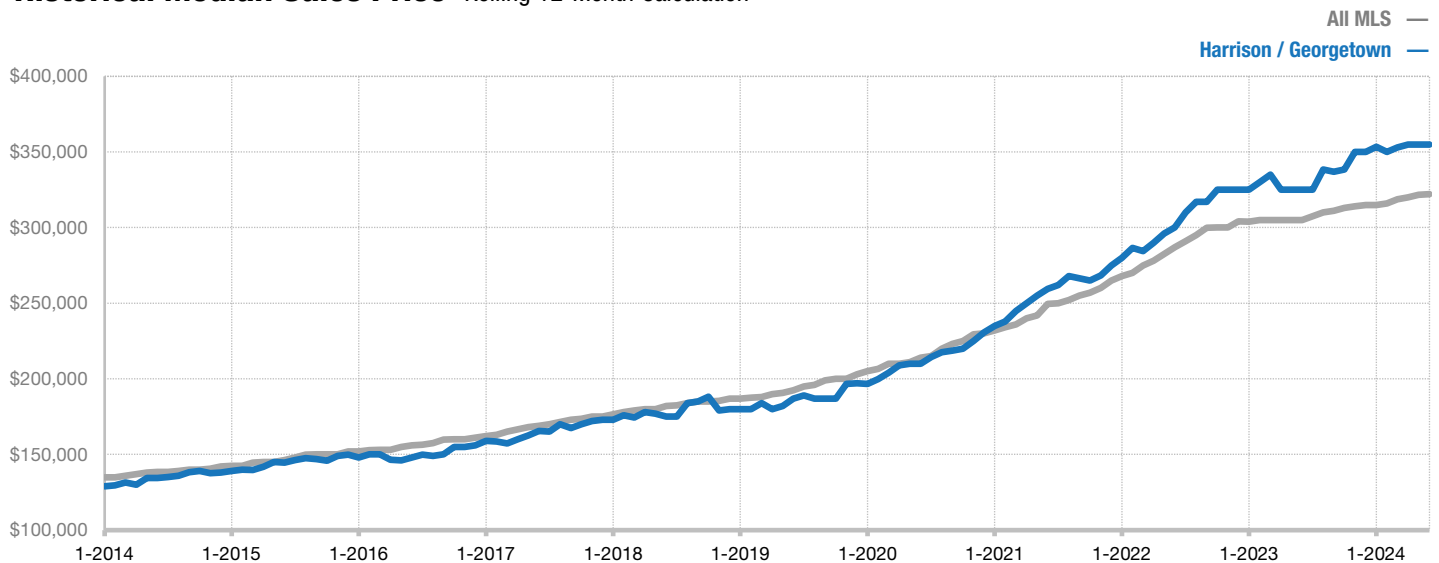
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

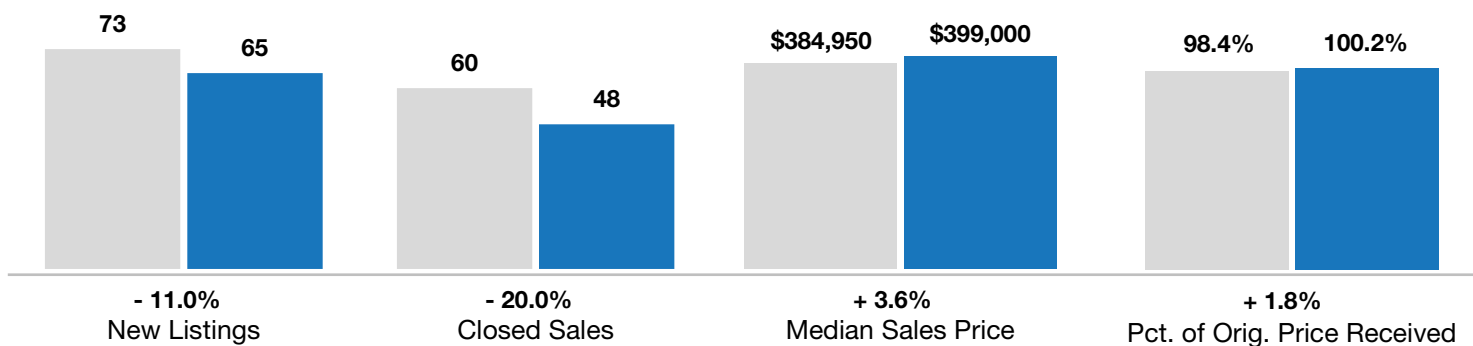
Hixson

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	73	65	- 11.0%	384	369	- 3.9%
Closed Sales	60	48	- 20.0%	334	303	- 9.3%
Median Sales Price	\$384,950	\$399,000	+ 3.6%	\$350,000	\$369,900	+ 5.7%
Pct. of Orig. Price Received	98.4%	100.2%	+ 1.8%	98.6%	97.9%	- 0.7%
Days on Market Until Sale	23	26	+ 13.0%	22	34	+ 54.5%
Inventory of Homes for Sale	75	81	+ 8.0%	--	--	--
Months Supply of Inventory	1.1	1.6	+ 45.5%	--	--	--

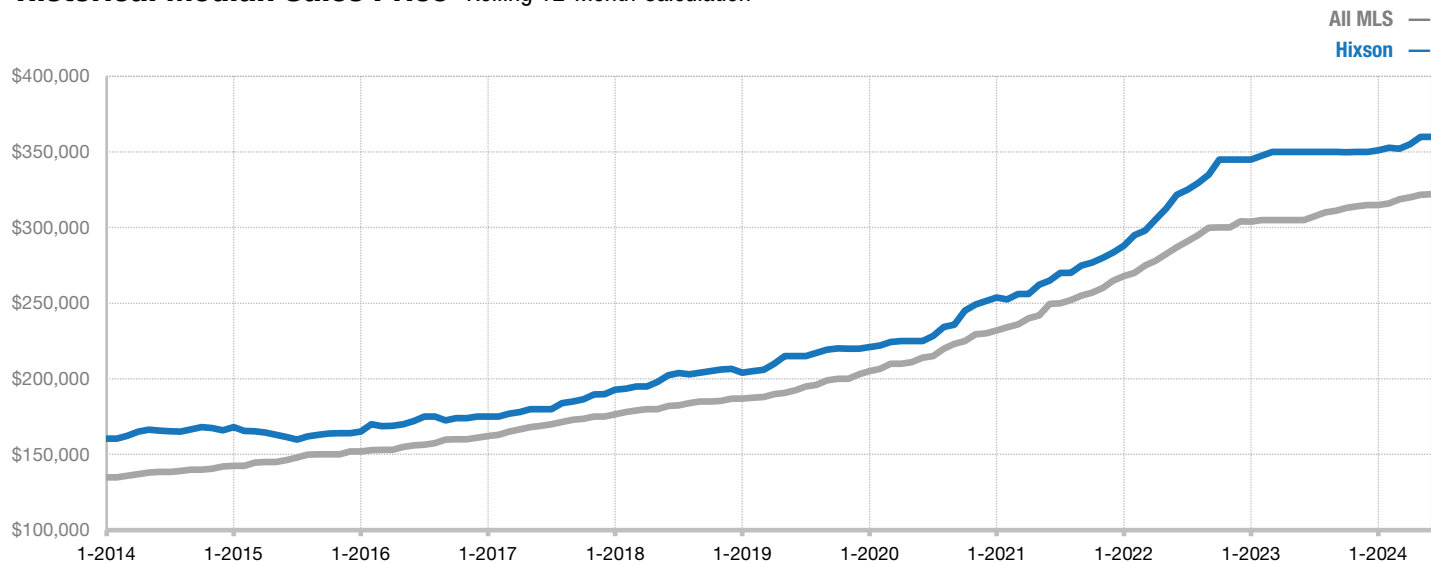
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

Lookout Mountain

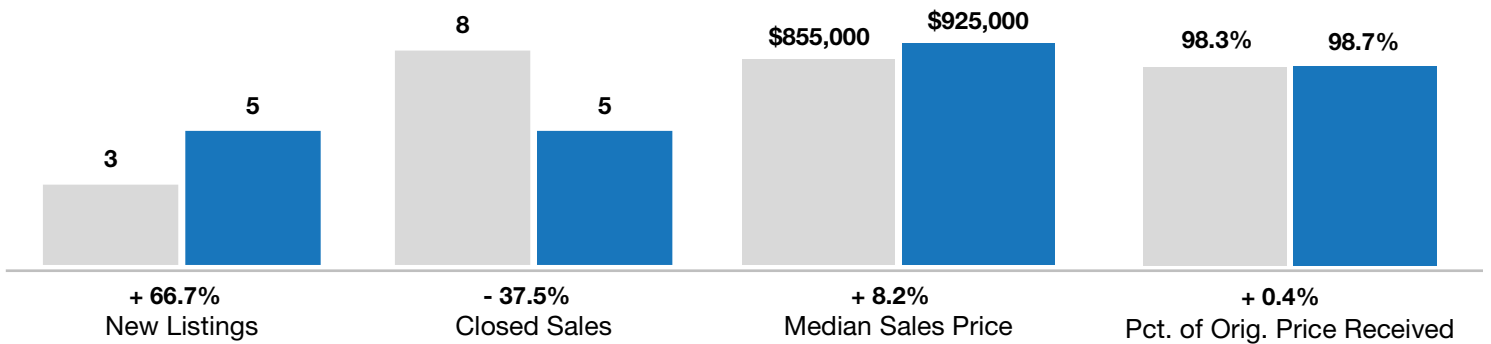
Hamilton County Only

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	3	5	+ 66.7%	20	23	+ 15.0%
Closed Sales	8	5	- 37.5%	22	19	- 13.6%
Median Sales Price	\$855,000	\$925,000	+ 8.2%	\$870,000	\$1,050,000	+ 20.7%
Pct. of Orig. Price Received	98.3%	98.7%	+ 0.4%	95.5%	95.5%	0.0%
Days on Market Until Sale	17	6	- 64.7%	29	17	- 41.4%
Inventory of Homes for Sale	5	5	0.0%	--	--	--
Months Supply of Inventory	1.5	1.3	- 13.3%	--	--	--

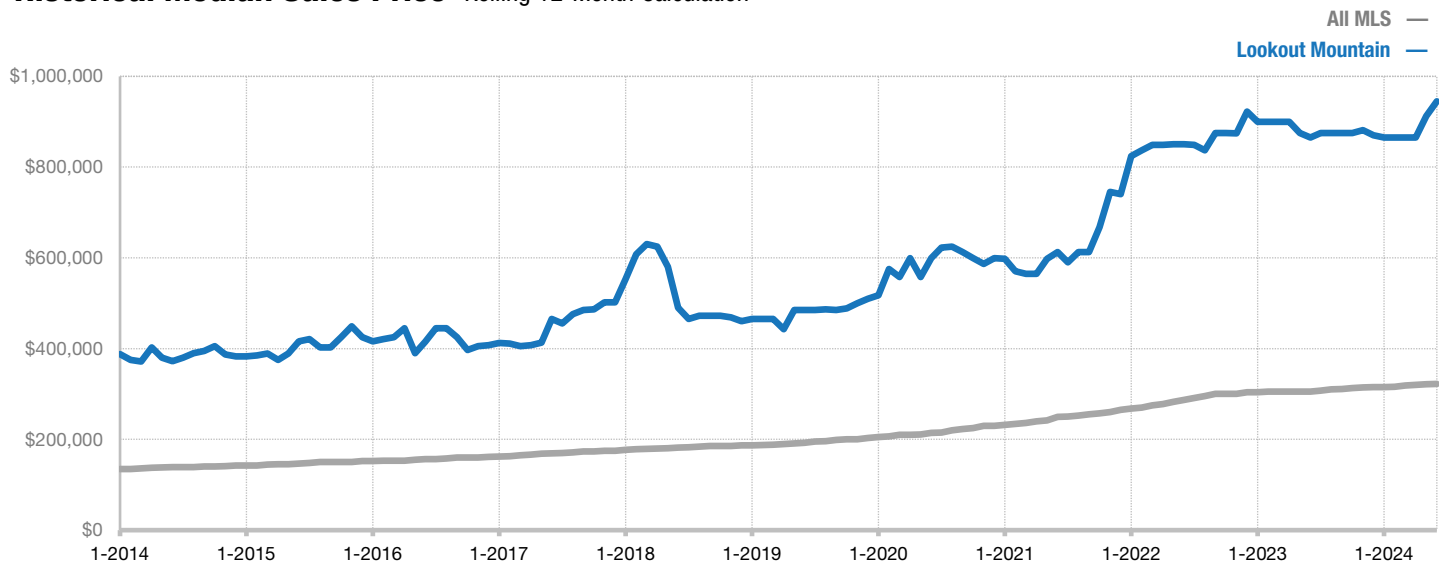
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

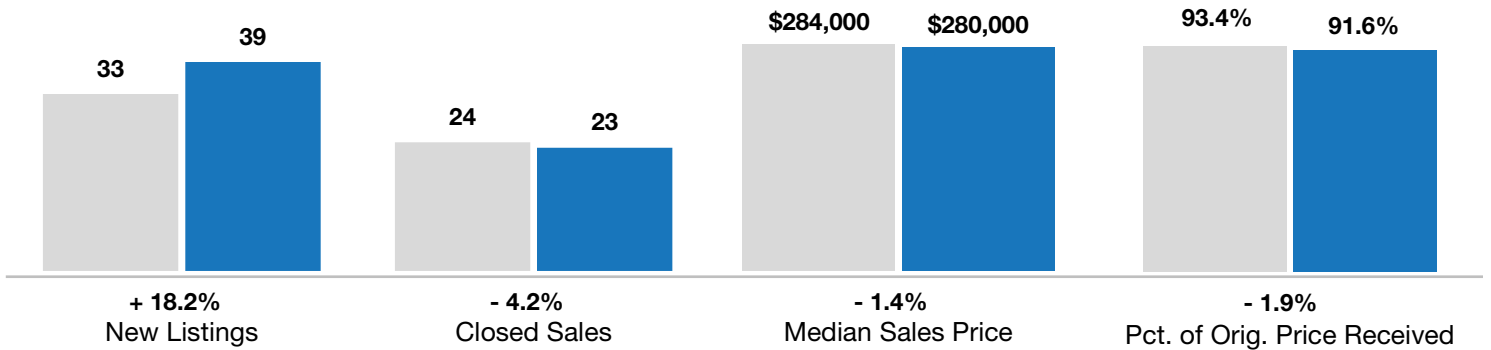
Marion County

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	33	39	+ 18.2%	169	183	+ 8.3%
Closed Sales	24	23	- 4.2%	120	111	- 7.5%
Median Sales Price	\$284,000	\$280,000	- 1.4%	\$260,000	\$276,500	+ 6.3%
Pct. of Orig. Price Received	93.4%	91.6%	- 1.9%	93.2%	94.3%	+ 1.2%
Days on Market Until Sale	36	51	+ 41.7%	52	41	- 21.2%
Inventory of Homes for Sale	72	85	+ 18.1%	--	--	--
Months Supply of Inventory	3.7	4.5	+ 21.6%	--	--	--

Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

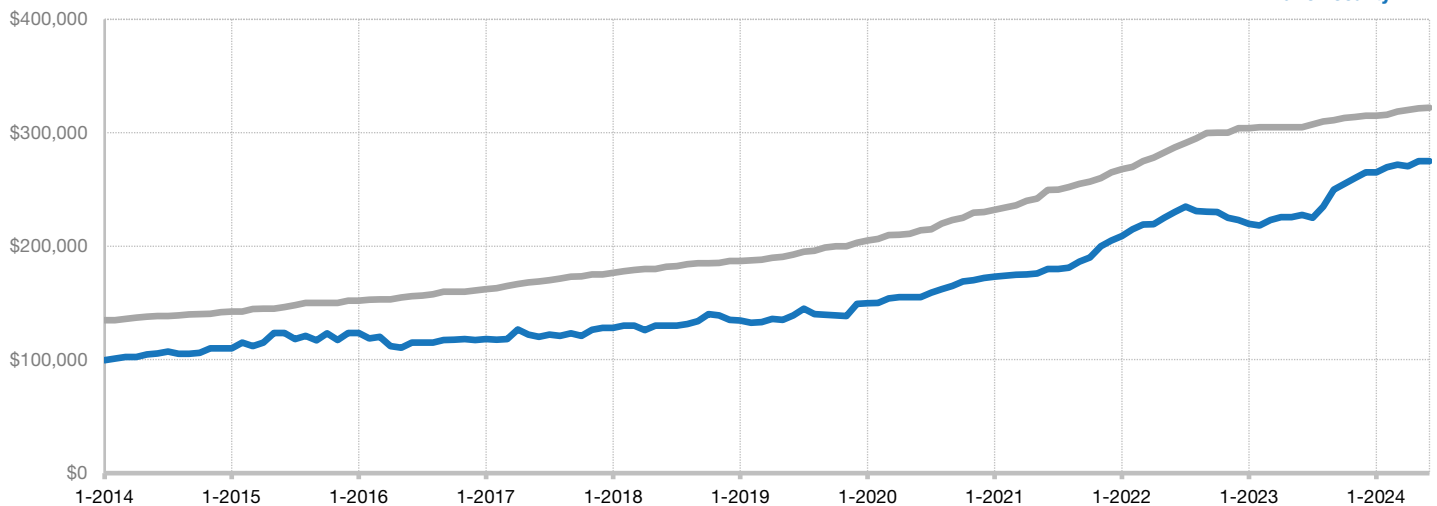
June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation

All MLS —
Marion County —



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

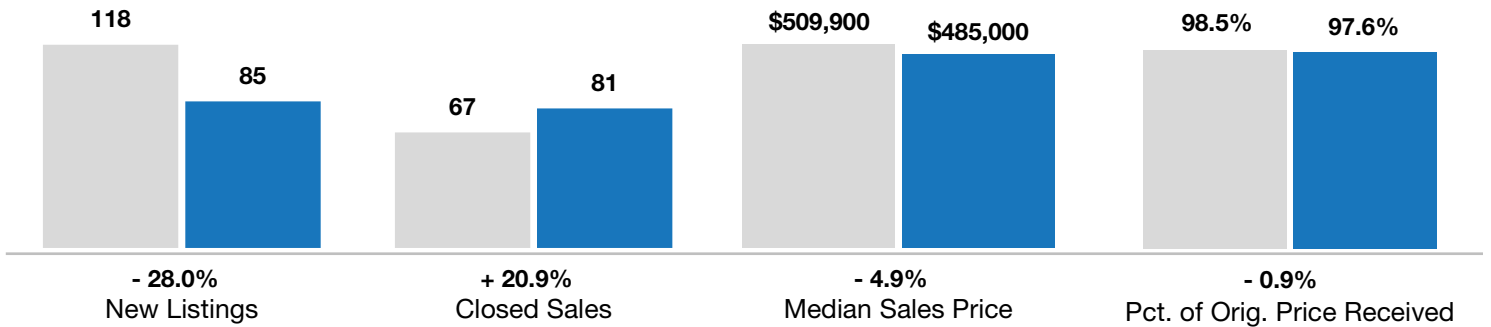
Ooltewah

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	118	85	- 28.0%	469	559	+ 19.2%
Closed Sales	67	81	+ 20.9%	370	379	+ 2.4%
Median Sales Price	\$509,900	\$485,000	- 4.9%	\$440,224	\$473,001	+ 7.4%
Pct. of Orig. Price Received	98.5%	97.6%	- 0.9%	98.2%	98.3%	+ 0.1%
Days on Market Until Sale	37	50	+ 35.1%	37	45	+ 21.6%
Inventory of Homes for Sale	177	215	+ 21.5%	--	--	--
Months Supply of Inventory	2.8	3.3	+ 17.9%	--	--	--

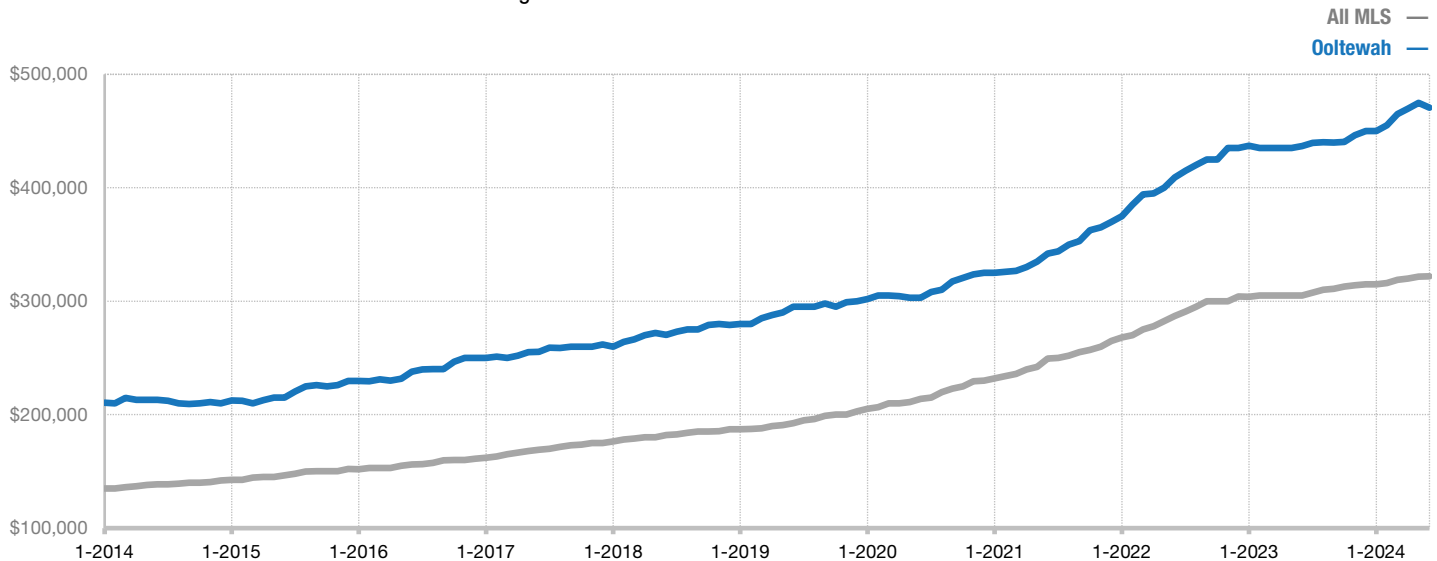
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

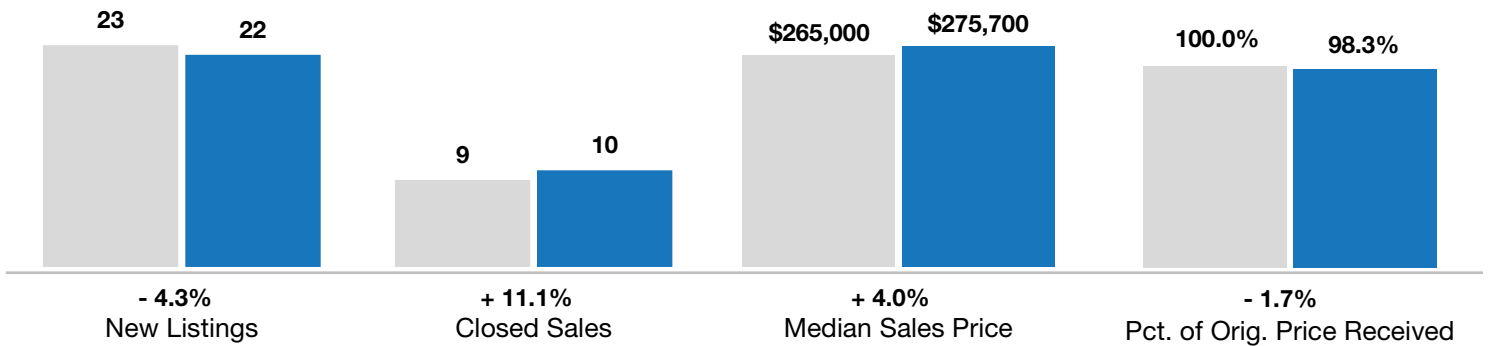
Red Bank

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	23	22	- 4.3%	110	122	+ 10.9%
Closed Sales	9	10	+ 11.1%	85	86	+ 1.2%
Median Sales Price	\$265,000	\$275,700	+ 4.0%	\$285,000	\$328,750	+ 15.4%
Pct. of Orig. Price Received	100.0%	98.3%	- 1.7%	100.1%	96.8%	- 3.3%
Days on Market Until Sale	8	27	+ 237.5%	19	29	+ 52.6%
Inventory of Homes for Sale	26	25	- 3.8%	--	--	--
Months Supply of Inventory	1.9	1.7	- 10.5%	--	--	--

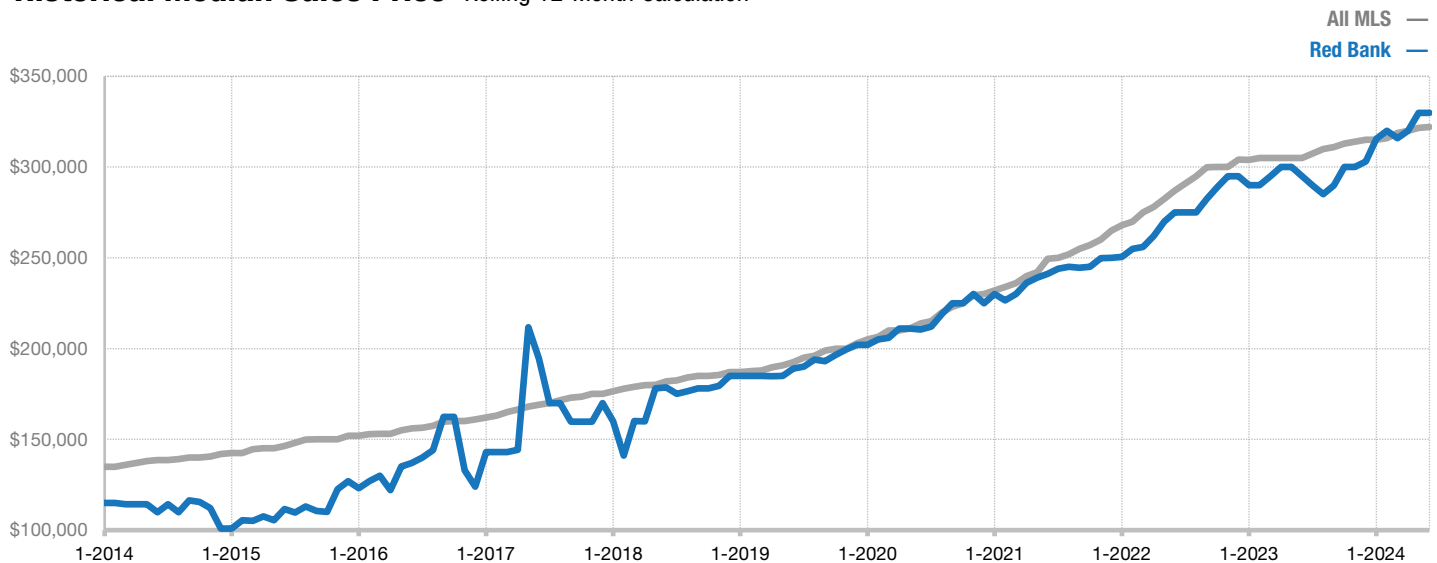
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

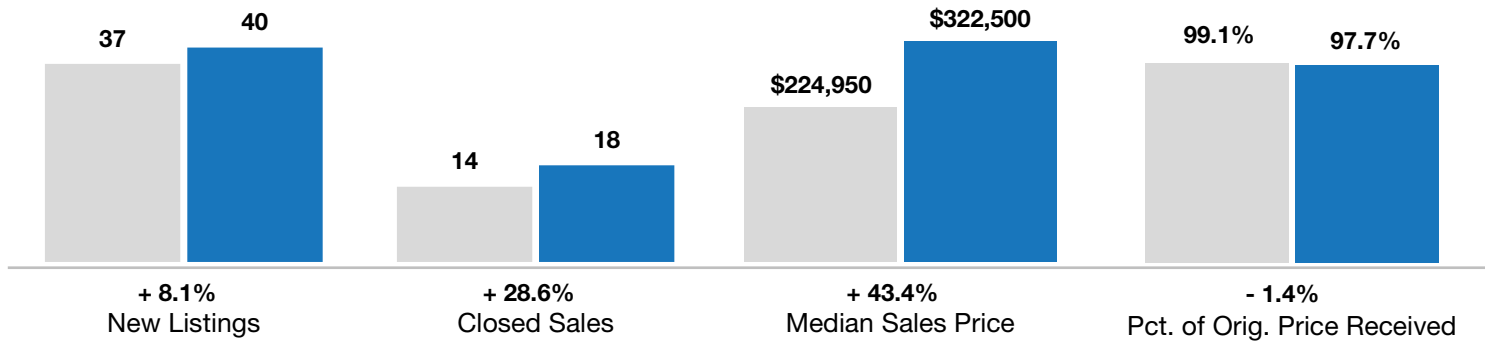
Rhea County

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	37	40	+ 8.1%	148	172	+ 16.2%
Closed Sales	14	18	+ 28.6%	114	103	- 9.6%
Median Sales Price	\$224,950	\$322,500	+ 43.4%	\$260,000	\$289,900	+ 11.5%
Pct. of Orig. Price Received	99.1%	97.7%	- 1.4%	98.2%	95.7%	- 2.5%
Days on Market Until Sale	37	32	- 13.5%	35	48	+ 37.1%
Inventory of Homes for Sale	56	70	+ 25.0%	--	--	--
Months Supply of Inventory	2.9	3.8	+ 31.0%	--	--	--

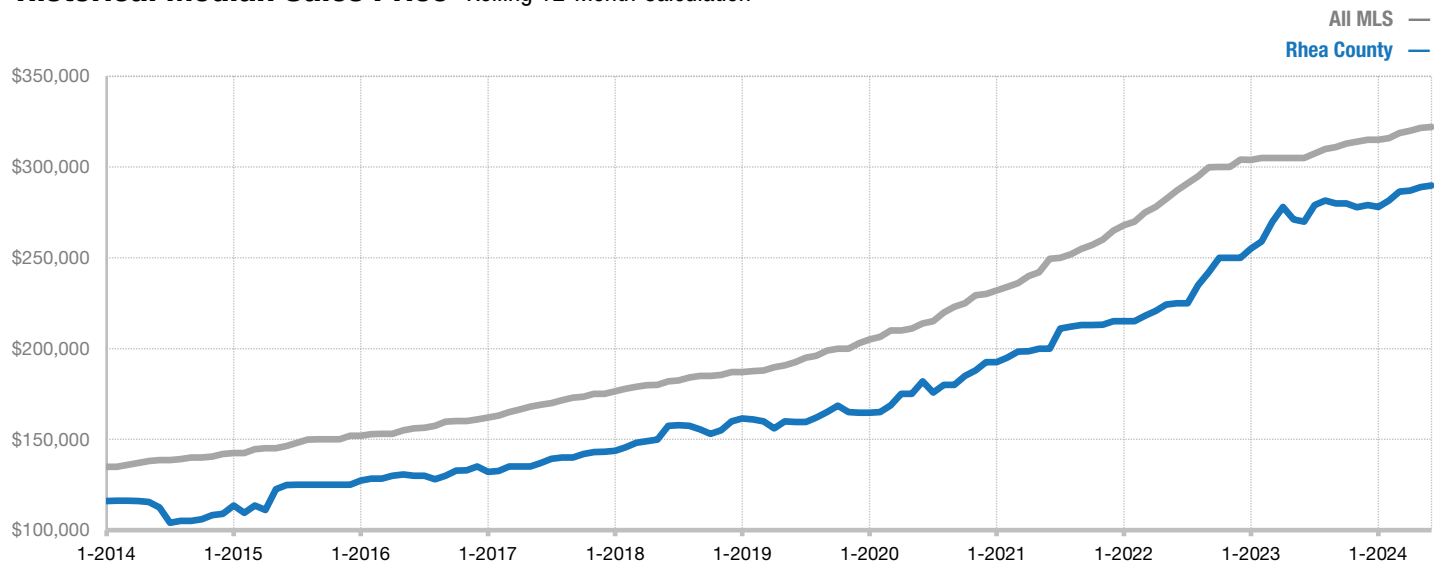
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

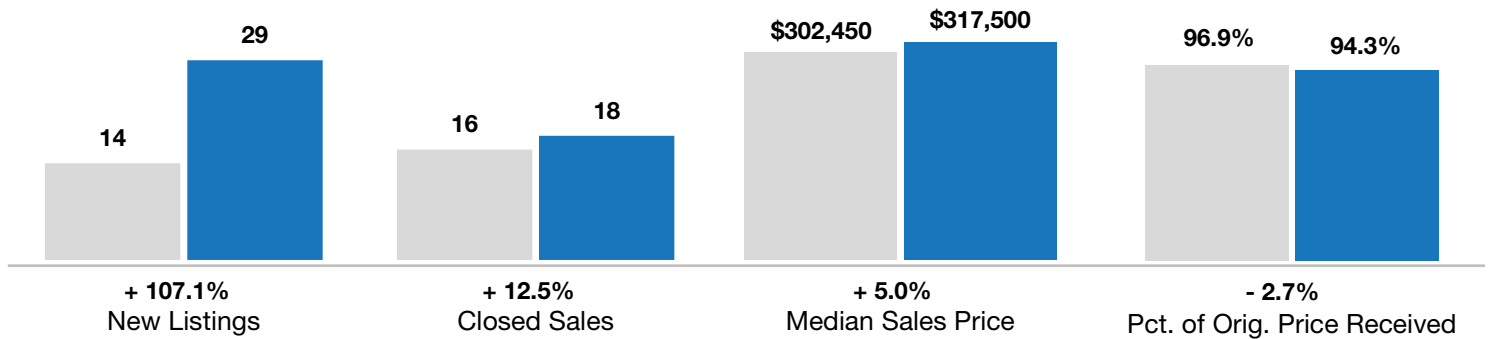
Sequatchie County

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	14	29	+ 107.1%	96	134	+ 39.6%
Closed Sales	16	18	+ 12.5%	89	74	- 16.9%
Median Sales Price	\$302,450	\$317,500	+ 5.0%	\$302,500	\$257,450	- 14.9%
Pct. of Orig. Price Received	96.9%	94.3%	- 2.7%	93.9%	93.2%	- 0.7%
Days on Market Until Sale	28	43	+ 53.6%	46	47	+ 2.2%
Inventory of Homes for Sale	34	55	+ 61.8%	--	--	--
Months Supply of Inventory	2.3	4.5	+ 95.7%	--	--	--

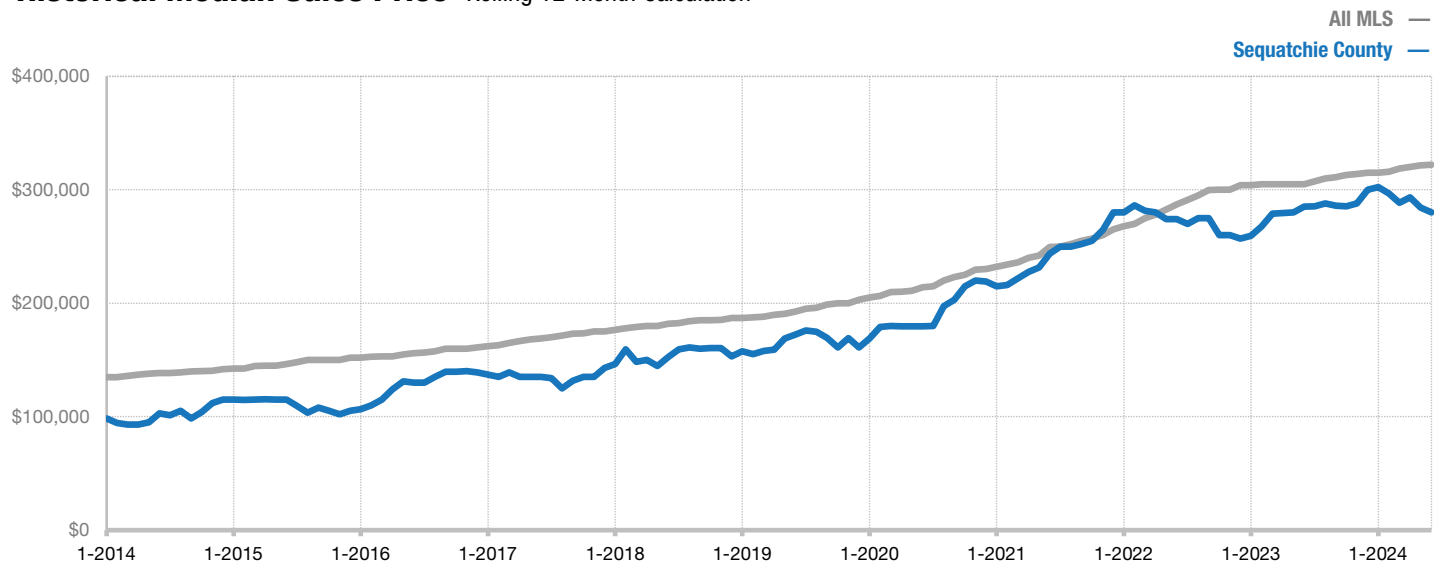
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

Signal Mountain

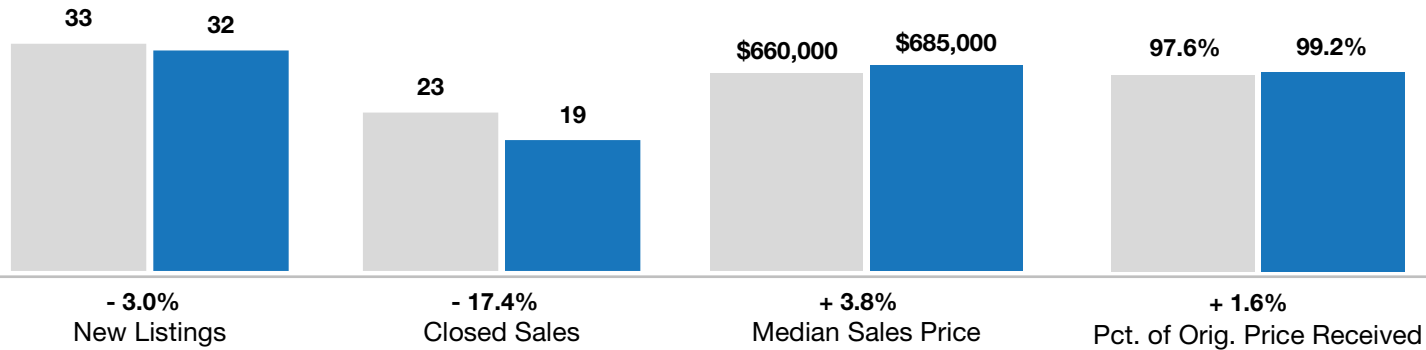
Hamilton County Only

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	33	32	- 3.0%	130	139	+ 6.9%
Closed Sales	23	19	- 17.4%	112	91	- 18.8%
Median Sales Price	\$660,000	\$685,000	+ 3.8%	\$650,000	\$688,000	+ 5.8%
Pct. of Orig. Price Received	97.6%	99.2%	+ 1.6%	96.5%	99.7%	+ 3.3%
Days on Market Until Sale	27	9	- 66.7%	29	26	- 10.3%
Inventory of Homes for Sale	28	46	+ 64.3%	--	--	--
Months Supply of Inventory	1.4	3.0	+ 114.3%	--	--	--

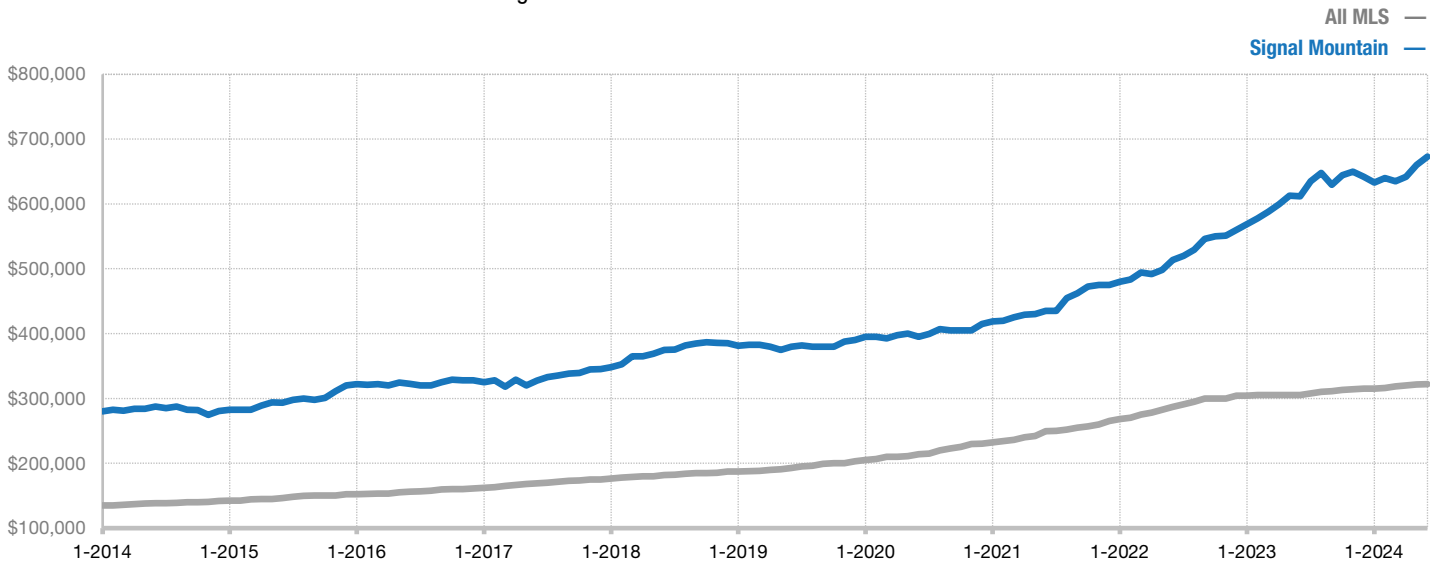
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

St. Elmo / High Park / Avondale

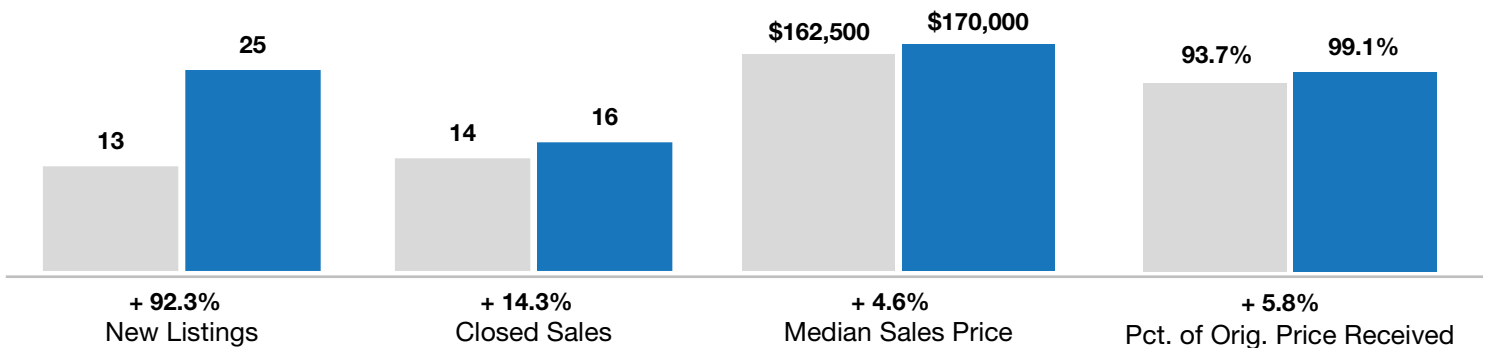
ZIP Codes: 37407, 37409 and 37410

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	13	25	+ 92.3%	103	155	+ 50.5%
Closed Sales	14	16	+ 14.3%	88	113	+ 28.4%
Median Sales Price	\$162,500	\$170,000	+ 4.6%	\$200,950	\$215,000	+ 7.0%
Pct. of Orig. Price Received	93.7%	99.1%	+ 5.8%	95.5%	96.1%	+ 0.6%
Days on Market Until Sale	22	9	- 59.1%	27	23	- 14.8%
Inventory of Homes for Sale	26	37	+ 42.3%	--	--	--
Months Supply of Inventory	1.6	2.1	+ 31.3%	--	--	--

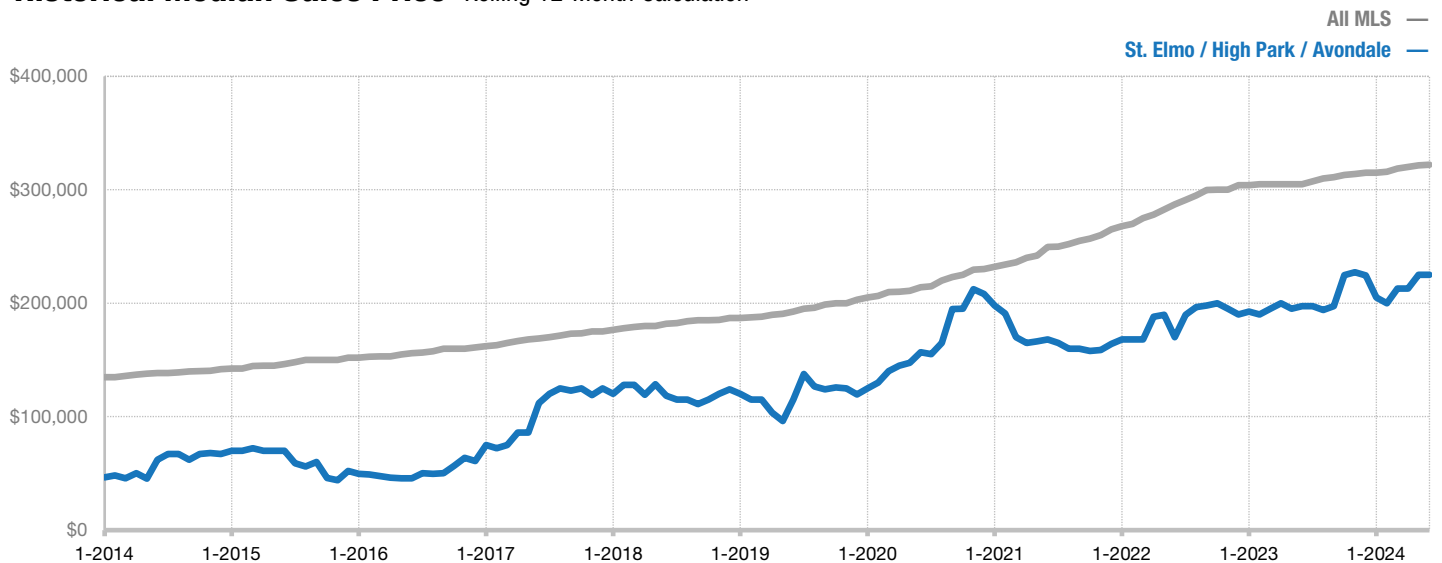
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

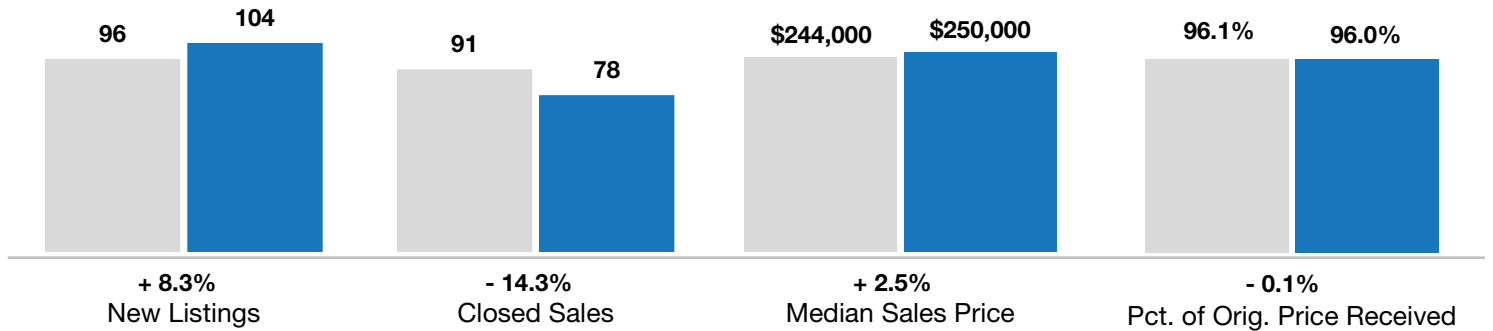
Walker County

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	96	104	+ 8.3%	526	595	+ 13.1%
Closed Sales	91	78	- 14.3%	381	455	+ 19.4%
Median Sales Price	\$244,000	\$250,000	+ 2.5%	\$225,000	\$245,000	+ 8.9%
Pct. of Orig. Price Received	96.1%	96.0%	- 0.1%	96.3%	95.4%	- 0.9%
Days on Market Until Sale	34	34	0.0%	31	38	+ 22.6%
Inventory of Homes for Sale	152	174	+ 14.5%	--	--	--
Months Supply of Inventory	2.2	2.4	+ 9.1%	--	--	--

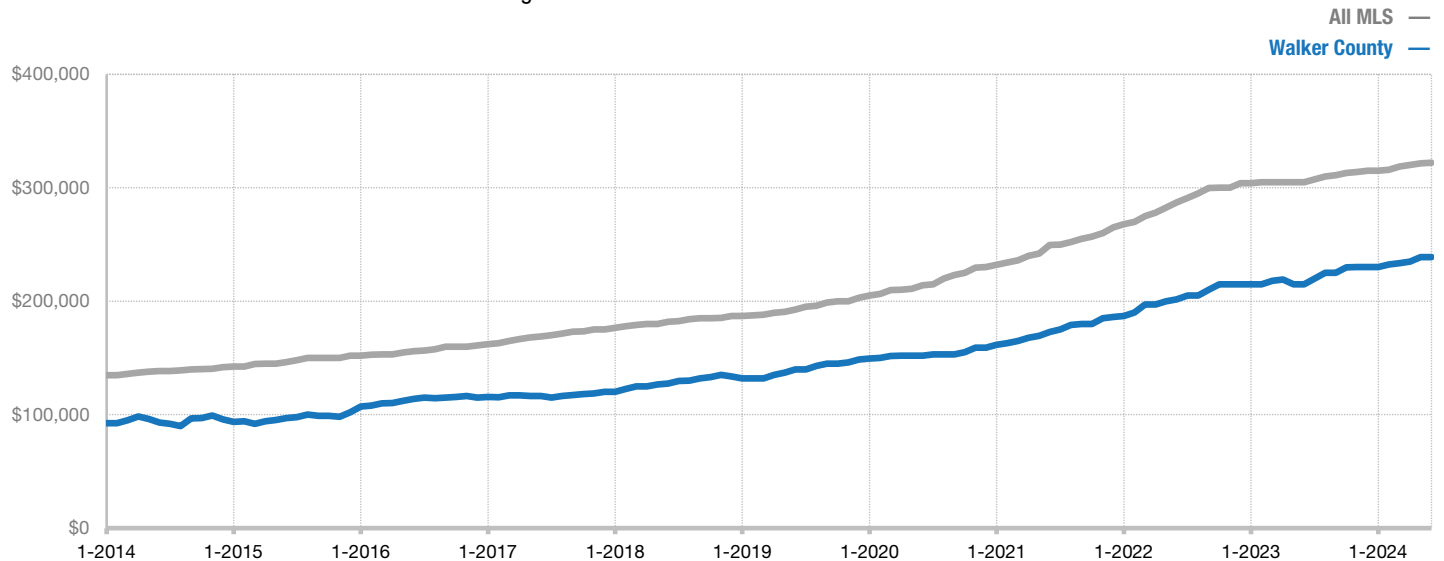
Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

Chattanooga MSA

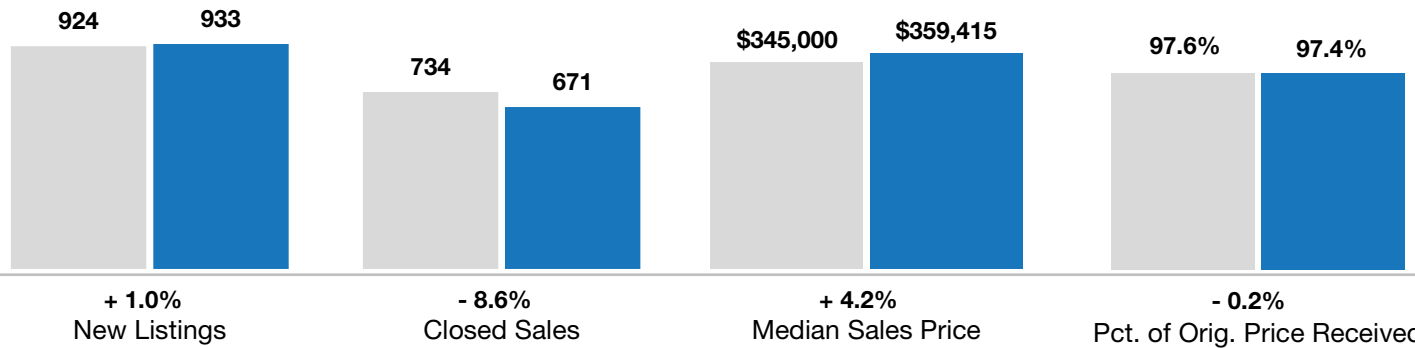
Includes Catoosa, Dade, Hamilton, Marion, Sequatchie and Walker Counties

Key Metrics	June			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	924	933	+ 1.0%	4,865	5,557	+ 14.2%
Closed Sales	734	671	- 8.6%	3,886	3,848	- 1.0%
Median Sales Price	\$345,000	\$359,415	+ 4.2%	\$326,000	\$340,000	+ 4.3%
Pct. of Orig. Price Received	97.6%	97.4%	- 0.2%	97.2%	96.9%	- 0.3%
Days on Market Until Sale	27	35	+ 29.6%	33	37	+ 12.1%
Inventory of Homes for Sale	1,436	1,765	+ 22.9%	--	--	--
Months Supply of Inventory	2.1	2.6	+ 23.8%	--	--	--

Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

■ 2023 ■ 2024



Historical Median Sales Price Rolling 12-Month Calculation

