

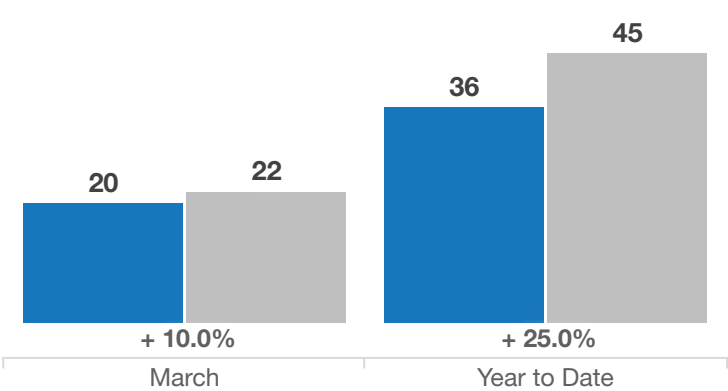
Apison

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	20	22	+ 10.0%	36	45	+ 25.0%
Closed Sales	10	10	0.0%	19	18	- 5.3%
Median Sales Price	\$525,000	\$497,750	- 5.2%	\$485,000	\$464,250	- 4.3%
Pct. of Orig. Price Received	98.2%	98.9%	+ 0.7%	97.2%	98.4%	+ 1.2%
Days on Market Until Sale	64	65	+ 1.6%	50	74	+ 48.0%
Inventory of Homes for Sale	39	68	+ 74.4%	—	—	—
Months Supply of Inventory	5.6	8.2	+ 46.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

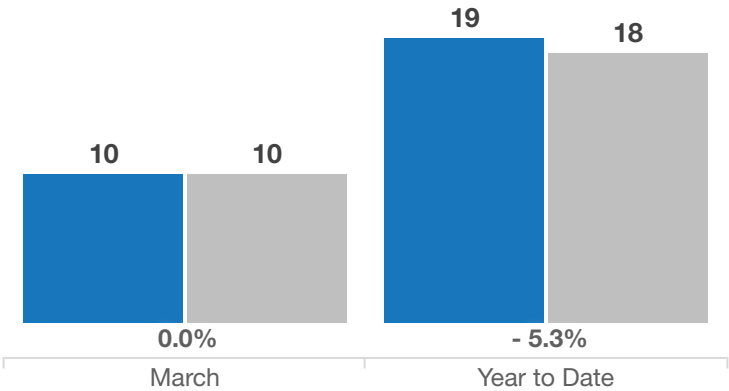
New Listings

2024 2025



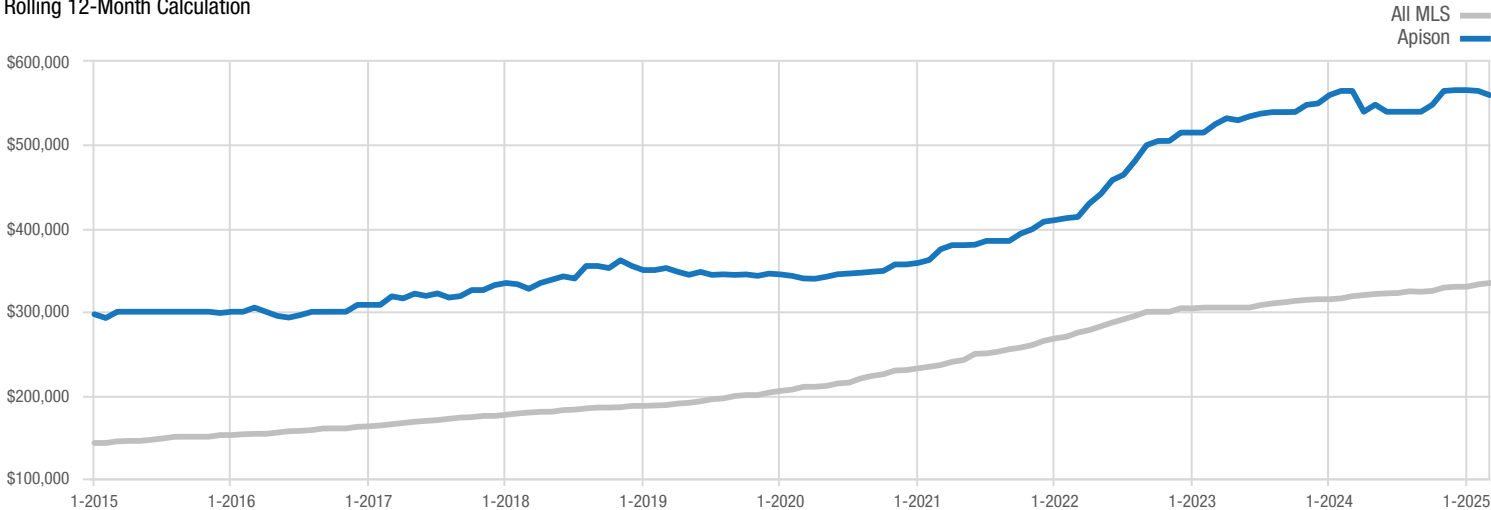
Closed Sales

2024 2025



Median Sales Price - All MLS

Rolling 12-Month Calculation



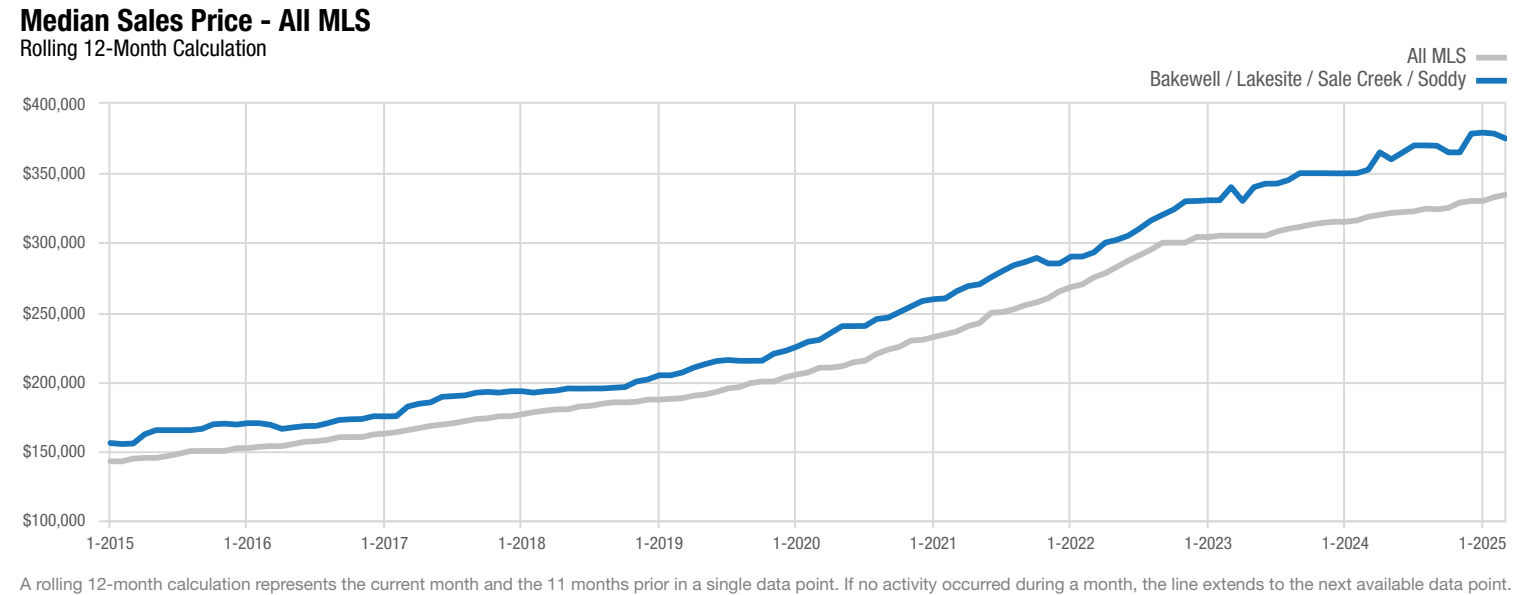
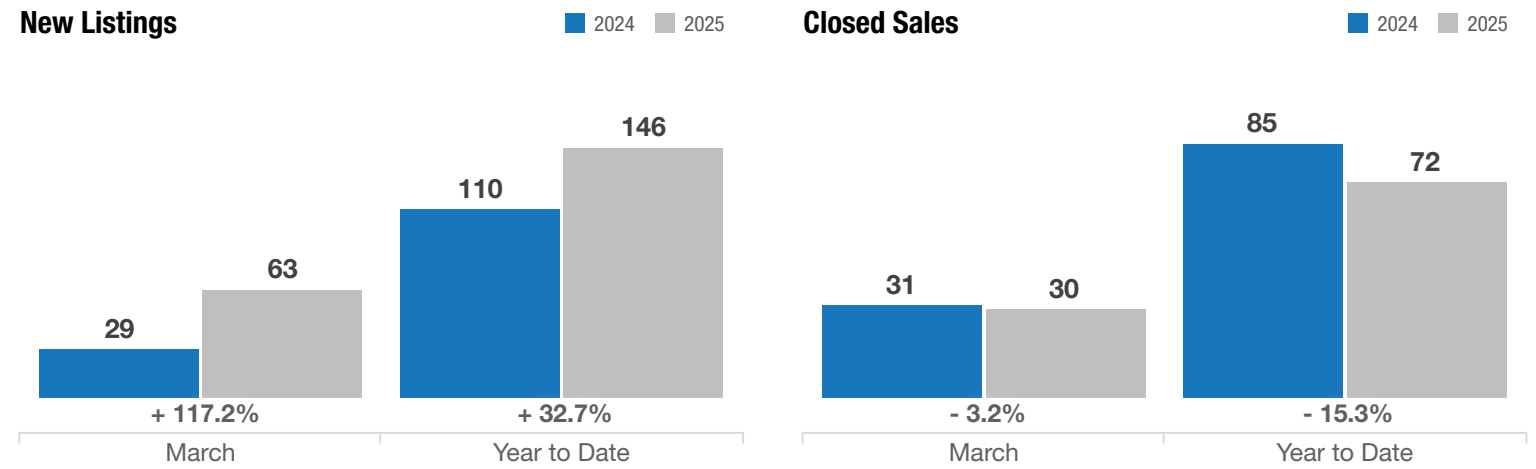
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Bakewell / Lakesite / Sale Creek / Soddy

ZIP Codes: 37379 and 37384

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	29	63	+ 117.2%	110	146	+ 32.7%
Closed Sales	31	30	- 3.2%	85	72	- 15.3%
Median Sales Price	\$392,000	\$362,500	- 7.5%	\$375,000	\$340,000	- 9.3%
Pct. of Orig. Price Received	98.9%	98.4%	- 0.5%	98.4%	95.4%	- 3.0%
Days on Market Until Sale	47	34	- 27.7%	43	43	0.0%
Inventory of Homes for Sale	67	101	+ 50.7%	—	—	—
Months Supply of Inventory	2.1	3.0	+ 42.9%	—	—	—

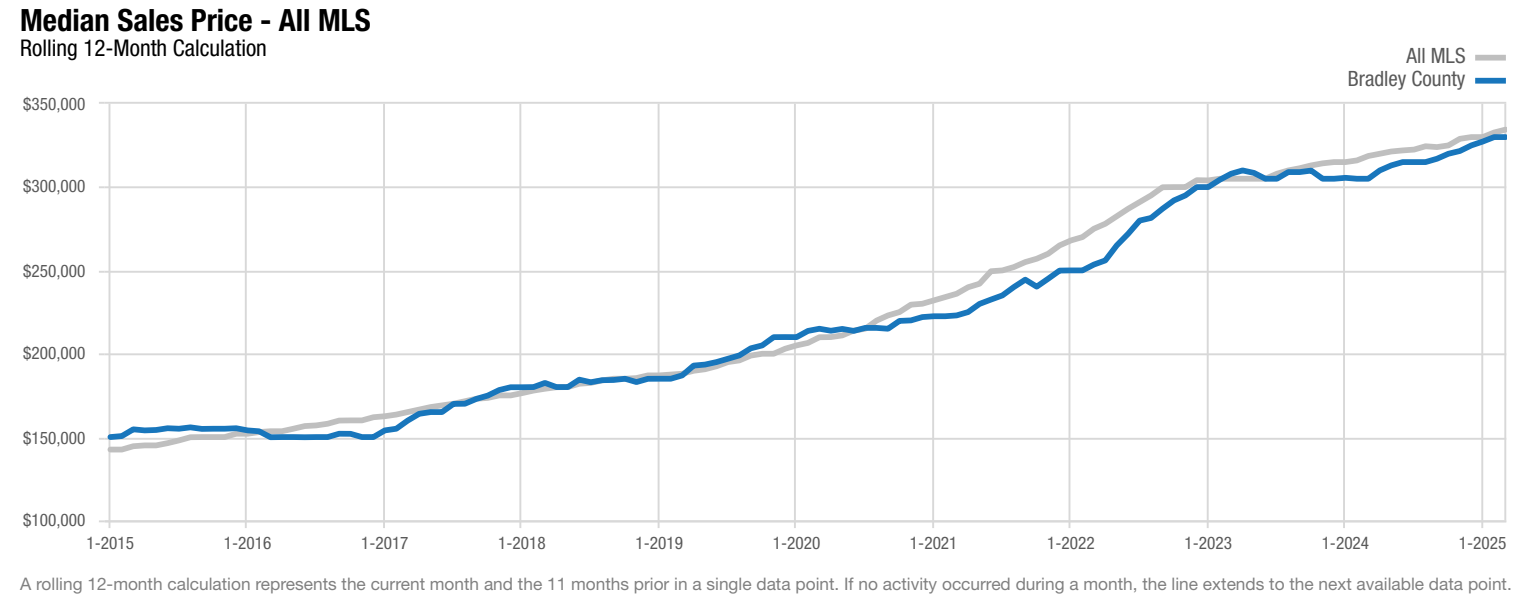
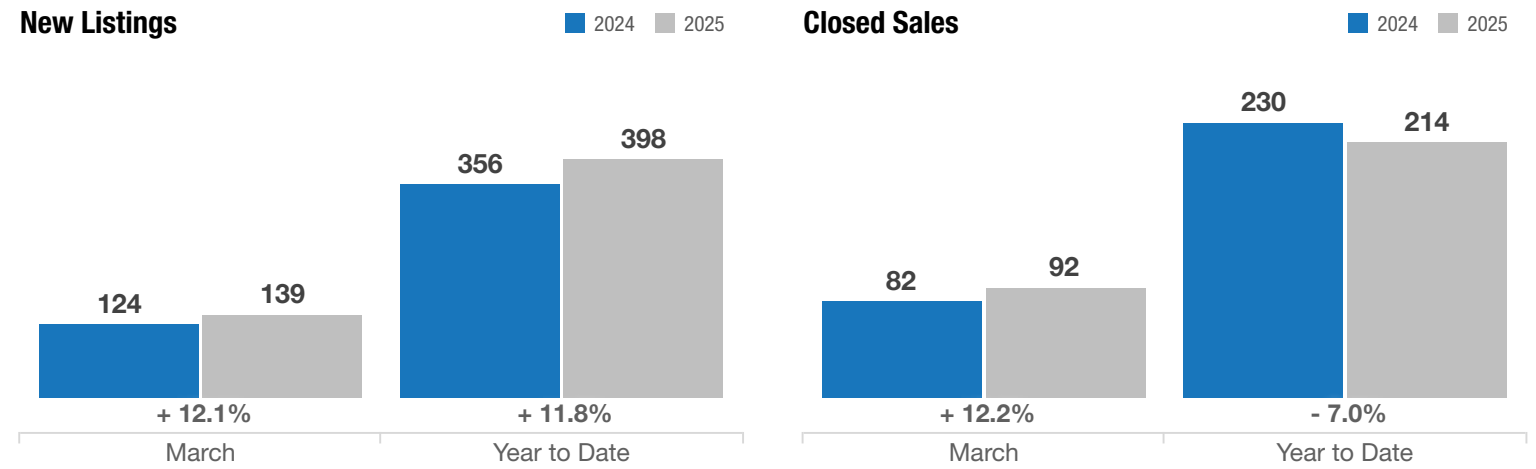
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Bradley County

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	124	139	+ 12.1%	356	398	+ 11.8%
Closed Sales	82	92	+ 12.2%	230	214	- 7.0%
Median Sales Price	\$323,890	\$306,950	- 5.2%	\$306,915	\$325,000	+ 5.9%
Pct. of Orig. Price Received	95.5%	97.2%	+ 1.8%	96.4%	95.2%	- 1.2%
Days on Market Until Sale	65	40	- 38.5%	52	57	+ 9.6%
Inventory of Homes for Sale	212	273	+ 28.8%	—	—	—
Months Supply of Inventory	2.5	2.9	+ 16.0%	—	—	—

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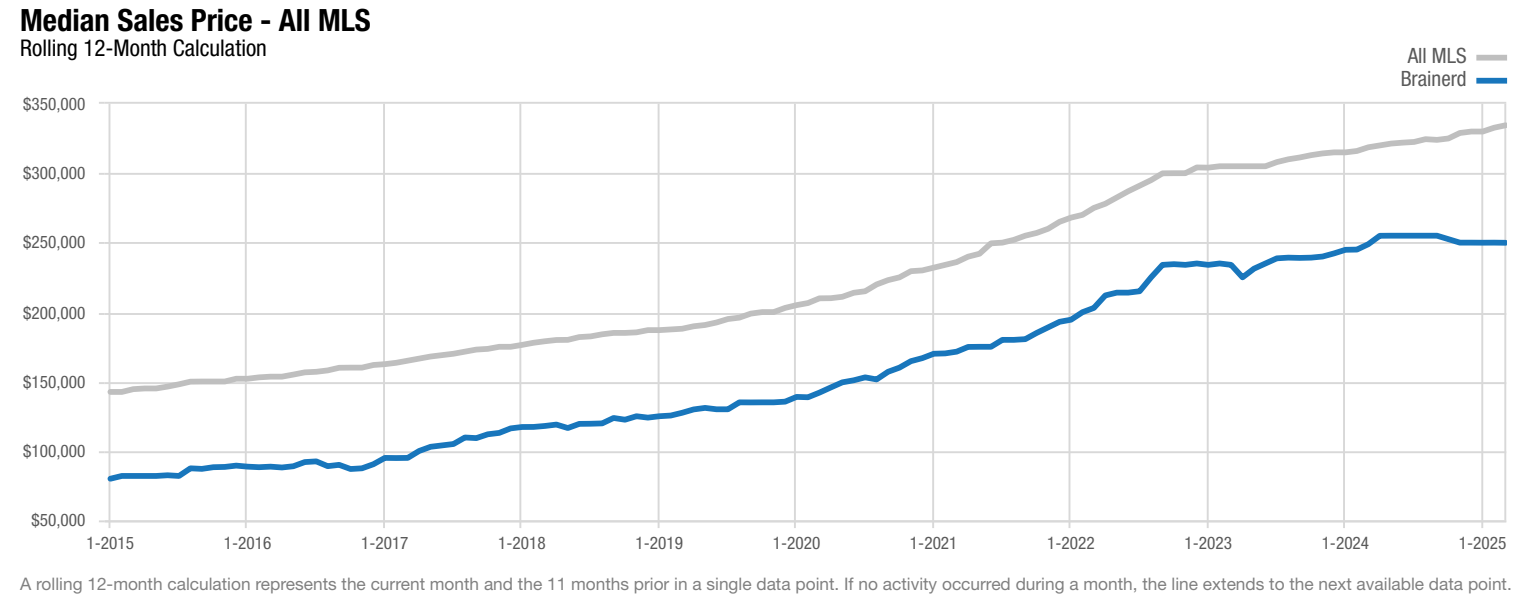
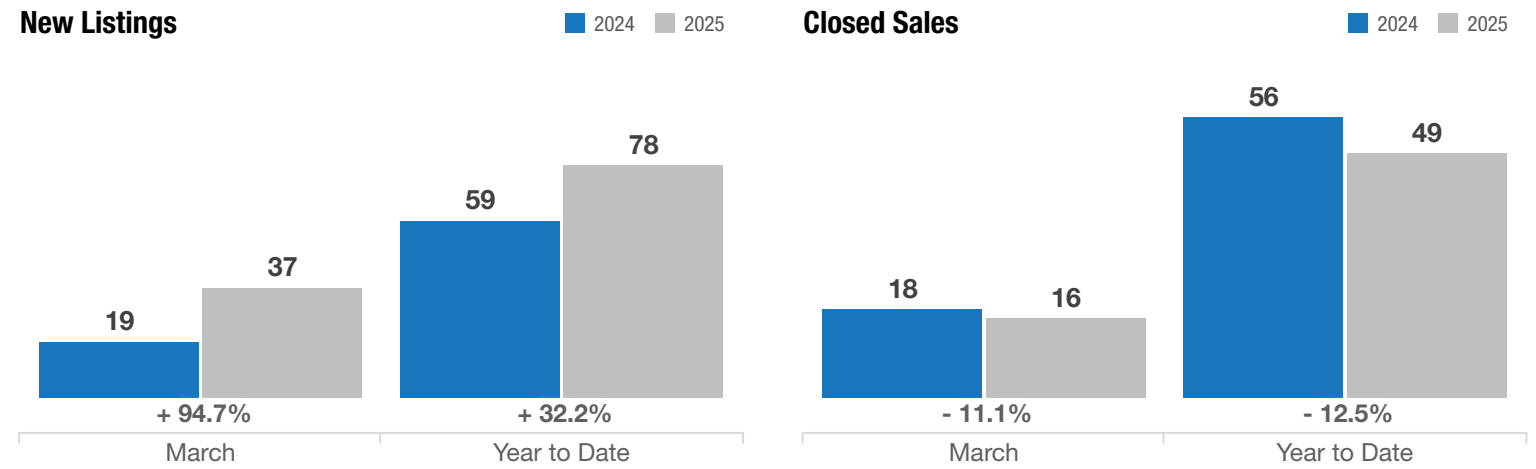


Brainerd

Includes the Ridgeside Community

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	19	37	+ 94.7%	59	78	+ 32.2%
Closed Sales	18	16	- 11.1%	56	49	- 12.5%
Median Sales Price	\$257,500	\$245,500	- 4.7%	\$243,000	\$241,000	- 0.8%
Pct. of Orig. Price Received	98.1%	96.7%	- 1.4%	97.0%	94.5%	- 2.6%
Days on Market Until Sale	37	39	+ 5.4%	27	44	+ 63.0%
Inventory of Homes for Sale	35	51	+ 45.7%	—	—	—
Months Supply of Inventory	1.7	2.8	+ 64.7%	—	—	—

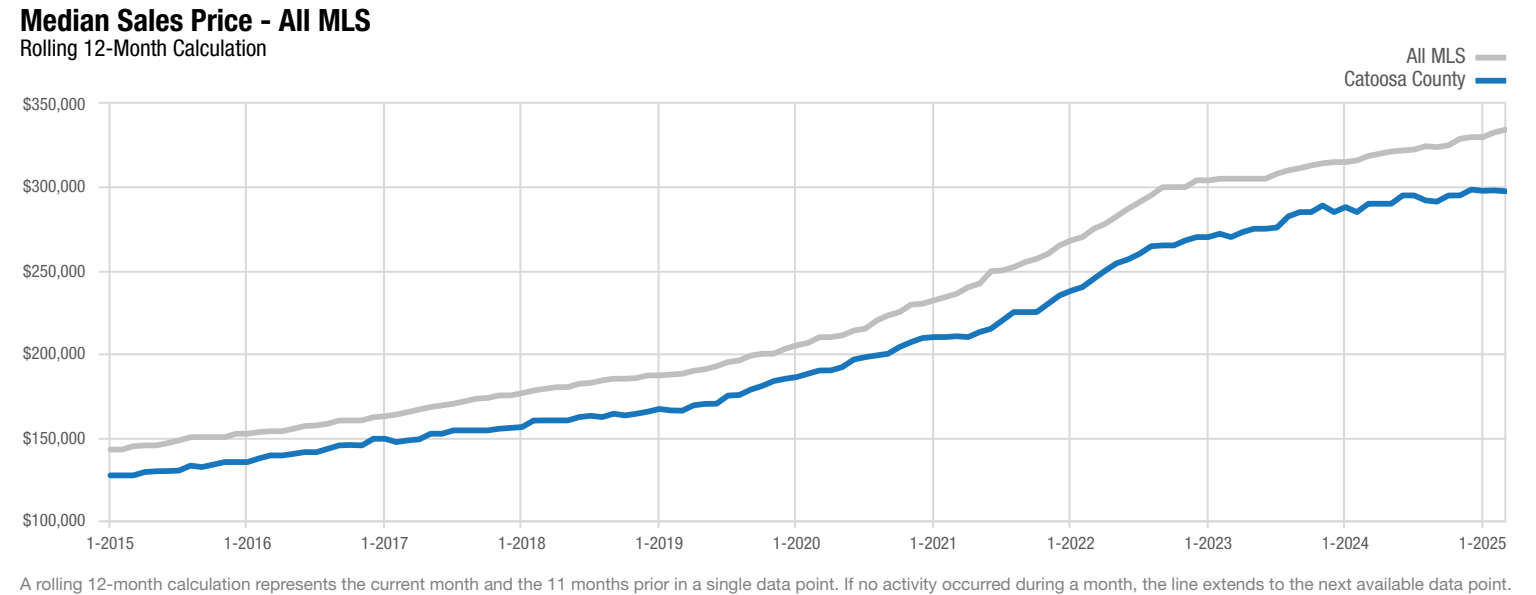
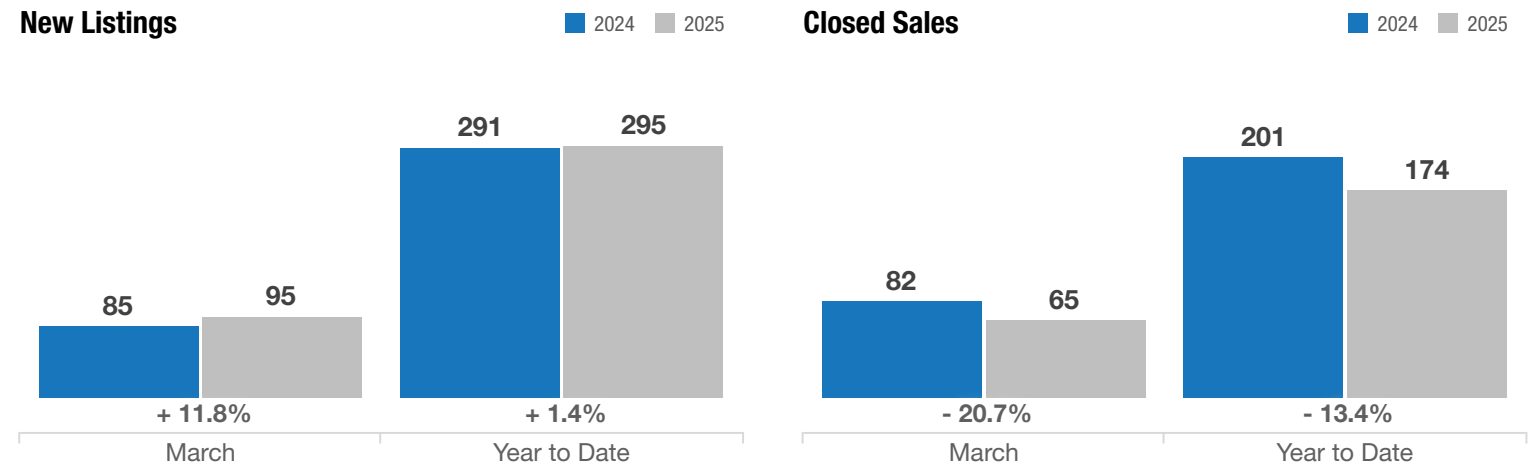
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Catoosa County

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	85	95	+ 11.8%	291	295	+ 1.4%
Closed Sales	82	65	- 20.7%	201	174	- 13.4%
Median Sales Price	\$303,750	\$300,000	- 1.2%	\$300,000	\$293,350	- 2.2%
Pct. of Orig. Price Received	97.4%	97.3%	- 0.1%	96.6%	96.6%	0.0%
Days on Market Until Sale	53	61	+ 15.1%	52	57	+ 9.6%
Inventory of Homes for Sale	145	225	+ 55.2%	—	—	—
Months Supply of Inventory	2.0	3.3	+ 65.0%	—	—	—

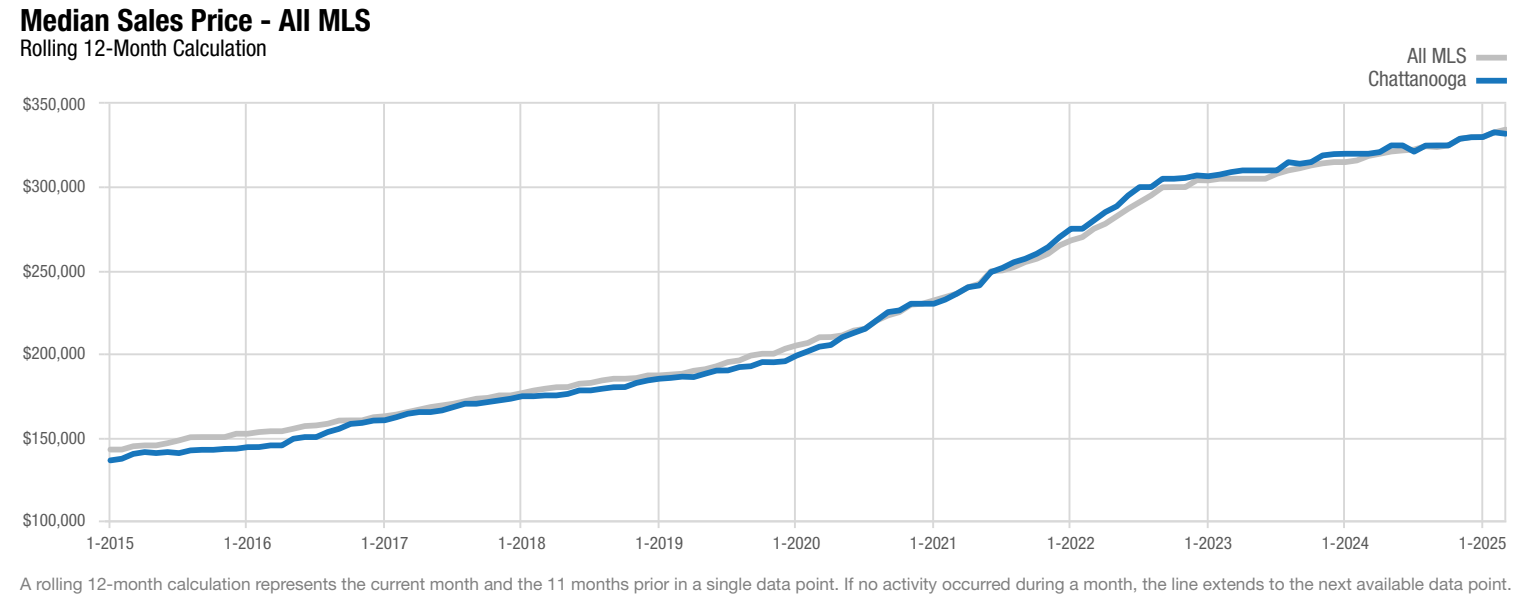
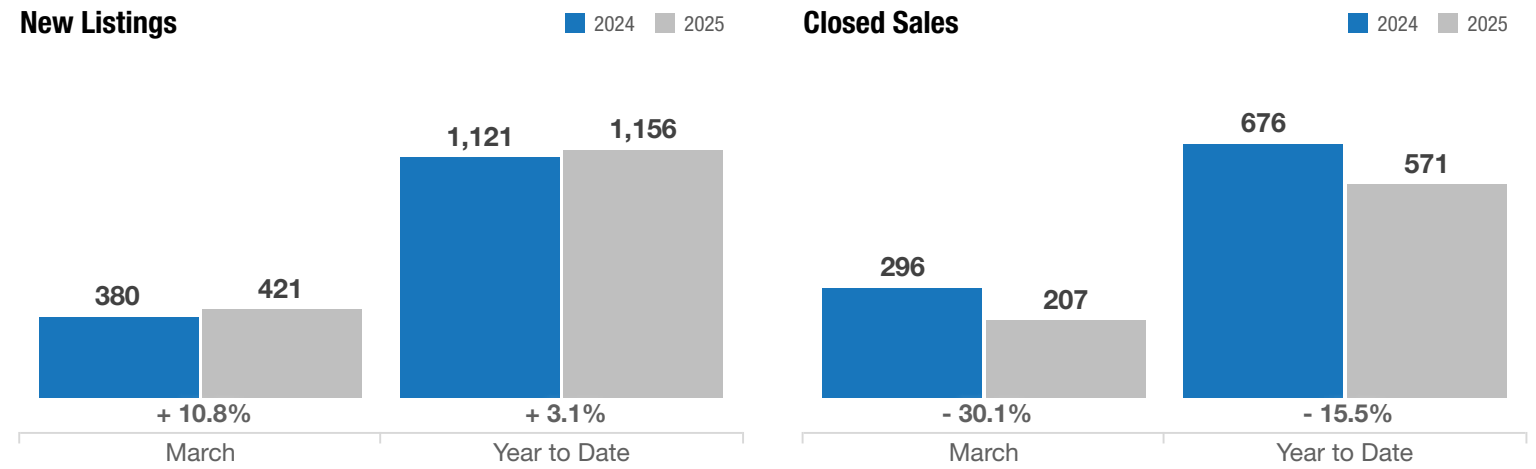
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Chattanooga

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	380	421	+ 10.8%	1,121	1,156	+ 3.1%
Closed Sales	296	207	- 30.1%	676	571	- 15.5%
Median Sales Price	\$325,000	\$324,000	- 0.3%	\$315,000	\$330,000	+ 4.8%
Pct. of Orig. Price Received	96.7%	96.0%	- 0.7%	96.4%	95.0%	- 1.5%
Days on Market Until Sale	41	44	+ 7.3%	43	48	+ 11.6%
Inventory of Homes for Sale	599	771	+ 28.7%	—	—	—
Months Supply of Inventory	2.5	3.2	+ 28.0%	—	—	—

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Chattanooga MSA

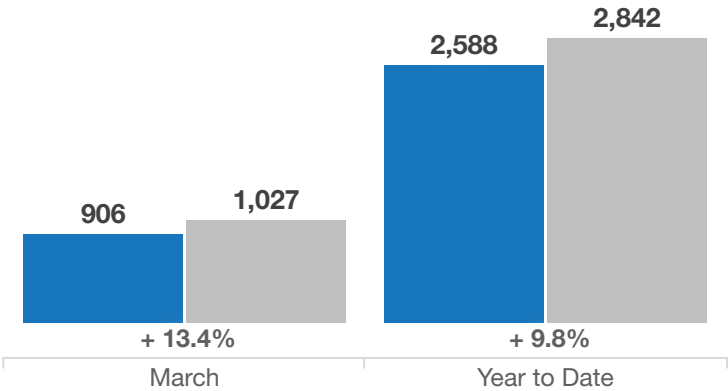
Includes Catoosa, Dade, Hamilton, Marion, Sequatchie and Walker Counties

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	906	1,027	+ 13.4%	2,588	2,842	+ 9.8%
Closed Sales	725	588	- 18.9%	1,683	1,535	- 8.8%
Median Sales Price	\$335,000	\$350,000	+ 4.5%	\$330,000	\$345,000	+ 4.5%
Pct. of Orig. Price Received	97.0%	96.5%	- 0.5%	96.5%	95.5%	- 1.0%
Days on Market Until Sale	50	51	+ 2.0%	47	54	+ 14.9%
Inventory of Homes for Sale	1,479	2,065	+ 39.6%	—	—	—
Months Supply of Inventory	2.4	3.3	+ 37.5%	—	—	—

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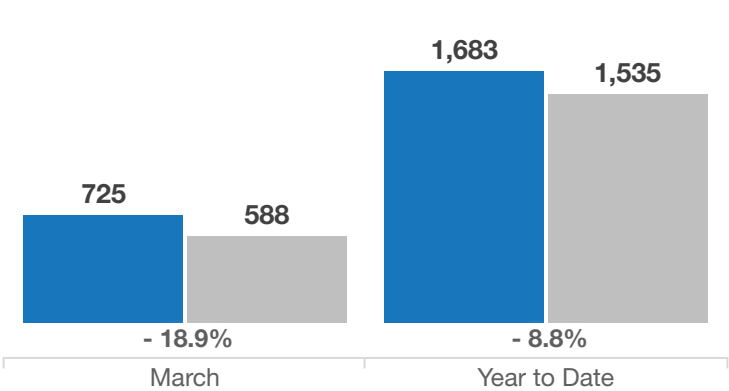
New Listings

2024 2025



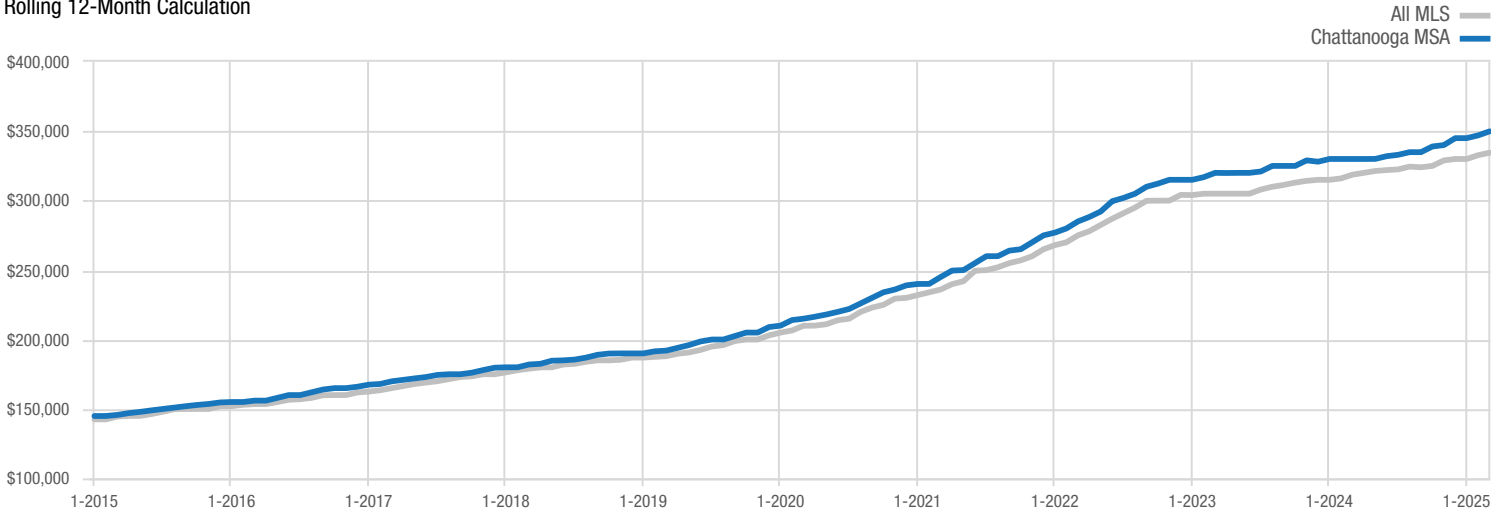
Closed Sales

2024 2025



Median Sales Price - All MLS

Rolling 12-Month Calculation



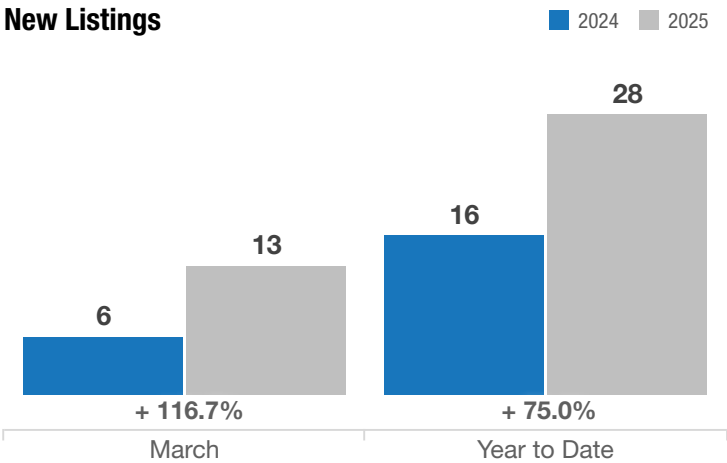
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Chattooga County

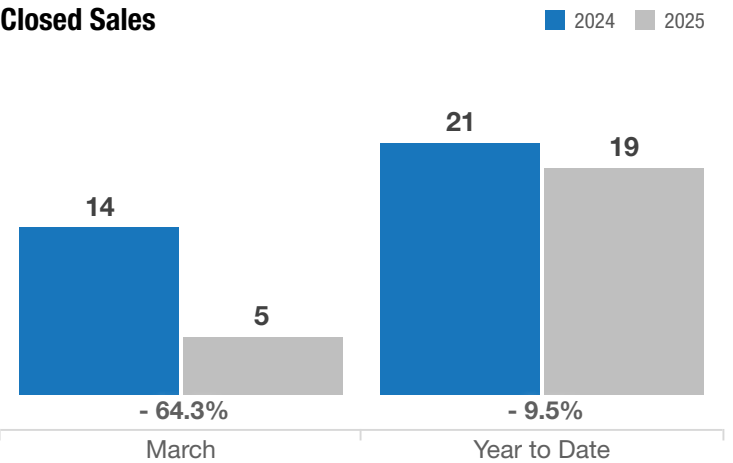
Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	6	13	+ 116.7%	16	28	+ 75.0%
Closed Sales	14	5	- 64.3%	21	19	- 9.5%
Median Sales Price	\$172,450	\$224,800	+ 30.4%	\$170,000	\$177,000	+ 4.1%
Pct. of Orig. Price Received	95.1%	94.3%	- 0.8%	95.0%	92.9%	- 2.2%
Days on Market Until Sale	32	53	+ 65.6%	36	46	+ 27.8%
Inventory of Homes for Sale	10	23	+ 130.0%	—	—	—
Months Supply of Inventory	1.6	3.5	+ 118.8%	—	—	—

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New Listings

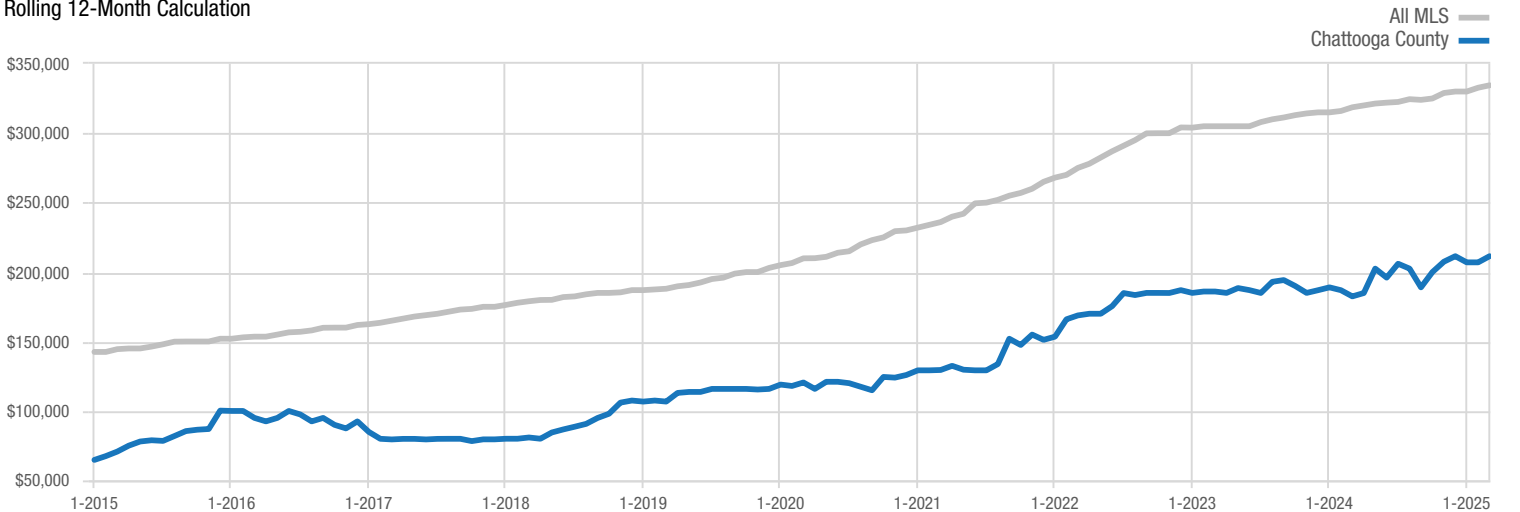


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation

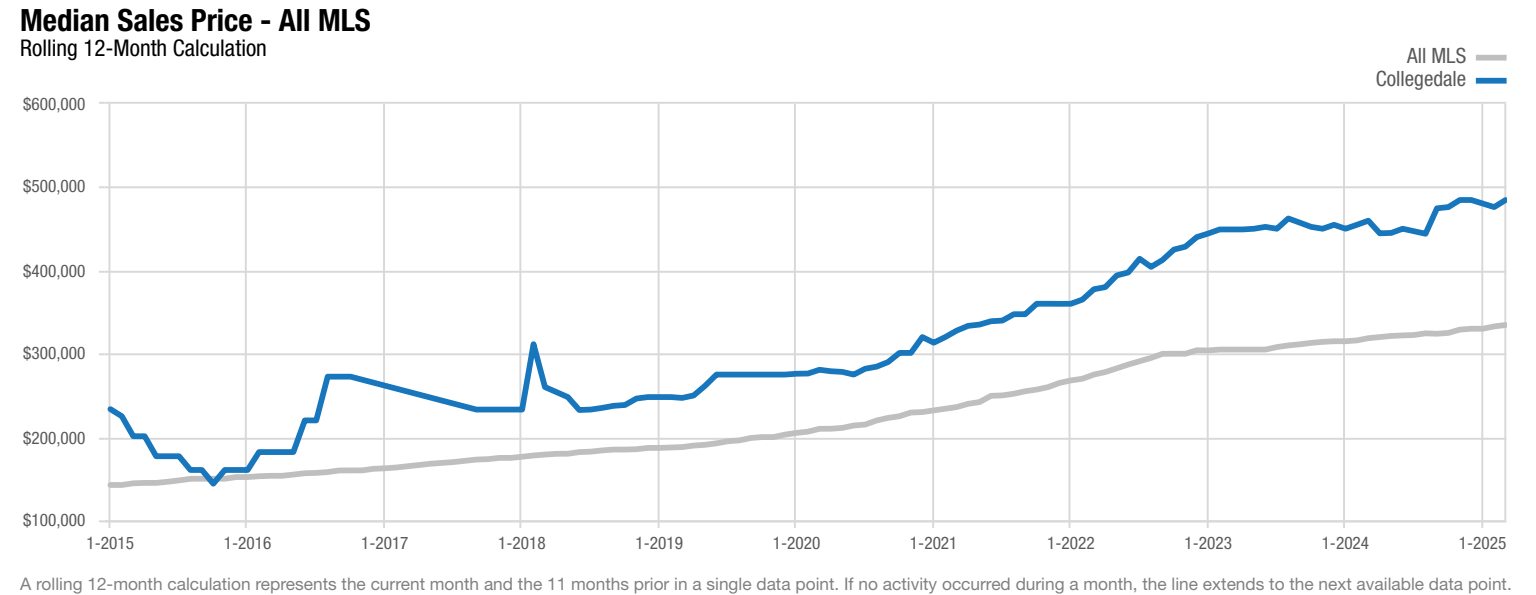
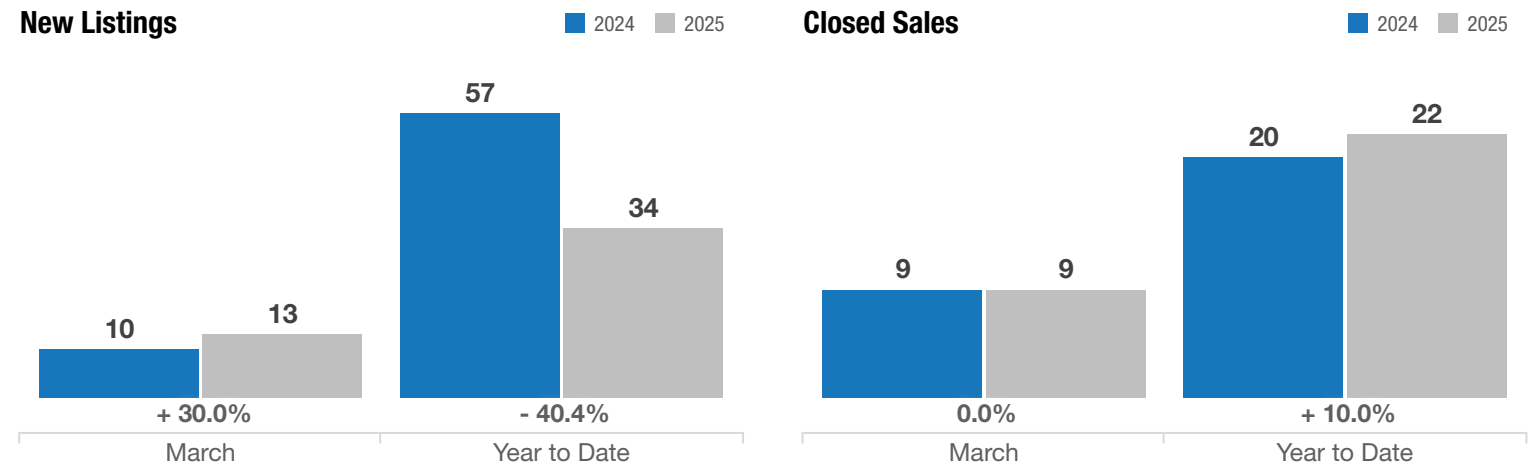


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Collegedale

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	10	13	+ 30.0%	57	34	- 40.4%
Closed Sales	9	9	0.0%	20	22	+ 10.0%
Median Sales Price	\$476,000	\$485,000	+ 1.9%	\$440,500	\$450,140	+ 2.2%
Pct. of Orig. Price Received	104.4%	98.2%	- 5.9%	101.1%	98.0%	- 3.1%
Days on Market Until Sale	32	79	+ 146.9%	44	96	+ 118.2%
Inventory of Homes for Sale	40	36	- 10.0%	—	—	—
Months Supply of Inventory	4.3	4.7	+ 9.3%	—	—	—

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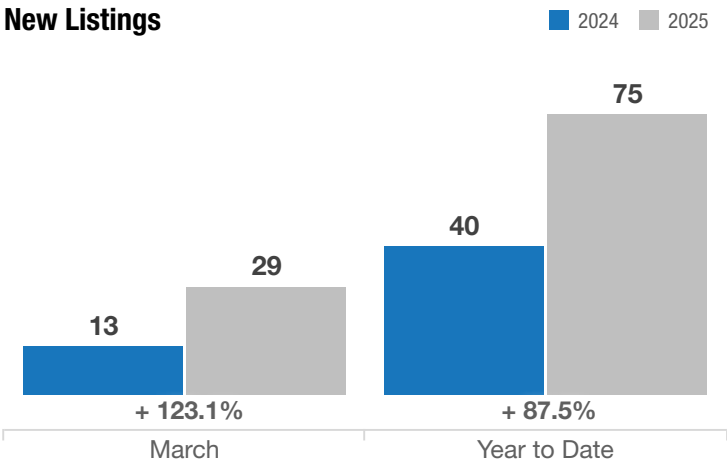


Dade County

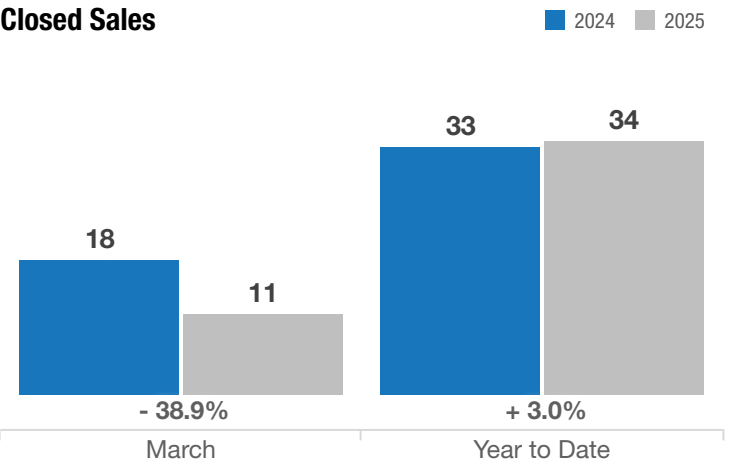
Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	13	29	+ 123.1%	40	75	+ 87.5%
Closed Sales	18	11	- 38.9%	33	34	+ 3.0%
Median Sales Price	\$254,950	\$420,000	+ 64.7%	\$260,000	\$354,000	+ 36.2%
Pct. of Orig. Price Received	95.9%	93.4%	- 2.6%	94.7%	91.7%	- 3.2%
Days on Market Until Sale	110	50	- 54.5%	75	57	- 24.0%
Inventory of Homes for Sale	26	63	+ 142.3%	—	—	—
Months Supply of Inventory	2.2	4.6	+ 109.1%	—	—	—

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New Listings

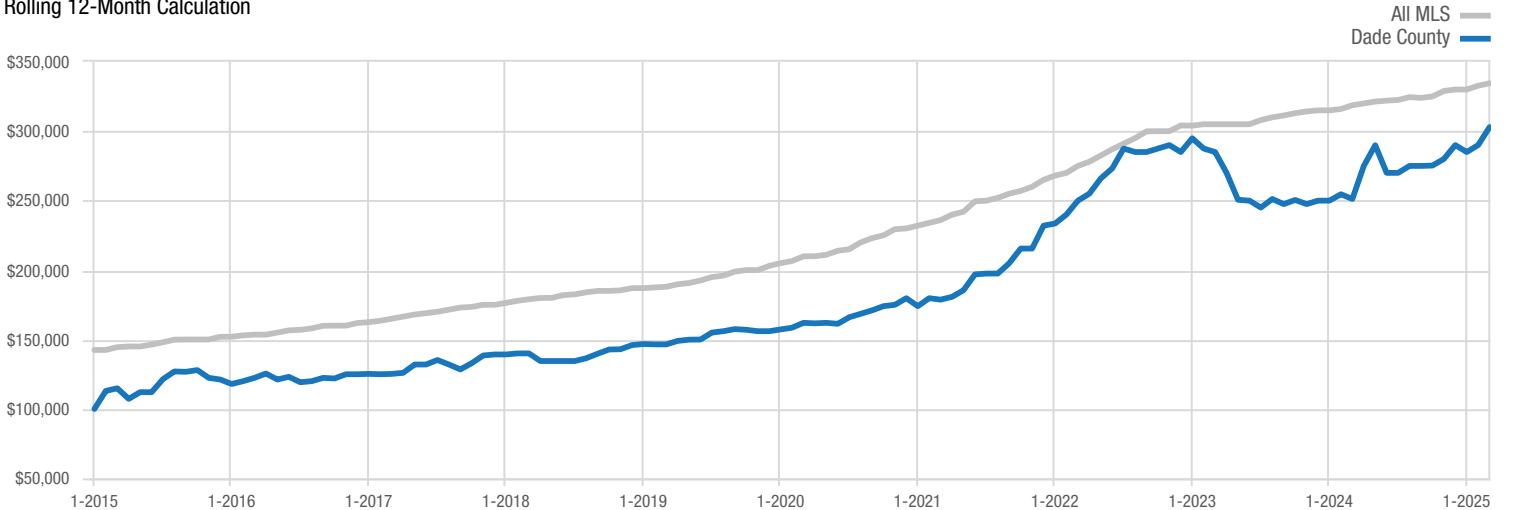


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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Downtown Chattanooga

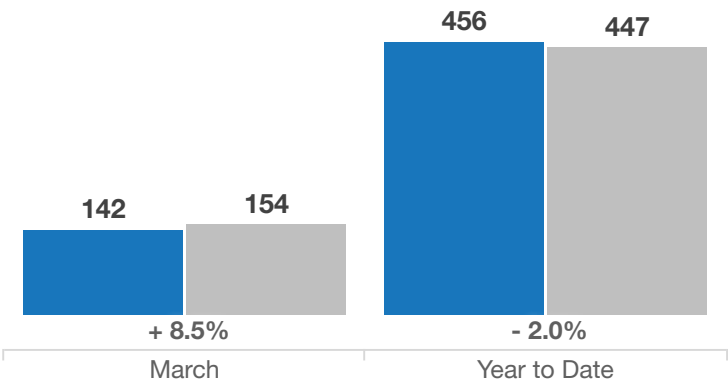
ZIP Codes: 37402, 37403, 37404, 37405, 37406, 37408 and 37450

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	142	154	+ 8.5%	456	447	- 2.0%
Closed Sales	97	72	- 25.8%	208	184	- 11.5%
Median Sales Price	\$325,000	\$335,000	+ 3.1%	\$305,000	\$330,000	+ 8.2%
Pct. of Orig. Price Received	94.4%	95.0%	+ 0.6%	94.8%	93.9%	- 0.9%
Days on Market Until Sale	61	49	- 19.7%	57	56	- 1.8%
Inventory of Homes for Sale	288	329	+ 14.2%	—	—	—
Months Supply of Inventory	3.8	4.3	+ 13.2%	—	—	—

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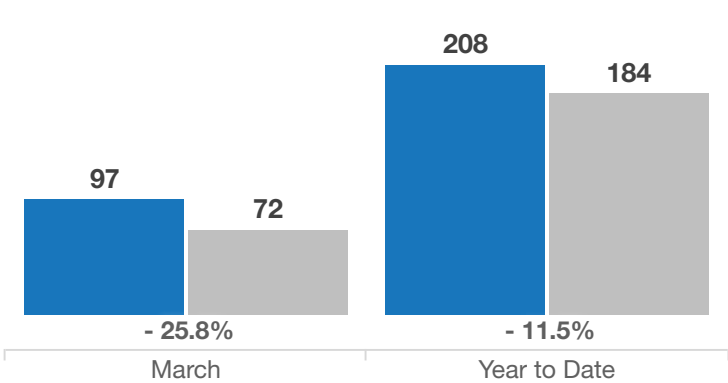
New Listings

2024 2025



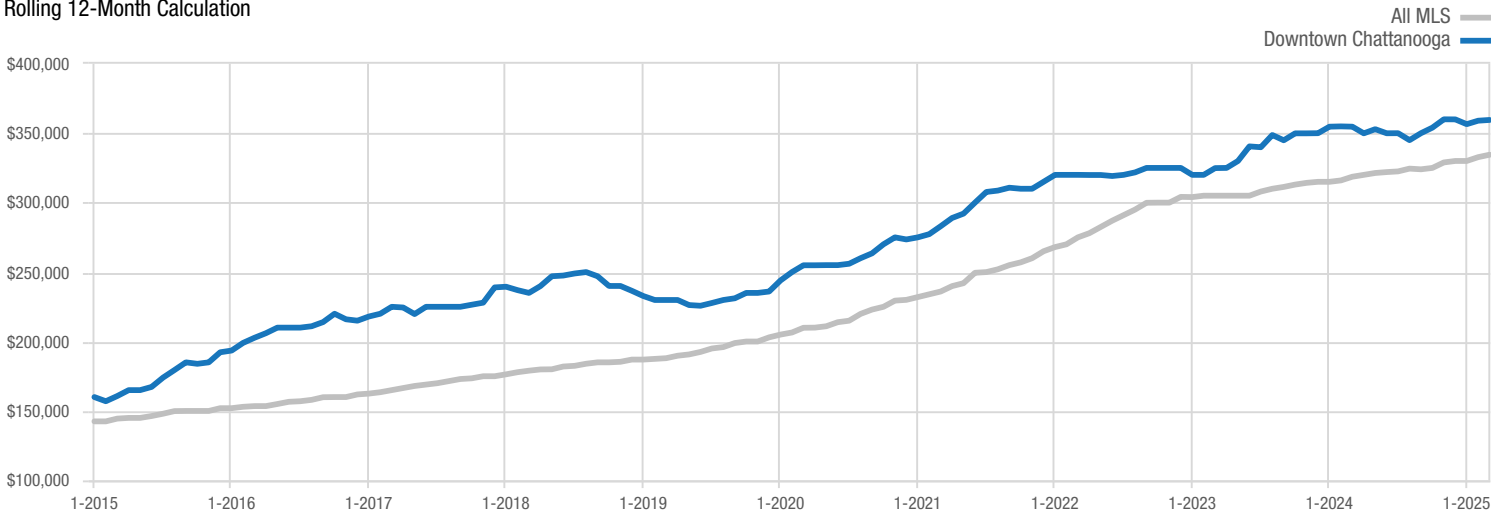
Closed Sales

2024 2025



Median Sales Price - All MLS

Rolling 12-Month Calculation



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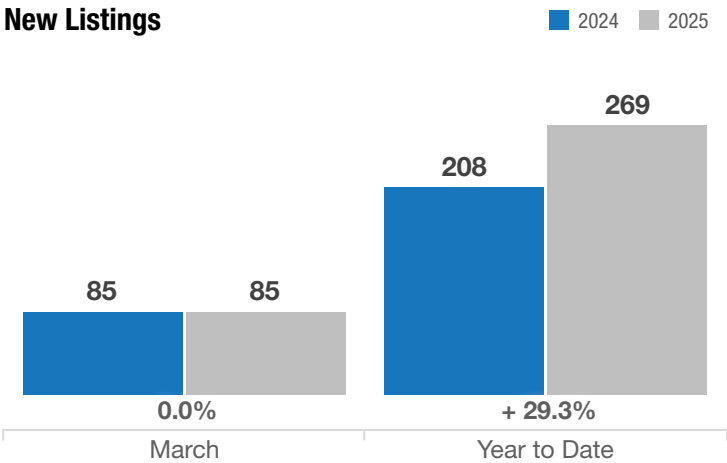
East Brainerd

Includes the Cromwell, Dalewood, Eastdale & Tyner Communities

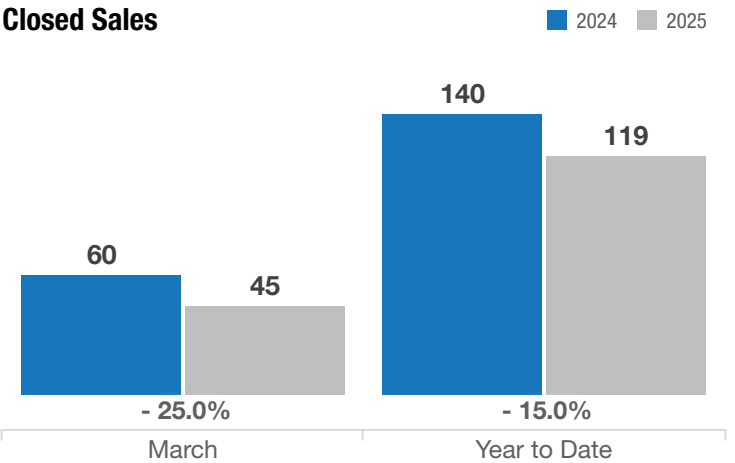
Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	85	85	0.0%	208	269	+ 29.3%
Closed Sales	60	45	- 25.0%	140	119	- 15.0%
Median Sales Price	\$375,450	\$385,000	+ 2.5%	\$373,000	\$410,000	+ 9.9%
Pct. of Orig. Price Received	98.4%	98.1%	- 0.3%	97.5%	96.6%	- 0.9%
Days on Market Until Sale	31	35	+ 12.9%	41	44	+ 7.3%
Inventory of Homes for Sale	111	157	+ 41.4%	—	—	—
Months Supply of Inventory	2.2	3.2	+ 45.5%	—	—	—

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New Listings

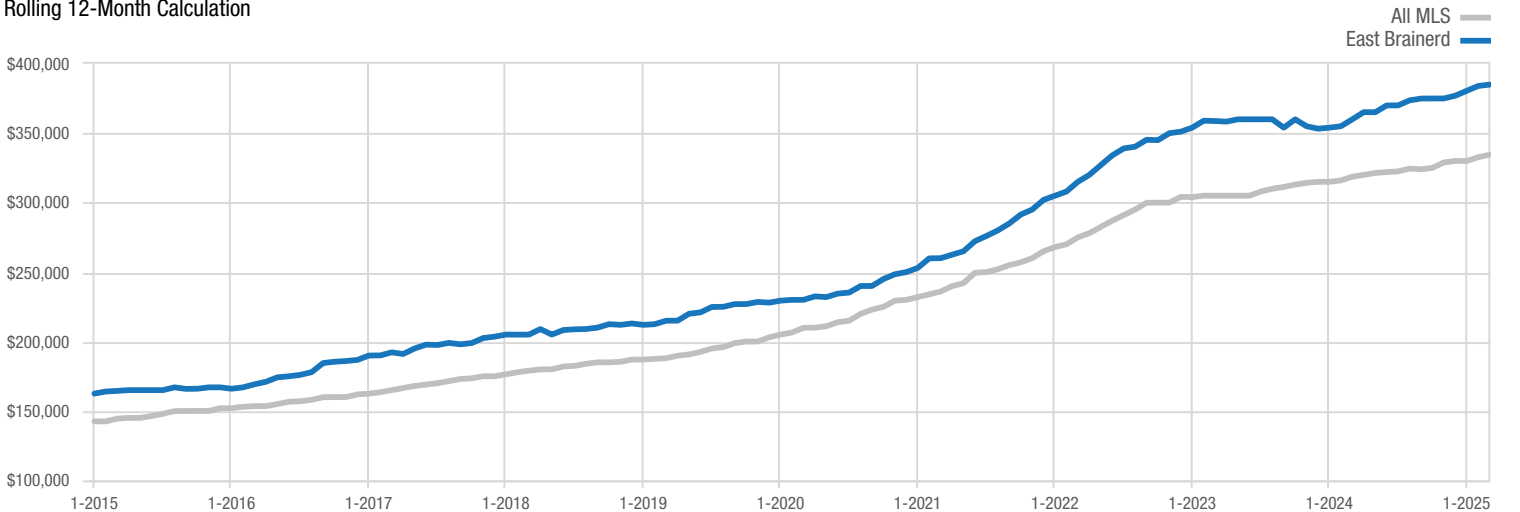


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation



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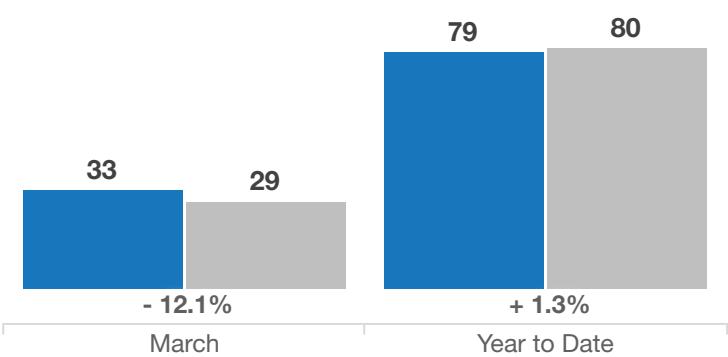
East Ridge

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	33	29	- 12.1%	79	80	+ 1.3%
Closed Sales	23	18	- 21.7%	59	36	- 39.0%
Median Sales Price	\$268,000	\$310,000	+ 15.7%	\$275,000	\$283,450	+ 3.1%
Pct. of Orig. Price Received	97.0%	93.8%	- 3.3%	97.1%	94.7%	- 2.5%
Days on Market Until Sale	27	58	+ 114.8%	34	52	+ 52.9%
Inventory of Homes for Sale	35	45	+ 28.6%	—	—	—
Months Supply of Inventory	1.6	2.3	+ 43.8%	—	—	—

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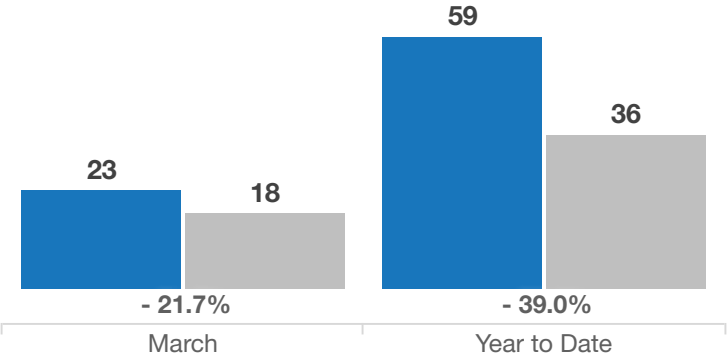
New Listings

2024 2025



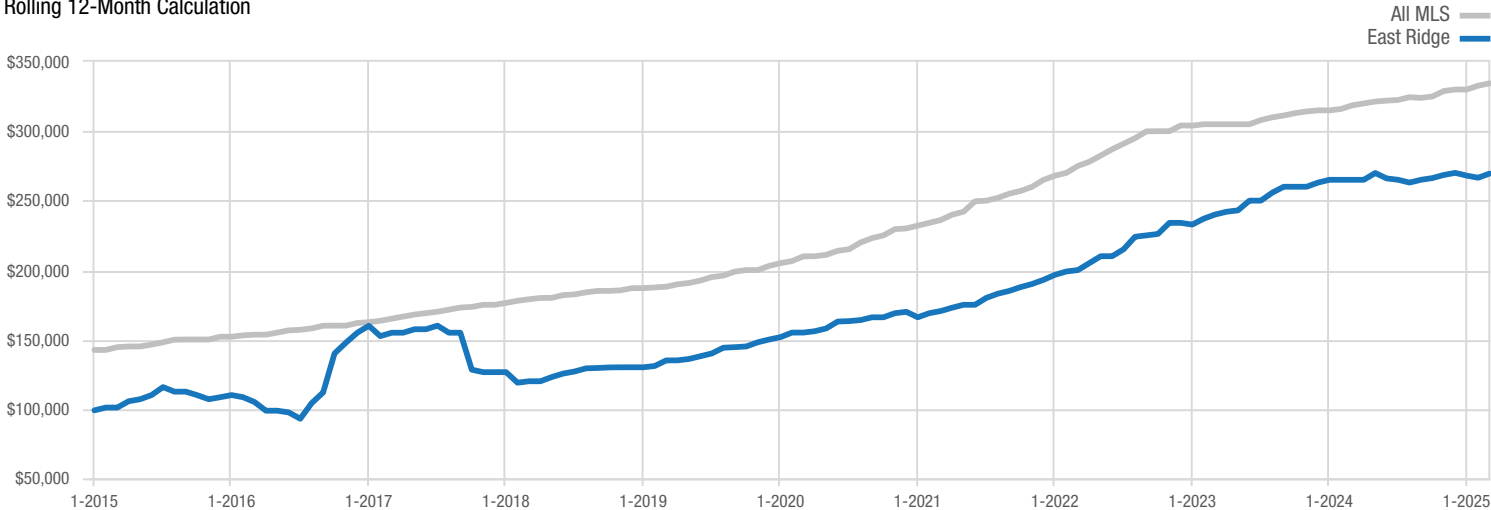
Closed Sales

2024 2025



Median Sales Price - All MLS

Rolling 12-Month Calculation



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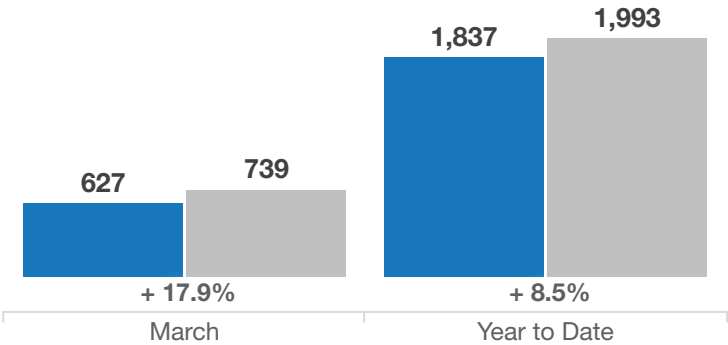
Hamilton County

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	627	739	+ 17.9%	1,837	1,993	+ 8.5%
Closed Sales	505	417	- 17.4%	1,174	1,084	- 7.7%
Median Sales Price	\$372,500	\$382,500	+ 2.7%	\$361,065	\$380,000	+ 5.2%
Pct. of Orig. Price Received	97.4%	96.7%	- 0.7%	97.0%	95.6%	- 1.4%
Days on Market Until Sale	46	48	+ 4.3%	45	52	+ 15.6%
Inventory of Homes for Sale	1,026	1,364	+ 32.9%	—	—	—
Months Supply of Inventory	2.4	3.1	+ 29.2%	—	—	—

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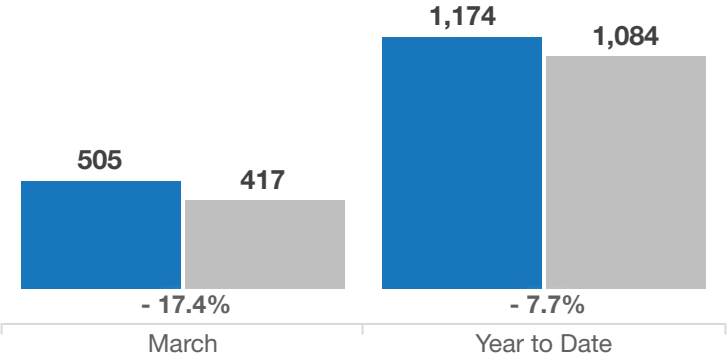
New Listings

2024 2025



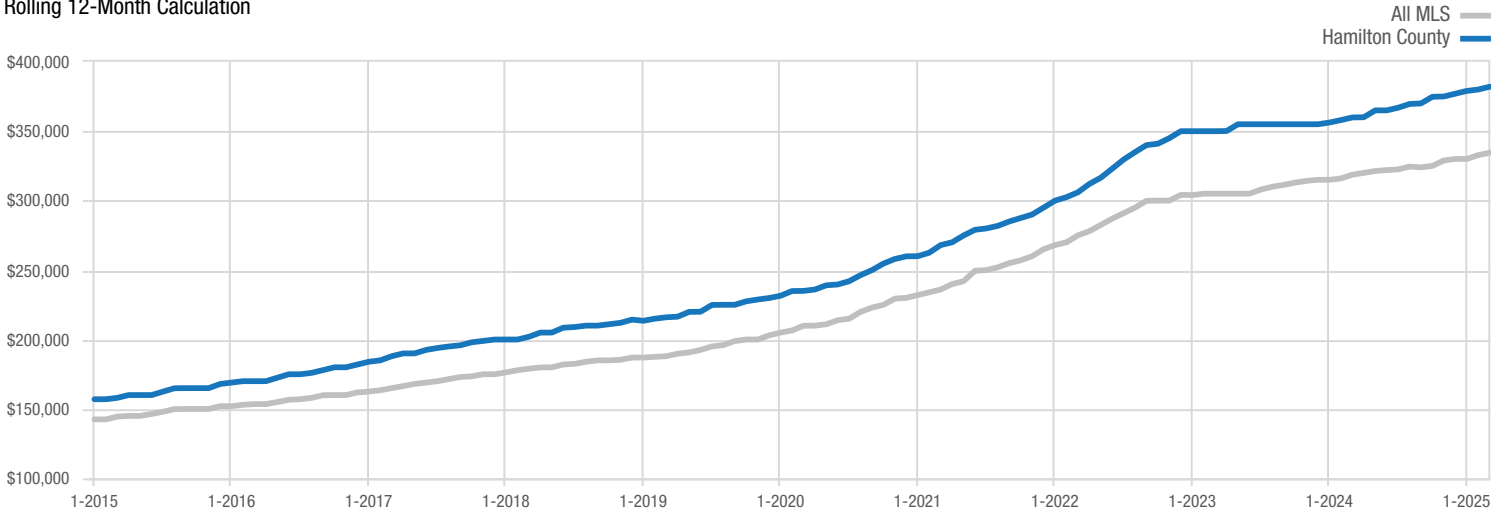
Closed Sales

2024 2025



Median Sales Price - All MLS

Rolling 12-Month Calculation



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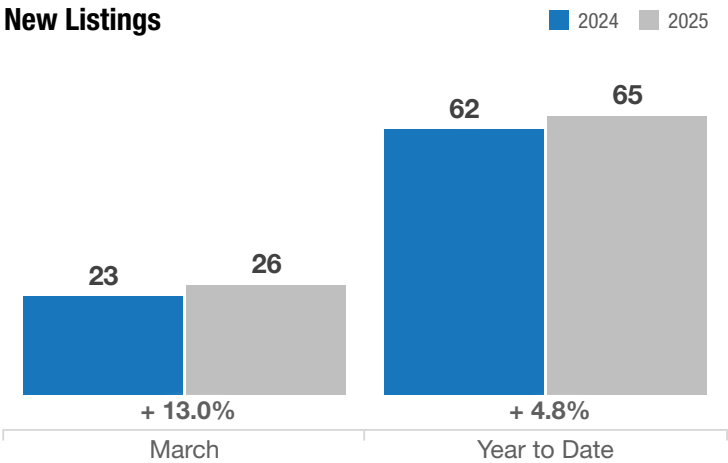
Harrison / Georgetown

ZIP Codes: 37341 and 37308

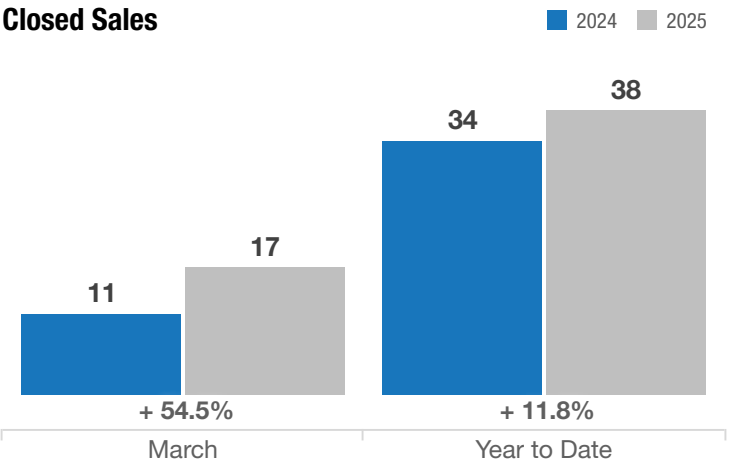
Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	23	26	+ 13.0%	62	65	+ 4.8%
Closed Sales	11	17	+ 54.5%	34	38	+ 11.8%
Median Sales Price	\$358,000	\$321,000	- 10.3%	\$361,500	\$352,500	- 2.5%
Pct. of Orig. Price Received	92.5%	97.7%	+ 5.6%	95.6%	95.9%	+ 0.3%
Days on Market Until Sale	49	36	- 26.5%	41	64	+ 56.1%
Inventory of Homes for Sale	37	36	- 2.7%	—	—	—
Months Supply of Inventory	2.1	2.1	0.0%	—	—	—

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New Listings

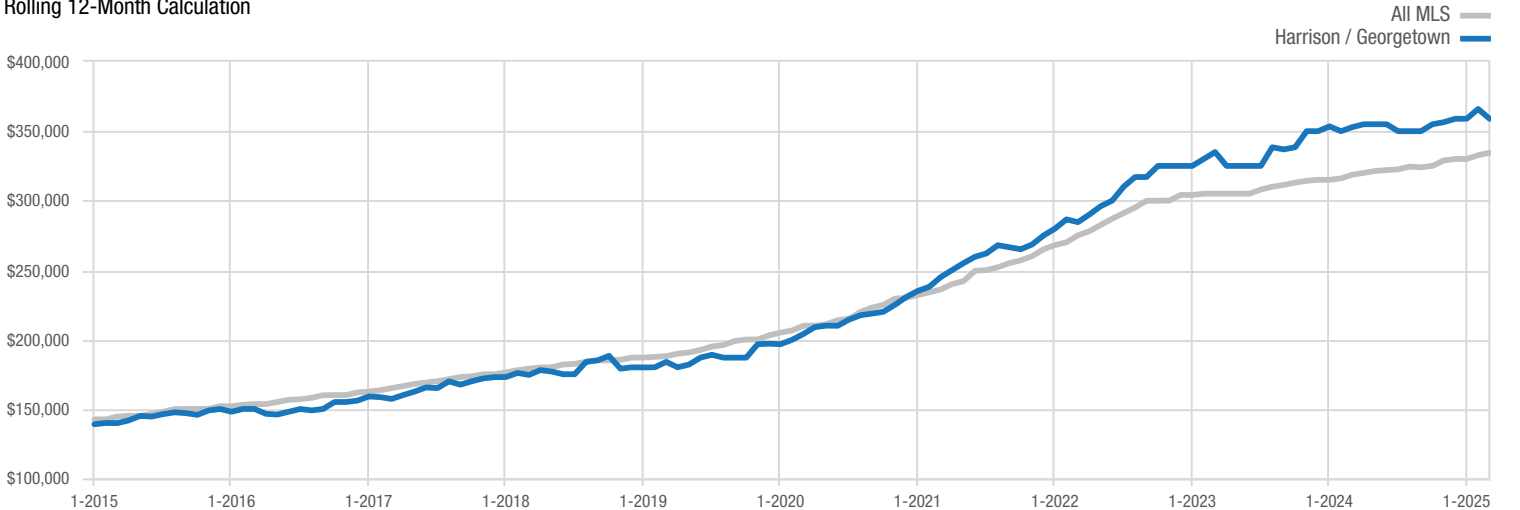


Closed Sales



Median Sales Price - All MLS

Rolling 12-Month Calculation

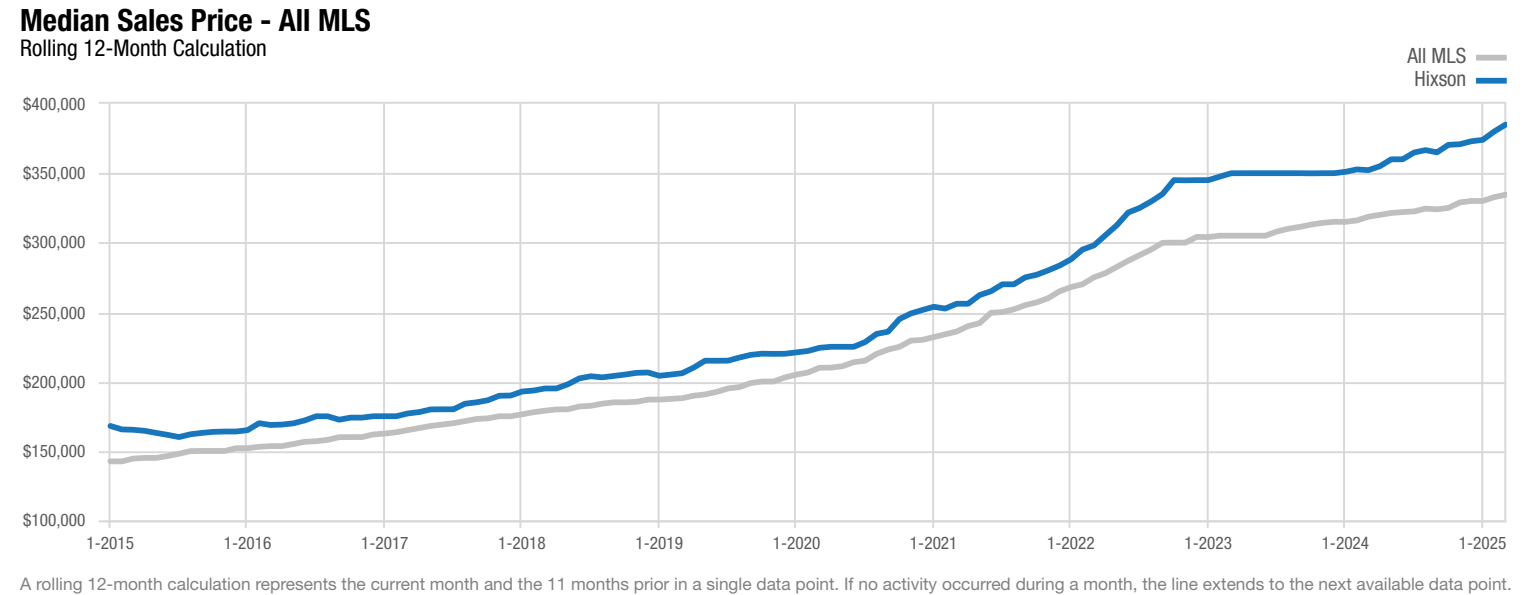
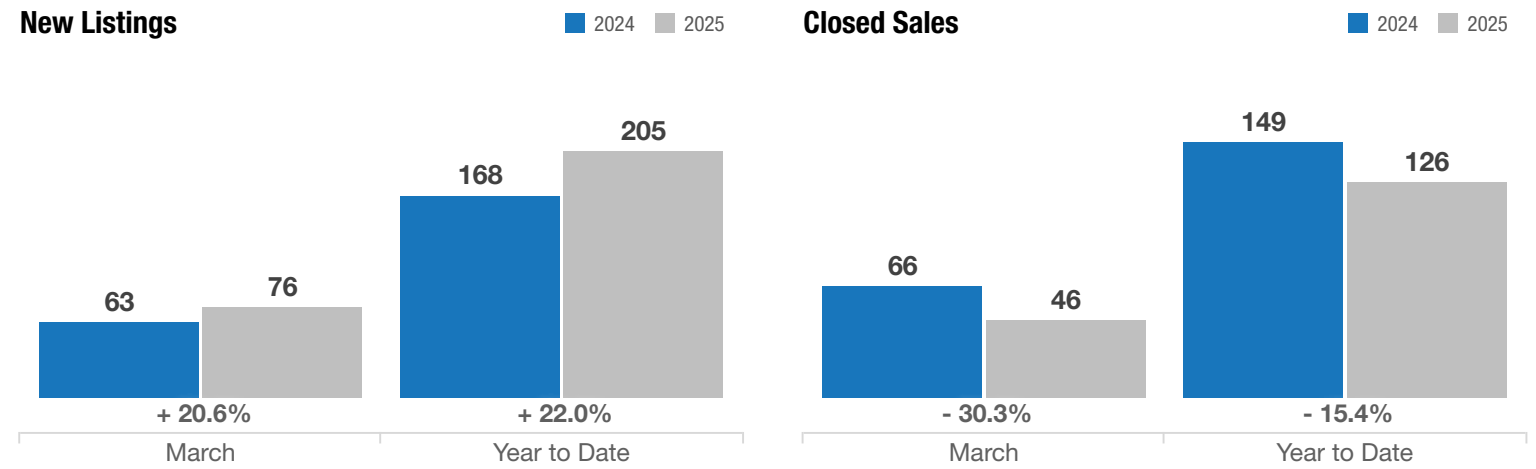


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Hixson

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	63	76	+ 20.6%	168	205	+ 22.0%
Closed Sales	66	46	- 30.3%	149	126	- 15.4%
Median Sales Price	\$360,732	\$385,500	+ 6.9%	\$357,900	\$387,000	+ 8.1%
Pct. of Orig. Price Received	97.8%	96.0%	- 1.8%	97.3%	97.0%	- 0.3%
Days on Market Until Sale	60	55	- 8.3%	49	45	- 8.2%
Inventory of Homes for Sale	66	106	+ 60.6%	—	—	—
Months Supply of Inventory	1.2	2.1	+ 75.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

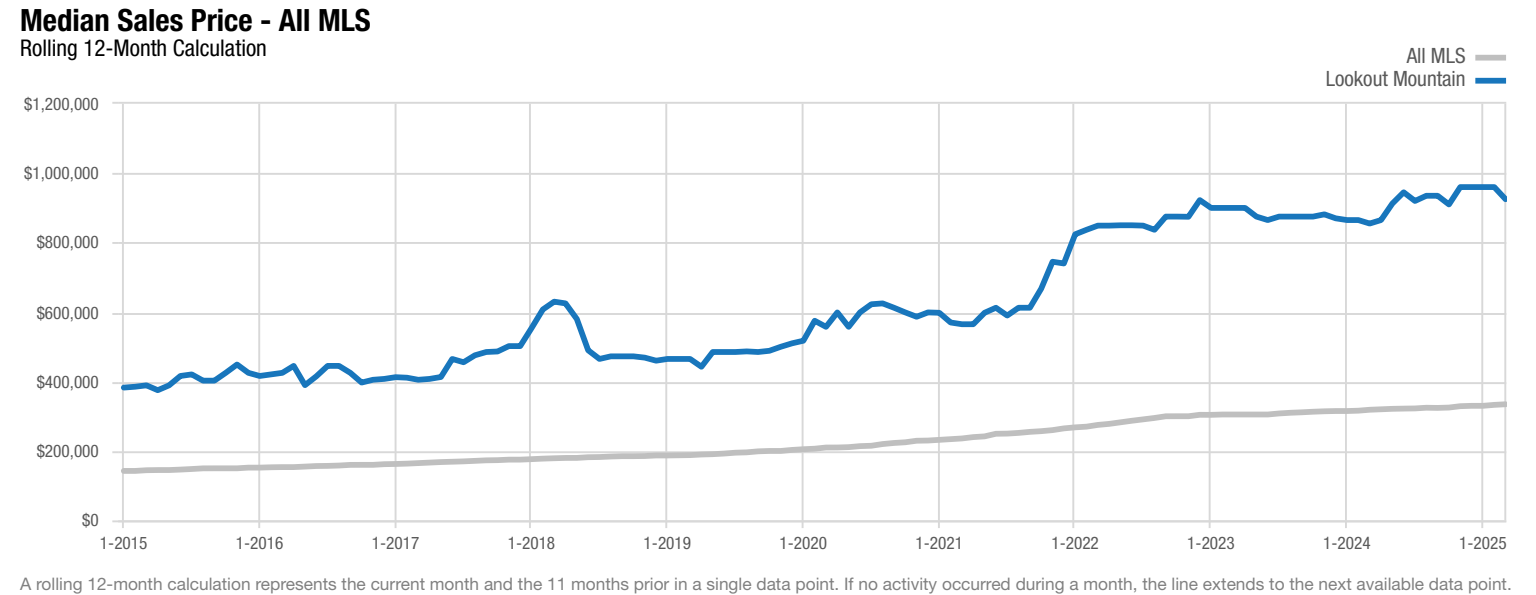
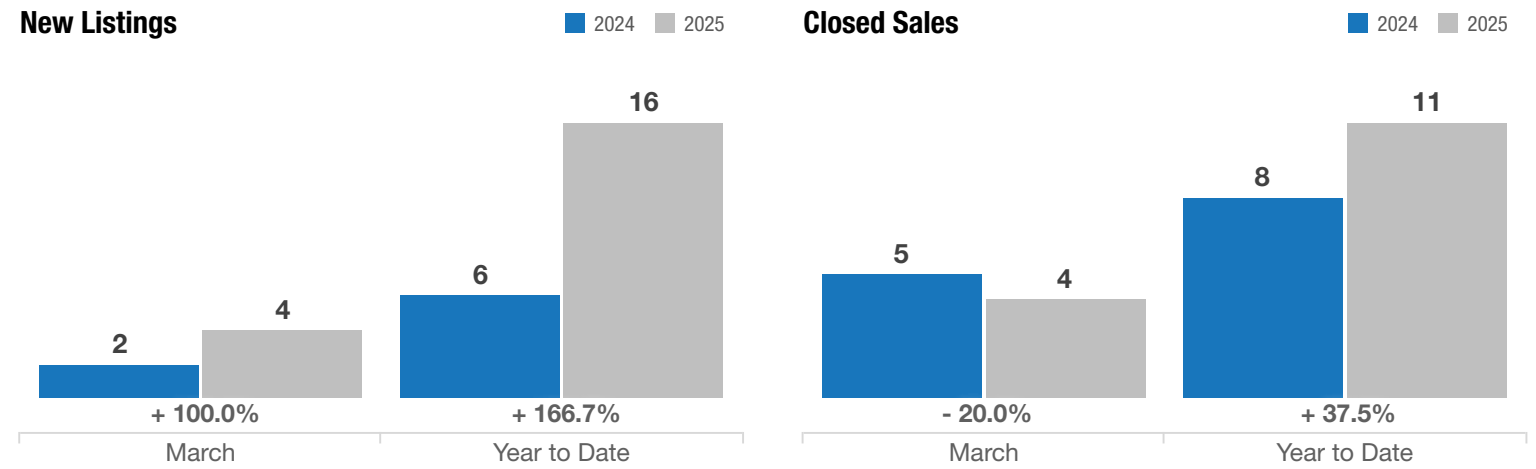


Lookout Mountain

Hamilton County Only

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	2	4	+ 100.0%	6	16	+ 166.7%
Closed Sales	5	4	- 20.0%	8	11	+ 37.5%
Median Sales Price	\$1,150,000	\$922,500	- 19.8%	\$1,030,000	\$895,000	- 13.1%
Pct. of Orig. Price Received	96.0%	100.9%	+ 5.1%	95.3%	95.0%	- 0.3%
Days on Market Until Sale	30	5	- 83.3%	28	42	+ 50.0%
Inventory of Homes for Sale	1	5	+ 400.0%	—	—	—
Months Supply of Inventory	0.4	1.2	+ 200.0%	—	—	—

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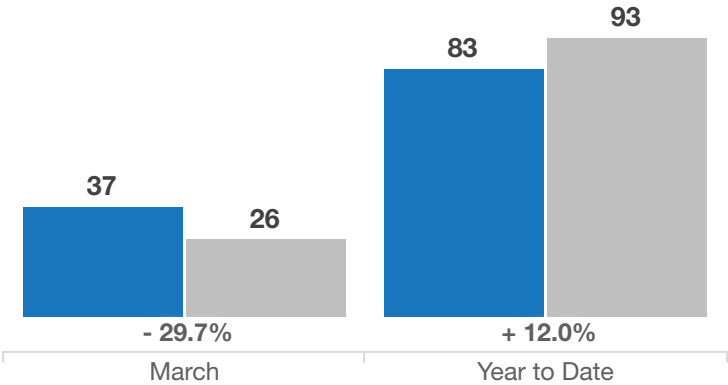
Marion County

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	37	26	- 29.7%	83	93	+ 12.0%
Closed Sales	21	34	+ 61.9%	51	59	+ 15.7%
Median Sales Price	\$289,900	\$279,500	- 3.6%	\$289,900	\$285,000	- 1.7%
Pct. of Orig. Price Received	95.4%	95.9%	+ 0.5%	95.1%	95.1%	0.0%
Days on Market Until Sale	51	62	+ 21.6%	48	65	+ 35.4%
Inventory of Homes for Sale	75	78	+ 4.0%	—	—	—
Months Supply of Inventory	4.1	3.7	- 9.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

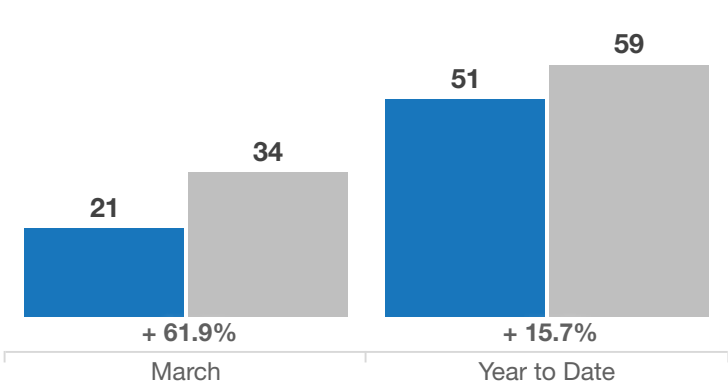
New Listings

2024 2025



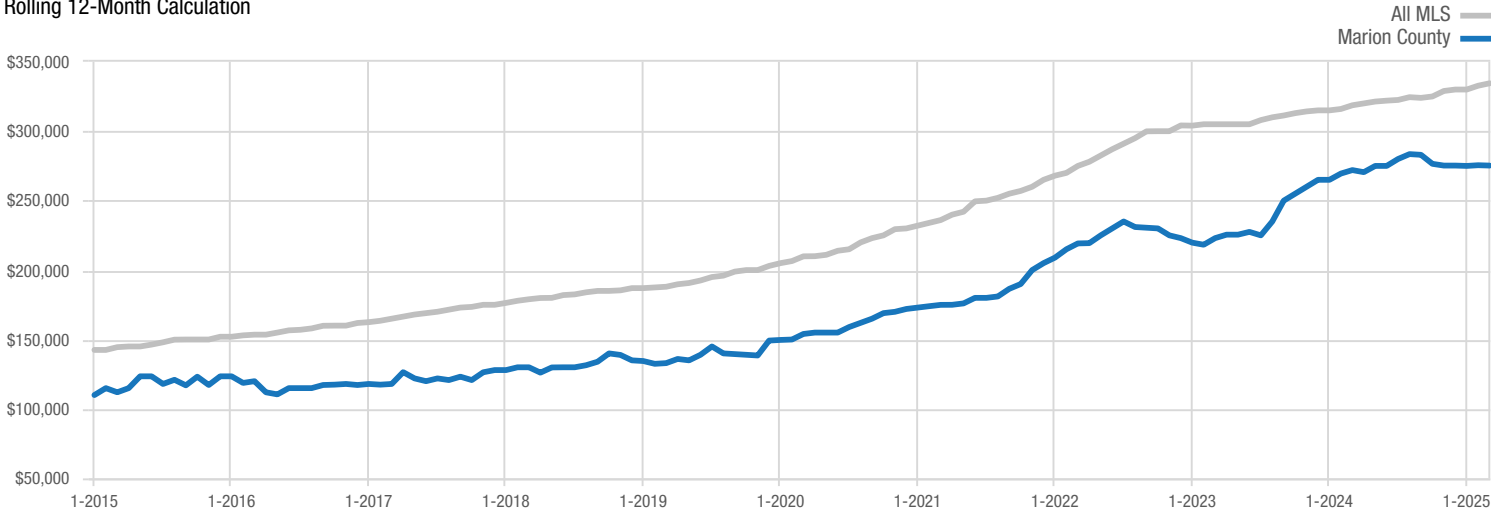
Closed Sales

2024 2025



Median Sales Price - All MLS

Rolling 12-Month Calculation

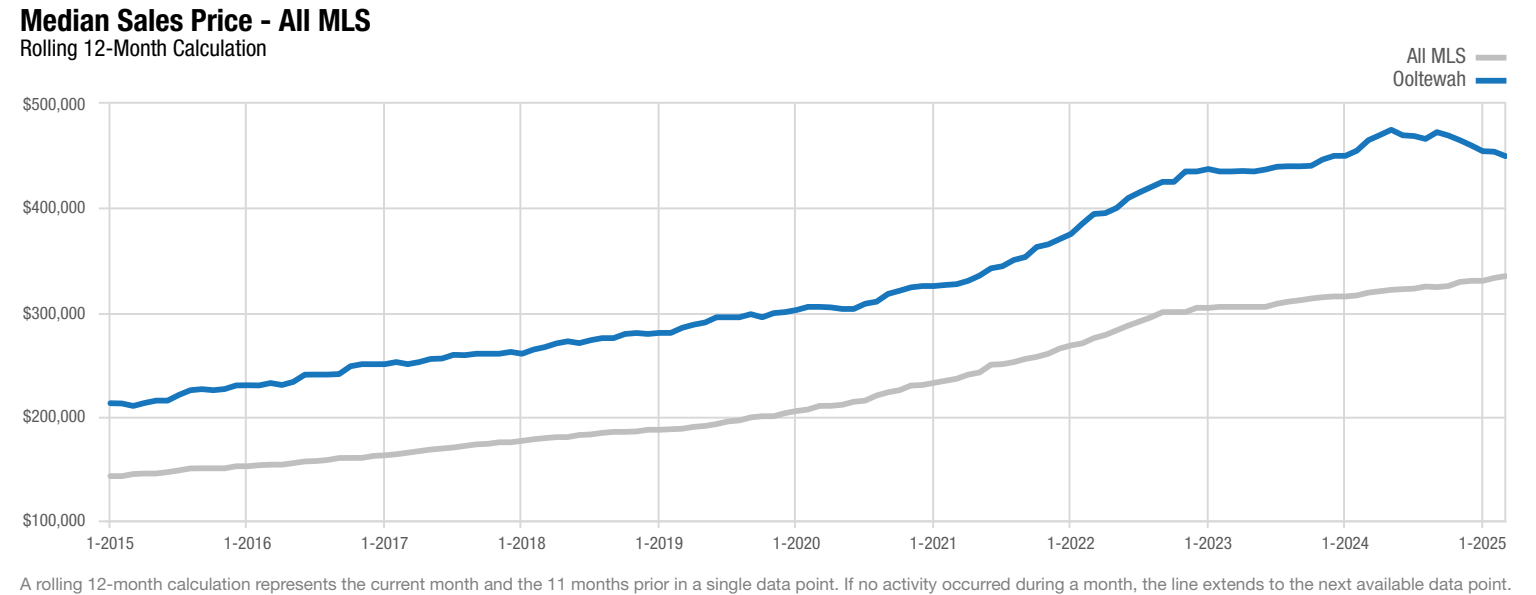
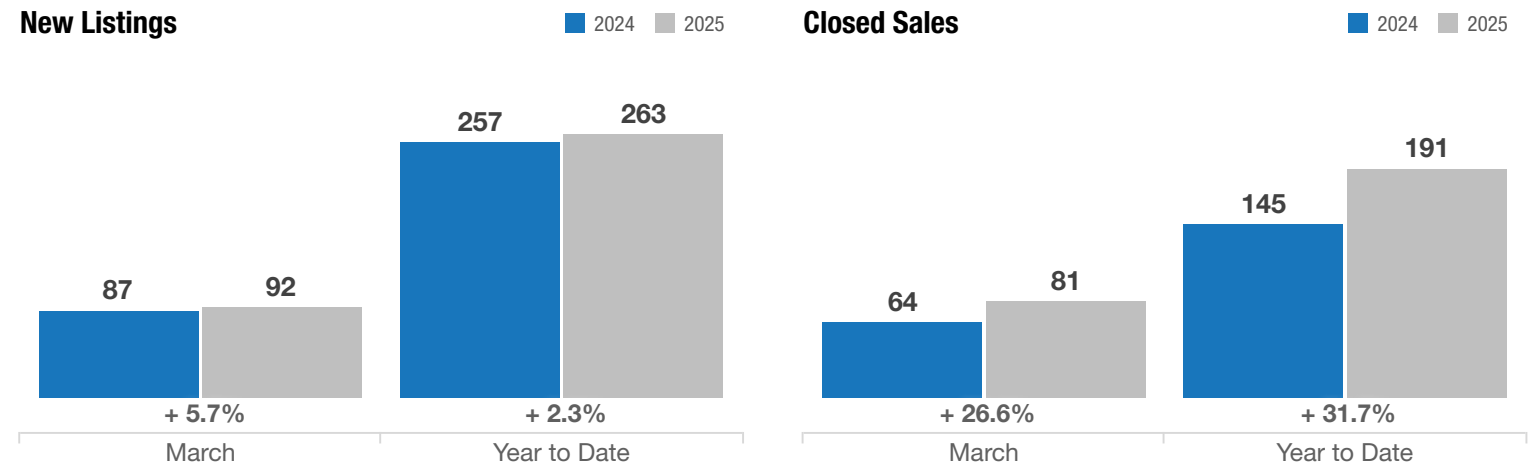


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Ooltewah

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	87	92	+ 5.7%	257	263	+ 2.3%
Closed Sales	64	81	+ 26.6%	145	191	+ 31.7%
Median Sales Price	\$487,200	\$448,908	- 7.9%	\$465,000	\$431,050	- 7.3%
Pct. of Orig. Price Received	98.9%	97.5%	- 1.4%	98.4%	96.5%	- 1.9%
Days on Market Until Sale	52	57	+ 9.6%	51	64	+ 25.5%
Inventory of Homes for Sale	186	215	+ 15.6%	—	—	—
Months Supply of Inventory	3.2	3.0	- 6.3%	—	—	—

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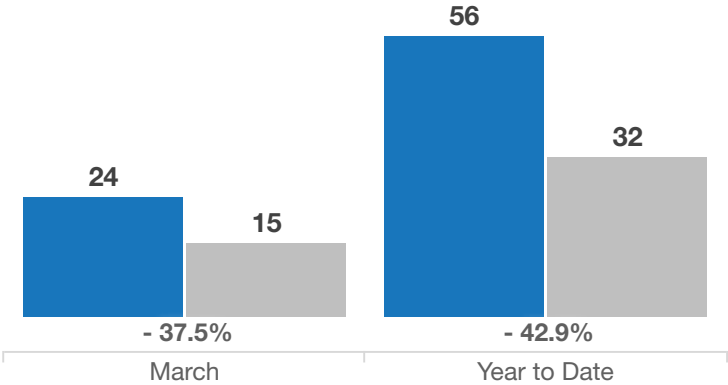
Red Bank

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	24	15	- 37.5%	56	32	- 42.9%
Closed Sales	16	4	- 75.0%	37	15	- 59.5%
Median Sales Price	\$312,500	\$312,000	- 0.2%	\$320,000	\$335,000	+ 4.7%
Pct. of Orig. Price Received	96.3%	95.0%	- 1.3%	94.7%	94.5%	- 0.2%
Days on Market Until Sale	24	52	+ 116.7%	53	53	0.0%
Inventory of Homes for Sale	23	22	- 4.3%	—	—	—
Months Supply of Inventory	1.9	1.8	- 5.3%	—	—	—

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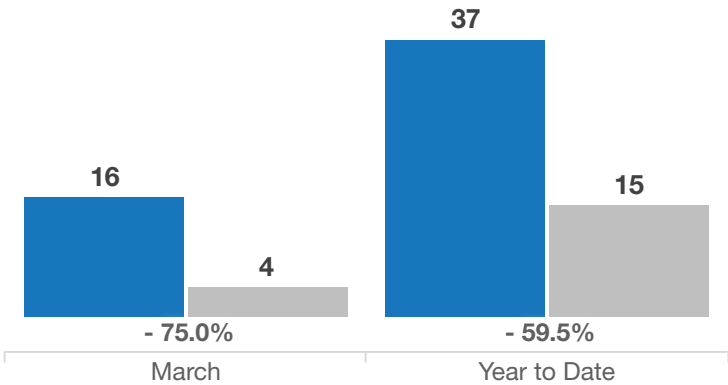
New Listings

2024 2025



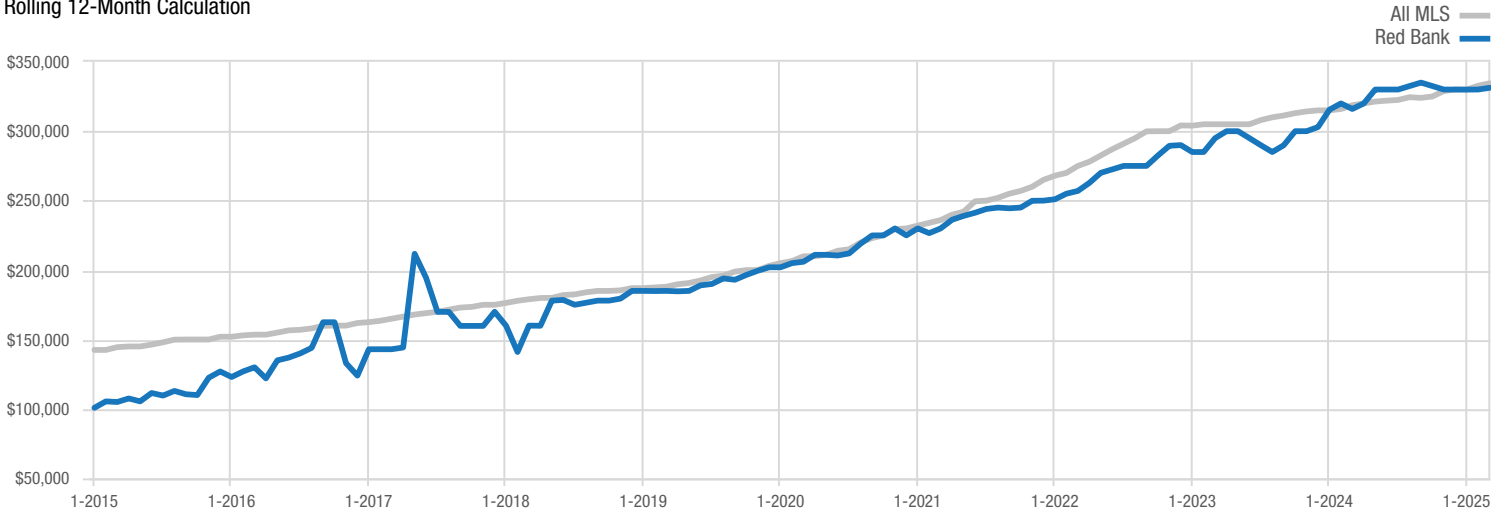
Closed Sales

2024 2025



Median Sales Price - All MLS

Rolling 12-Month Calculation

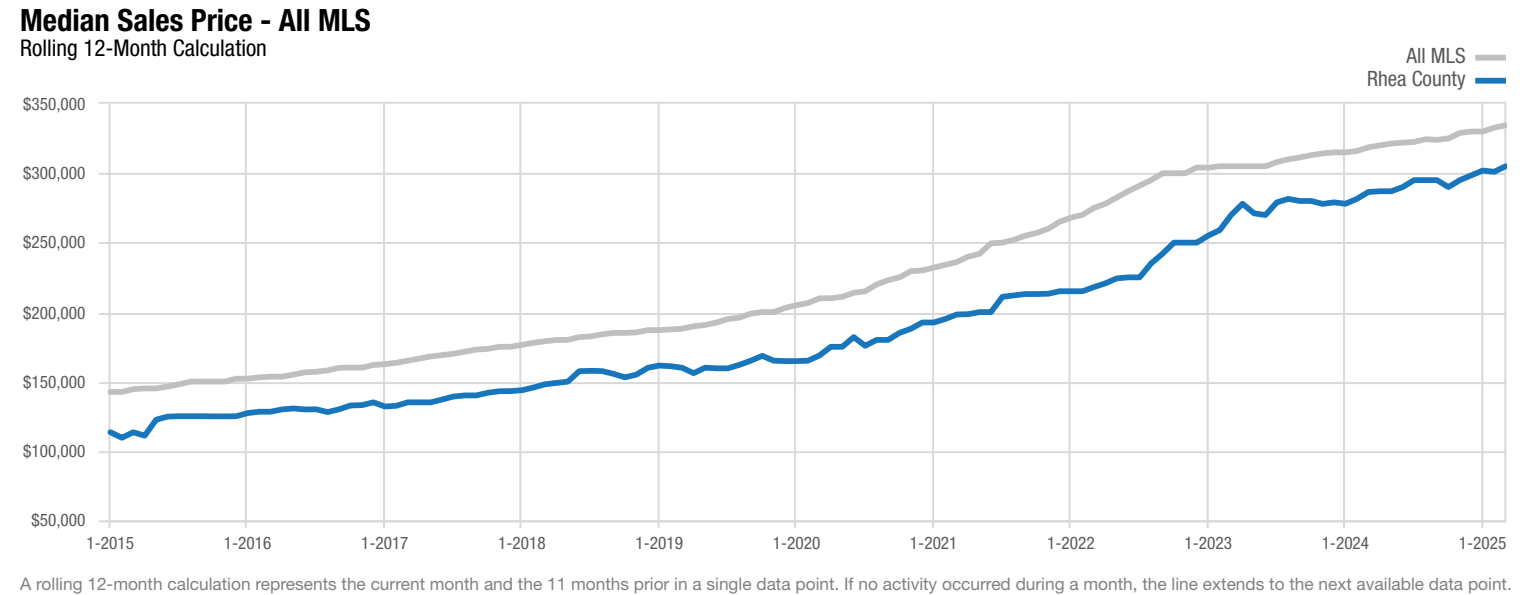
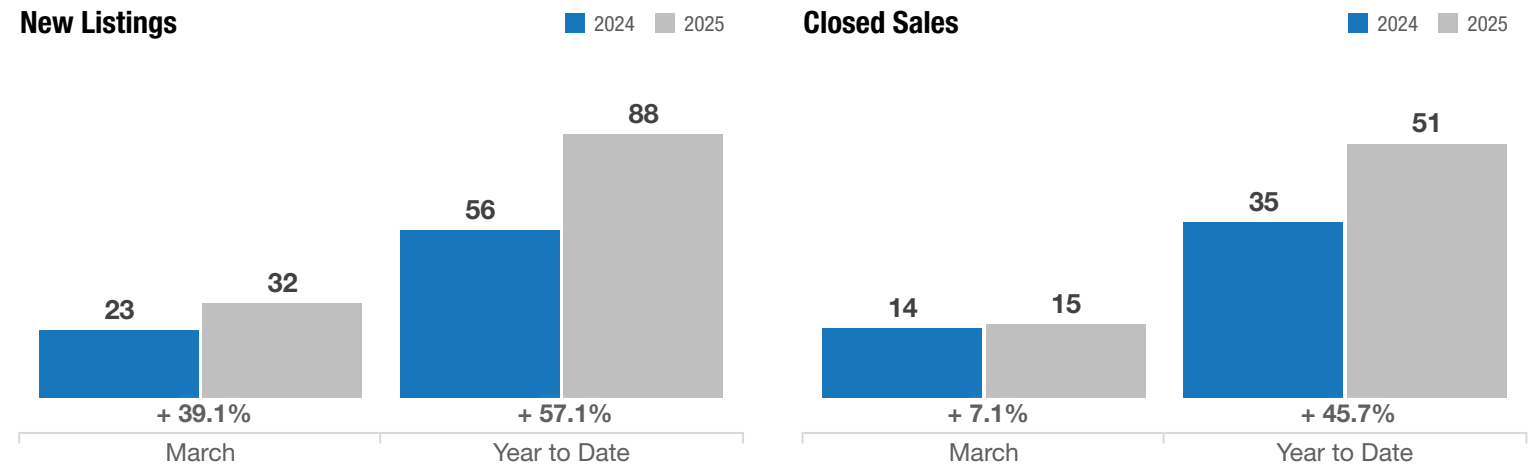


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Rhea County

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	23	32	+ 39.1%	56	88	+ 57.1%
Closed Sales	14	15	+ 7.1%	35	51	+ 45.7%
Median Sales Price	\$259,900	\$334,475	+ 28.7%	\$269,900	\$315,000	+ 16.7%
Pct. of Orig. Price Received	95.8%	94.4%	- 1.5%	94.1%	93.4%	- 0.7%
Days on Market Until Sale	71	74	+ 4.2%	67	70	+ 4.5%
Inventory of Homes for Sale	40	73	+ 82.5%	—	—	—
Months Supply of Inventory	2.3	3.4	+ 47.8%	—	—	—

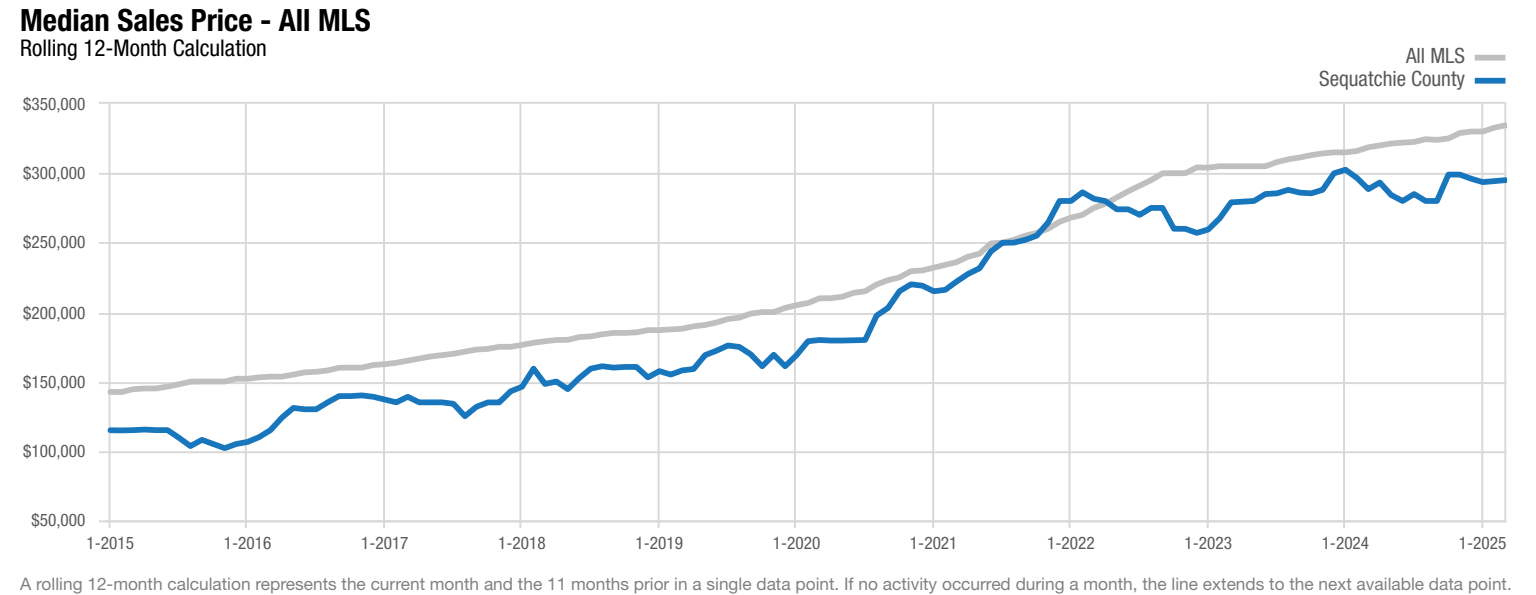
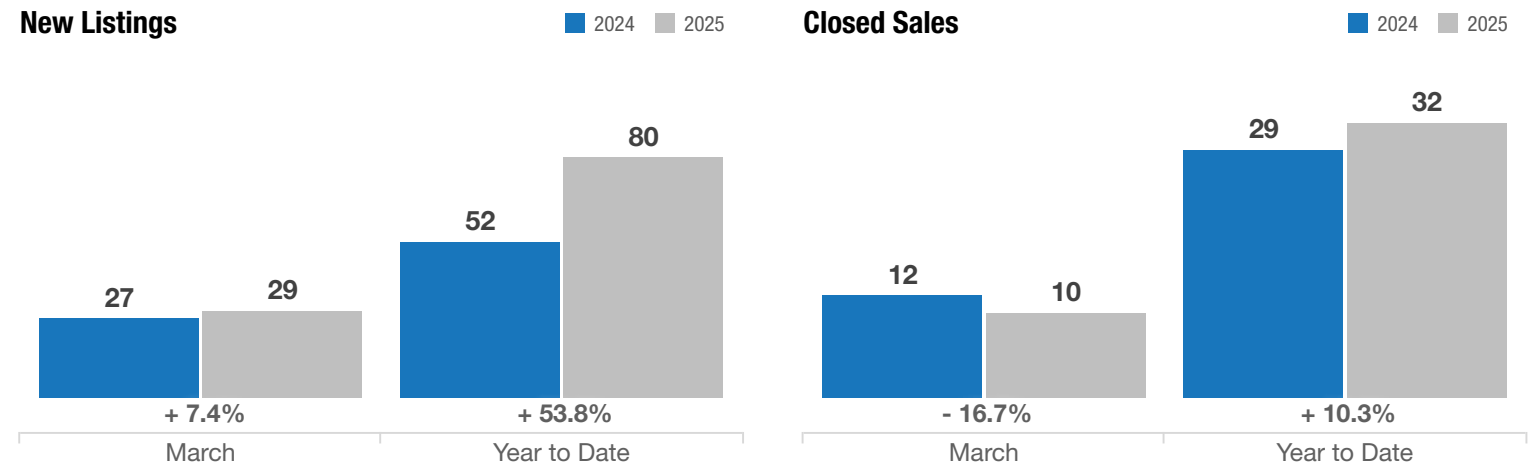
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Sequatchie County

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	27	29	+ 7.4%	52	80	+ 53.8%
Closed Sales	12	10	- 16.7%	29	32	+ 10.3%
Median Sales Price	\$271,790	\$276,450	+ 1.7%	\$254,000	\$260,939	+ 2.7%
Pct. of Orig. Price Received	90.1%	93.4%	+ 3.7%	91.5%	94.3%	+ 3.1%
Days on Market Until Sale	88	64	- 27.3%	65	58	- 10.8%
Inventory of Homes for Sale	40	78	+ 95.0%	—	—	—
Months Supply of Inventory	3.5	5.2	+ 48.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

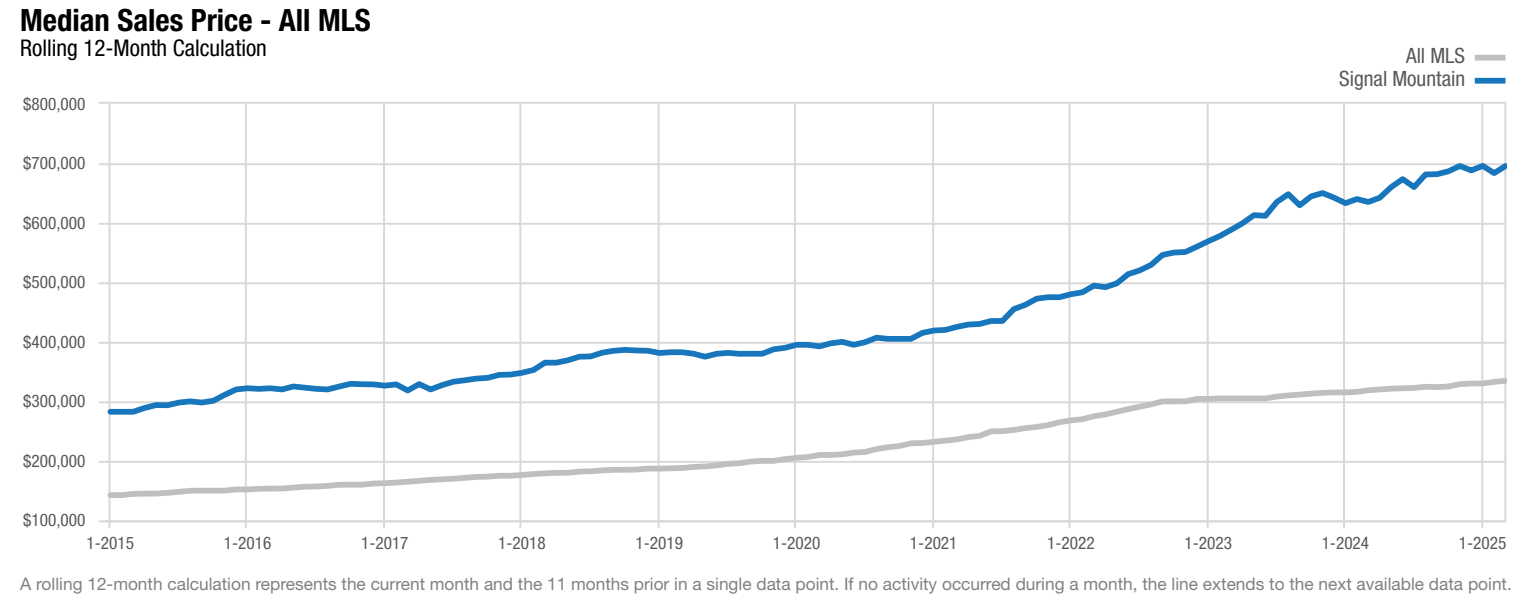
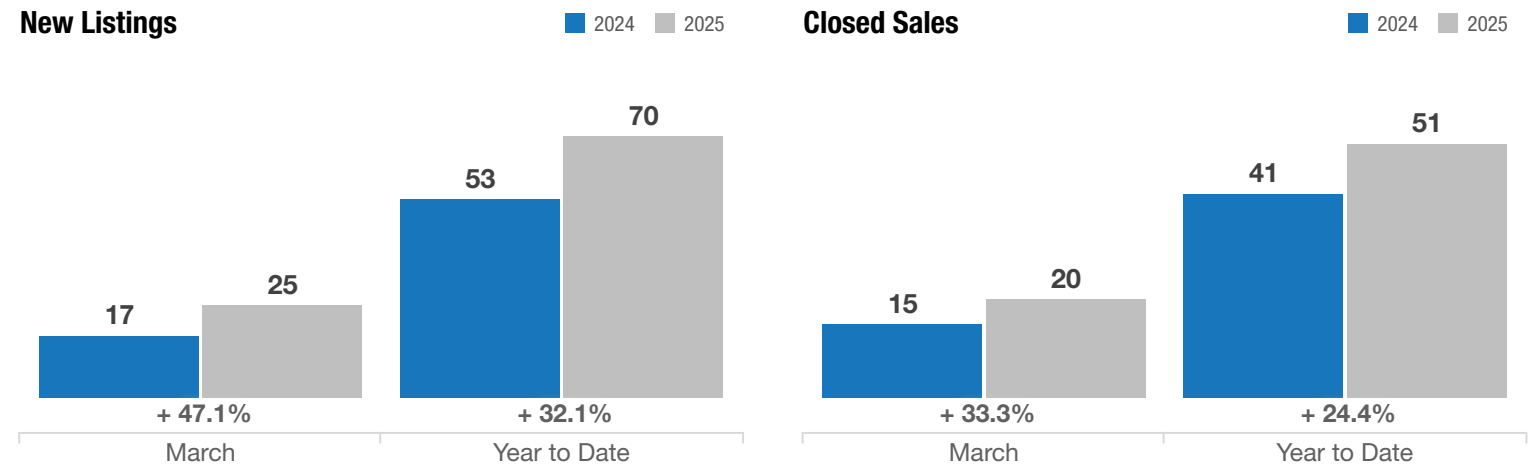


Signal Mountain

Hamilton County Only

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	17	25	+ 47.1%	53	70	+ 32.1%
Closed Sales	15	20	+ 33.3%	41	51	+ 24.4%
Median Sales Price	\$616,000	\$674,500	+ 9.5%	\$635,000	\$645,000	+ 1.6%
Pct. of Orig. Price Received	100.8%	96.9%	- 3.9%	99.0%	95.7%	- 3.3%
Days on Market Until Sale	22	76	+ 245.5%	34	53	+ 55.9%
Inventory of Homes for Sale	22	41	+ 86.4%	—	—	—
Months Supply of Inventory	1.4	2.3	+ 64.3%	—	—	—

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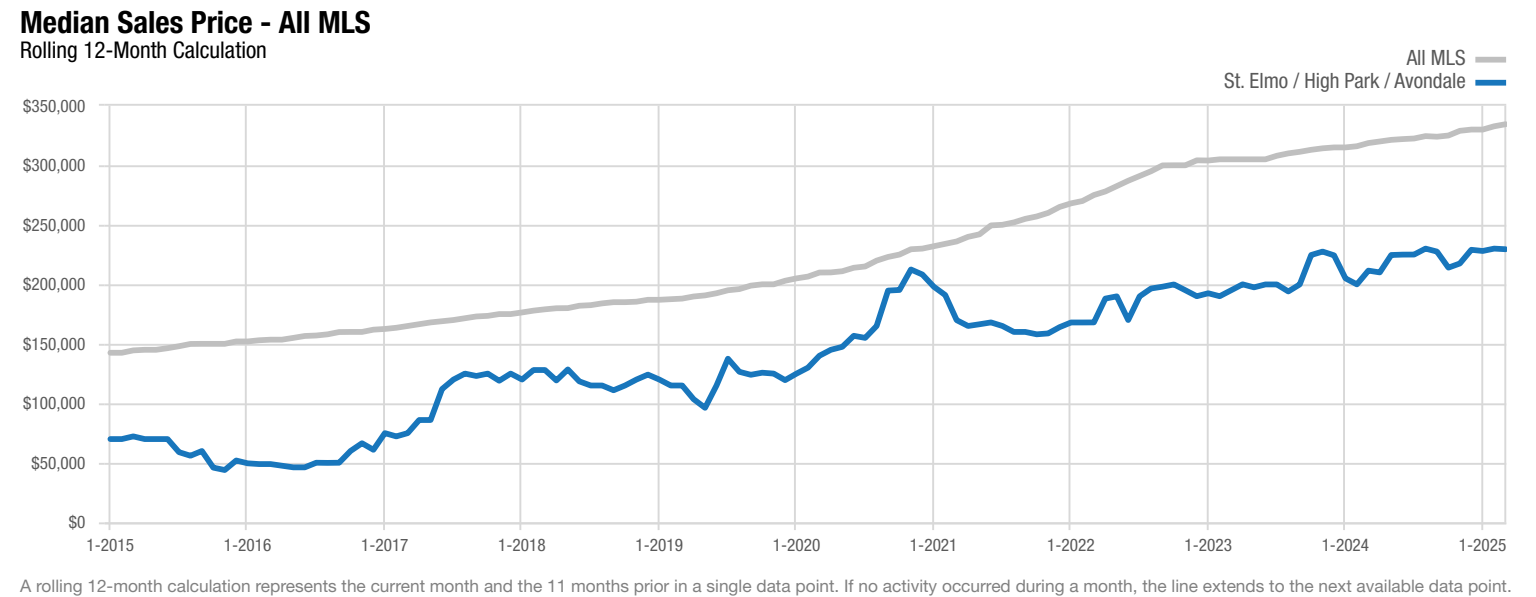
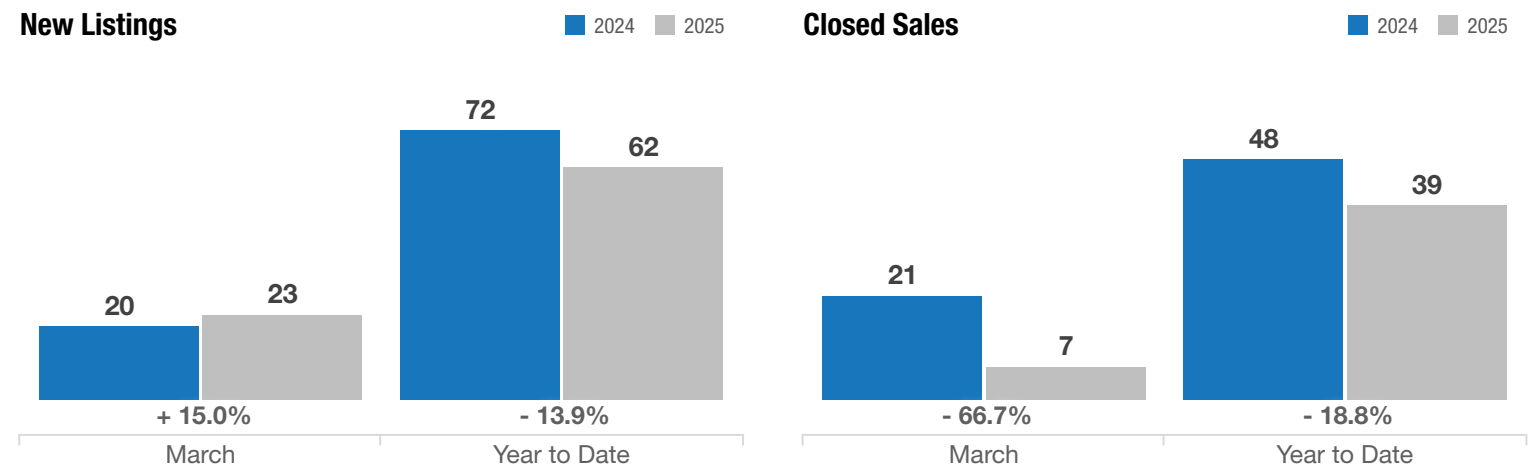


St. Elmo / High Park / Avondale

ZIP Codes: 37407, 37409 and 37410

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	20	23	+ 15.0%	72	62	- 13.9%
Closed Sales	21	7	- 66.7%	48	39	- 18.8%
Median Sales Price	\$240,000	\$275,000	+ 14.6%	\$143,000	\$211,000	+ 47.6%
Pct. of Orig. Price Received	93.4%	88.7%	- 5.0%	95.4%	94.9%	- 0.5%
Days on Market Until Sale	51	56	+ 9.8%	31	50	+ 61.3%
Inventory of Homes for Sale	29	51	+ 75.9%	—	—	—
Months Supply of Inventory	2.0	3.5	+ 75.0%	—	—	—

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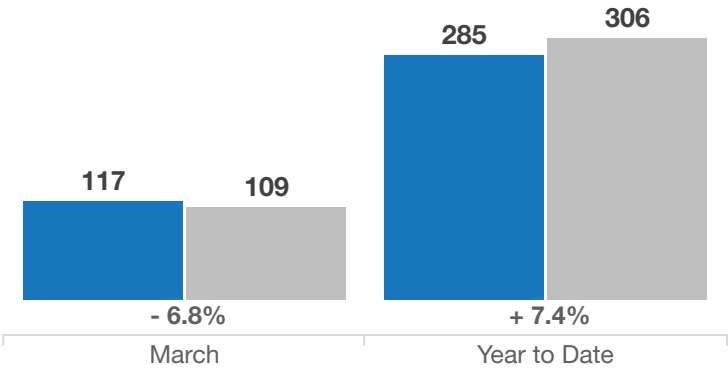
Walker County

Key Metrics	March			Year to Date		
	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	117	109	- 6.8%	285	306	+ 7.4%
Closed Sales	87	51	- 41.4%	195	152	- 22.1%
Median Sales Price	\$249,900	\$265,000	+ 6.0%	\$239,000	\$235,000	- 1.7%
Pct. of Orig. Price Received	95.6%	95.2%	- 0.4%	94.8%	94.8%	0.0%
Days on Market Until Sale	51	52	+ 2.0%	50	58	+ 16.0%
Inventory of Homes for Sale	167	257	+ 53.9%	—	—	—
Months Supply of Inventory	2.4	3.7	+ 54.2%	—	—	—

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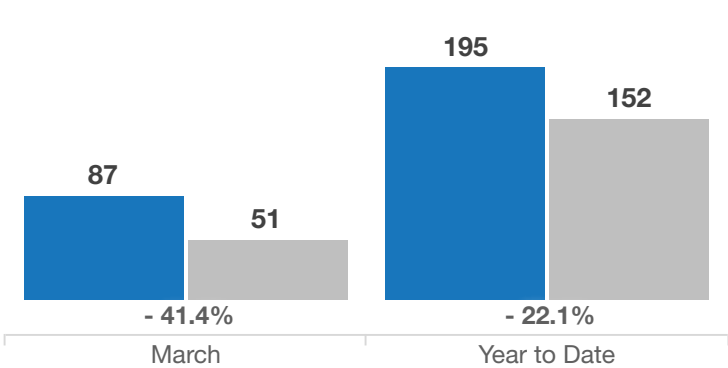
New Listings

2024 2025



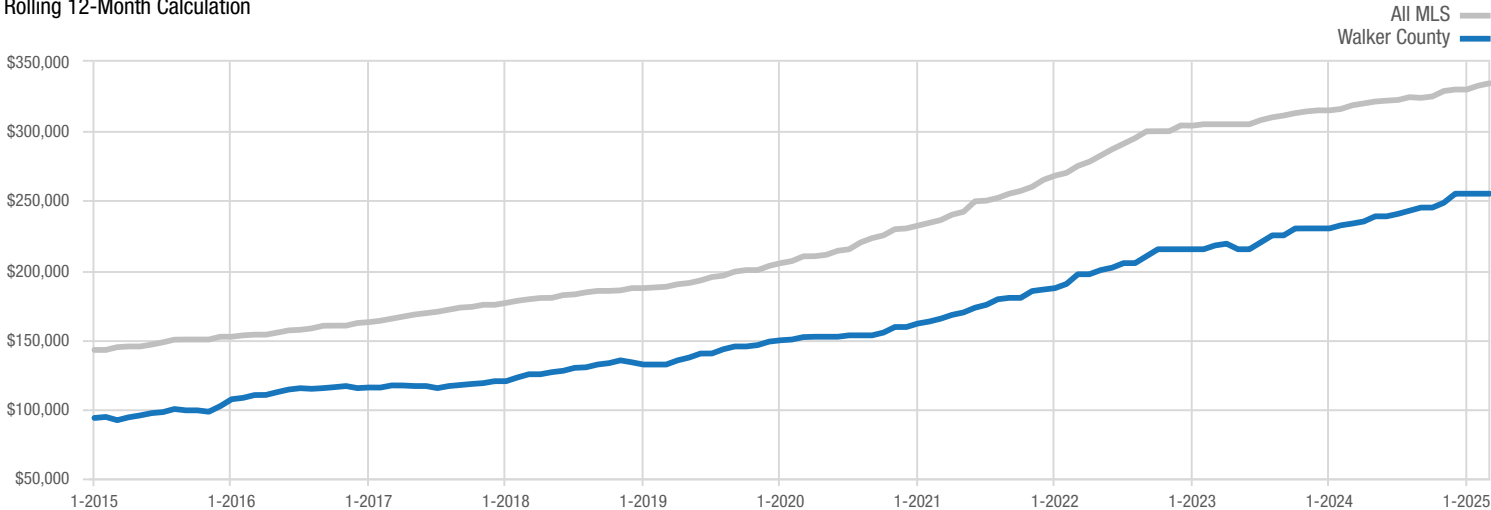
Closed Sales

2024 2025



Median Sales Price - All MLS

Rolling 12-Month Calculation



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