

# Local Market Update – April 2026

A RESEARCH TOOL PROVIDED BY GREATER CHATTANOOGA REALTORS®



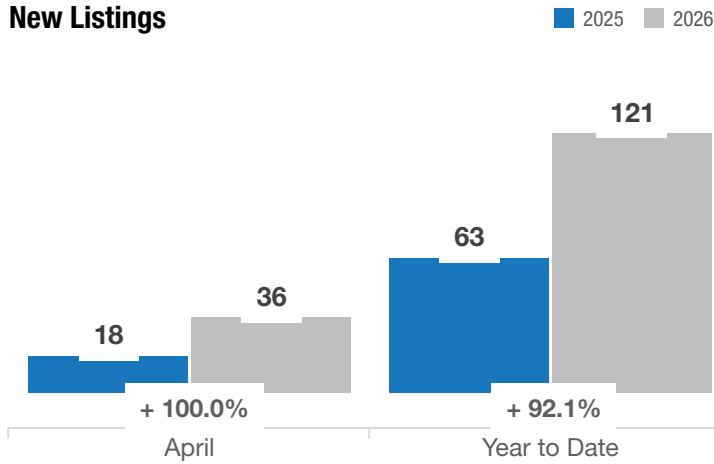
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## Apison

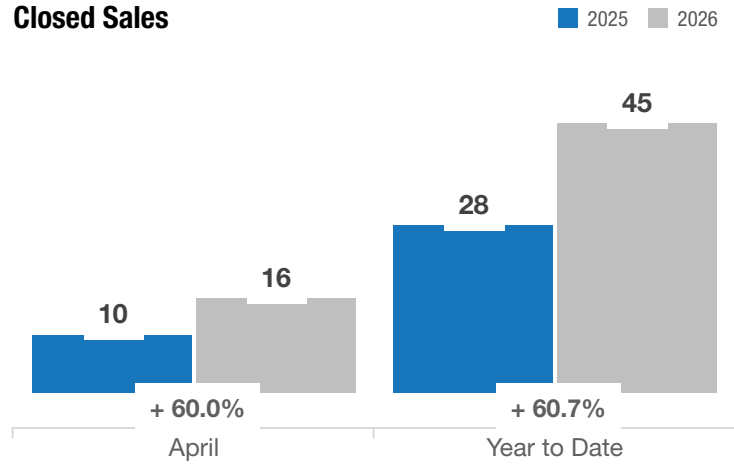
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 18        | 36        | + 100.0% | 63           | 121         | + 92.1%  |
| Closed Sales                 | 10        | 16        | + 60.0%  | 28           | 45          | + 60.7%  |
| Median Sales Price           | \$525,500 | \$508,278 | - 3.3%   | \$482,250    | \$460,000   | - 4.6%   |
| Pct. of Orig. Price Received | 94.3%     | 96.1%     | + 1.9%   | 96.9%        | 94.7%       | - 2.3%   |
| Days on Market Until Sale    | 118       | 74        | - 37.3%  | 90           | 110         | + 22.2%  |
| Inventory of Homes for Sale  | 76        | 85        | + 11.8%  | —            | —           | —        |
| Months Supply of Inventory   | 9.5       | 7.6       | - 20.0%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

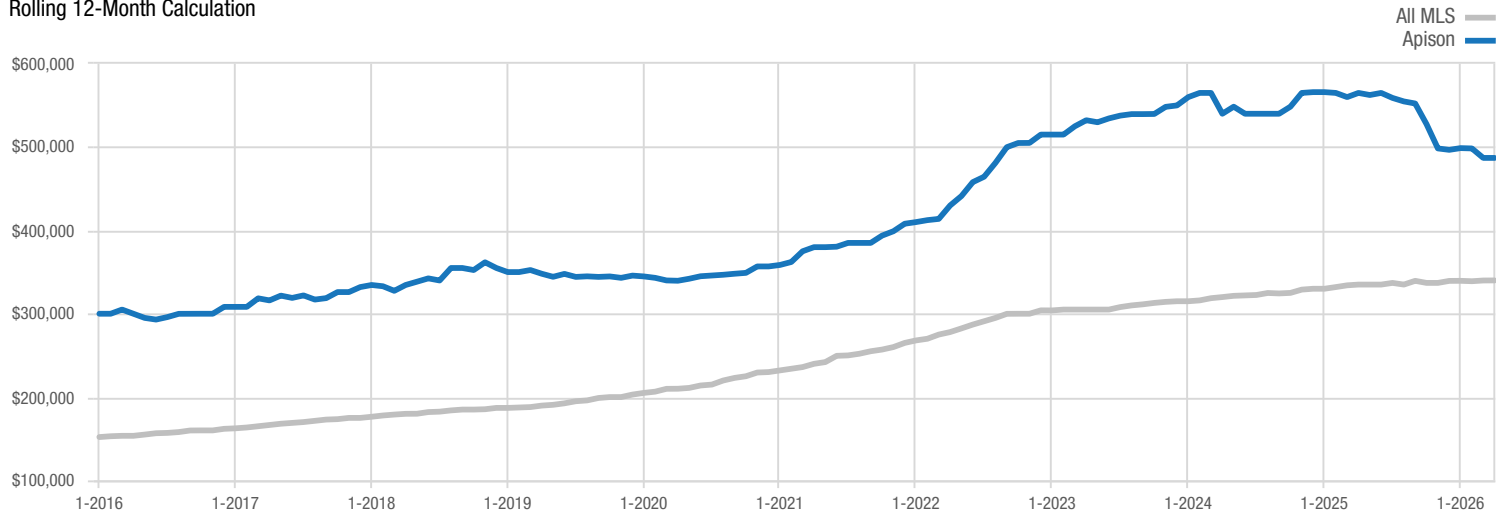


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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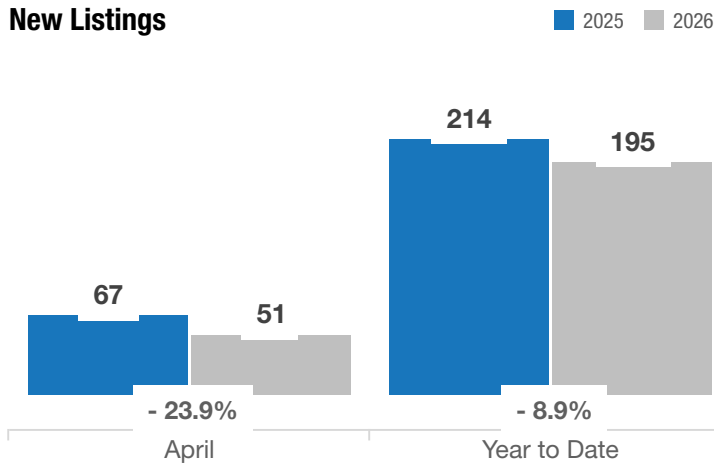
## Bakewell / Lakesite / Sale Creek / Soddy

ZIP Codes: 37379 and 37384

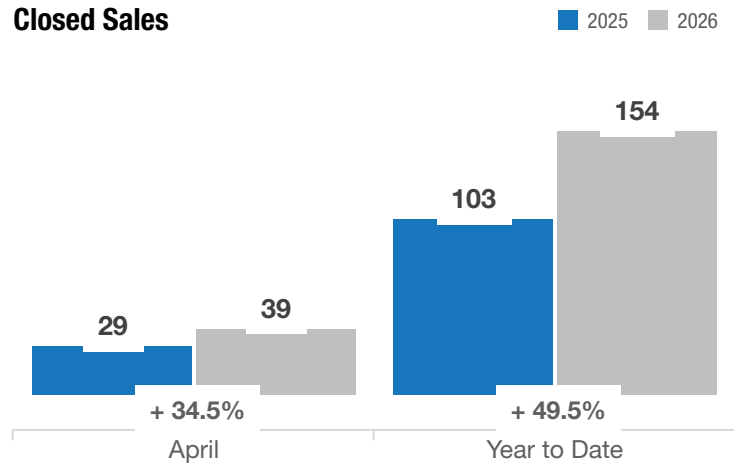
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 67        | 51        | - 23.9%  | 214          | 195         | - 8.9%   |
| Closed Sales                 | 29        | 39        | + 34.5%  | 103          | 154         | + 49.5%  |
| Median Sales Price           | \$390,000 | \$399,900 | + 2.5%   | \$369,000    | \$399,950   | + 8.4%   |
| Pct. of Orig. Price Received | 97.2%     | 96.4%     | - 0.8%   | 96.0%        | 96.1%       | + 0.1%   |
| Days on Market Until Sale    | 30        | 48        | + 60.0%  | 39           | 50          | + 28.2%  |
| Inventory of Homes for Sale  | 102       | 104       | + 2.0%   | —            | —           | —        |
| Months Supply of Inventory   | 3.1       | 2.5       | - 19.4%  | —            | —           | —        |

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### New Listings

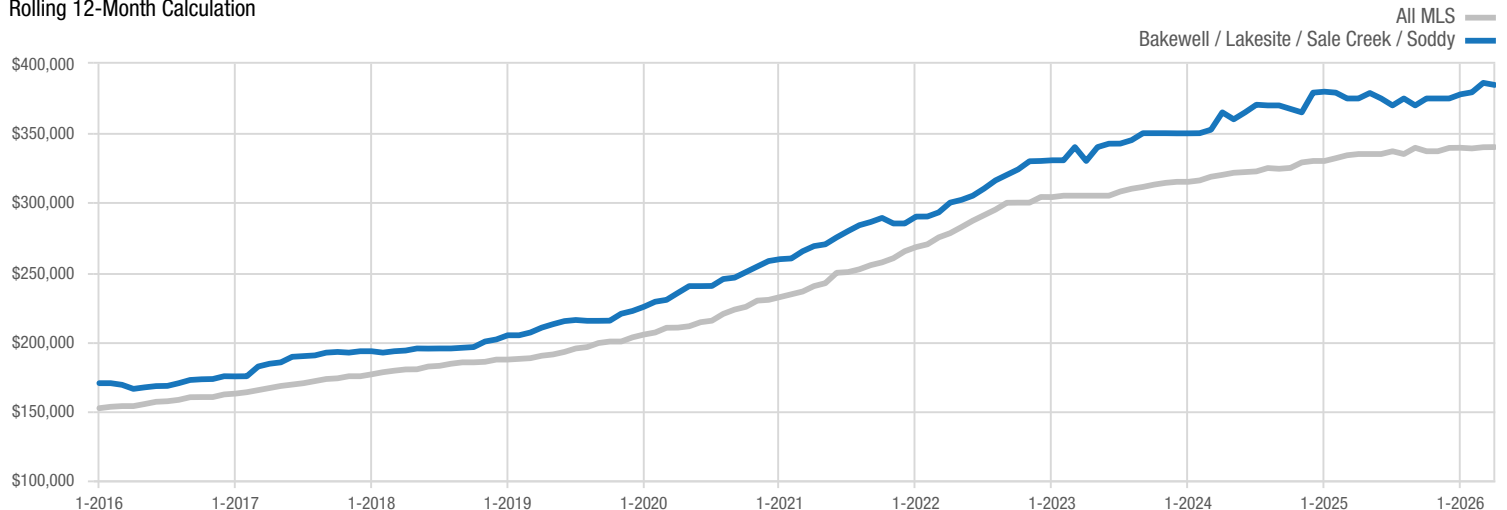


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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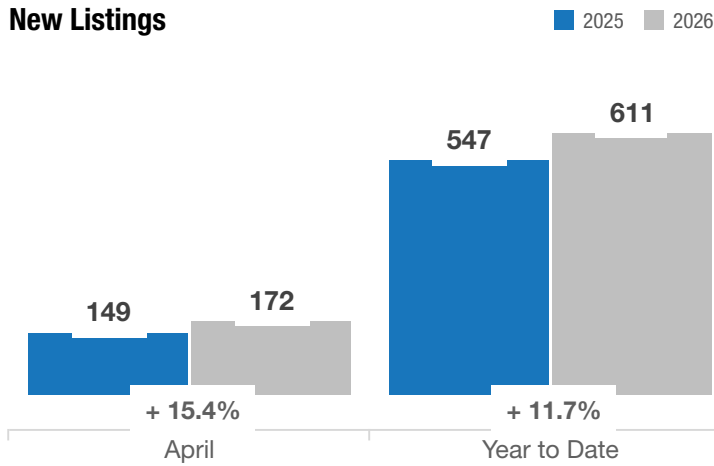
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## Bradley County

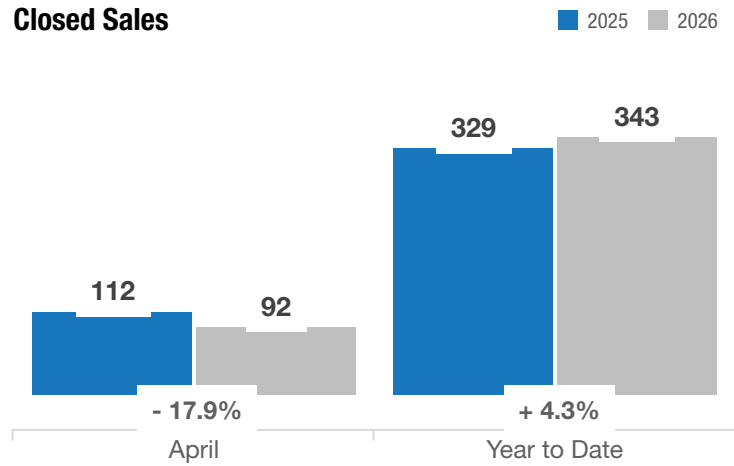
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 149       | 172       | + 15.4%  | 547          | 611         | + 11.7%  |
| Closed Sales                 | 112       | 92        | - 17.9%  | 329          | 343         | + 4.3%   |
| Median Sales Price           | \$317,785 | \$348,075 | + 9.5%   | \$322,000    | \$335,000   | + 4.0%   |
| Pct. of Orig. Price Received | 96.5%     | 95.7%     | - 0.8%   | 95.7%        | 94.6%       | - 1.1%   |
| Days on Market Until Sale    | 44        | 64        | + 45.5%  | 52           | 80          | + 53.8%  |
| Inventory of Homes for Sale  | 299       | 407       | + 36.1%  | —            | —           | —        |
| Months Supply of Inventory   | 3.2       | 4.5       | + 40.6%  | —            | —           | —        |

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### New Listings

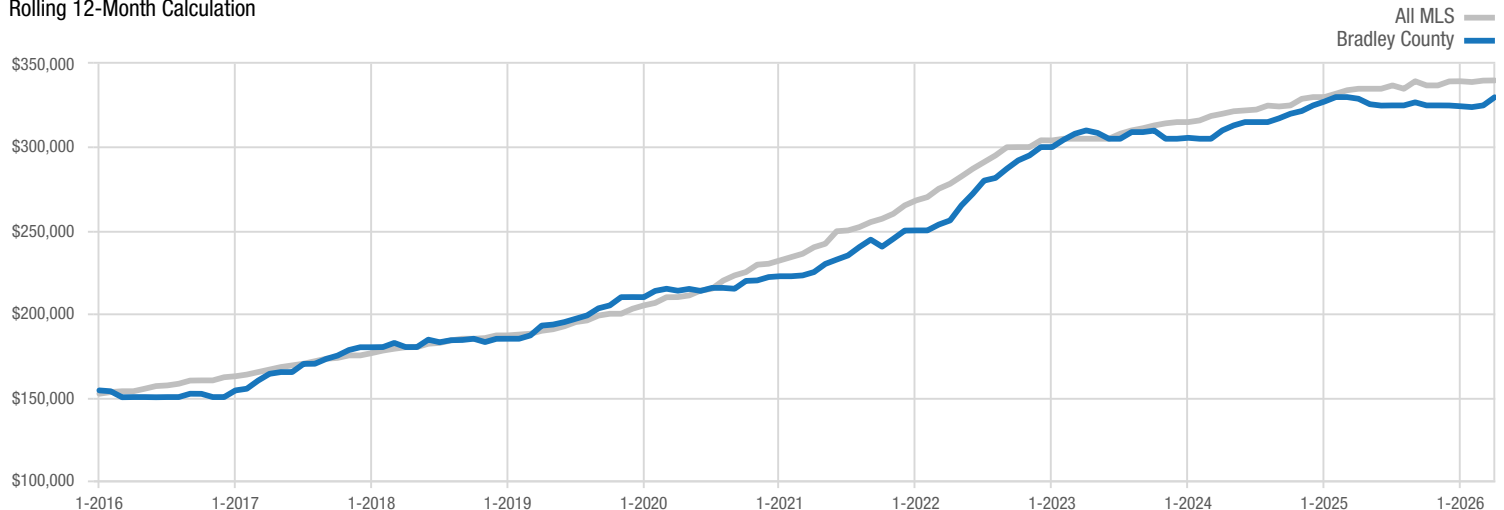


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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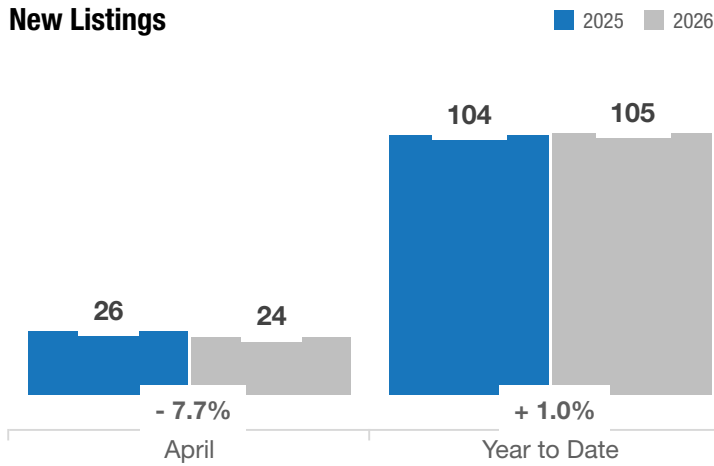
## Brainerd

Includes the Ridgeside Community

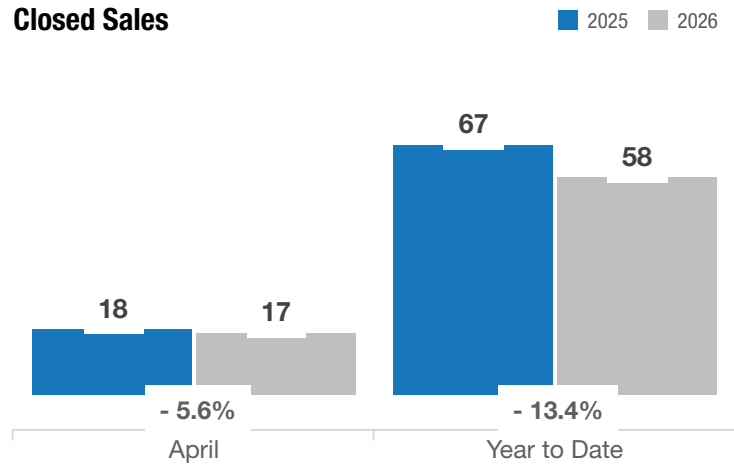
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 26        | 24        | - 7.7%   | 104          | 105         | + 1.0%   |
| Closed Sales                 | 18        | 17        | - 5.6%   | 67           | 58          | - 13.4%  |
| Median Sales Price           | \$334,000 | \$255,900 | - 23.4%  | \$255,000    | \$266,525   | + 4.5%   |
| Pct. of Orig. Price Received | 99.6%     | 91.4%     | - 8.2%   | 95.9%        | 92.6%       | - 3.4%   |
| Days on Market Until Sale    | 54        | 36        | - 33.3%  | 47           | 46          | - 2.1%   |
| Inventory of Homes for Sale  | 40        | 65        | + 62.5%  | —            | —           | —        |
| Months Supply of Inventory   | 2.2       | 4.3       | + 95.5%  | —            | —           | —        |

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### New Listings

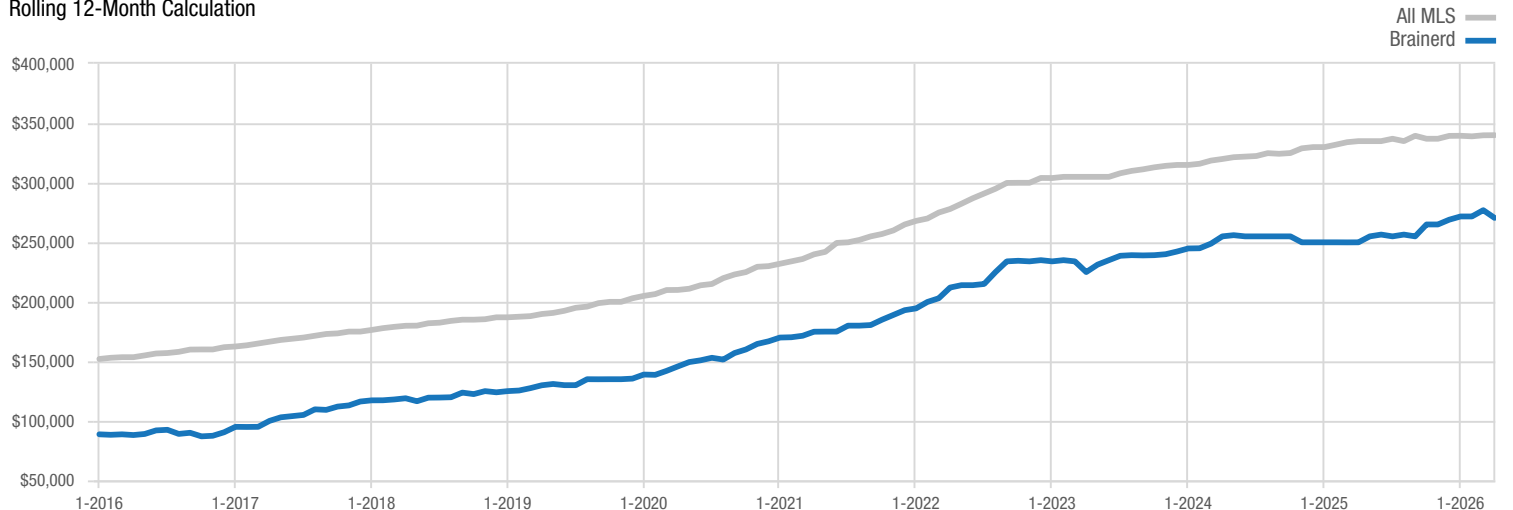


### Closed Sales



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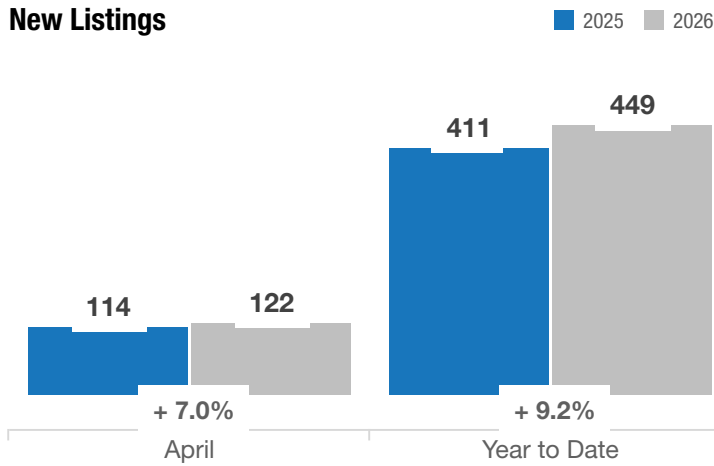
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## Catoosa County

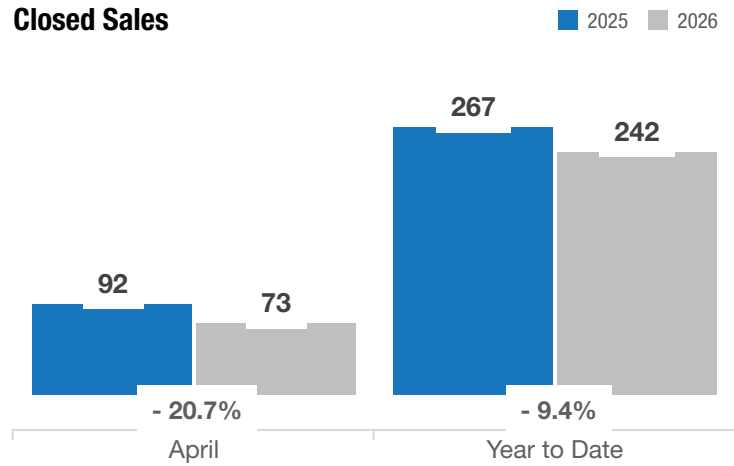
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 114       | 122       | + 7.0%   | 411          | 449         | + 9.2%   |
| Closed Sales                 | 92        | 73        | - 20.7%  | 267          | 242         | - 9.4%   |
| Median Sales Price           | \$292,750 | \$285,200 | - 2.6%   | \$291,500    | \$288,000   | - 1.2%   |
| Pct. of Orig. Price Received | 96.7%     | 95.7%     | - 1.0%   | 96.4%        | 95.8%       | - 0.6%   |
| Days on Market Until Sale    | 58        | 51        | - 12.1%  | 57           | 56          | - 1.8%   |
| Inventory of Homes for Sale  | 225       | 305       | + 35.6%  | —            | —           | —        |
| Months Supply of Inventory   | 3.2       | 4.4       | + 37.5%  | —            | —           | —        |

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### New Listings

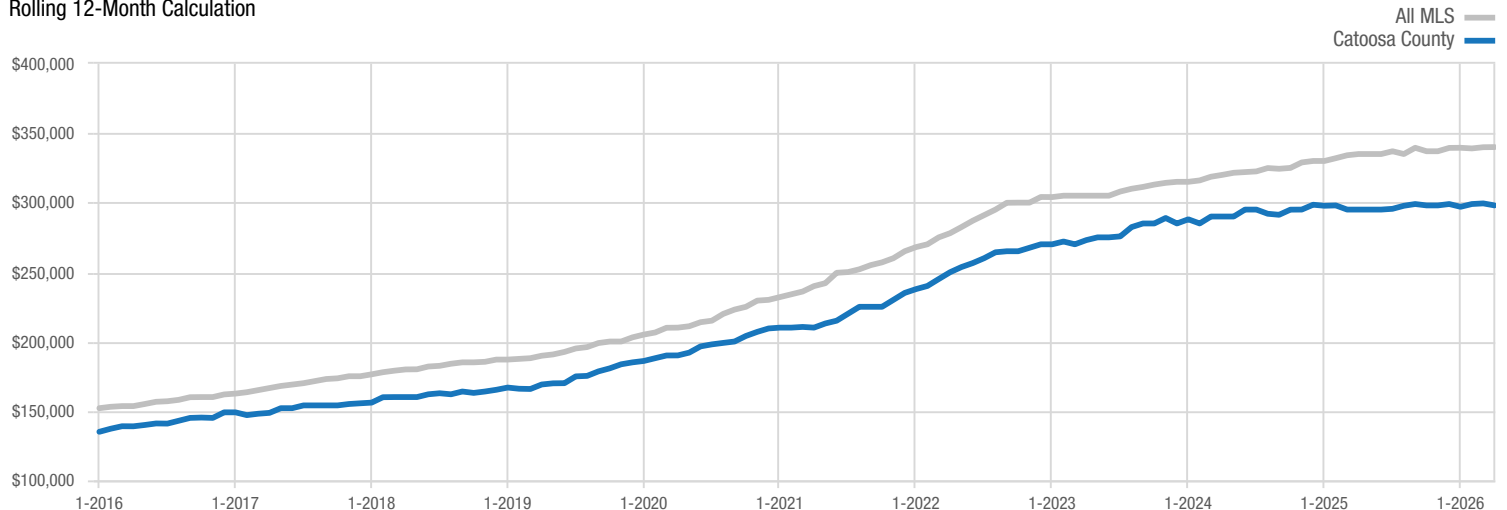


### Closed Sales



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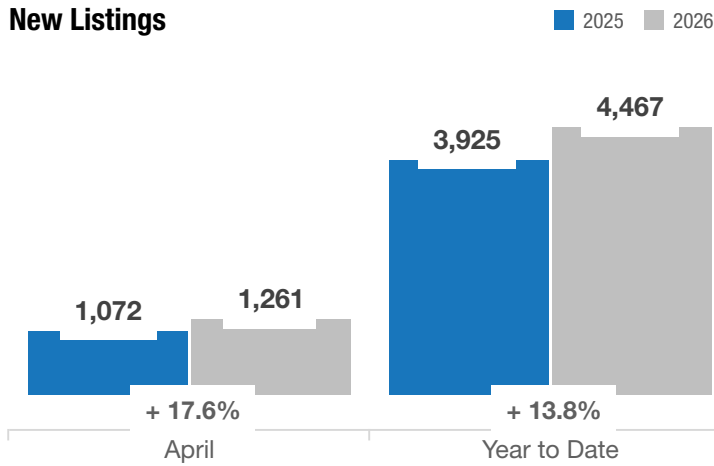
## Chattanooga MSA

Includes Catoosa, Dade, Hamilton, Marion, Sequatchie and Walker Counties

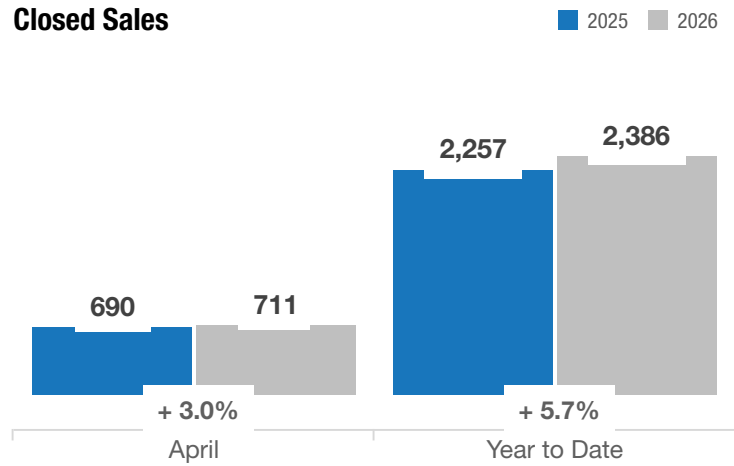
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 1,072     | 1,261     | + 17.6%  | 3,925        | 4,467       | + 13.8%  |
| Closed Sales                 | 690       | 711       | + 3.0%   | 2,257        | 2,386       | + 5.7%   |
| Median Sales Price           | \$348,750 | \$359,000 | + 2.9%   | \$345,000    | \$355,000   | + 2.9%   |
| Pct. of Orig. Price Received | 96.7%     | 95.5%     | - 1.2%   | 95.8%        | 95.1%       | - 0.7%   |
| Days on Market Until Sale    | 47        | 54        | + 14.9%  | 52           | 58          | + 11.5%  |
| Inventory of Homes for Sale  | 2,138     | 2,758     | + 29.0%  | —            | —           | —        |
| Months Supply of Inventory   | 3.4       | 4.2       | + 23.5%  | —            | —           | —        |

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### New Listings

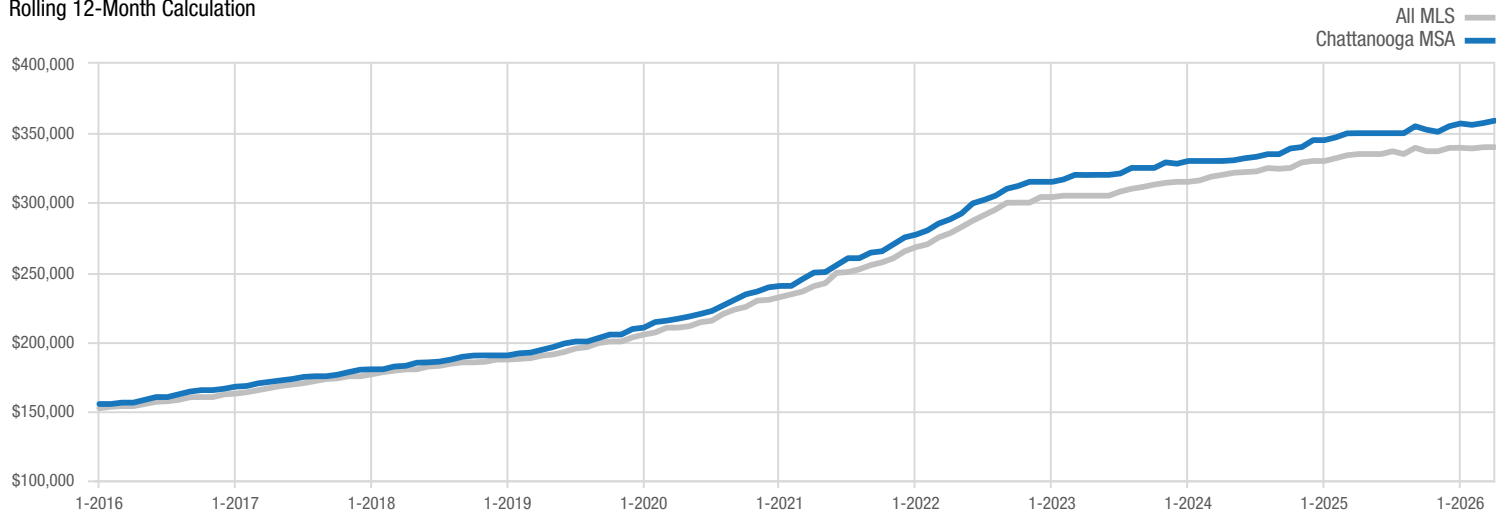


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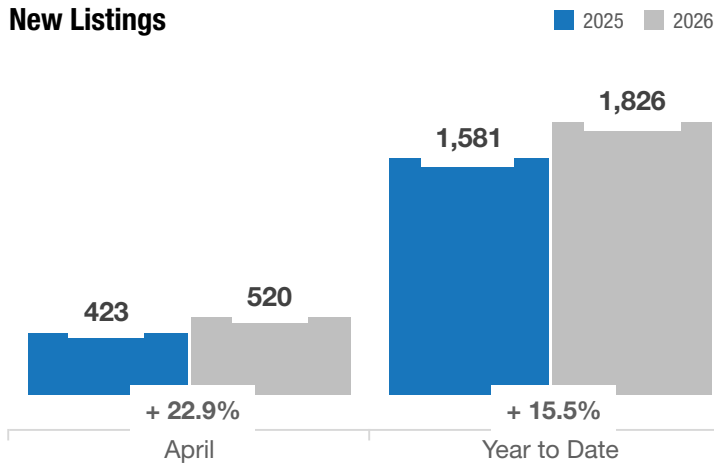
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## Chattanooga

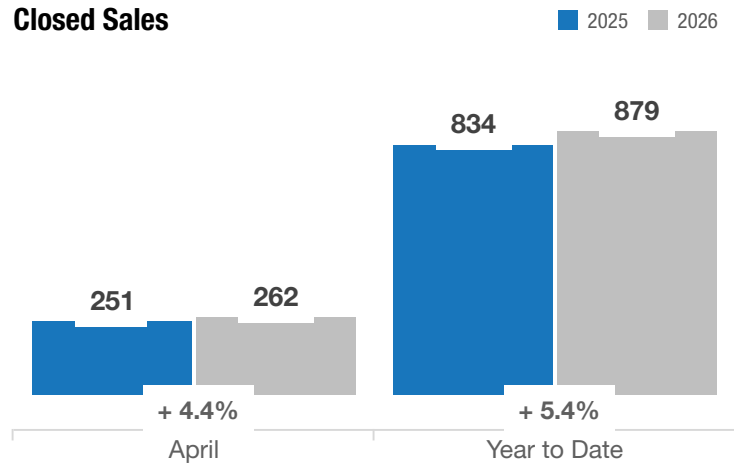
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 423       | 520       | + 22.9%  | 1,581        | 1,826       | + 15.5%  |
| Closed Sales                 | 251       | 262       | + 4.4%   | 834          | 879         | + 5.4%   |
| Median Sales Price           | \$343,000 | \$344,250 | + 0.4%   | \$335,000    | \$340,000   | + 1.5%   |
| Pct. of Orig. Price Received | 96.3%     | 95.1%     | - 1.2%   | 95.4%        | 94.8%       | - 0.6%   |
| Days on Market Until Sale    | 43        | 47        | + 9.3%   | 47           | 54          | + 14.9%  |
| Inventory of Homes for Sale  | 807       | 1,117     | + 38.4%  | —            | —           | —        |
| Months Supply of Inventory   | 3.5       | 4.6       | + 31.4%  | —            | —           | —        |

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### New Listings

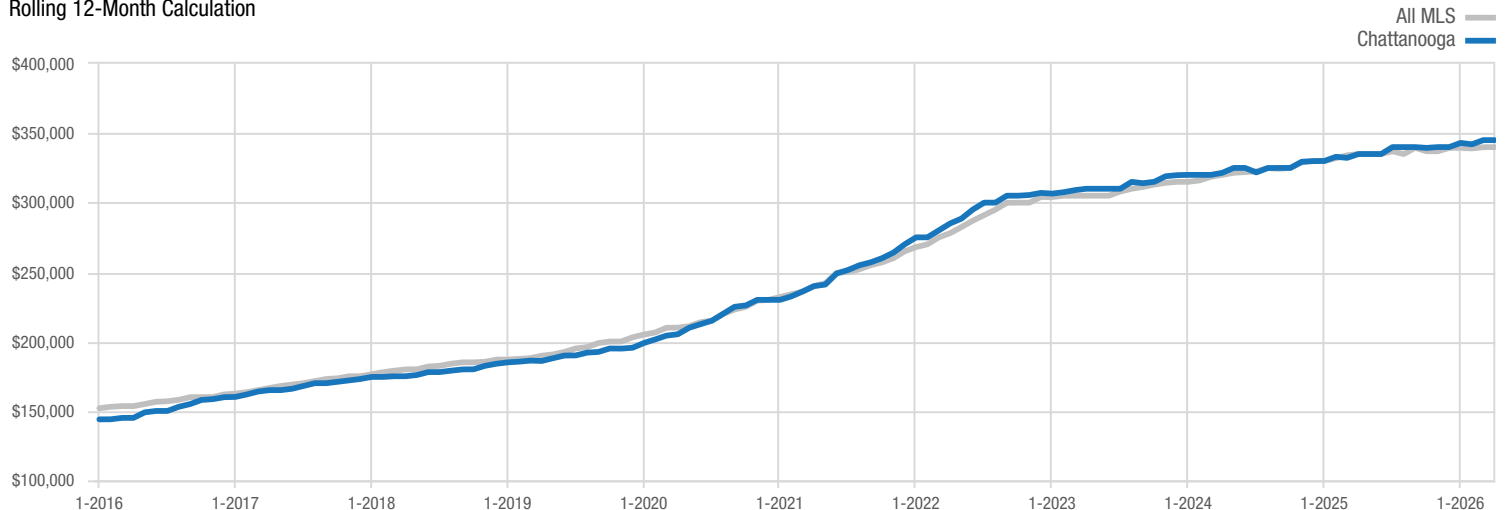


### Closed Sales



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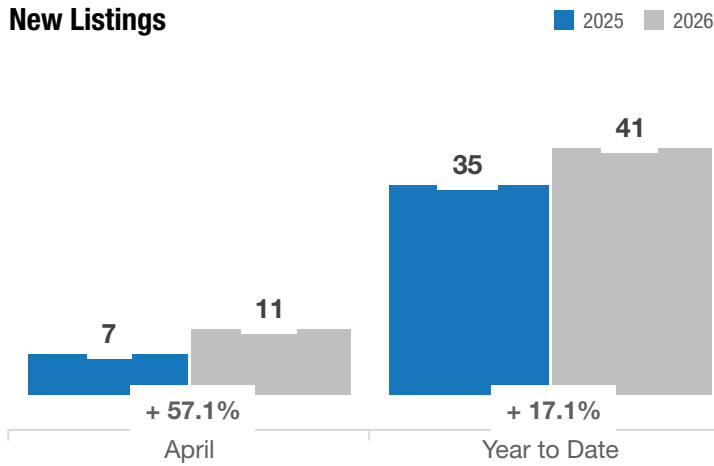
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## Chattooga County

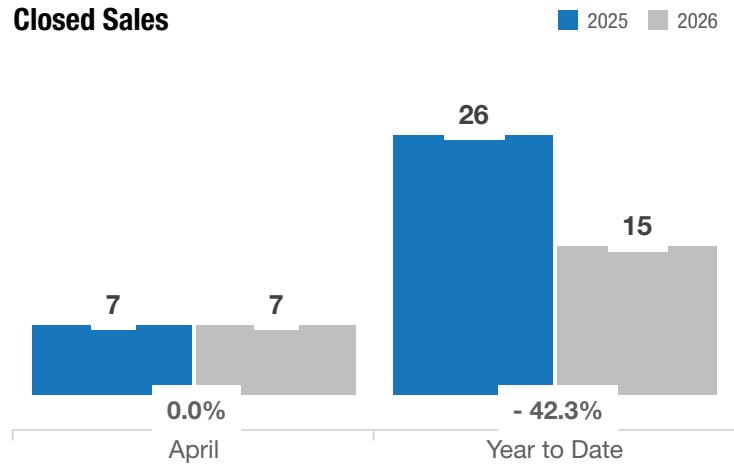
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 7         | 11        | + 57.1%  | 35           | 41          | + 17.1%  |
| Closed Sales                 | 7         | 7         | 0.0%     | 26           | 15          | - 42.3%  |
| Median Sales Price           | \$203,000 | \$175,000 | - 13.8%  | \$192,500    | \$177,689   | - 7.7%   |
| Pct. of Orig. Price Received | 91.5%     | 98.3%     | + 7.4%   | 92.5%        | 95.0%       | + 2.7%   |
| Days on Market Until Sale    | 56        | 46        | - 17.9%  | 49           | 41          | - 16.3%  |
| Inventory of Homes for Sale  | 21        | 31        | + 47.6%  | —            | —           | —        |
| Months Supply of Inventory   | 3.1       | 7.6       | + 145.2% | —            | —           | —        |

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### New Listings

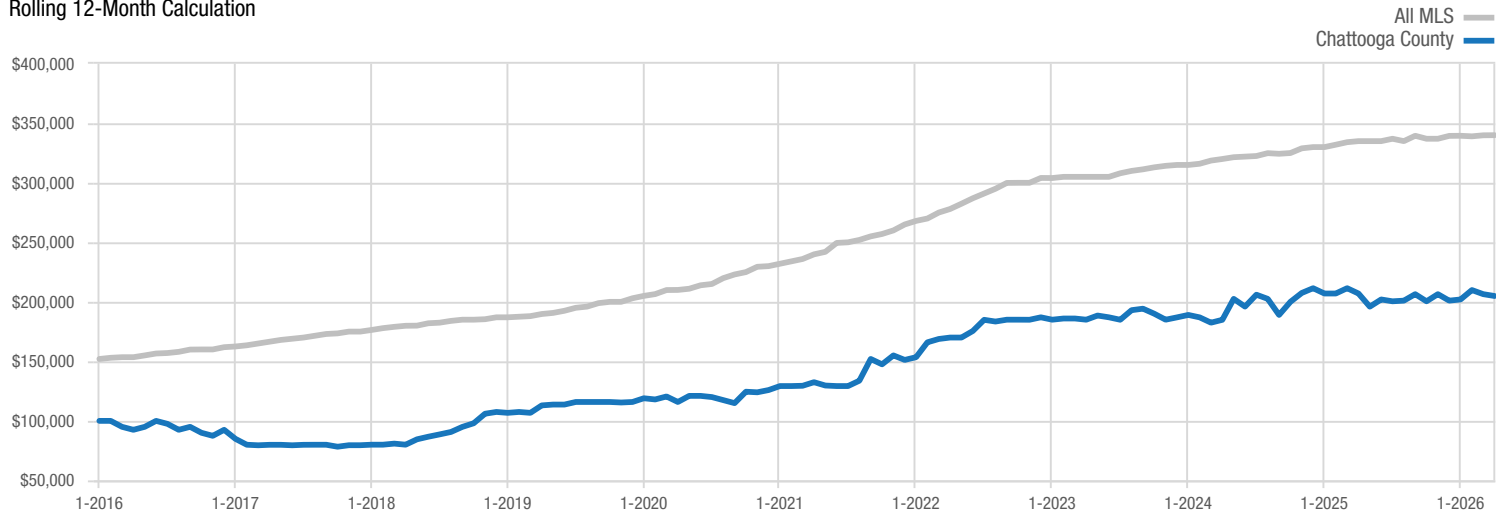


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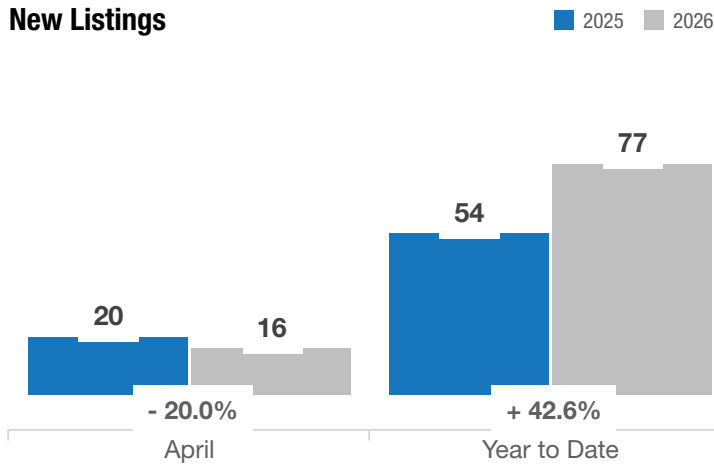
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## Collegedale

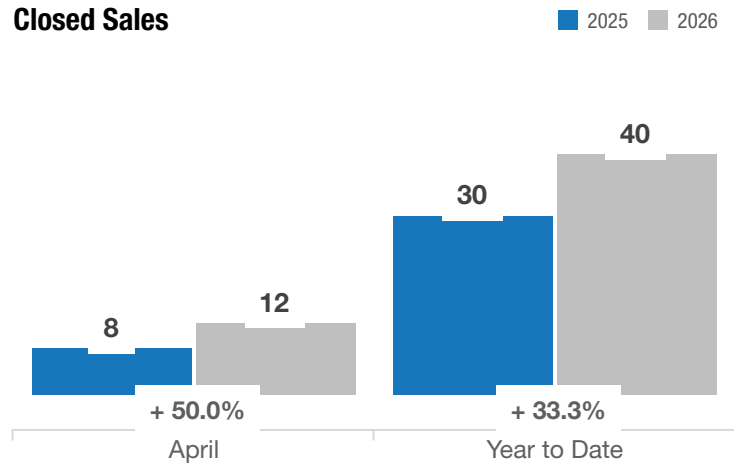
| Key Metrics                  | April     |                  |          | Year to Date |                  |          |
|------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                              | 2025      | 2026             | % Change | Thru 4-2025  | Thru 4-2026      | % Change |
| New Listings                 | 20        | 16               | - 20.0%  | 54           | 77               | + 42.6%  |
| Closed Sales                 | 8         | 12               | + 50.0%  | 30           | 40               | + 33.3%  |
| Median Sales Price           | \$432,500 | <b>\$483,900</b> | + 11.9%  | \$448,750    | <b>\$407,000</b> | - 9.3%   |
| Pct. of Orig. Price Received | 95.4%     | <b>96.9%</b>     | + 1.6%   | 97.3%        | <b>94.7%</b>     | - 2.7%   |
| Days on Market Until Sale    | 41        | <b>62</b>        | + 51.2%  | 81           | <b>60</b>        | - 25.9%  |
| Inventory of Homes for Sale  | 44        | <b>36</b>        | - 18.2%  | —            | —                | —        |
| Months Supply of Inventory   | 5.8       | <b>3.0</b>       | - 48.3%  | —            | —                | —        |

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### New Listings

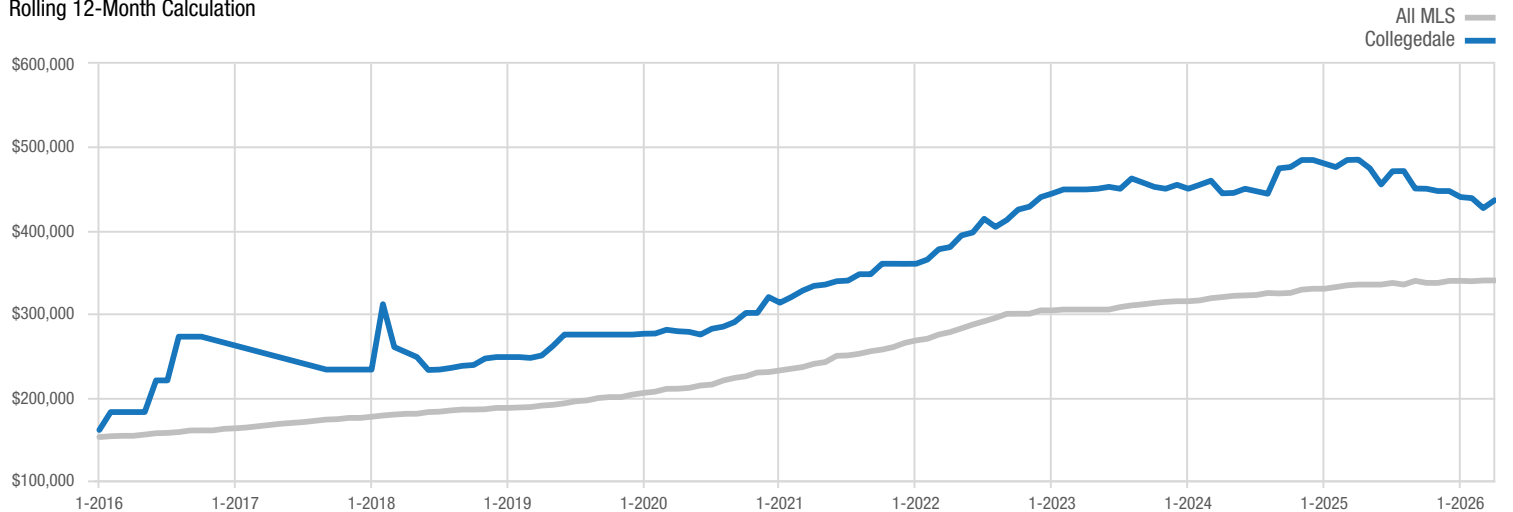


### Closed Sales



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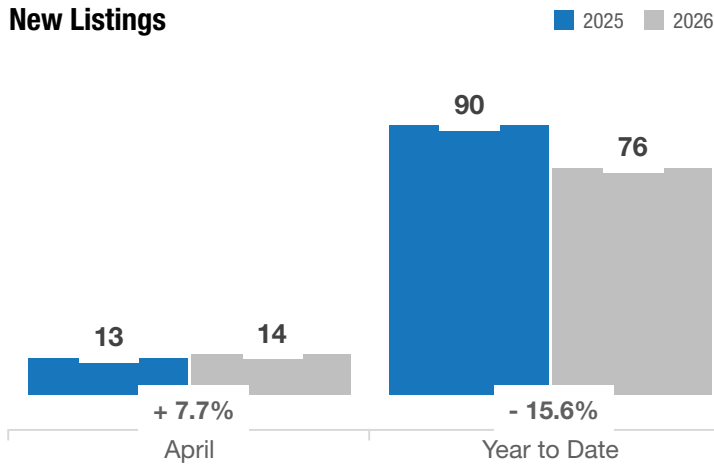
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## Dade County

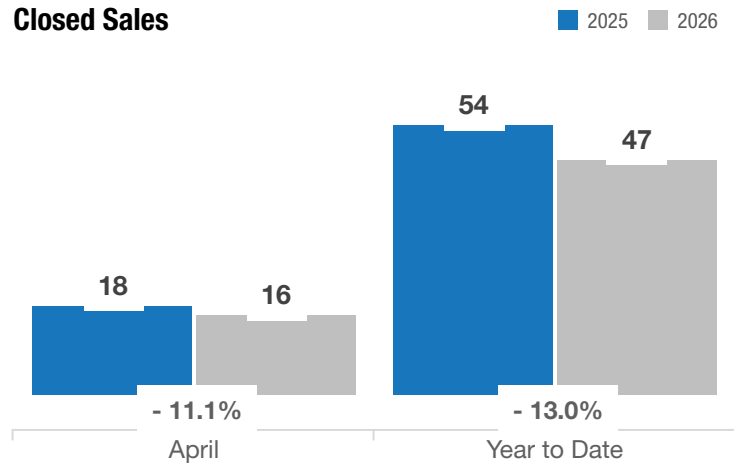
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 13        | 14        | + 7.7%   | 90           | 76          | - 15.6%  |
| Closed Sales                 | 18        | 16        | - 11.1%  | 54           | 47          | - 13.0%  |
| Median Sales Price           | \$260,000 | \$312,500 | + 20.2%  | \$303,000    | \$285,000   | - 5.9%   |
| Pct. of Orig. Price Received | 96.2%     | 95.4%     | - 0.8%   | 93.5%        | 92.9%       | - 0.6%   |
| Days on Market Until Sale    | 47        | 93        | + 97.9%  | 52           | 77          | + 48.1%  |
| Inventory of Homes for Sale  | 62        | 57        | - 8.1%   | —            | —           | —        |
| Months Supply of Inventory   | 4.6       | 4.3       | - 6.5%   | —            | —           | —        |

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### New Listings

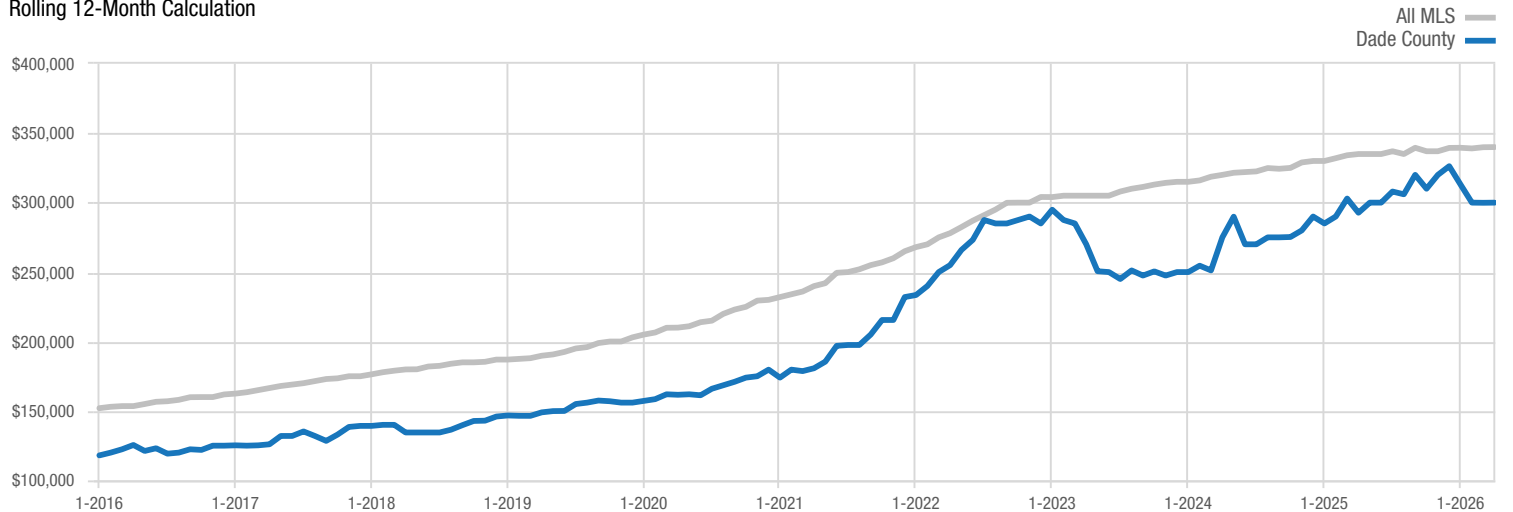


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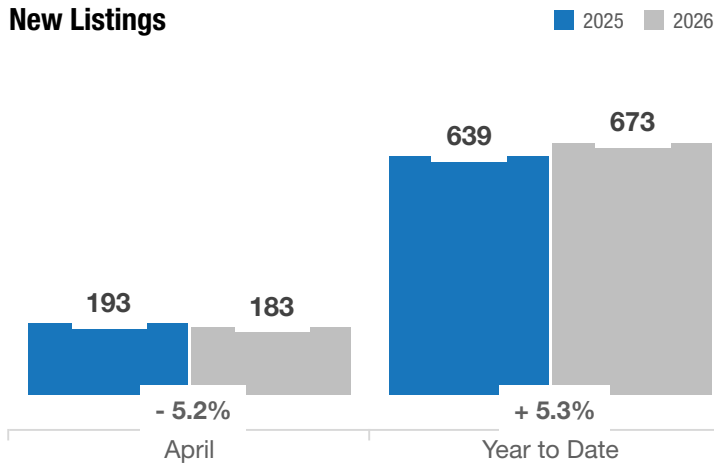
## Downtown Chattanooga

ZIP Codes: 37402, 37403, 37404, 37405, 37406, 37408 and 37450

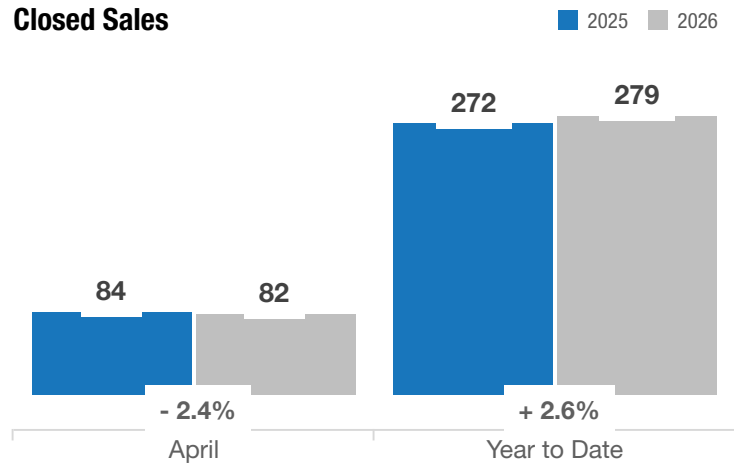
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 193       | 183       | - 5.2%   | 639          | 673         | + 5.3%   |
| Closed Sales                 | 84        | 82        | - 2.4%   | 272          | 279         | + 2.6%   |
| Median Sales Price           | \$372,500 | \$365,450 | - 1.9%   | \$339,250    | \$365,000   | + 7.6%   |
| Pct. of Orig. Price Received | 95.0%     | 95.6%     | + 0.6%   | 94.1%        | 94.8%       | + 0.7%   |
| Days on Market Until Sale    | 54        | 55        | + 1.9%   | 56           | 62          | + 10.7%  |
| Inventory of Homes for Sale  | 367       | 441       | + 20.2%  | —            | —           | —        |
| Months Supply of Inventory   | 4.9       | 5.6       | + 14.3%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

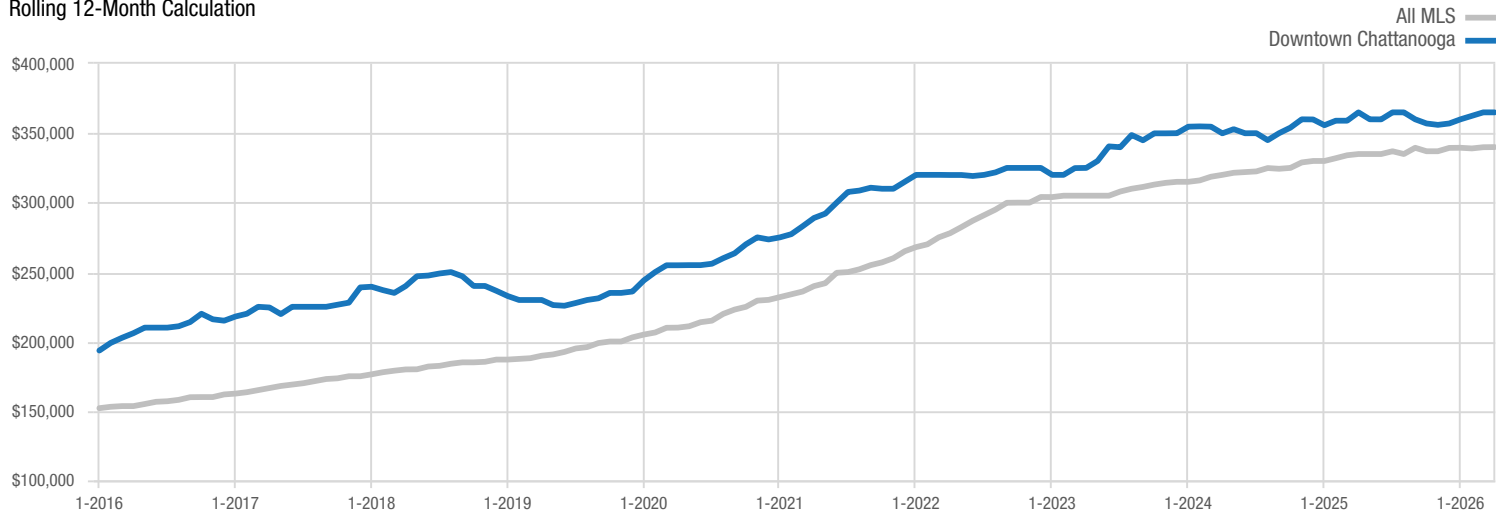


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – April 2026

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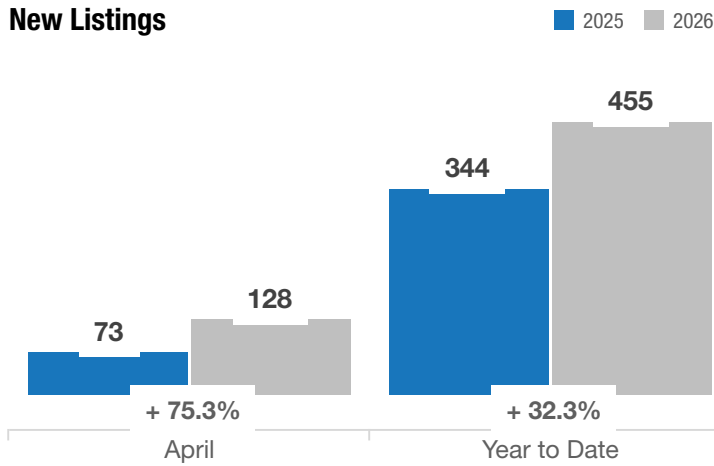
## East Brainerd

Includes the Cromwell, Dalewood, Eastdale & Tyner Communities

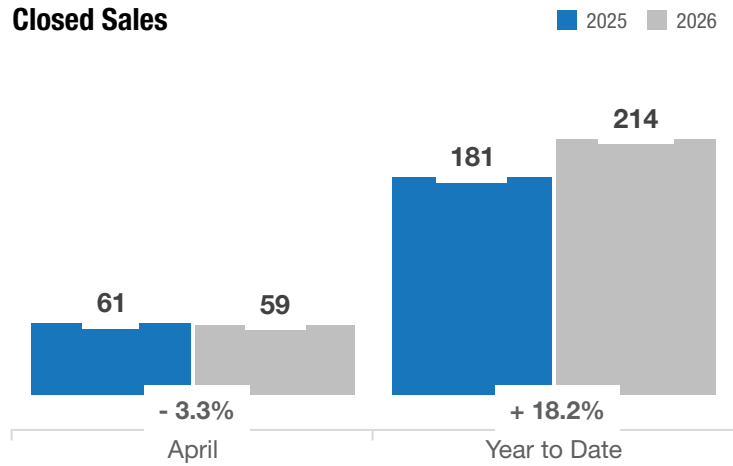
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 73        | 128       | + 75.3%  | 344          | 455         | + 32.3%  |
| Closed Sales                 | 61        | 59        | - 3.3%   | 181          | 214         | + 18.2%  |
| Median Sales Price           | \$365,000 | \$335,000 | - 8.2%   | \$400,000    | \$366,500   | - 8.4%   |
| Pct. of Orig. Price Received | 97.8%     | 95.5%     | - 2.4%   | 97.0%        | 95.6%       | - 1.4%   |
| Days on Market Until Sale    | 35        | 39        | + 11.4%  | 41           | 47          | + 14.6%  |
| Inventory of Homes for Sale  | 151       | 281       | + 86.1%  | —            | —           | —        |
| Months Supply of Inventory   | 3.2       | 4.8       | + 50.0%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

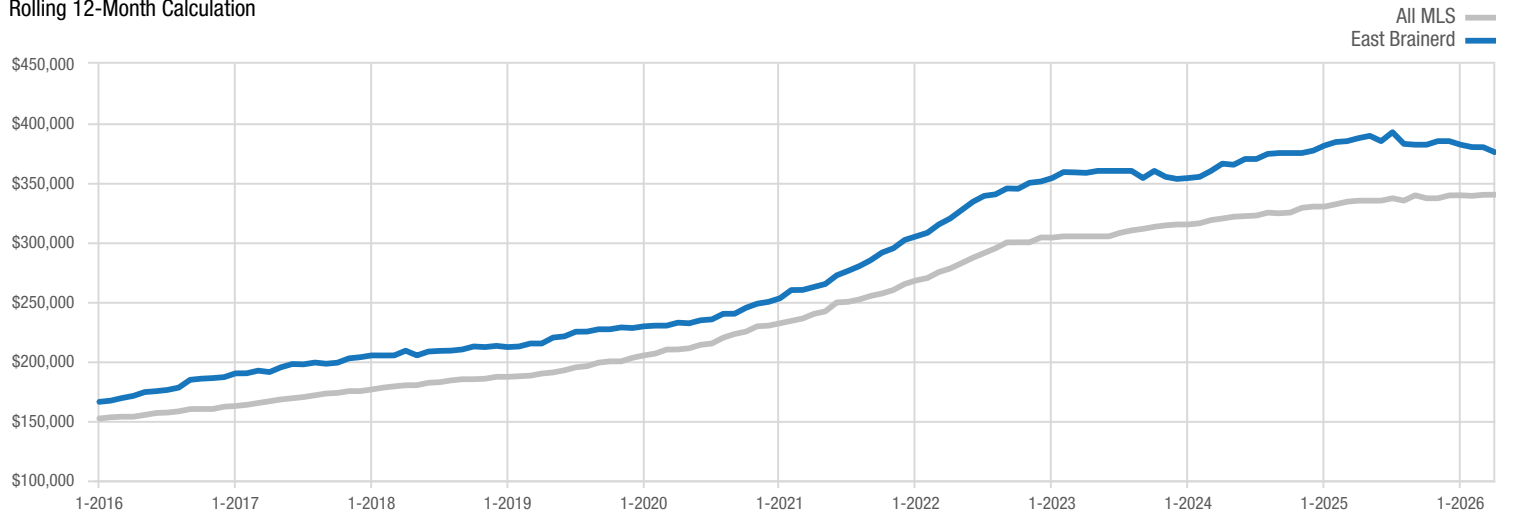


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – April 2026

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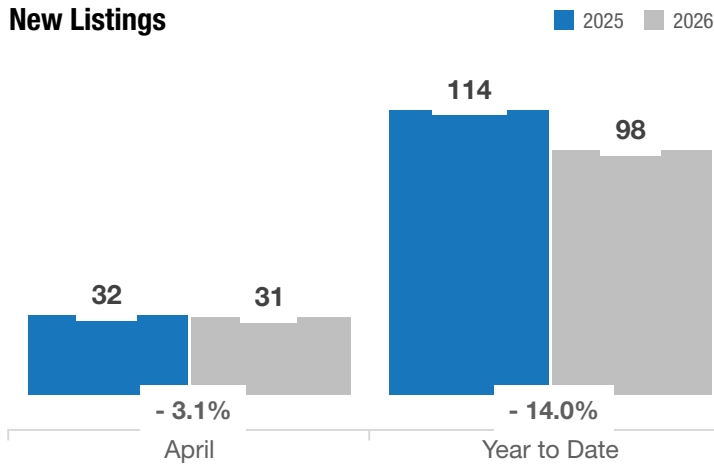
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## East Ridge

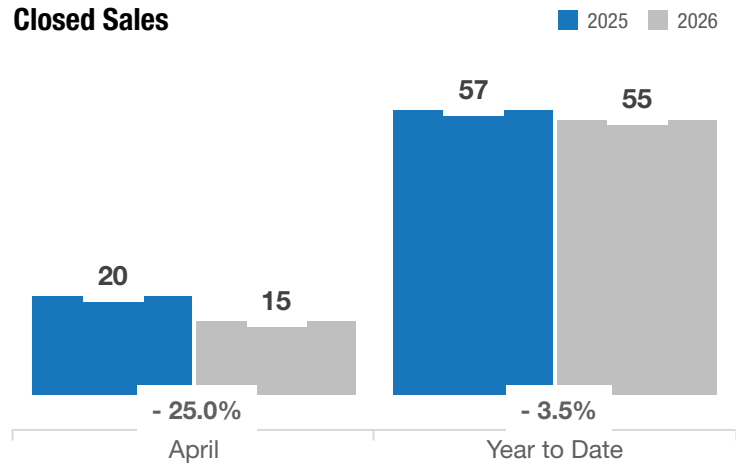
| Key Metrics                  | April     |                  |          | Year to Date |                  |          |
|------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                              | 2025      | 2026             | % Change | Thru 4-2025  | Thru 4-2026      | % Change |
| New Listings                 | 32        | 31               | - 3.1%   | 114          | 98               | - 14.0%  |
| Closed Sales                 | 20        | 15               | - 25.0%  | 57           | 55               | - 3.5%   |
| Median Sales Price           | \$299,450 | <b>\$295,000</b> | - 1.5%   | \$286,900    | <b>\$290,000</b> | + 1.1%   |
| Pct. of Orig. Price Received | 95.5%     | <b>95.9%</b>     | + 0.4%   | 94.9%        | <b>95.0%</b>     | + 0.1%   |
| Days on Market Until Sale    | 53        | <b>64</b>        | + 20.8%  | 52           | <b>69</b>        | + 32.7%  |
| Inventory of Homes for Sale  | 51        | <b>59</b>        | + 15.7%  | —            | —                | —        |
| Months Supply of Inventory   | 2.7       | <b>4.1</b>       | + 51.9%  | —            | —                | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

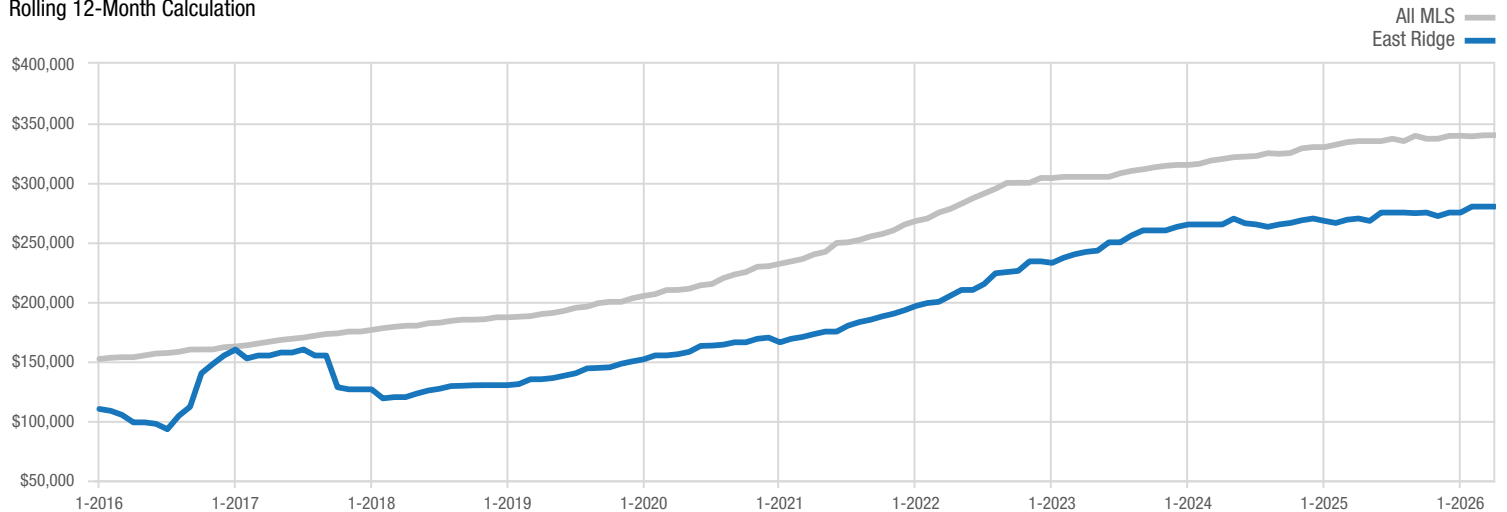


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – April 2026

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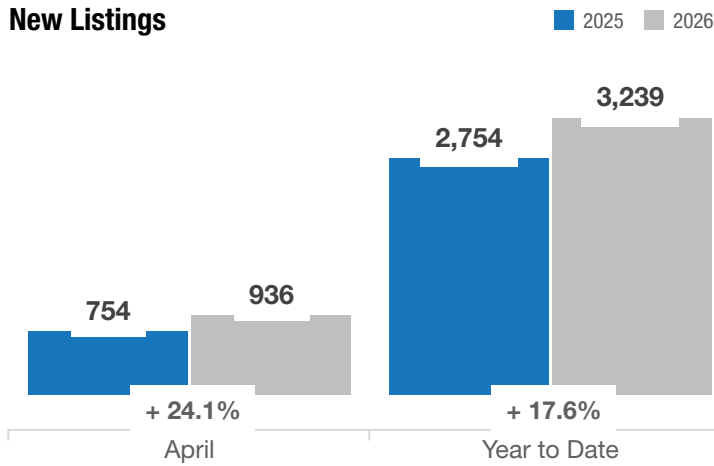
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## Hamilton County

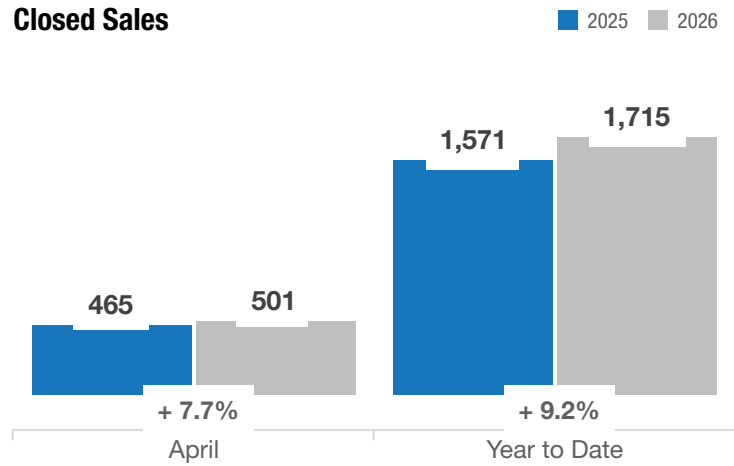
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 754       | 936       | + 24.1%  | 2,754        | 3,239       | + 17.6%  |
| Closed Sales                 | 465       | 501       | + 7.7%   | 1,571        | 1,715       | + 9.2%   |
| Median Sales Price           | \$399,900 | \$388,950 | - 2.7%   | \$385,000    | \$380,000   | - 1.3%   |
| Pct. of Orig. Price Received | 96.9%     | 95.9%     | - 1.0%   | 96.0%        | 95.3%       | - 0.7%   |
| Days on Market Until Sale    | 43        | 52        | + 20.9%  | 49           | 57          | + 16.3%  |
| Inventory of Homes for Sale  | 1,423     | 1,925     | + 35.3%  | —            | —           | —        |
| Months Supply of Inventory   | 3.3       | 4.1       | + 24.2%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

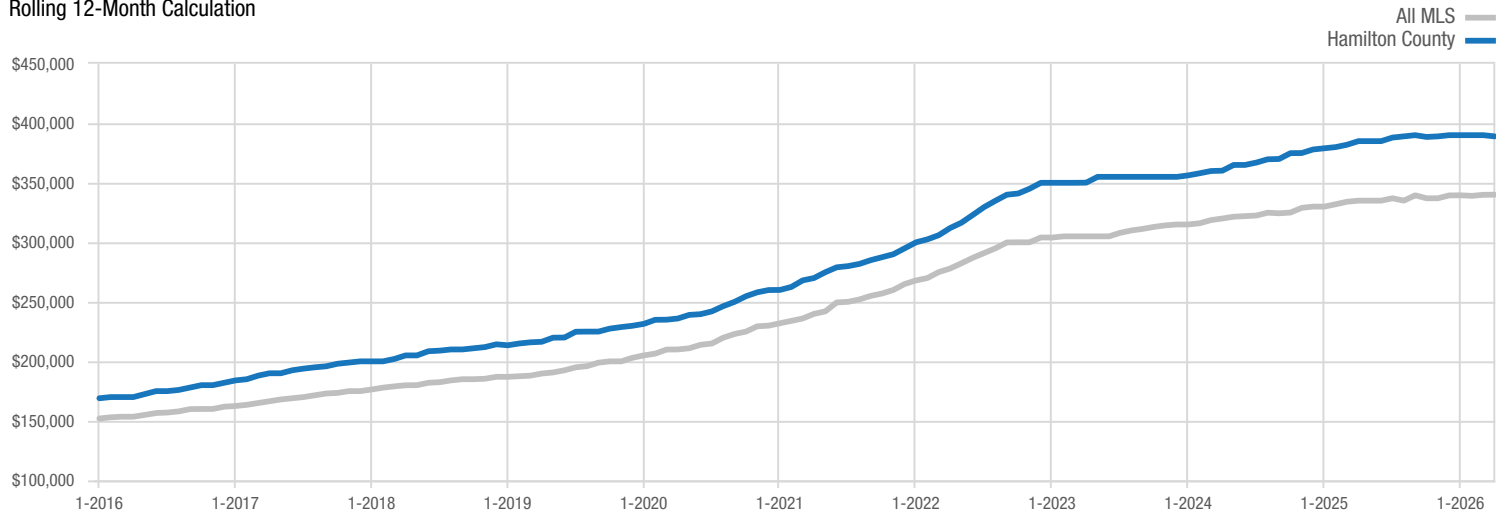


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – April 2026

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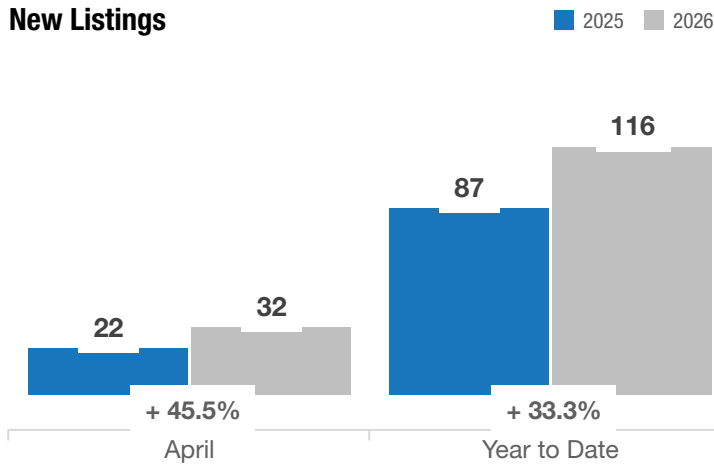
## Harrison / Georgetown

ZIP Codes: 37341 and 37308

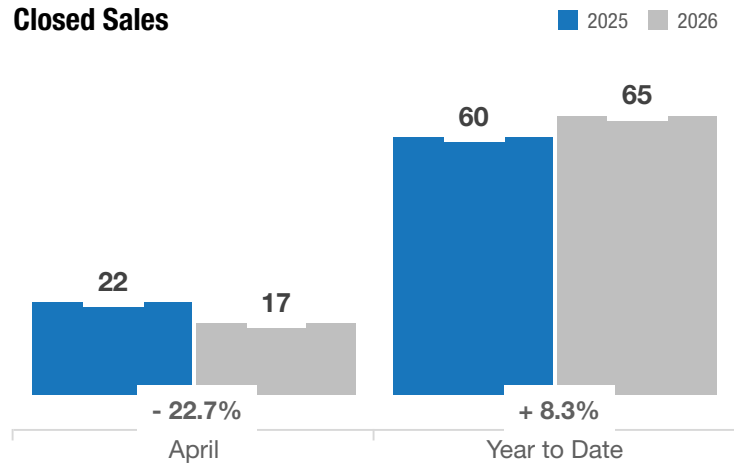
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 22        | 32        | + 45.5%  | 87           | 116         | + 33.3%  |
| Closed Sales                 | 22        | 17        | - 22.7%  | 60           | 65          | + 8.3%   |
| Median Sales Price           | \$391,000 | \$366,500 | - 6.3%   | \$372,000    | \$366,500   | - 1.5%   |
| Pct. of Orig. Price Received | 97.1%     | 95.5%     | - 1.6%   | 96.3%        | 93.8%       | - 2.6%   |
| Days on Market Until Sale    | 60        | 66        | + 10.0%  | 63           | 60          | - 4.8%   |
| Inventory of Homes for Sale  | 42        | 80        | + 90.5%  | —            | —           | —        |
| Months Supply of Inventory   | 2.6       | 5.2       | + 100.0% | —            | —           | —        |

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### New Listings

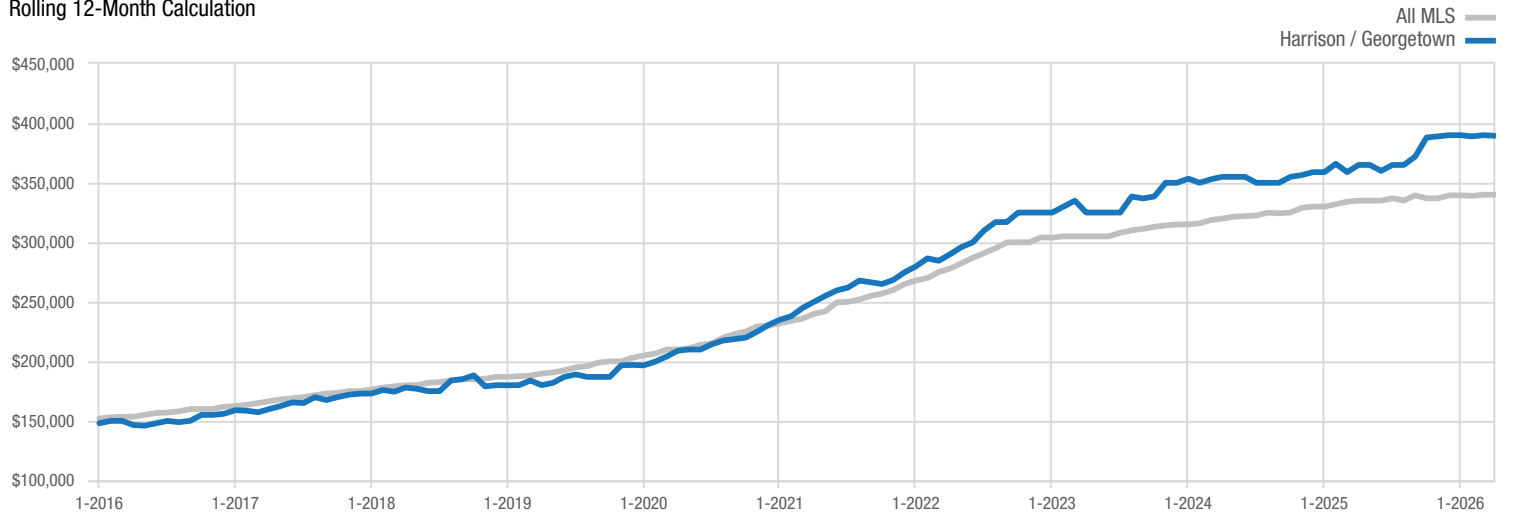


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – April 2026

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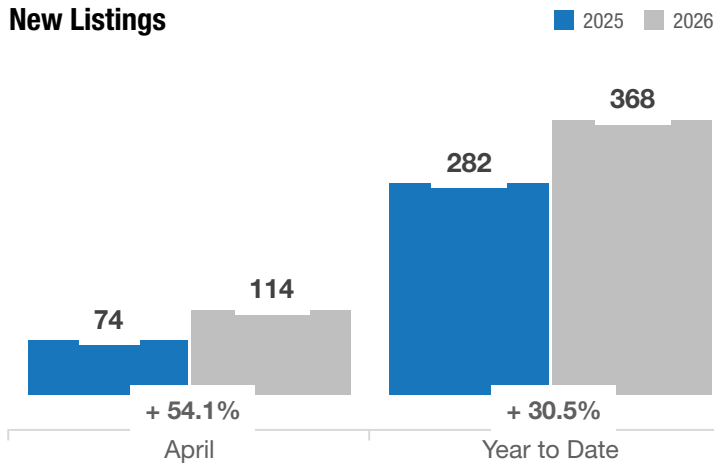
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## Hixson

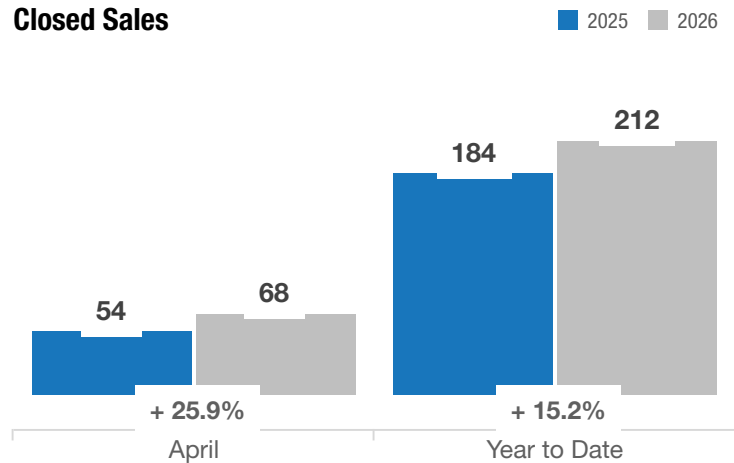
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 74        | 114       | + 54.1%  | 282          | 368         | + 30.5%  |
| Closed Sales                 | 54        | 68        | + 25.9%  | 184          | 212         | + 15.2%  |
| Median Sales Price           | \$377,500 | \$425,000 | + 12.6%  | \$385,000    | \$390,000   | + 1.3%   |
| Pct. of Orig. Price Received | 97.7%     | 96.6%     | - 1.1%   | 97.2%        | 96.1%       | - 1.1%   |
| Days on Market Until Sale    | 29        | 37        | + 27.6%  | 40           | 47          | + 17.5%  |
| Inventory of Homes for Sale  | 106       | 152       | + 43.4%  | —            | —           | —        |
| Months Supply of Inventory   | 2.1       | 2.5       | + 19.0%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

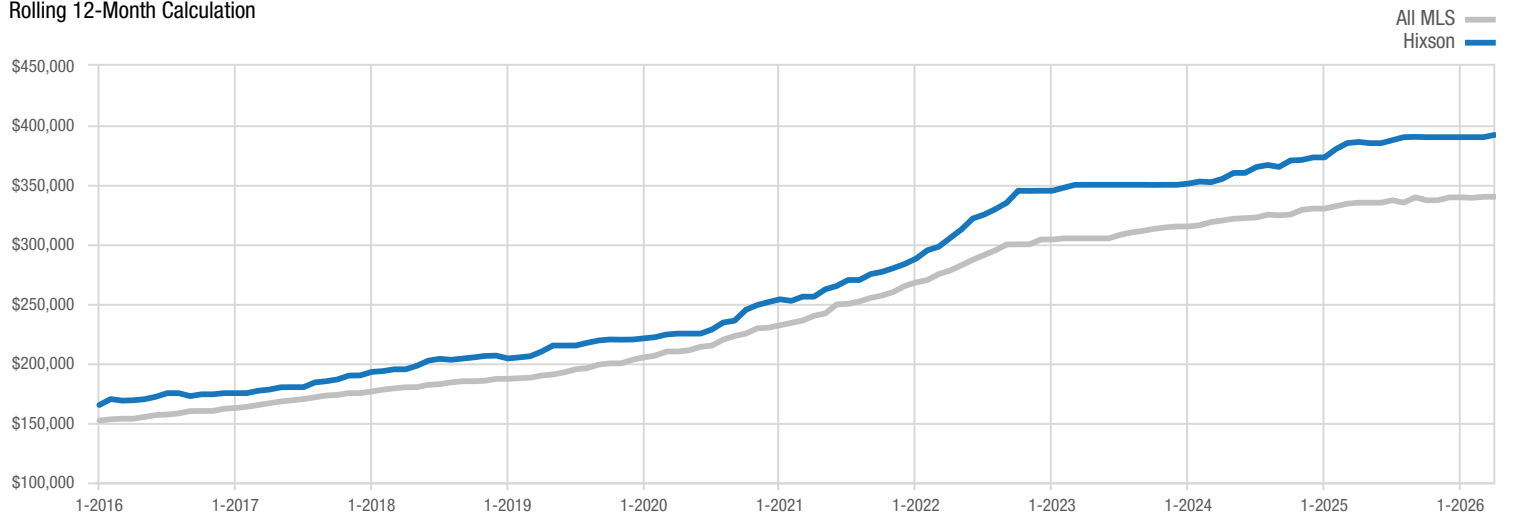


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – April 2026

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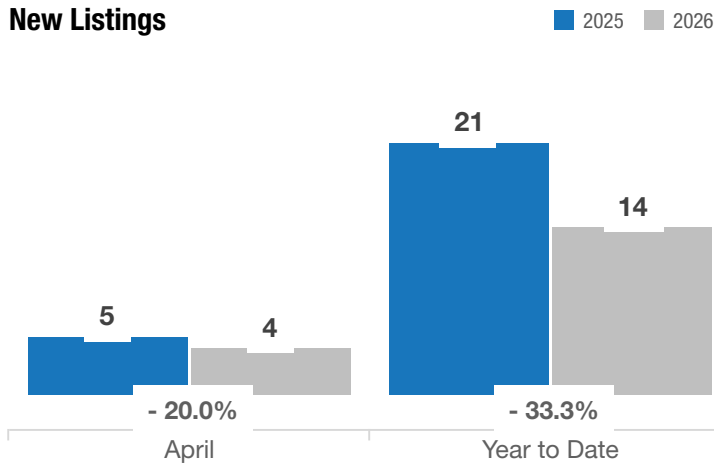
## Lookout Mountain

Hamilton County Only

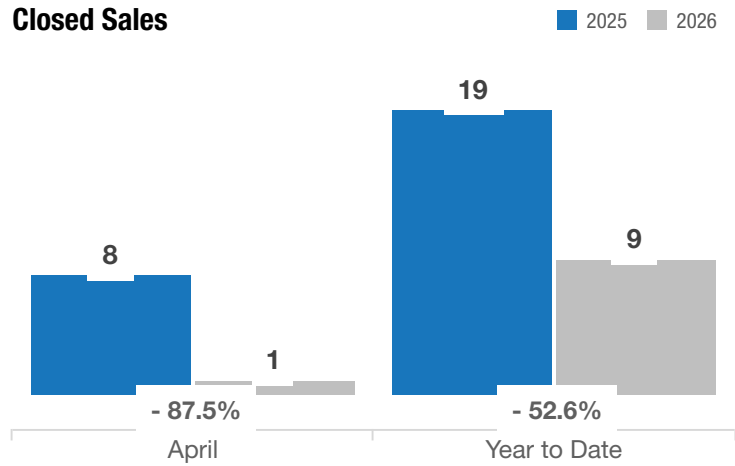
| Key Metrics                  | April       |                  |          | Year to Date |                  |          |
|------------------------------|-------------|------------------|----------|--------------|------------------|----------|
|                              | 2025        | 2026             | % Change | Thru 4-2025  | Thru 4-2026      | % Change |
| New Listings                 | 5           | 4                | - 20.0%  | 21           | 14               | - 33.3%  |
| Closed Sales                 | 8           | 1                | - 87.5%  | 19           | 9                | - 52.6%  |
| Median Sales Price           | \$1,213,000 | <b>\$575,000</b> | - 52.6%  | \$995,000    | <b>\$895,000</b> | - 10.1%  |
| Pct. of Orig. Price Received | 96.1%       | <b>88.6%</b>     | - 7.8%   | 95.5%        | <b>95.9%</b>     | + 0.4%   |
| Days on Market Until Sale    | 32          | <b>62</b>        | + 93.8%  | 38           | <b>52</b>        | + 36.8%  |
| Inventory of Homes for Sale  | 6           | 7                | + 16.7%  | —            | —                | —        |
| Months Supply of Inventory   | 1.4         | <b>2.5</b>       | + 78.6%  | —            | —                | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

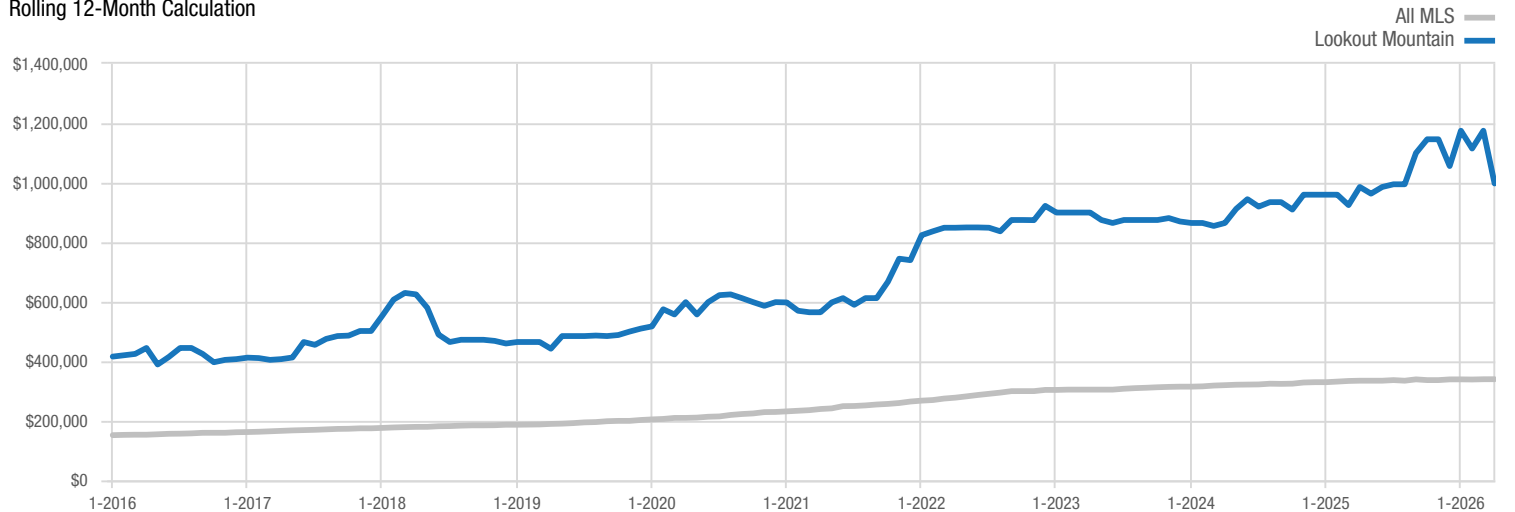


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – April 2026

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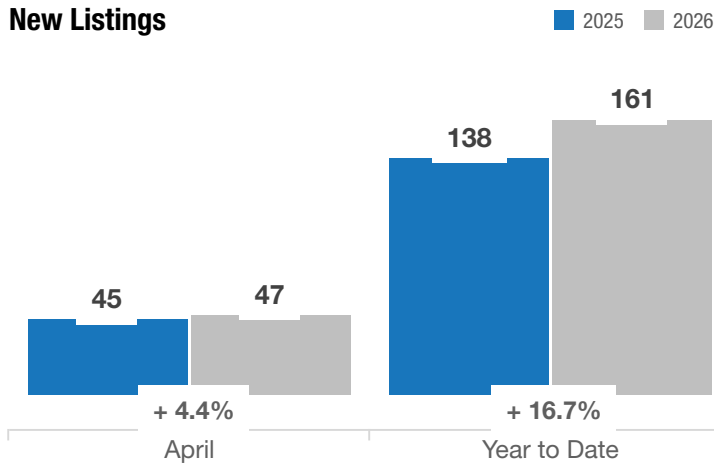
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## Marion County

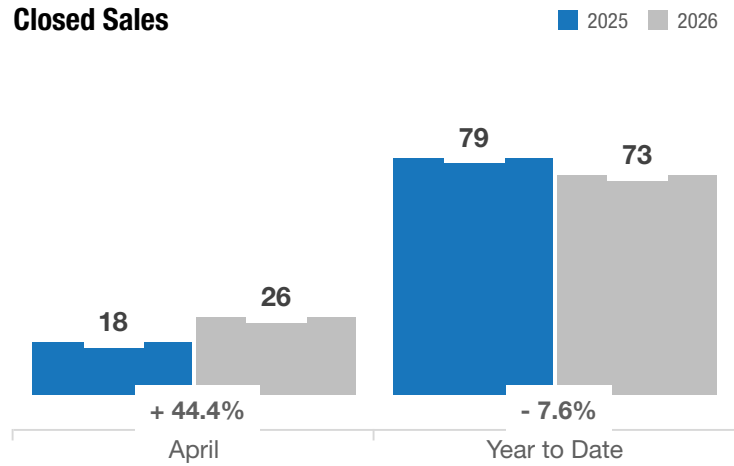
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 45        | 47        | + 4.4%   | 138          | 161         | + 16.7%  |
| Closed Sales                 | 18        | 26        | + 44.4%  | 79           | 73          | - 7.6%   |
| Median Sales Price           | \$277,500 | \$267,500 | - 3.6%   | \$285,000    | \$262,000   | - 8.1%   |
| Pct. of Orig. Price Received | 96.8%     | 91.3%     | - 5.7%   | 95.3%        | 92.7%       | - 2.7%   |
| Days on Market Until Sale    | 52        | 74        | + 42.3%  | 64           | 73          | + 14.1%  |
| Inventory of Homes for Sale  | 98        | 133       | + 35.7%  | —            | —           | —        |
| Months Supply of Inventory   | 4.8       | 6.7       | + 39.6%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

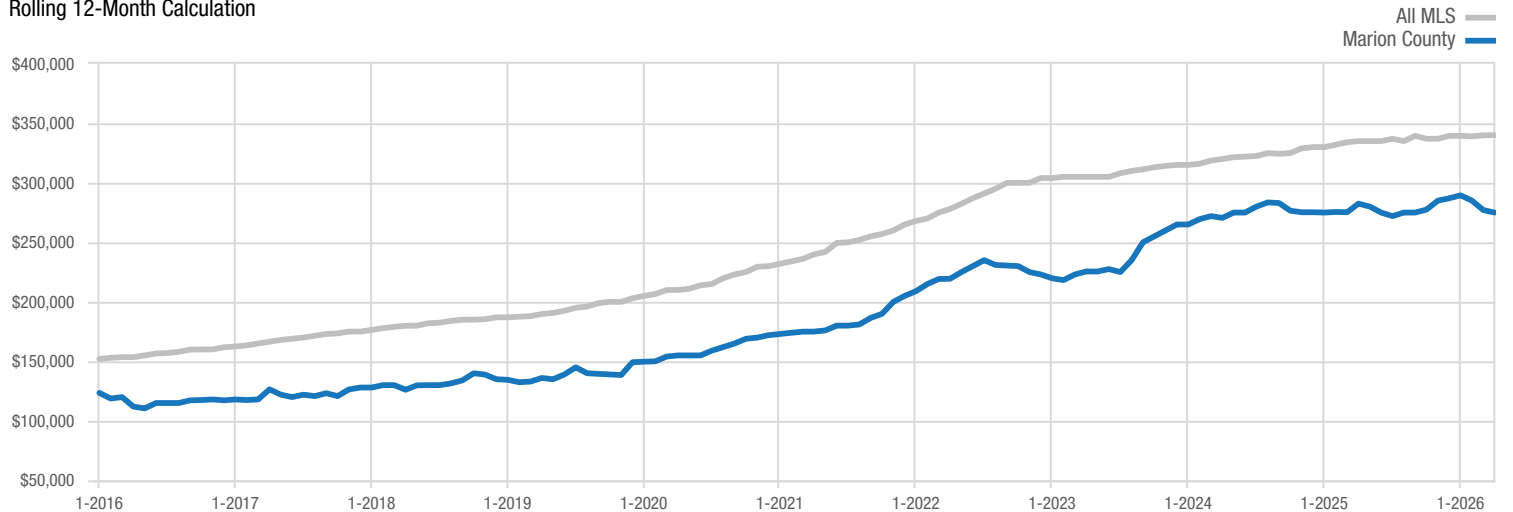


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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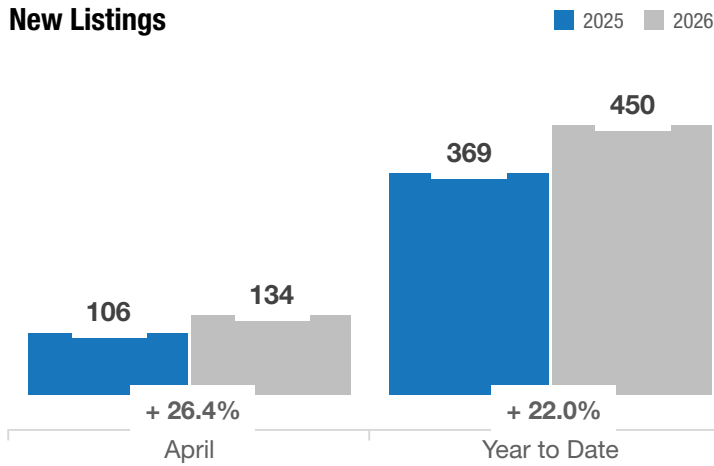
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## Ooltewah

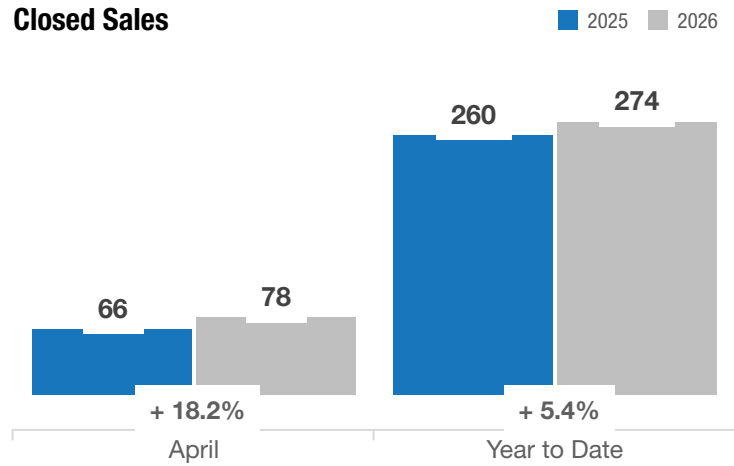
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 106       | 134       | + 26.4%  | 369          | 450         | + 22.0%  |
| Closed Sales                 | 66        | 78        | + 18.2%  | 260          | 274         | + 5.4%   |
| Median Sales Price           | \$470,950 | \$480,820 | + 2.1%   | \$438,153    | \$439,900   | + 0.4%   |
| Pct. of Orig. Price Received | 98.3%     | 96.9%     | - 1.4%   | 97.0%        | 96.8%       | - 0.2%   |
| Days on Market Until Sale    | 46        | 72        | + 56.5%  | 59           | 71          | + 20.3%  |
| Inventory of Homes for Sale  | 223       | 298       | + 33.6%  | —            | —           | —        |
| Months Supply of Inventory   | 3.2       | 4.4       | + 37.5%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

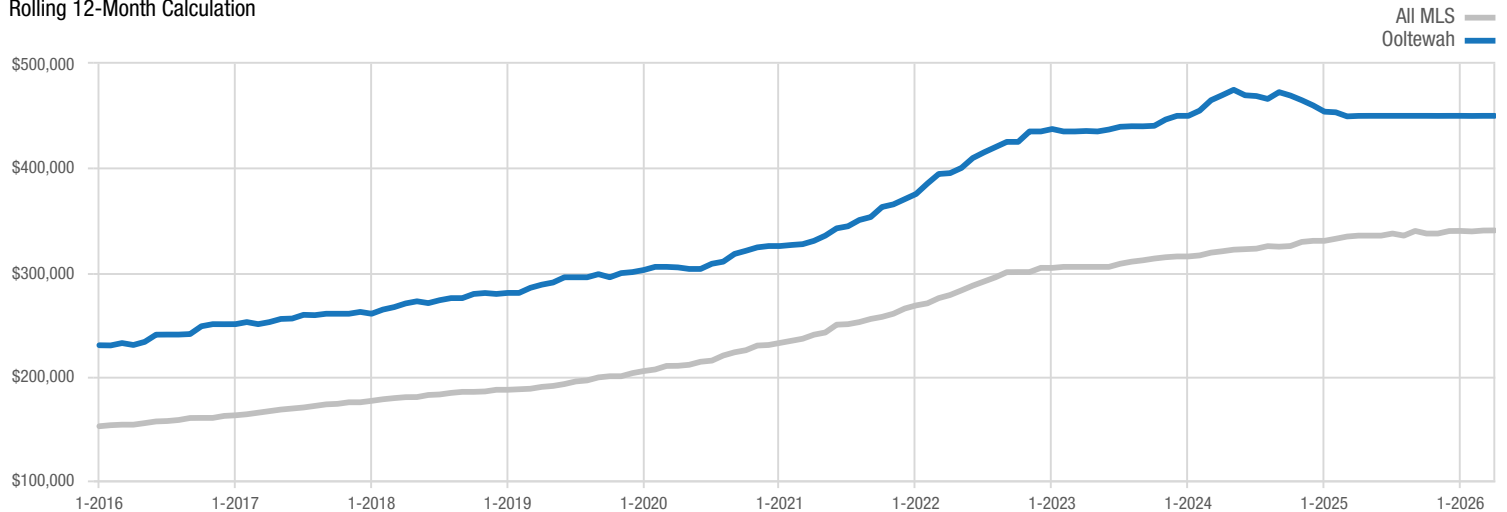


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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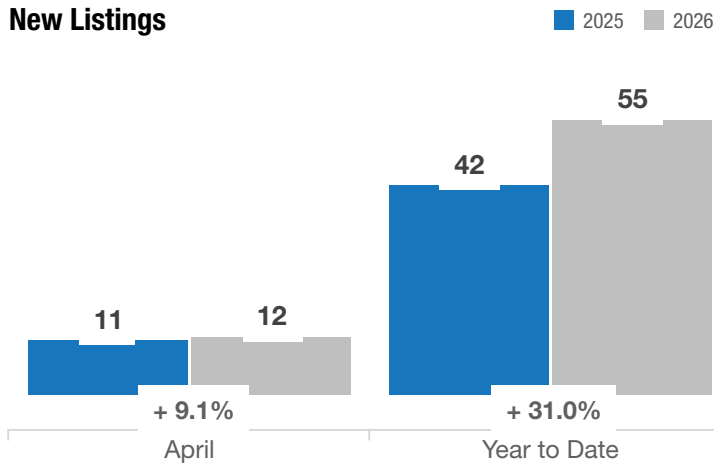
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## Red Bank

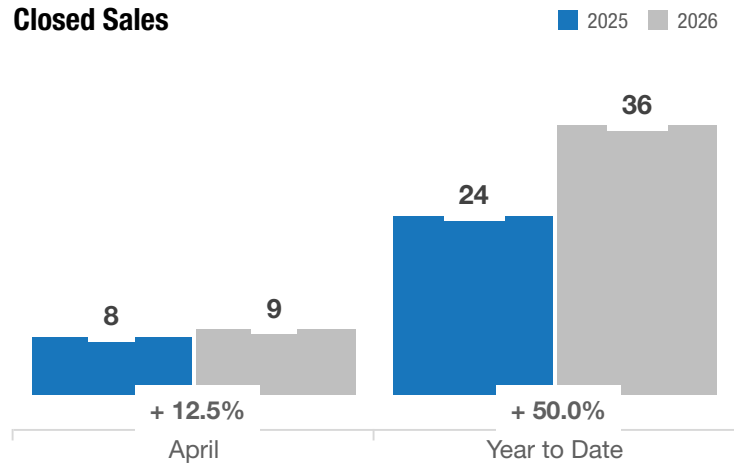
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 11        | 12        | + 9.1%   | 42           | 55          | + 31.0%  |
| Closed Sales                 | 8         | 9         | + 12.5%  | 24           | 36          | + 50.0%  |
| Median Sales Price           | \$302,000 | \$362,500 | + 20.0%  | \$333,750    | \$352,750   | + 5.7%   |
| Pct. of Orig. Price Received | 97.9%     | 97.1%     | - 0.8%   | 95.9%        | 97.4%       | + 1.6%   |
| Days on Market Until Sale    | 24        | 40        | + 66.7%  | 41           | 43          | + 4.9%   |
| Inventory of Homes for Sale  | 27        | 30        | + 11.1%  | —            | —           | —        |
| Months Supply of Inventory   | 2.6       | 2.9       | + 11.5%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

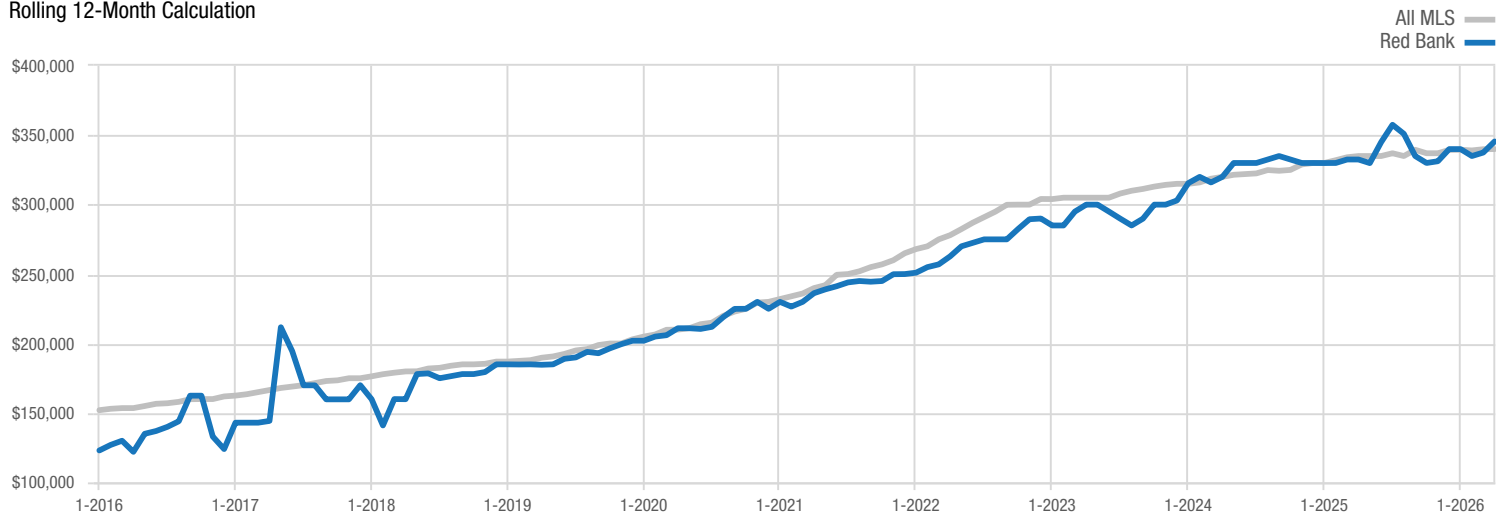


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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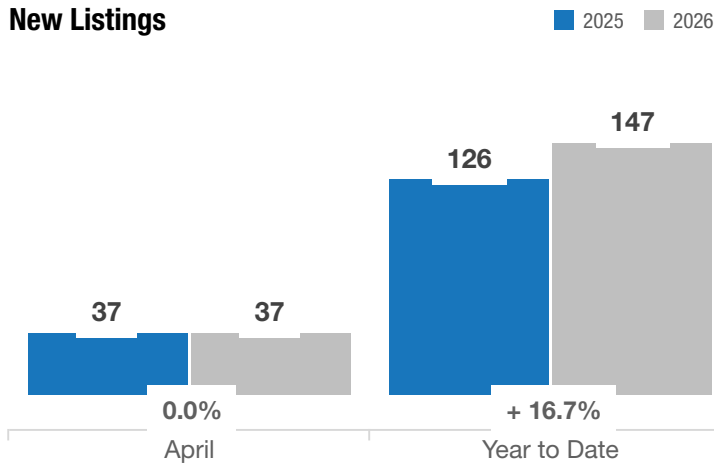
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## Rhea County

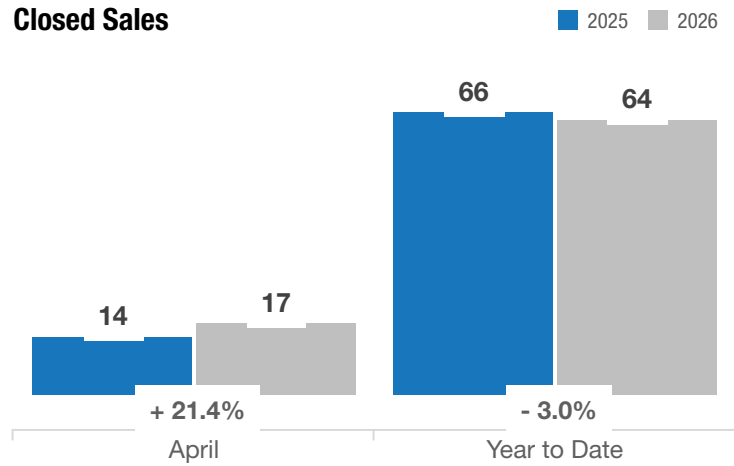
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 37        | 37        | 0.0%     | 126          | 147         | + 16.7%  |
| Closed Sales                 | 14        | 17        | + 21.4%  | 66           | 64          | - 3.0%   |
| Median Sales Price           | \$331,450 | \$270,000 | - 18.5%  | \$318,978    | \$294,155   | - 7.8%   |
| Pct. of Orig. Price Received | 96.8%     | 94.8%     | - 2.1%   | 93.9%        | 91.4%       | - 2.7%   |
| Days on Market Until Sale    | 57        | 55        | - 3.5%   | 69           | 90          | + 30.4%  |
| Inventory of Homes for Sale  | 77        | 114       | + 48.1%  | —            | —           | —        |
| Months Supply of Inventory   | 3.6       | 5.7       | + 58.3%  | —            | —           | —        |

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### New Listings

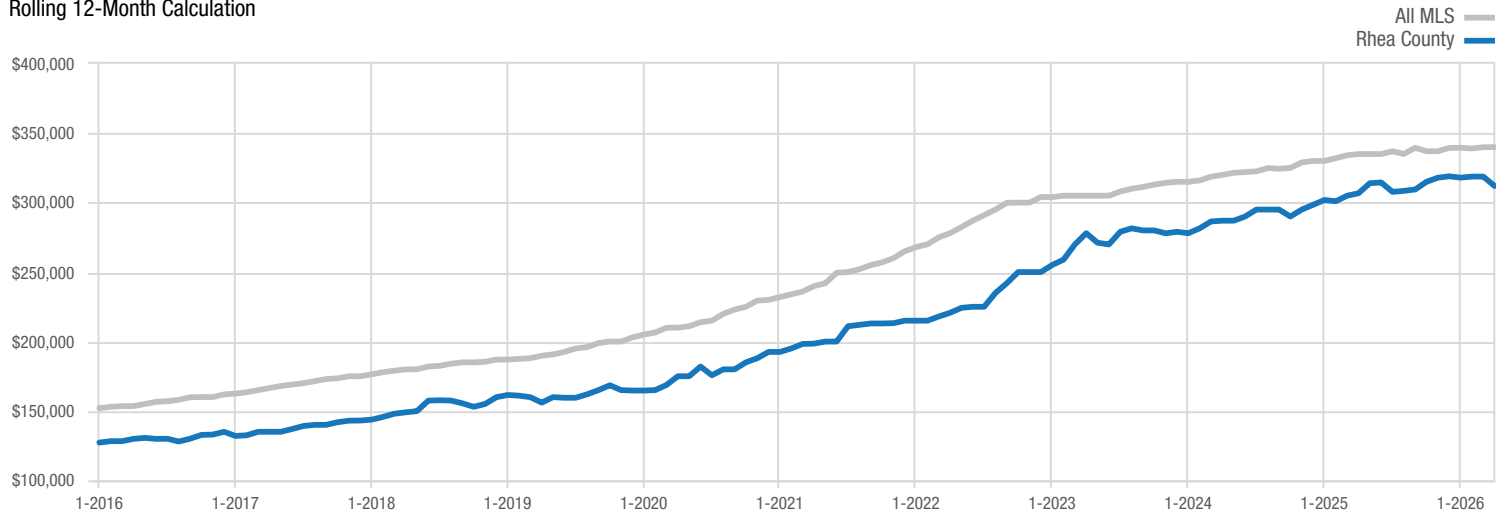


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – April 2026

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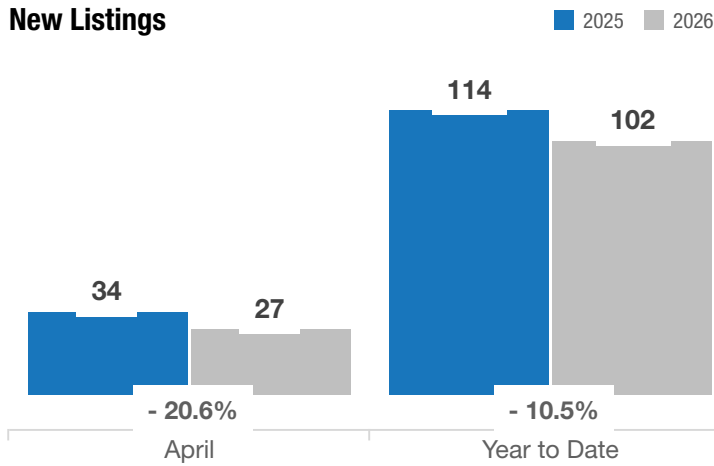
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## Sequatchie County

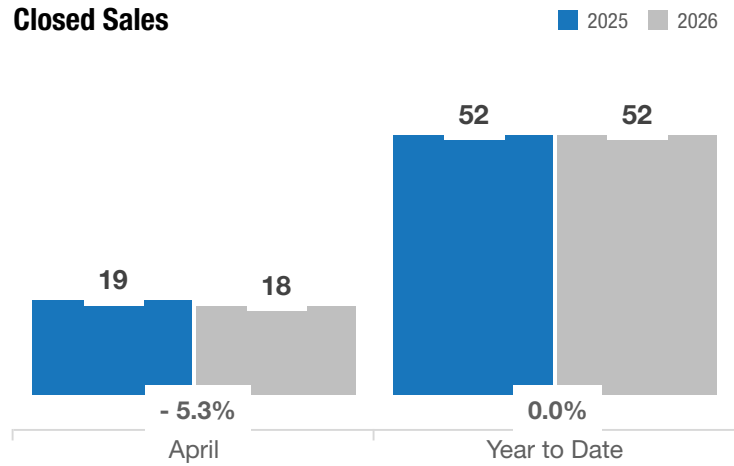
| Key Metrics                  | April     |                  |          | Year to Date |                  |          |
|------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                              | 2025      | 2026             | % Change | Thru 4-2025  | Thru 4-2026      | % Change |
| New Listings                 | 34        | 27               | - 20.6%  | 114          | 102              | - 10.5%  |
| Closed Sales                 | 19        | 18               | - 5.3%   | 52           | 52               | 0.0%     |
| Median Sales Price           | \$305,000 | <b>\$354,950</b> | + 16.4%  | \$286,500    | <b>\$354,950</b> | + 23.9%  |
| Pct. of Orig. Price Received | 94.4%     | <b>93.3%</b>     | - 1.2%   | 94.4%        | <b>93.2%</b>     | - 1.3%   |
| Days on Market Until Sale    | 90        | <b>73</b>        | - 18.9%  | 70           | <b>73</b>        | + 4.3%   |
| Inventory of Homes for Sale  | 85        | <b>85</b>        | 0.0%     | —            | —                | —        |
| Months Supply of Inventory   | 5.8       | <b>5.1</b>       | - 12.1%  | —            | —                | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### New Listings

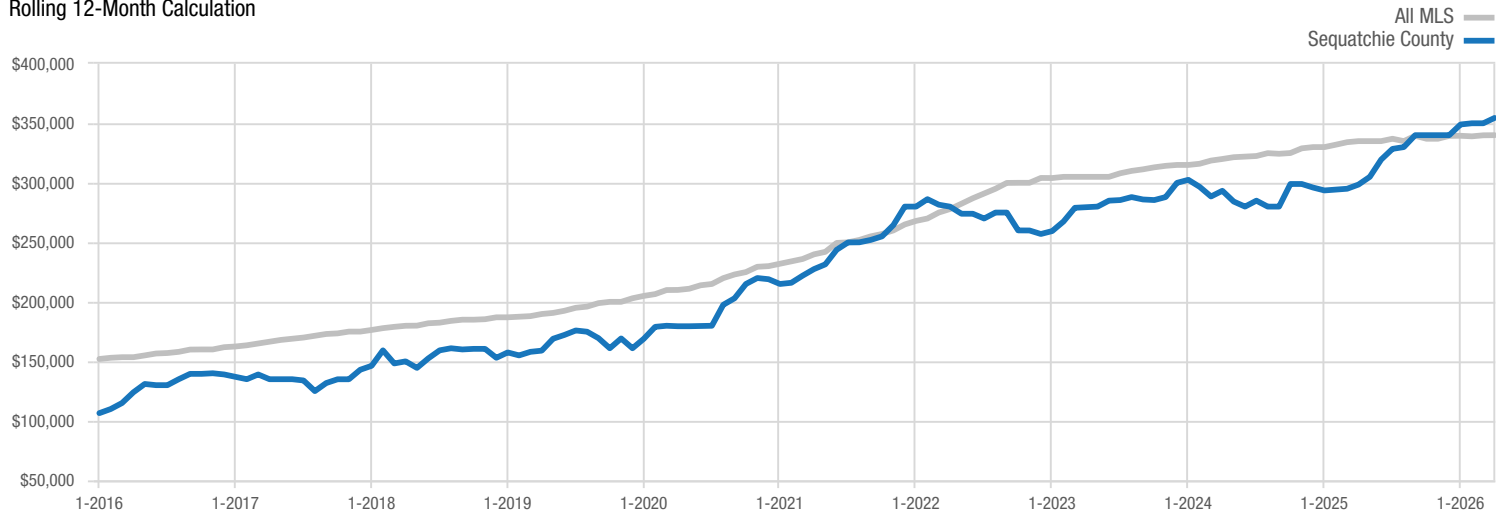


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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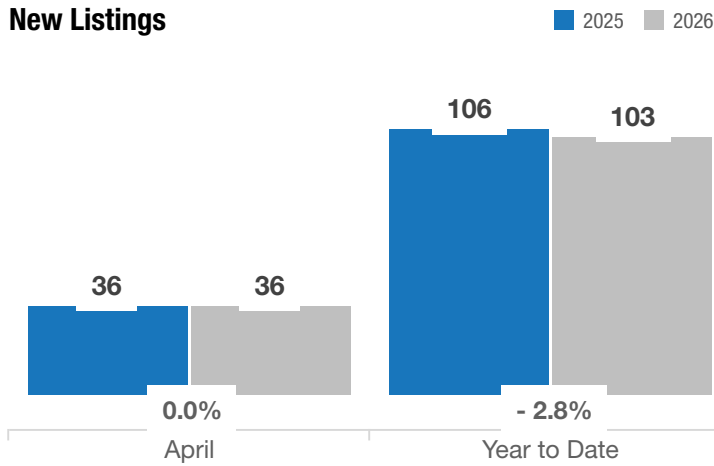
## Signal Mountain

Hamilton County Only

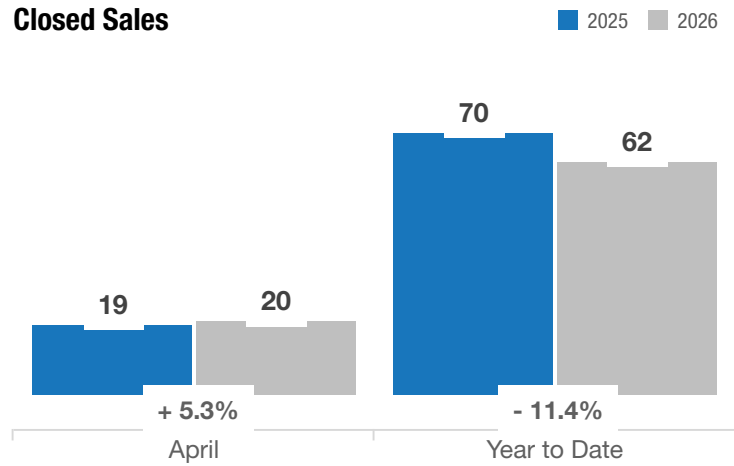
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 36        | 36        | 0.0%     | 106          | 103         | - 2.8%   |
| Closed Sales                 | 19        | 20        | + 5.3%   | 70           | 62          | - 11.4%  |
| Median Sales Price           | \$660,000 | \$598,450 | - 9.3%   | \$652,500    | \$634,000   | - 2.8%   |
| Pct. of Orig. Price Received | 98.1%     | 97.6%     | - 0.5%   | 96.4%        | 95.5%       | - 0.9%   |
| Days on Market Until Sale    | 23        | 55        | + 139.1% | 45           | 50          | + 11.1%  |
| Inventory of Homes for Sale  | 42        | 47        | + 11.9%  | —            | —           | —        |
| Months Supply of Inventory   | 2.1       | 2.5       | + 19.0%  | —            | —           | —        |

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### New Listings

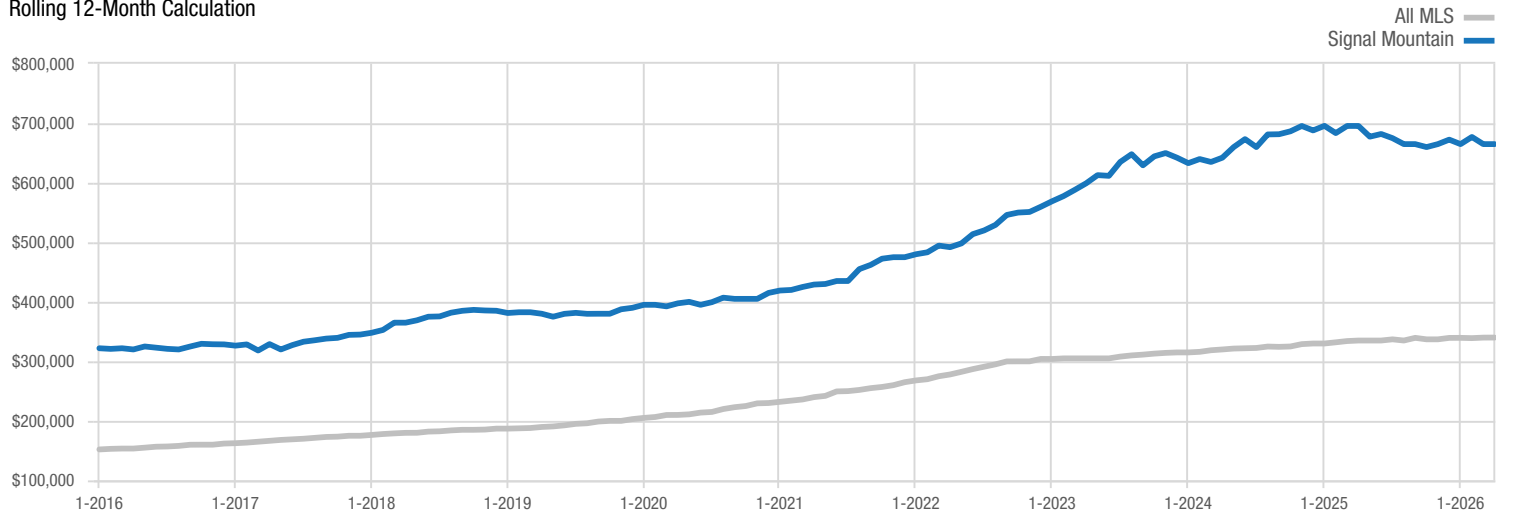


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – April 2026

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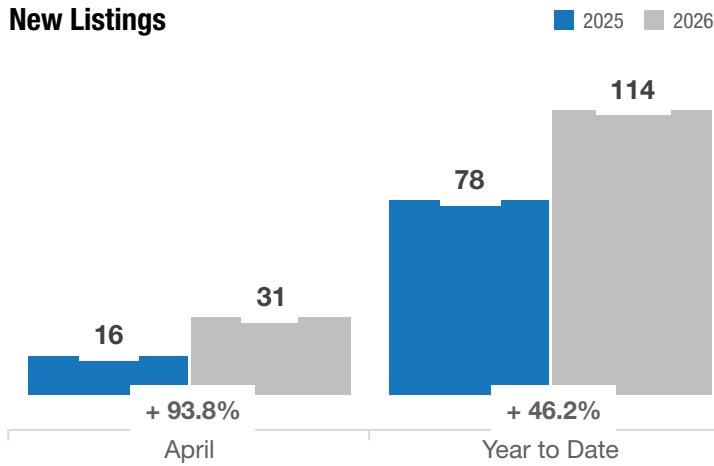
## St. Elmo / High Park / Avondale

ZIP Codes: 37407, 37409 and 37410

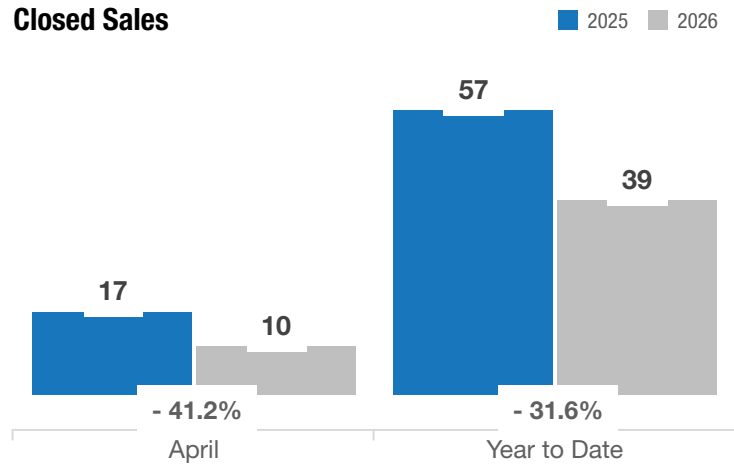
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 16        | 31        | + 93.8%  | 78           | 114         | + 46.2%  |
| Closed Sales                 | 17        | 10        | - 41.2%  | 57           | 39          | - 31.6%  |
| Median Sales Price           | \$230,000 | \$228,000 | - 0.9%   | \$220,000    | \$269,500   | + 22.5%  |
| Pct. of Orig. Price Received | 91.8%     | 88.9%     | - 3.2%   | 93.9%        | 92.5%       | - 1.5%   |
| Days on Market Until Sale    | 40        | 16        | - 60.0%  | 49           | 43          | - 12.2%  |
| Inventory of Homes for Sale  | 41        | 67        | + 63.4%  | —            | —           | —        |
| Months Supply of Inventory   | 3.0       | 5.6       | + 86.7%  | —            | —           | —        |

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### New Listings

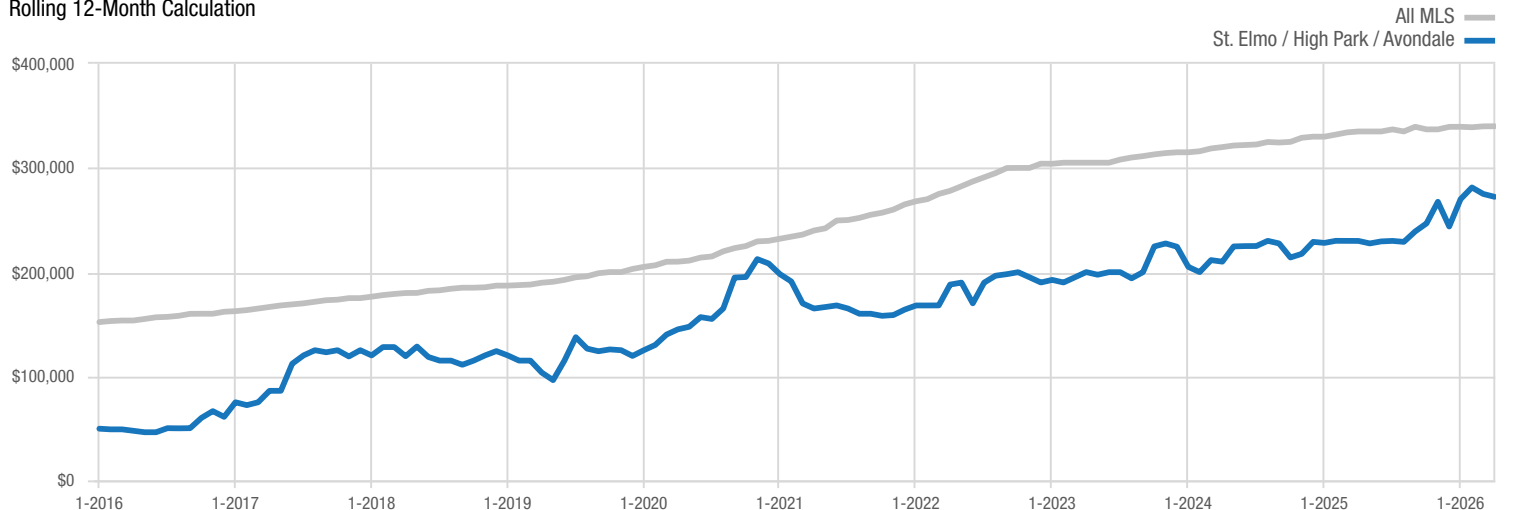


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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# Local Market Update – April 2026

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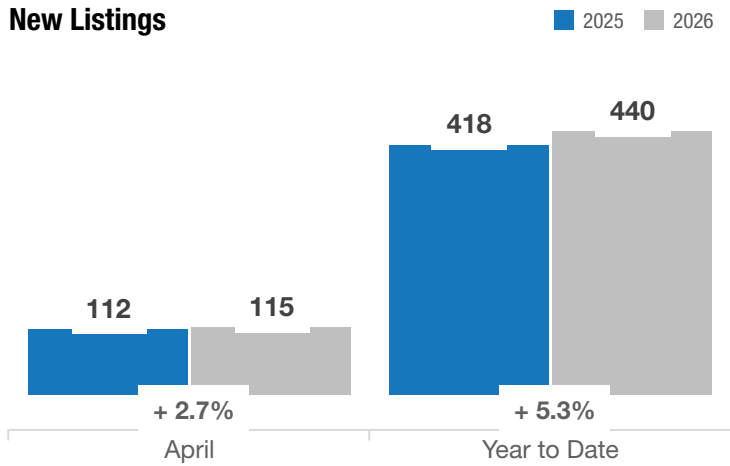
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## Walker County

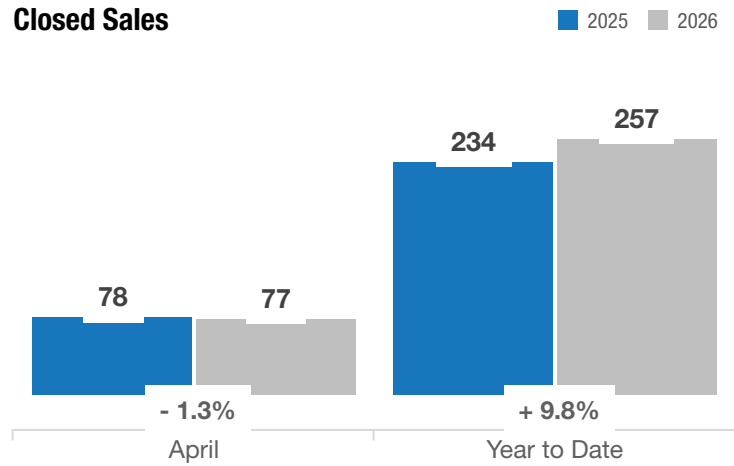
| Key Metrics                  | April     |           |          | Year to Date |             |          |
|------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                              | 2025      | 2026      | % Change | Thru 4-2025  | Thru 4-2026 | % Change |
| New Listings                 | 112       | 115       | + 2.7%   | 418          | 440         | + 5.3%   |
| Closed Sales                 | 78        | 77        | - 1.3%   | 234          | 257         | + 9.8%   |
| Median Sales Price           | \$268,000 | \$264,000 | - 1.5%   | \$249,200    | \$275,000   | + 10.4%  |
| Pct. of Orig. Price Received | 95.9%     | 94.8%     | - 1.1%   | 95.0%        | 94.2%       | - 0.8%   |
| Days on Market Until Sale    | 42        | 52        | + 23.8%  | 52           | 60          | + 15.4%  |
| Inventory of Homes for Sale  | 245       | 253       | + 3.3%   | —            | —           | —        |
| Months Supply of Inventory   | 3.6       | 3.6       | 0.0%     | —            | —           | —        |

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### New Listings

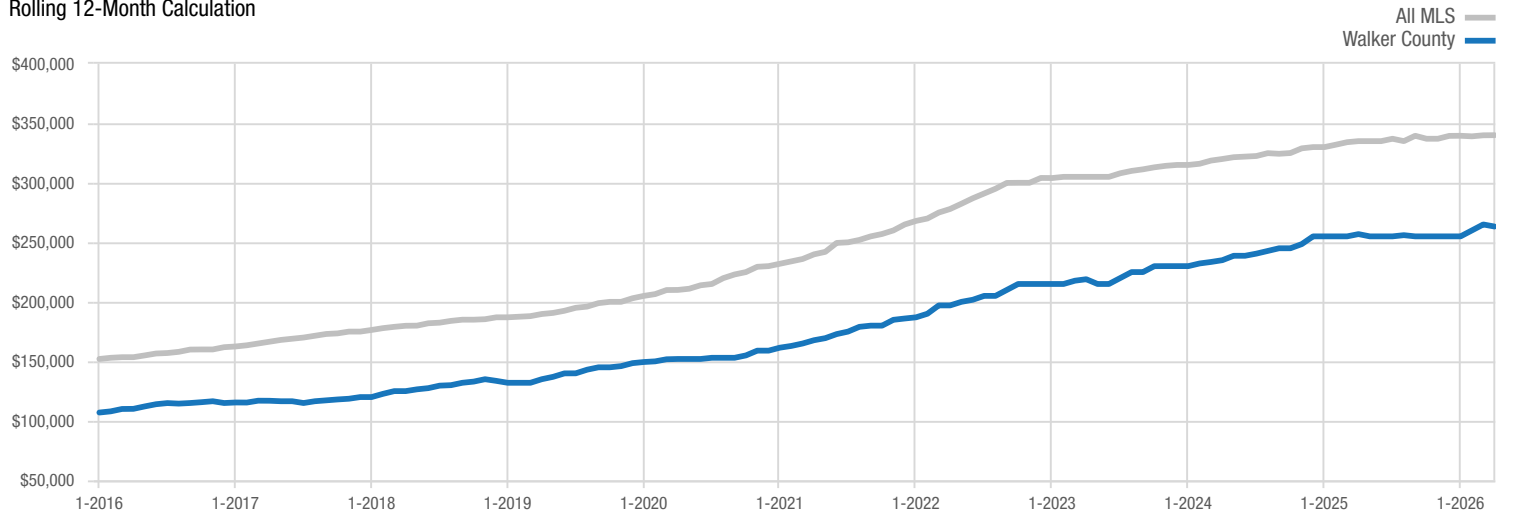


### Closed Sales



### Median Sales Price - All MLS

Rolling 12-Month Calculation



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