

Annual Report on the Greater Chattanooga Housing Market

RESIDENTIAL REAL ESTATE ACTIVITY FOR
GREATER CHATTANOOGA REALTORS®



2025

Change from 2024:

+ 5.9%

New Listings

+ 0.6%

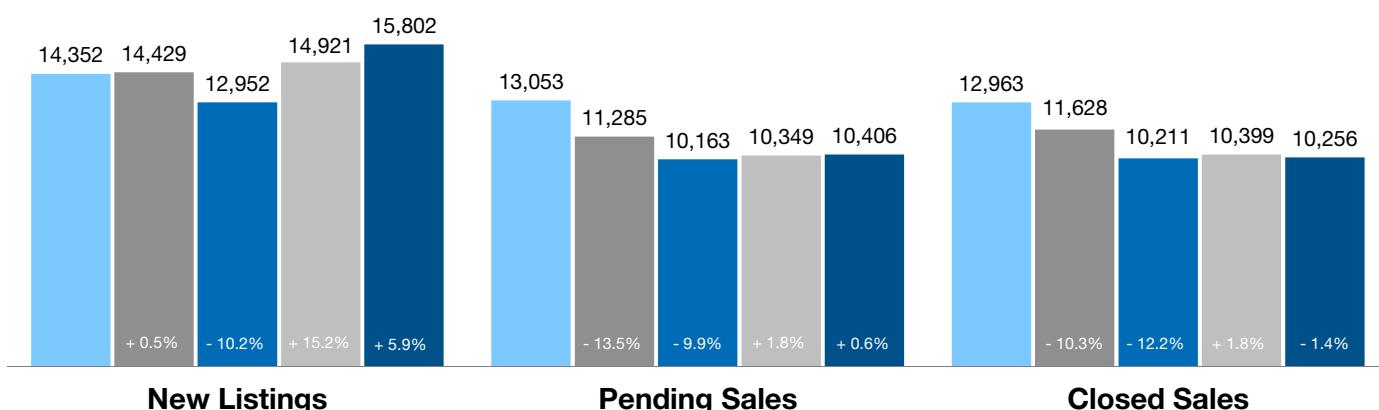
Pending Sales

- 1.4%

Closed Sales

Annual Market Activity

■ 2021 ■ 2022 ■ 2023 ■ 2024 ■ 2025



\$339,500

Median Sales Price in 2025

+ 2.9%

Change from 2024

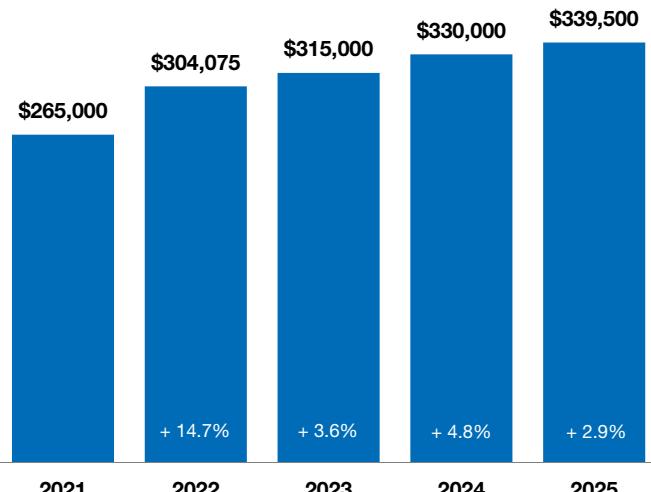
\$403,454

Avg. Sales Price in 2025

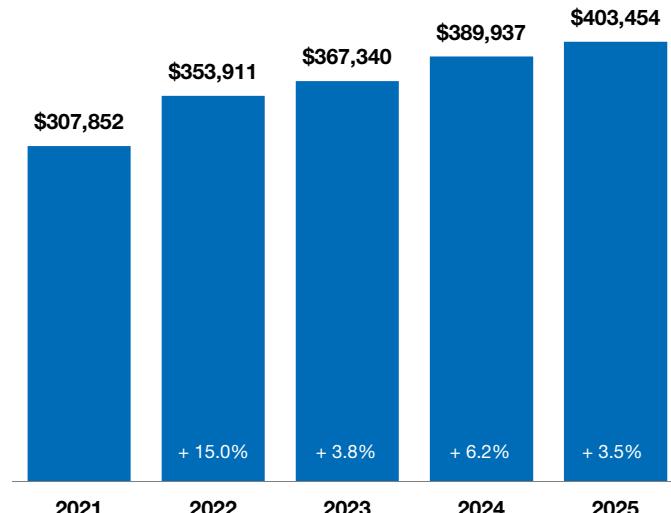
+ 3.5%

Change from 2024

Median Sales Price



Average Sales Price



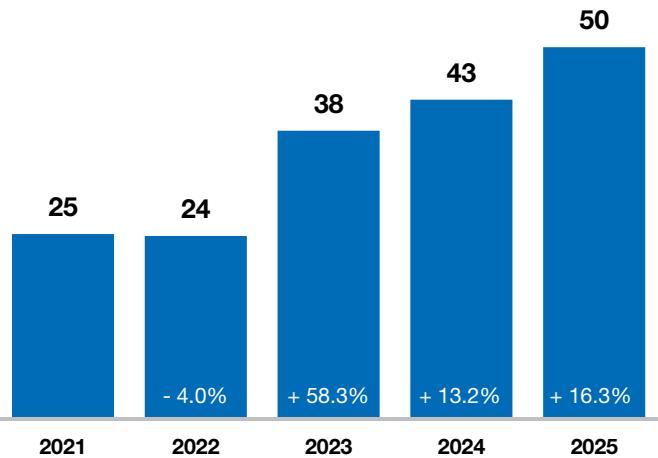
50

Days on Market in 2025

+ 16.3%

Change from 2024

Days on Market Until Sale



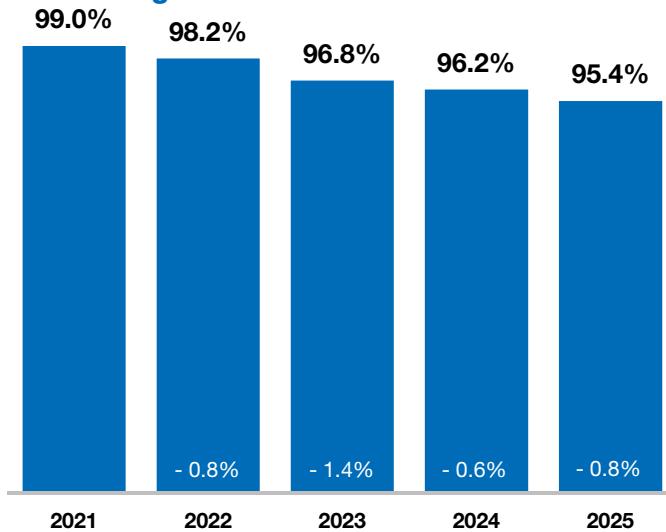
95.4%

Pct. of Orig. Price Received
in 2025

- 0.8%

Change from 2024

Pct. of Orig. Price Received



3.7

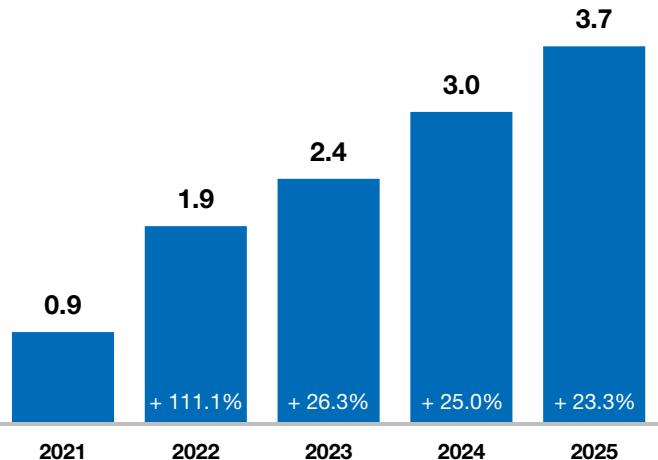
Months Supply in 2025

+ 23.3%

Change from 2024

Months Supply of Inventory

At the end of each year



3,198

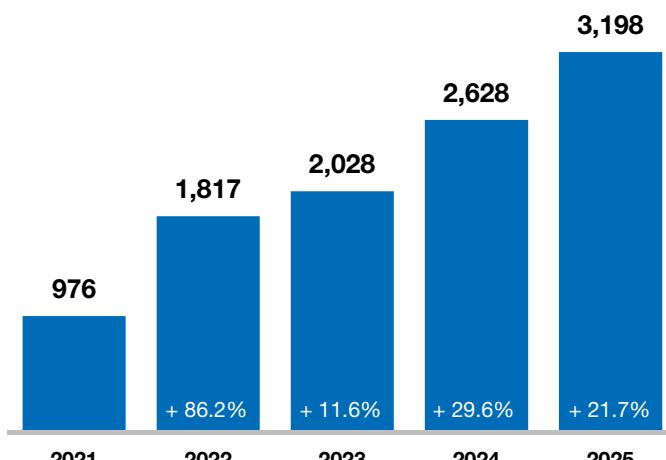
Homes for Sale in 2025

+ 21.7%

Change from 2024

Inventory of Homes for Sale

At the end of each year



	New Listings			Closed Sales		
	2024	2025	Percentage Change	2024	2025	Percentage Change
Apison	163	179	+ 9.8%	92	110	+ 19.6%
Bakewell / Lakesite / Sale Creek / Soddy	520	688	+ 32.3%	412	445	+ 8.0%
Bradley County	1,532	1,565	+ 2.2%	1,120	1,077	- 3.8%
Brainerd	303	296	- 2.3%	220	206	- 6.4%
Catoosa County	1,144	1,208	+ 5.6%	871	850	- 2.4%
Chattanooga	4,494	4,696	+ 4.5%	2,930	2,780	- 5.1%
Chattooga County	102	92	- 9.8%	76	63	- 17.1%
Collegedale	159	175	+ 10.1%	91	111	+ 22.0%
Dade County	224	253	+ 12.9%	151	159	+ 5.3%
Downtown Chattanooga	1,693	1,710	+ 1.0%	922	908	- 1.5%
East Brainerd	844	1,161	+ 37.6%	594	622	+ 4.7%
East Ridge	341	289	- 15.2%	256	173	- 32.4%
Hamilton County	7,756	8,262	+ 6.5%	5,341	5,266	- 1.4%
Harrison / Georgetown	273	261	- 4.4%	198	176	- 11.1%
Hixson	753	914	+ 21.4%	616	649	+ 5.4%
Lookout Mountain	54	53	- 1.9%	44	40	- 9.1%
Marion County	356	408	+ 14.6%	232	232	0.0%
Ooltewah	1,141	1,123	- 1.6%	795	789	- 0.8%
Red Bank	237	151	- 36.3%	168	113	- 32.7%
Rhea County	334	345	+ 3.3%	250	247	- 1.2%
Sequatchie County	279	352	+ 26.2%	167	196	+ 17.4%
Signal Mountain	277	288	+ 4.0%	209	237	+ 13.4%
St. Elmo / High Park / Avondale	286	232	- 18.9%	187	156	- 16.6%
Walker County	1,166	1,159	- 0.6%	876	805	- 8.1%

	Median Sales Price			Homes for Sale		
	2024	2025	Percentage Change	2024	2025	Percentage Change
Apison	\$565,950	\$496,690	- 12.2%	54	62	+ 14.8%
Bakewell / Lakesite / Sale Creek / Soddy	\$379,200	\$375,000	- 1.1%	73	106	+ 45.2%
Bradley County	\$325,000	\$325,000	0.0%	254	344	+ 35.4%
Brainerd	\$250,000	\$269,000	+ 7.6%	51	43	- 15.7%
Catoosa County	\$298,500	\$299,000	+ 0.2%	204	232	+ 13.7%
Chattanooga	\$329,900	\$340,000	+ 3.1%	694	866	+ 24.8%
Chattooga County	\$211,450	\$201,000	- 4.9%	25	23	- 8.0%
Collegedale	\$484,500	\$447,000	- 7.7%	40	39	- 2.5%
Dade County	\$290,000	\$327,500	+ 12.9%	44	62	+ 40.9%
Downtown Chattanooga	\$359,950	\$356,500	- 1.0%	290	341	+ 17.6%
East Brainerd	\$377,000	\$385,000	+ 2.1%	118	223	+ 89.0%
East Ridge	\$270,000	\$275,000	+ 1.9%	46	53	+ 15.2%
Hamilton County	\$378,000	\$390,000	+ 3.2%	1,252	1,578	+ 26.0%
Harrison / Georgetown	\$358,950	\$390,000	+ 8.7%	42	62	+ 47.6%
Hixson	\$373,000	\$390,000	+ 4.6%	98	143	+ 45.9%
Lookout Mountain	\$960,000	\$1,056,250	+ 10.0%	5	6	+ 20.0%
Marion County	\$275,250	\$285,000	+ 3.5%	84	118	+ 40.5%
Ooltewah	\$460,000	\$450,000	- 2.2%	227	279	+ 22.9%
Red Bank	\$330,000	\$340,000	+ 3.0%	22	21	- 4.5%
Rhea County	\$298,450	\$318,955	+ 6.9%	59	79	+ 33.9%
Sequatchie County	\$296,000	\$342,000	+ 15.5%	72	74	+ 2.8%
Signal Mountain	\$688,000	\$670,000	- 2.6%	42	35	- 16.7%
St. Elmo / High Park / Avondale	\$229,000	\$243,750	+ 6.4%	54	47	- 13.0%
Walker County	\$255,000	\$255,000	0.0%	212	228	+ 7.5%