

Annual Report on the Greater Chattanooga Housing Market

RESIDENTIAL REAL ESTATE ACTIVITY FOR
GREATER CHATTANOOGA REALTORS®



GREATER
CHATTANOOGA
REALTORS®

2025

2025 Annual Report on the Greater Chattanooga Housing Market



Change
from 2024:

+ 5.9%

New Listings

+ 0.6%

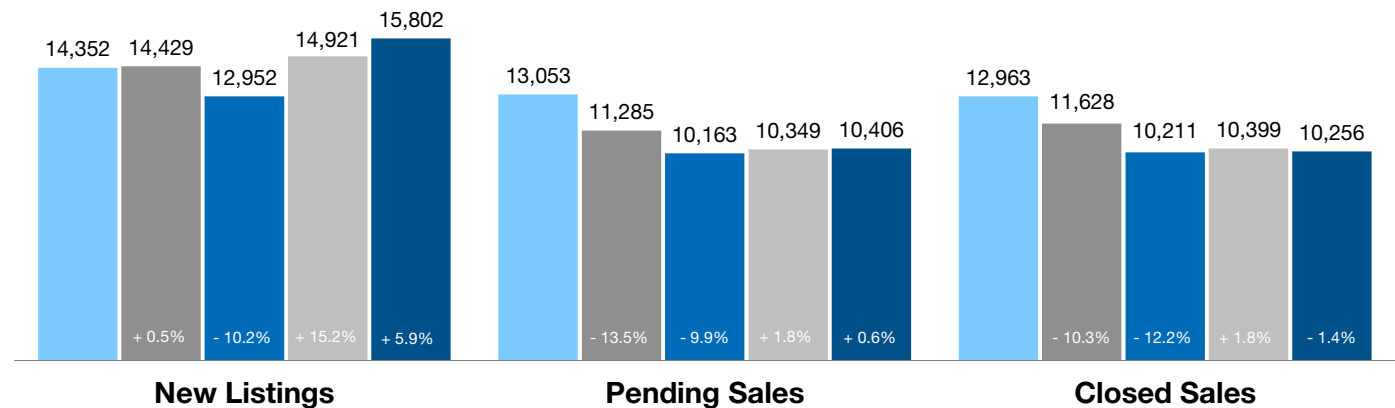
Pending Sales

- 1.4%

Closed Sales

Annual Market Activity

2021 2022 2023 2024 2025



\$339,500

+ 2.9%

Median Sales Price in 2025

Change from 2024

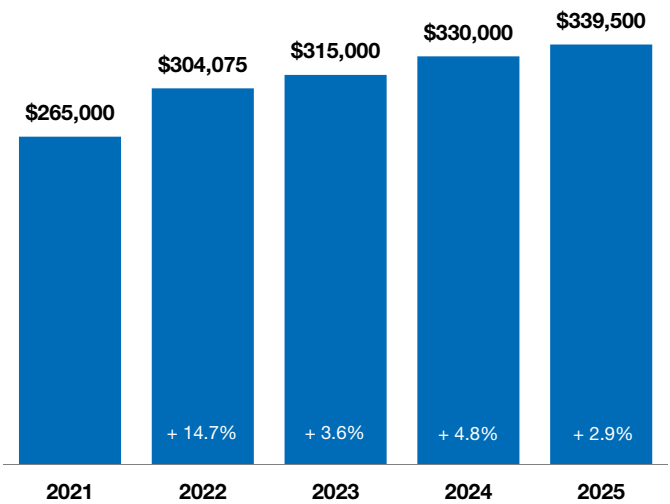
\$403,454

+ 3.5%

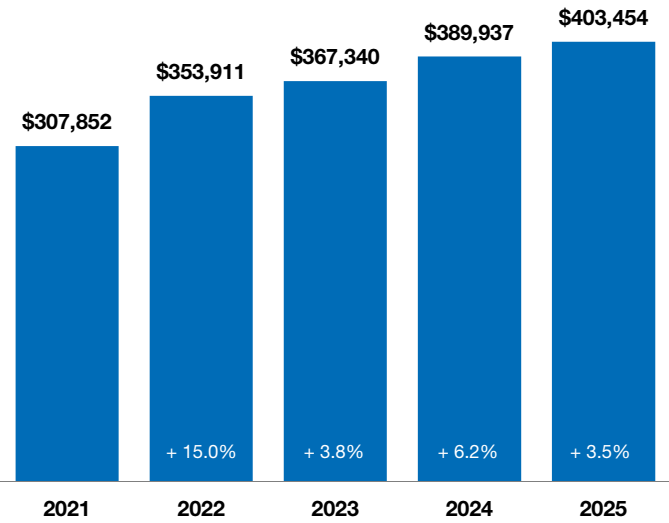
Avg. Sales Price in 2025

Change from 2024

Median Sales Price



Average Sales Price



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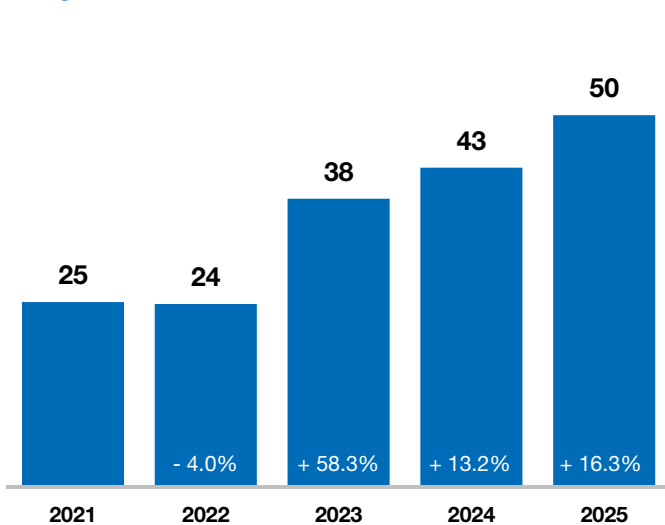
50

Days on Market in 2025

+ 16.3%

Change from 2024

Days on Market Until Sale



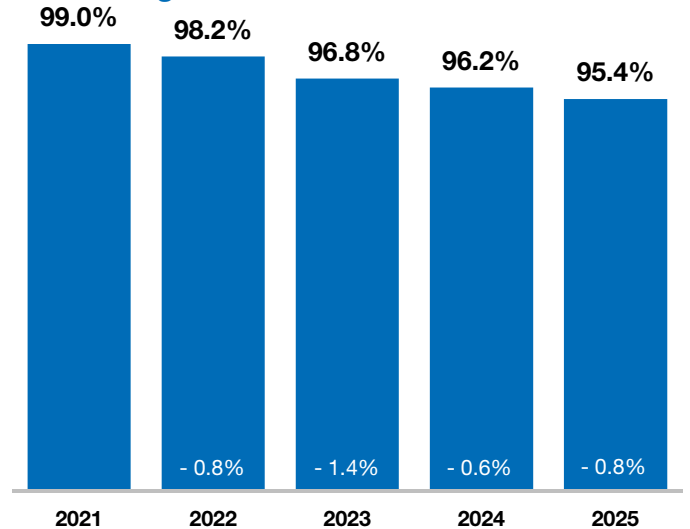
95.4%

Pct. of Orig. Price Received
in 2025

- 0.8%

Change from 2024

Pct. of Orig. Price Received



3.7

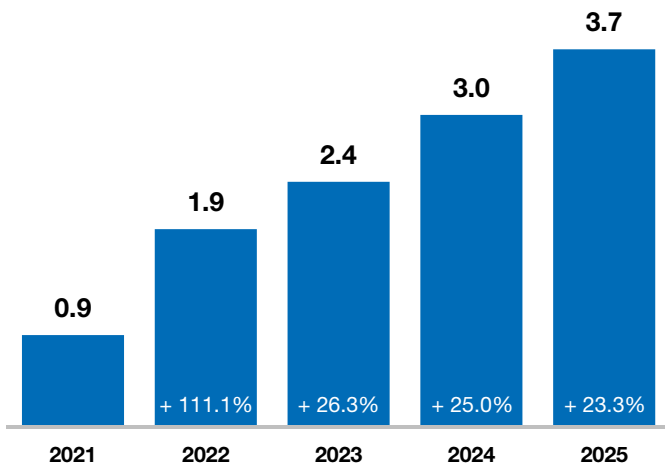
Months Supply in 2025

+ 23.3%

Change from 2024

Months Supply of Inventory

At the end of each year



3,198

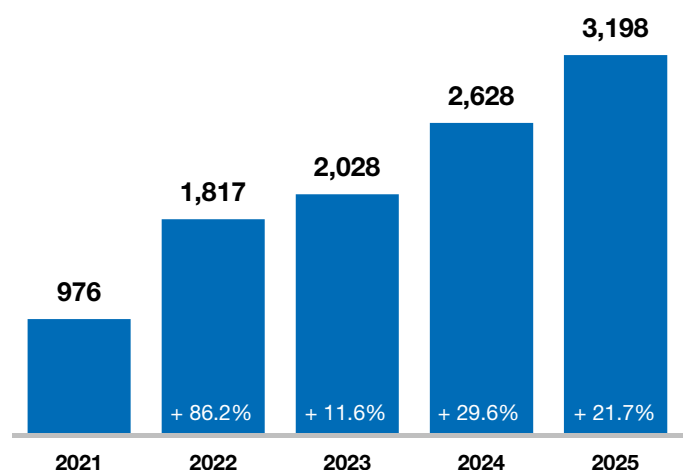
Homes for Sale in 2025

+ 21.7%

Change from 2024

Inventory of Homes for Sale

At the end of each year



2025 Annual Report on the Greater Chattanooga Housing Market



	New Listings			Closed Sales		
	2024	2025	Percentage Change	2024	2025	Percentage Change
Apison	163	179	+ 9.8%	92	110	+ 19.6%
Bakewell / Lakesite / Sale Creek / Soddy	520	688	+ 32.3%	412	445	+ 8.0%
Bradley County	1,532	1,565	+ 2.2%	1,120	1,077	- 3.8%
Brainerd	303	296	- 2.3%	220	206	- 6.4%
Catoosa County	1,144	1,208	+ 5.6%	871	850	- 2.4%
Chattanooga	4,494	4,696	+ 4.5%	2,930	2,780	- 5.1%
Chattooga County	102	92	- 9.8%	76	63	- 17.1%
Collegedale	159	175	+ 10.1%	91	111	+ 22.0%
Dade County	224	253	+ 12.9%	151	159	+ 5.3%
Downtown Chattanooga	1,693	1,710	+ 1.0%	922	908	- 1.5%
East Brainerd	844	1,161	+ 37.6%	594	622	+ 4.7%
East Ridge	341	289	- 15.2%	256	173	- 32.4%
Hamilton County	7,756	8,262	+ 6.5%	5,341	5,266	- 1.4%
Harrison / Georgetown	273	261	- 4.4%	198	176	- 11.1%
Hixson	753	914	+ 21.4%	616	649	+ 5.4%
Lookout Mountain	54	53	- 1.9%	44	40	- 9.1%
Marion County	356	408	+ 14.6%	232	232	0.0%
Ooltewah	1,141	1,123	- 1.6%	795	789	- 0.8%
Red Bank	237	151	- 36.3%	168	113	- 32.7%
Rhea County	334	345	+ 3.3%	250	247	- 1.2%
Sequatchie County	279	352	+ 26.2%	167	196	+ 17.4%
Signal Mountain	277	288	+ 4.0%	209	237	+ 13.4%
St. Elmo / High Park / Avondale	286	232	- 18.9%	187	156	- 16.6%
Walker County	1,166	1,159	- 0.6%	876	805	- 8.1%

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	Median Sales Price			Homes for Sale		
	2024	2025	Percentage Change	2024	2025	Percentage Change
Apison	\$565,950	\$496,690	- 12.2%	54	62	+ 14.8%
Bakewell / Lakesite / Sale Creek / Soddy	\$379,200	\$375,000	- 1.1%	73	106	+ 45.2%
Bradley County	\$325,000	\$325,000	0.0%	254	344	+ 35.4%
Brainerd	\$250,000	\$269,000	+ 7.6%	51	43	- 15.7%
Catoosa County	\$298,500	\$299,000	+ 0.2%	204	232	+ 13.7%
Chattanooga	\$329,900	\$340,000	+ 3.1%	694	866	+ 24.8%
Chattooga County	\$211,450	\$201,000	- 4.9%	25	23	- 8.0%
Collegedale	\$484,500	\$447,000	- 7.7%	40	39	- 2.5%
Dade County	\$290,000	\$327,500	+ 12.9%	44	62	+ 40.9%
Downtown Chattanooga	\$359,950	\$356,500	- 1.0%	290	341	+ 17.6%
East Brainerd	\$377,000	\$385,000	+ 2.1%	118	223	+ 89.0%
East Ridge	\$270,000	\$275,000	+ 1.9%	46	53	+ 15.2%
Hamilton County	\$378,000	\$390,000	+ 3.2%	1,252	1,578	+ 26.0%
Harrison / Georgetown	\$358,950	\$390,000	+ 8.7%	42	62	+ 47.6%
Hixson	\$373,000	\$390,000	+ 4.6%	98	143	+ 45.9%
Lookout Mountain	\$960,000	\$1,056,250	+ 10.0%	5	6	+ 20.0%
Marion County	\$275,250	\$285,000	+ 3.5%	84	118	+ 40.5%
Ooltewah	\$460,000	\$450,000	- 2.2%	227	279	+ 22.9%
Red Bank	\$330,000	\$340,000	+ 3.0%	22	21	- 4.5%
Rhea County	\$298,450	\$318,955	+ 6.9%	59	79	+ 33.9%
Sequatchie County	\$296,000	\$342,000	+ 15.5%	72	74	+ 2.8%
Signal Mountain	\$688,000	\$670,000	- 2.6%	42	35	- 16.7%
St. Elmo / High Park / Avondale	\$229,000	\$243,750	+ 6.4%	54	47	- 13.0%
Walker County	\$255,000	\$255,000	0.0%	212	228	+ 7.5%