

Weekly Market Activity Report



GREATER
CHATTANOOGA
REALTORS®

For Week Ending June 14, 2025

Data current as of June 23, 2025

Median priced single-family homes and condos were less affordable compared to historical averages in 97% of counties nationwide in the first quarter of 2025, according to ATTOM's Q1 2025 U.S. Home Affordability Report. Major homeownership expenses take up 32.5% of the average national wage, which remained about the same as the fourth quarter of 2024, but is up from 31.4% a year ago.

In the Chattanooga region, for the week ending June 14:

- New Listings decreased 14.5% to 289
- Pending Sales increased 25.1% to 249
- Inventory increased 34.9% to 3,224

For the month of May:

- Median Sales Price increased 0.7% to \$343,143
- Days on Market increased 29.4% to 44
- Percent of Original List Price Received decreased 1.4% to 95.9%
- Months Supply of Inventory increased 32.1% to 3.7

Quick Facts

- 14.5%

+ 25.1%

+ 34.9%

Change in
New Listings

Change in
Pending Sales

Change in
Inventory

Metrics by Week

New Listings	2
Pending Sales	3
Inventory of Homes for Sale	4

Metrics by Month

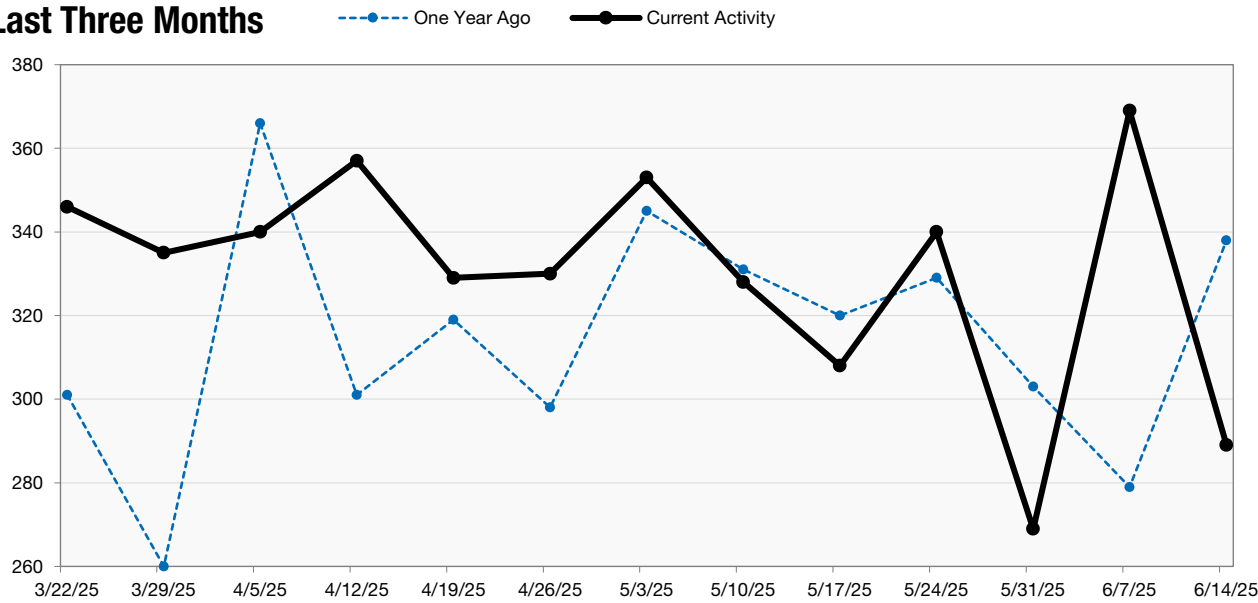
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New Listings

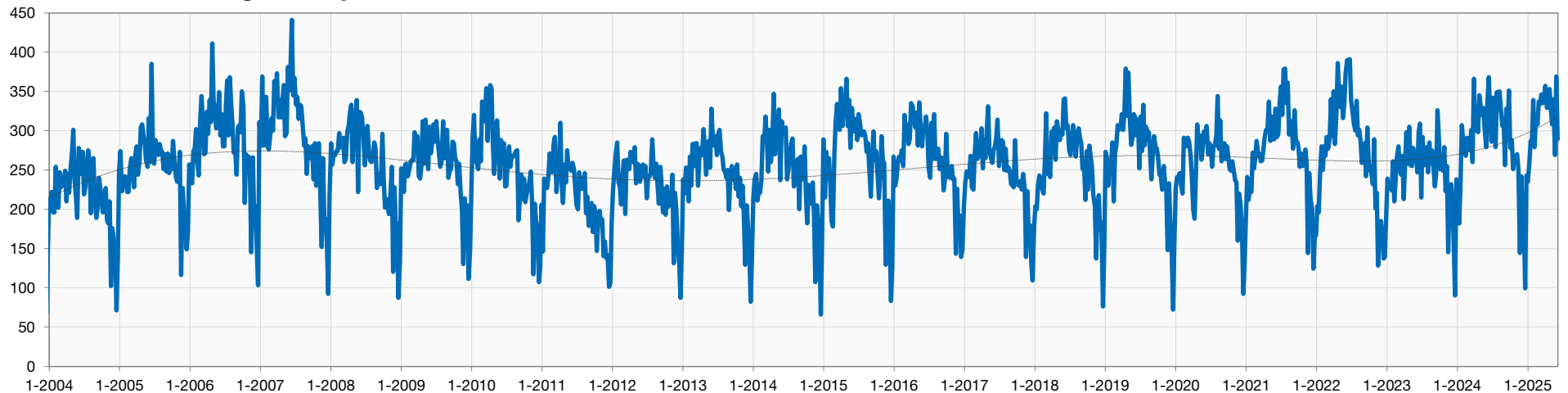
A count of the properties that have been newly listed on the market in a given week.

Last Three Months



For the Week Ending	Current Activity	One Year Ago	+ / -
3/22/2025	346	301	+ 15.0%
3/29/2025	335	260	+ 28.8%
4/5/2025	340	366	- 7.1%
4/12/2025	357	301	+ 18.6%
4/19/2025	329	319	+ 3.1%
4/26/2025	330	298	+ 10.7%
5/3/2025	353	345	+ 2.3%
5/10/2025	328	331	- 0.9%
5/17/2025	308	320	- 3.8%
5/24/2025	340	329	+ 3.3%
5/31/2025	269	303	- 11.2%
6/7/2025	369	279	+ 32.3%
6/14/2025	289	338	- 14.5%
3-Month Total	4,293	4,090	+ 5.0%

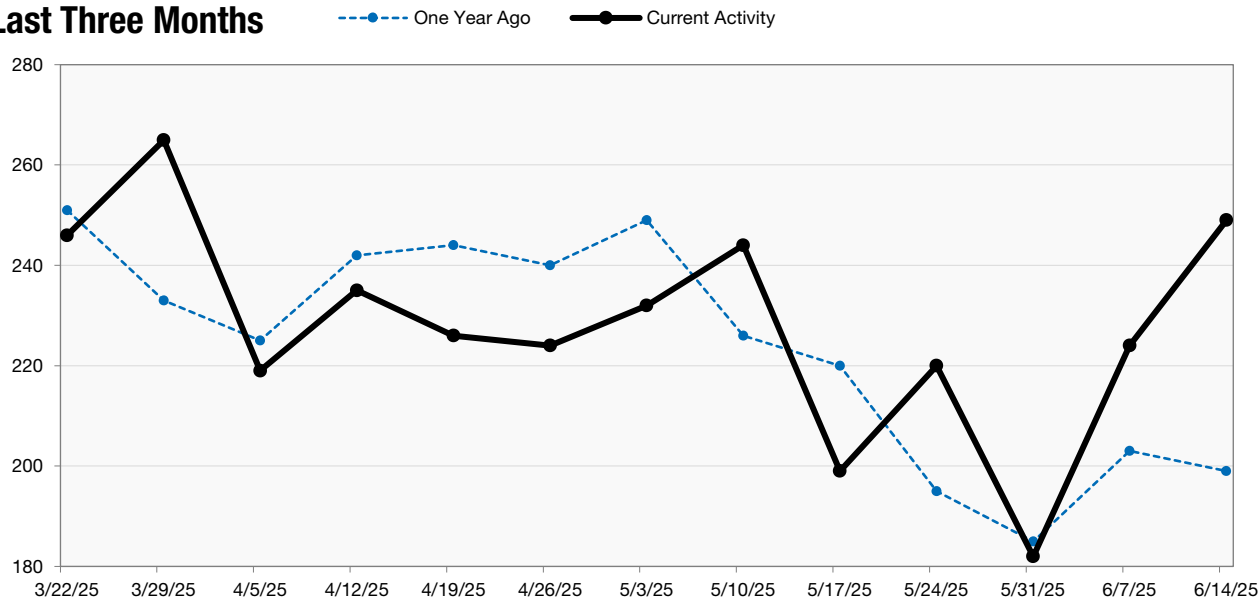
Historical New Listing Activity



Pending Sales

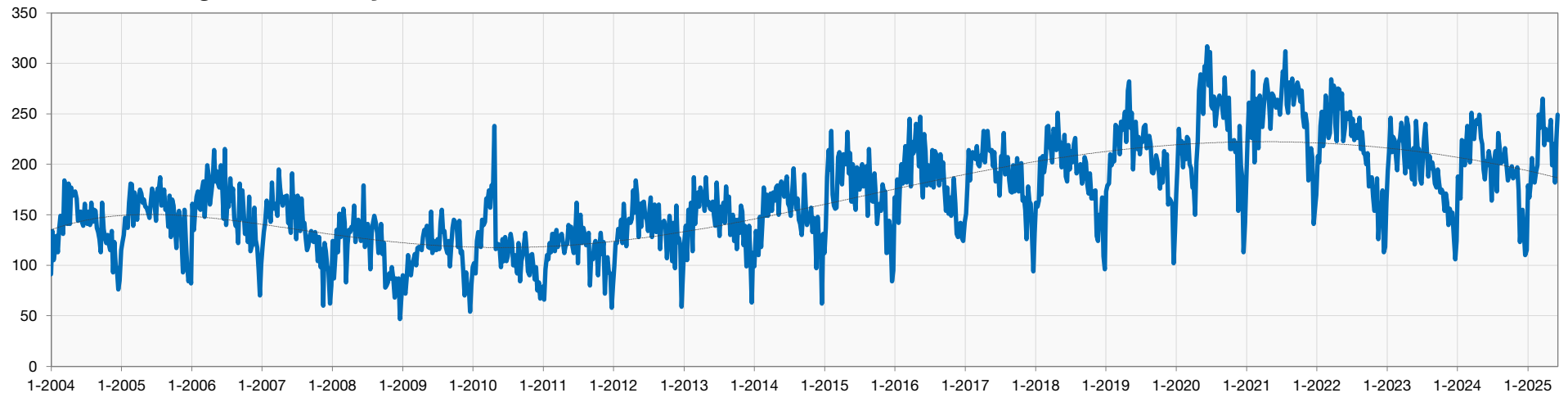
A count of the properties that have offers accepted on them in a given week.

Last Three Months



For the Week Ending	Current Activity	One Year Ago	+ / -
3/22/2025	246	251	- 2.0%
3/29/2025	265	233	+ 13.7%
4/5/2025	219	225	- 2.7%
4/12/2025	235	242	- 2.9%
4/19/2025	226	244	- 7.4%
4/26/2025	224	240	- 6.7%
5/3/2025	232	249	- 6.8%
5/10/2025	244	226	+ 8.0%
5/17/2025	199	220	- 9.5%
5/24/2025	220	195	+ 12.8%
5/31/2025	182	185	- 1.6%
6/7/2025	224	203	+ 10.3%
6/14/2025	249	199	+ 25.1%
3-Month Total	2,965	2,912	+ 1.8%

Historical Pending Sales Activity



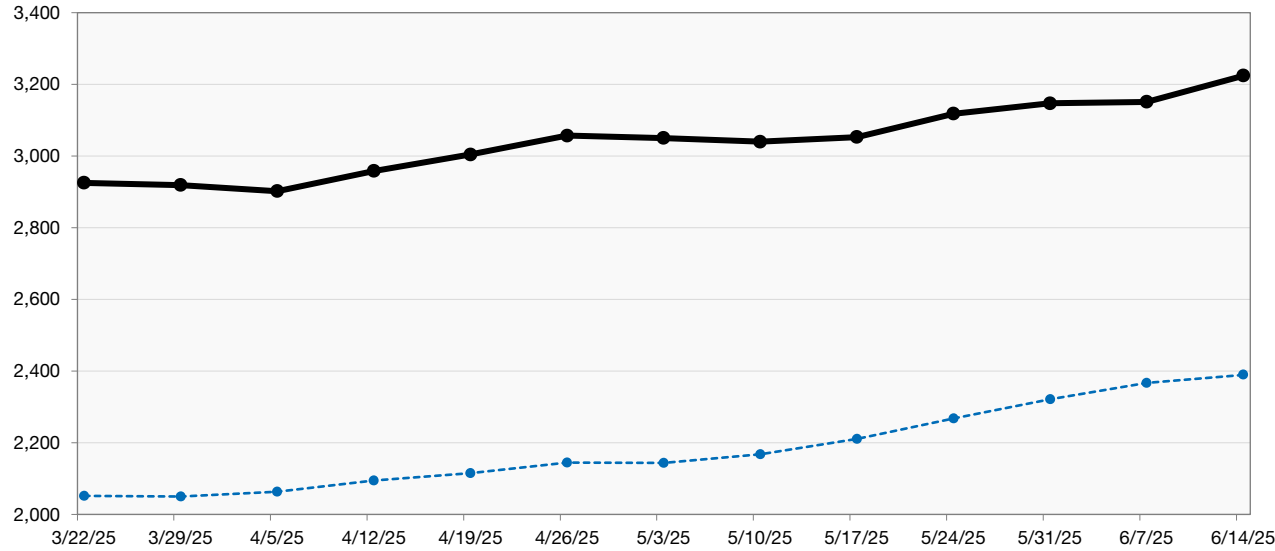
Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given week.



Last Three Months

--- One Year Ago ● Current Activity



For the Week Ending	Current Activity	One Year Ago	+ / -
3/22/2025	2,925	2,052	+ 42.5%
3/29/2025	2,919	2,050	+ 42.4%
4/5/2025	2,902	2,063	+ 40.7%
4/12/2025	2,958	2,095	+ 41.2%
4/19/2025	3,004	2,115	+ 42.0%
4/26/2025	3,057	2,145	+ 42.5%
5/3/2025	3,050	2,144	+ 42.3%
5/10/2025	3,040	2,168	+ 40.2%
5/17/2025	3,053	2,211	+ 38.1%
5/24/2025	3,118	2,268	+ 37.5%
5/31/2025	3,147	2,321	+ 35.6%
6/7/2025	3,151	2,367	+ 33.1%
6/14/2025	3,224	2,390	+ 34.9%
3-Month Avg	3,042	2,184	+ 39.3%

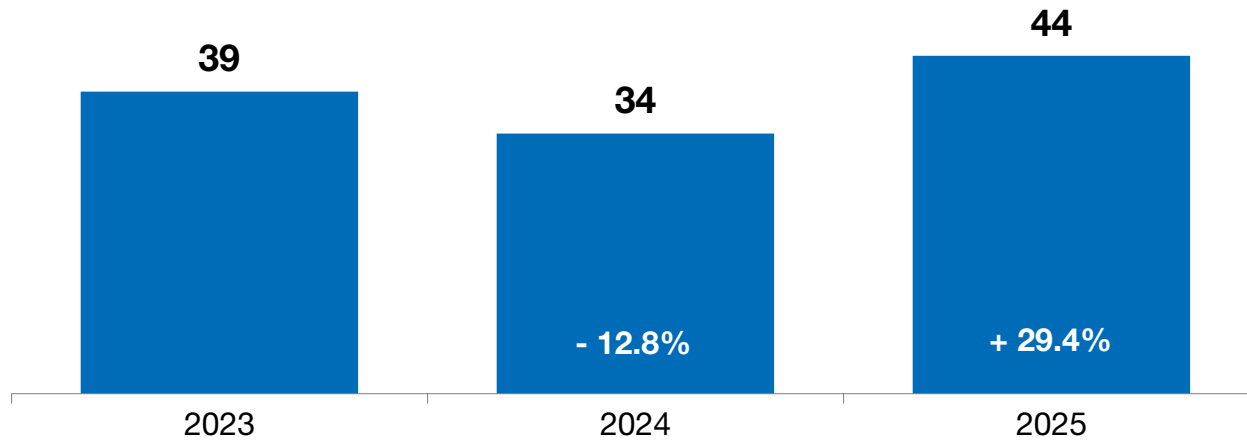
Historical Inventory Activity



Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.

May



Month	Current Activity	One Year Previous	+ / -
June 2024	39	34	+ 14.7%
July 2024	39	35	+ 11.4%
August 2024	38	35	+ 8.6%
September 2024	42	35	+ 20.0%
October 2024	46	35	+ 31.4%
November 2024	44	40	+ 10.0%
December 2024	50	41	+ 22.0%
January 2025	57	45	+ 26.7%
February 2025	57	47	+ 21.3%
March 2025	50	51	- 2.0%
April 2025	47	42	+ 11.9%
May 2025	44	34	+ 29.4%
12-Month Avg	45	39	+ 15.4%

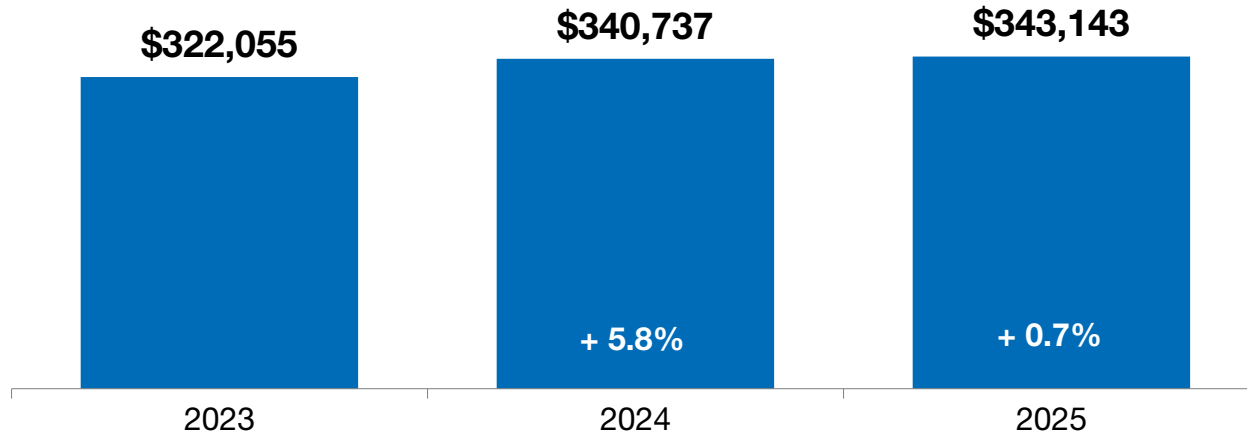
Historical Days on Market Until Sale



Median Sales Price

Median price point for all closed sales, not accounting for seller concessions, in a given month.

May



Month	Current Activity	One Year Previous	+ / -
June 2024	\$346,250	\$335,000	+ 3.4%
July 2024	\$329,900	\$325,000	+ 1.5%
August 2024	\$340,000	\$330,000	+ 3.0%
September 2024	\$319,000	\$320,000	- 0.3%
October 2024	\$350,000	\$314,900	+ 11.1%
November 2024	\$338,213	\$306,000	+ 10.5%
December 2024	\$335,000	\$300,000	+ 11.7%
January 2025	\$327,000	\$319,950	+ 2.2%
February 2025	\$330,000	\$305,000	+ 8.2%
March 2025	\$331,500	\$325,000	+ 2.0%
April 2025	\$330,000	\$321,104	+ 2.8%
May 2025	\$343,143	\$340,737	+ 0.7%
12-Month Avg	\$335,000	\$321,350	+ 4.2%

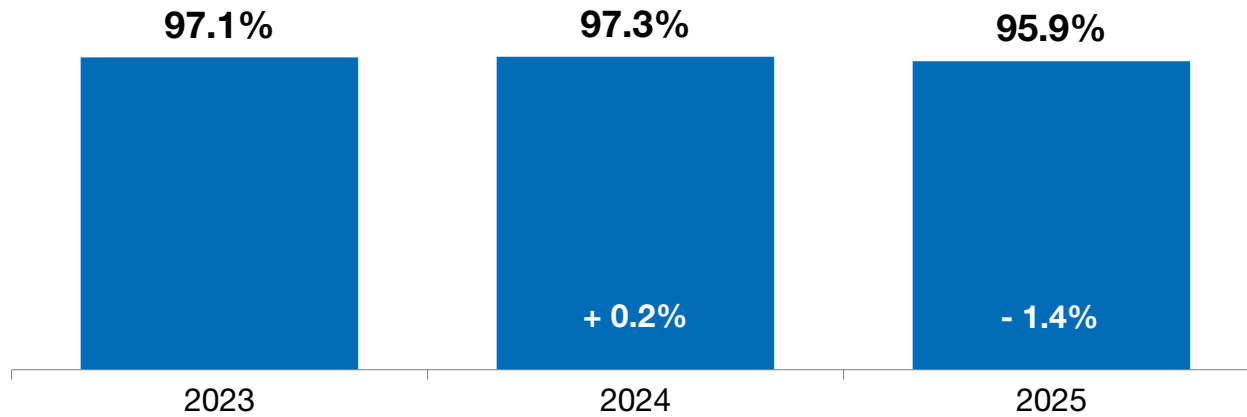
Historical Median Sales Price



Percent of Original List Price Received

Percentage found when dividing a property's sales price by it's original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

May



Month	Current Activity	One Year Previous	+ / -
June 2024	97.1%	97.4%	- 0.3%
July 2024	96.3%	97.6%	- 1.3%
August 2024	96.1%	97.2%	- 1.1%
September 2024	95.4%	96.8%	- 1.4%
October 2024	95.5%	96.5%	- 1.0%
November 2024	95.2%	96.1%	- 0.9%
December 2024	94.9%	95.5%	- 0.6%
January 2025	94.2%	96.3%	- 2.2%
February 2025	95.0%	96.0%	- 1.0%
March 2025	96.2%	96.7%	- 0.5%
April 2025	96.4%	96.8%	- 0.4%
May 2025	95.9%	97.3%	- 1.4%
12-Month Avg	95.8%	96.8%	- 1.0%

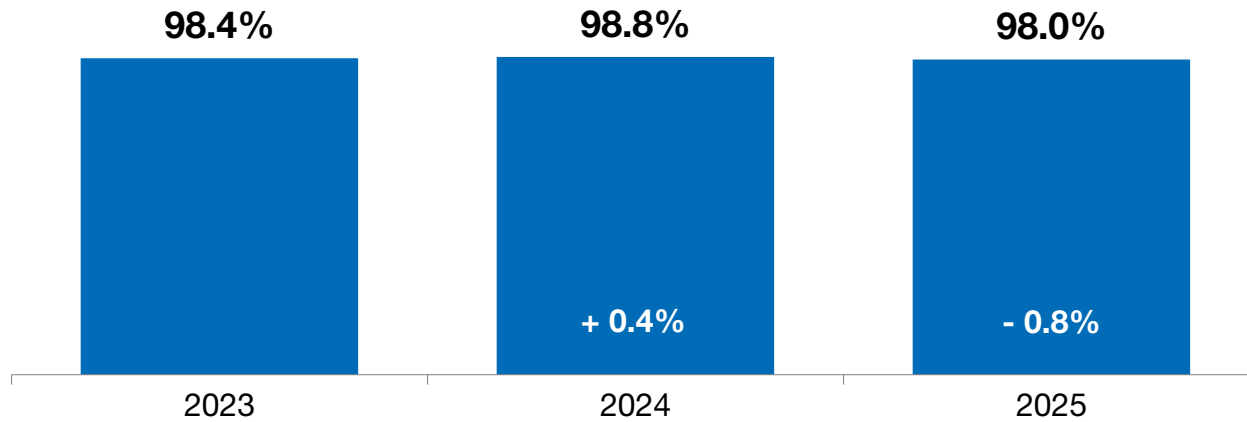
Historical Percent of Original List Price Received



Percent of Last List Price Received

Percentage found when dividing a property's sales price by it's last list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

May



Month	Current Activity	One Year Previous	+ / -
June 2024	98.9%	98.7%	+ 0.2%
July 2024	98.4%	99.2%	- 0.8%
August 2024	98.0%	98.7%	- 0.7%
September 2024	97.9%	98.7%	- 0.8%
October 2024	97.9%	98.3%	- 0.4%
November 2024	97.9%	98.2%	- 0.3%
December 2024	97.6%	97.9%	- 0.3%
January 2025	96.9%	98.0%	- 1.1%
February 2025	97.5%	98.0%	- 0.5%
March 2025	98.5%	98.4%	+ 0.1%
April 2025	98.3%	98.6%	- 0.3%
May 2025	98.0%	98.8%	- 0.8%
12-Month Avg	98.0%	98.5%	- 0.5%

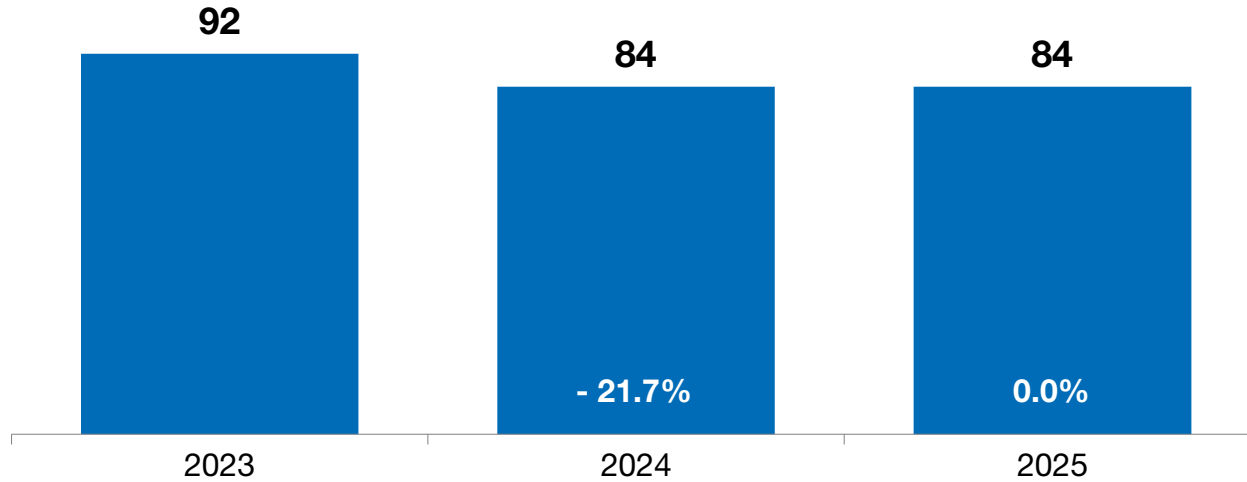
Historical Percent of Last List Price Received



Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. **A higher number means greater affordability.**

May



Month	Current Activity	One Year Previous	+ / -
June 2024	84	87	- 3.4%
July 2024	87	89	- 2.2%
August 2024	88	85	+ 3.5%
September 2024	96	87	+ 10.3%
October 2024	84	85	- 1.2%
November 2024	85	91	- 6.6%
December 2024	86	98	- 12.2%
January 2025	88	92	- 4.3%
February 2025	88	94	- 6.4%
March 2025	89	89	0.0%
April 2025	88	87	+ 1.1%
May 2025	84	84	0.0%
12-Month Avg	87	89	- 2.2%

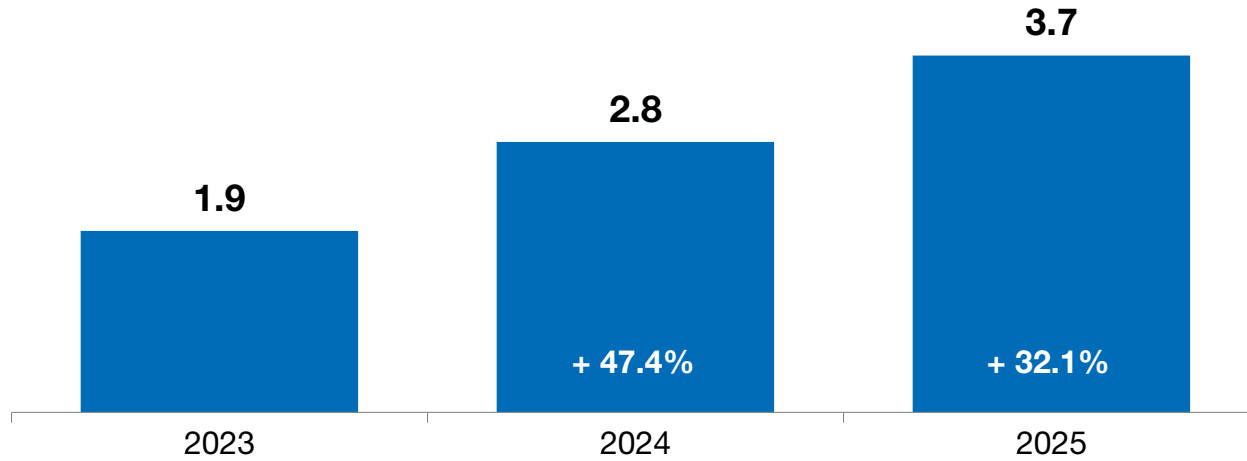
Historical Housing Affordability Index



Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

May



Month	Current Activity	One Year Previous	+ / -
June 2024	3.0	2.1	+ 42.9%
July 2024	3.2	2.0	+ 60.0%
August 2024	3.4	2.1	+ 61.9%
September 2024	3.5	2.3	+ 52.2%
October 2024	3.5	2.5	+ 40.0%
November 2024	3.4	2.5	+ 36.0%
December 2024	3.1	2.4	+ 29.2%
January 2025	3.2	2.4	+ 33.3%
February 2025	3.4	2.5	+ 36.0%
March 2025	3.4	2.4	+ 41.7%
April 2025	3.5	2.5	+ 40.0%
May 2025	3.7	2.8	+ 32.1%
12-Month Avg	3.3	2.4	+ 37.5%

Historical Months Supply of Inventory

